

District School Board of Pasco County

Bid Recommendation

ITN Title	Student Progress Monitoring Tool		Number of Vendors Notified	549
ITN Number	06-091-AZ		Number of Proposals Distributed	19
Date Solicited	October 4, 2005		Number of Vendors Proposing	15
Date Opened	November 7, 2005		Number of Formal “No Bid” Responses	1
Date Board Presentation	May 2, 2006		Funding Source	TBD- Title I, Title II or Title 5
Total Savings	N/A		Grand Total of Proposal	TBD based upon negotiations

Recommendation: Asking for Board permission to negotiate with highest-ranked proposer for pricing, terms and conditions; if unable to reach agreement with highest-ranked firm, asking for permission to negotiate, in turn, with second, third, etc. until an agreement is reached. A final recommendation, including terms of the contract and funding sources, will be presented to the Board for approval.

Term of Contract: TBD based upon contract negotiations. The Research & Evaluation Department anticipates a small pilot program to begin at 2-3 elementary schools, and 2-3 middle schools. Schools are currently being canvassed to determine their interest in participating.

Notations and Exceptions: A cross-functional team was asked by the Assistant Superintendent for Curriculum and Instruction, Mrs. Sandy Ramos, to investigate a standard tool to assist schools with ongoing data to monitor student progress. The selected firm was to provide a turnkey solution, including installation, training, documentation, and ongoing support.

An Invitation to Negotiate was issued, with responses read and scored by the Evaluation Committee noted below. Tabulation results for the fifteen (15) proposals are attached under “ITN Tabulation.” The top-ranked six (6) firms were Princeton Review, Harcourt, CompassLearning, Kaplan K-12, ThinkLink and Riverside (Edusoft). These firms were asked to present and demonstrate their solution on March 21 and March 23, 2006 to the Evaluation Committee, selected school-based employees, Information Services and Purchasing.

Results for the two (2) days of interviews are attached under “ITN Interview Tabulation.” Based upon the fifteen (15) criteria outlined, an average of the Evaluation Committee’s scores ranks The Princeton Review’s solution as best matching the District’s requirements .

Proposals Evaluated By:

Elizabeth Brown, Principal, Dr. John Long Middle School
Terri Brown, Grant Resource Specialist, Staff Development
Elizabeth Cooper, Supervisor ESE
Sharyn Disabato, Program Specialist, State & Federal Grants
Craig Dumais, Grant Resource Specialist, Research & Evaluation
Jill Nielsen, Supervisor CIS
David Scanga, Director, Research & Evaluation
Fran Schulz, Director DIMC
Ann Still-Chapman, Supervisor CIS
Amelia VanName, Supervisor Student Services

Proposal Prepared By:

Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY ITN TABULATION

Date of Opening: November 7, 2005						
Invitation to Negotiate: Student Progress Monitoring Tool	CompassLearning	ETS Pulliam, LLC	Glencoe/McGraw Hill (Passkey)	Harcourt Assessment	Kaplan K-12 Learning Services	NCS Pearson Inc. (PA Series)
ITN 06-091-AZ	7878 North 16th St., Suite 100	1980 Orange Tree Lane, Suite 260	1117 N. Bayshore Drive	19500 Bulverde Rd.	888 7th Ave.	1313 Lone Oak Rd.
SCORES TO DETERMINE INTERVIEWEES	Phoenix, AZ 85020	Redlands, CA 92374	Safety Harbor, FL 34695	San Antonio, TX 78259	New York, NY 10106	Eagan, MN 55121
Average of all evaluators' scores, encompassing general capabilities, scoring features, technical and staff development features, and business issues						
Total	148.80	132.10	109.20	153.75	166.50	124.10
Maximum score 190 points						

DISTRICT SCHOOL BOARD OF PASCO COUNTY ITN TABULATION

Date of Opening: November 7, 2005							
Invitation to Negotiate: Student Progress Monitoring Tool	Northwest Evaluation Assoc.	Pearson School Systems (Benchmark)	Performance Matters LLC	The Princeton Review Inc.	Riverside Publishing (Edusoft)	Scantron Corp.	SchoolNet Inc.
ITN 06-091-AZ	5885 SW Meadows Rd., Suite 200	827 W. Grove Ave.	507 N. New York Ave., Suite R2	2315 Broadway	425 Spring Lake Dr.	34 Parker	525 7th Ave., 4th Fl.
SCORES TO DETERMINE INTERVIEWEES	Lake Oswego, OR 97035	Mesa, AZ 85210	Winter Park, FL 32789	New York, NY 10024	Itasca, IL 60143	Irvine, CA 92618	New York, NY 10018
Average of all evaluators' scores, encompassing general capabilities, scoring features, technical and staff development features, and business issues							
Total	125.40	133.75	86.44	160.40	154.00	134.60	127.90
Maximum score 190 points							

DISTRICT SCHOOL BOARD OF PASCO COUNTY ITN TABULATION

Date of Opening: November 7, 2005			
Invitation to Negotiate: Student Progress Monitoring Tool	Sleek Software Corp.	Thinklink Learning	
ITN 06-091-AZ	2404 Rutland Dr., Suite 600	2409 21st Ave. S, Suite 202	
SCORES TO DETERMINE INTERVIEWEES	Austin, TX 78758	Nashville, TN 37212	
			RANKING ORDER FOR INTERVIEWS
Average of all evaluators' scores, encompassing general capabilities, scoring features, technical and staff development features, and business issues			1) Kaplan 2) Princeton Review 3) Riverside (Edusoft) 4) Harcourt
Total	87.29	143.80	5) CompassLearning 6) ThinkLink
			7) Scantron
			8) Pearson Benchmark
			9) ETS Pulliam
			10) School Net
			11) Northwest
			12) Pearson PAS
			13) Glencoe Passkey
			14) Sleek Software
Maximum score 190 points			15) Performance Matters

DISTRICT SCHOOL BOARD OF PASCO COUNTY ITN INTERVIEW TABULATION

Date of Opening: November 7, 2005				
Invitation to Negotiate: Student Progress Monitoring Tool	CompassLearning	Harcourt Assessment	Kaplan K-12 Learning Services	The Princeton Review Inc.
ITN 06-091-AZ	7878 North 16th St., Suite 100	19500 Bulverde Rd.	888 7th Ave.	2315 Broadway
INTERVIEW RESULTS: FOR MAY 2, 2006 BOARD MEETING	Phoenix, AZ 85020	San Antonio, TX 78259	New York, NY 10106	New York, NY 10024
Multi-stage computer environment	4.30	4.30	4.60	4.70
School/classroom computer environment	3.90	3.50	3.70	4.50
Ease of use managing program	4.40	4.10	4.40	4.70
Exporting data	4.50	4.40	4.50	4.90
Output data	4.40	4.30	4.30	4.90
Sunshine State standards	3.30	3.90	4.20	4.80
Benchmark assessments	3.30	4.30	3.90	4.90
Formative ongoing assessments	4.20	4.00	3.50	4.70
Quality of assessment items	3.60	4.00	2.50	4.80
Produce reliable and valid decisions	3.40	4.30	3.70	4.90
Administrative options	4.20	4.10	3.40	4.90
Teacher resources	4.20	3.80	4.30	4.80
Reporting format	4.30	4.00	4.10	4.70
Accommodate students w/special needs	3.70	3.90	3.50	4.80
Overall impression of firm's qualifications	3.70	3.70	3.50	4.80
Total	59.40	60.60	58.10	71.80

DISTRICT SCHOOL BOARD OF PASCO COUNTY ITN INTERVIEW TABULATION

Date of Opening: November 7, 2005			
Invitation to Negotiate: Student Progress Monitoring Tool	Riverside Publishing (Edusoft)	Thinklink Learning	
ITN 06-091-AZ	425 Spring Lake Dr.	2409 21st Ave. S, Suite 202	
INTERVIEW RESULTS: FOR MAY 2, 2006 BOARD MEETING	Itasca, IL 60143	Nashville, TN 37212	
Multi-stage computer environment	2.70	4.40	RANKING ORDER FOR PERMISSION TO NEGOTIATE
School/classroom computer environment	2.40	3.50	
Ease of use managing program	3.50	3.00	1) Princeton Review
Exporting data	3.60	3.90	2) Harcourt
Output data	3.60	3.20	3) CompassLearning
Sunshine State standards	3.40	3.70	4) Kaplan K-12
Benchmark assessments	3.10	3.40	5) ThinkLink
Formative ongoing assessments	2.90	2.80	6) Riverside (Edusoft)
Quality of assessment items	3.60	2.80	
Produce reliable and valid decisions	3.90	3.50	
Administrative options	2.20	3.60	
Teacher resources	3.00	3.00	
Reporting format	3.20	3.30	
Accommodate students w/special needs	2.60	3.60	
Overall impression of firm's qualifications	2.50	2.50	
Total	46.20	50.20	