



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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March 7, 2006

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

SUBJECT: Permission to Directly Negotiate Contract
IR (Ingersoll Rand) Security Technologies
Retrofit of Panic Bars, ESE Classrooms, DPES, LMES and MLES

During the past few months, the Department of New Construction has been developing plans with the ESE Department to retrofit the existing panic bars in four (4) doors in each of the ESE suites at the above-referenced schools. The system of delayed-action panic doors, which is proprietarily owned by IR Security Technologies (formerly Security One) enables the District to monitor access to designated doors, stores the data, and transfers the data to a District-owned computer at District Office. It is designed to enhance security in the ESE suites. This system has been contractor-provided for the six (6) new schools currently under construction, and was also contractor-provided, and is currently in use, at SOES and LLES.

IR Security will provide turnkey labor and materials for this installation; the District's Department of Facility and Maintenance Services is unable to provide the specialized, computer-enabled installation which is required. The software is currently owned by the District, as we have three (3) remaining perpetual licenses in the block of five (5) purchased for the installations at SOES and LLES. No further expenditures of this nature will be required after this retrofit is complete.

Under DOE rule 6A-1.012(10), the District is permitted to negotiate for high technology purchases, should we choose to do so. Since the panic bars contain very specialized computer technology, and communication via software with the computer based at District Office is an integral part of the system, it is our understanding that purchase of this turnkey system falls within the rule's scope. We ask that the Board approve negotiations with IR Security, and that, contingent upon successful negotiations, we be allowed to place three (3) purchase orders at \$20,870.89 each, for a total of \$62,612.67. Should you have any questions, please contact Joe Scudiero, Chief Building Official, or me at your earliest convenience.

KDG/az