



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

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February 1, 2006

## MEMORANDUM

TO: Honorable School Board Members  
FROM: Kendra Goodman, CPPB, Purchasing Agent  
RE: Raptor Technologies, Inc.

Recently the Purchasing Department was requested by the Superintendent's office to research the availability of control campus security systems to be used in all of the elementary schools throughout the District. Research was conducted by the Purchasing Department and Lt. Moyer on several security systems. Based on our research, it was determined that Raptor Technologies, Inc. has the system that best meets our needs.

Raptor Technologies, Inc. was awarded a contract from the Sarasota County School Board on their Request for Proposal #6023. After reviewing Sarasota County School Board's RFP #6023 and speaking with Raptor Technologies, Inc., it was determined that a direct negotiated contract would be in the best interest of the District for cost savings. Raptor Technologies, Inc. system is called V-soft. The V-soft system aids educational facilities to help control campus security and to better protect our students, visitors and staff, by screening for potential registered sex offenders. The V-soft system consists of a web-based software application, an optical scanner and a labelwriter (for printing visitor badges). The V-soft system scans a valid state issued ID (i.e. driver license) and searches through the internet multiple sex offender databases and will provide an alert on any person who may jeopardize the safety of the school campus.

Under the Department of Education Rule 6A-1.012(5), the Board may make purchases at the unit prices in contracts awarded by other governmental agencies. Also, the Department of Education rule 6A-1.012(10) allows the Board to enter into direct negotiations for high technology hardware, software and components when it is in their best interest to do so. The term information technology as defined in State Statutes 282.0041(7) means "equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch, or disseminate information of any kind or form."

Given the fact that the V-soft system will give data automatically and electronically transmitted, displayed, stored, analyzed, and processed via interfacing with the internet it appears that the V-soft system fulfills the definition and intent of DOE's terminology for information technology and, therefore, would be exempt from the competitive bidding process. Therefore, Purchasing is requesting permission for the District to enter into a directly negotiated contract with Raptor Technologies, Inc. for the purchase of thirty-two units. Upon reaching a successful contract, I will forward a copy of the contract and prices for your approval.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

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