



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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June 20, 2006

MEMORANDUM

TO: Honorable Board Members
FROM: Kendra Goodman, CPPB, Purchasing Agent
SUBJECT: Apple Computer Parts and Consortium Servicing Account Agreement

As you know, Department of Education Rule 6A-1.012(10) allows the District to enter into direct negotiations for high technology hardware, software and components when it is in the District's best interest to do so. To this end, the District has negotiated a Consortium Servicing Account Agreement for Apple parts for the District's in-house repair and replacement requirements. The term of this Agreement will be July 1, 2006 – June 30, 2007, and is renewable annually, subject to the mutual agreement of the parties.

Considering the above-referenced arrangement has been very satisfactory, Bruce Baldwin, Director of Information Services, has requested that this process be continued and approved, as reflected in the attached documents. Given that past bids have been unsuccessful, and the negotiated process has worked well, it is my recommendation that we use this negotiated contract for repair and replacement components and parts. The estimated costs for the 2006-07 school year are \$225,000. We are requesting the Board's approval on the attached contracts and permission for Information Services to issue a blanket order not to exceed \$225,000.

Should you have any questions or wish to discuss this further, please feel free to contact Bruce Baldwin or me at your earliest convenience.