



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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July 26, 2005

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: RFP 04-016A Student Athletic Insurance
Third Year of Three-Year Agreement
School Insurance of Florida

On June 1, 2004, official action (attached) was taken to award the above-referenced RFP to the vendor noted. This RFP is a three-year contract, renewable annually by mutual consent of the parties. The second year of the agreement is due to expire on July 31, 2005.

The second year award was for a one-year, fixed-rate premium of \$\$149,160, with final year renewal costs contingent upon claims experience. Based on our claim loss reports, the District's loss ratio is 43%, and claims were projected to go higher based on additional claims not yet processed. School Insurance of Florida has proposed an increase of 3.4%, within the guidelines of the contract which was negotiated, bringing the new yearly premium to \$154,256. Services from the firm have been satisfactory, and the schedule of benefits will remain the same.

At this time, it is my recommendation to enter into the final year of the agreement with School Insurance of Florida. The contract period will be August 1, 2005 – July 31, 2006. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact Joan Letteney, Employee Benefits Specialist, or me at your earliest convenience.

KDG/az

Attachments