

District School Board of Pasco County

Bid Recommendation

Bid Title	Elementary School Pictures-Variou Schools		Number of Vendors Notified	148
Bid Number	05-110-SW		Number of Bids Distributed	13
Date Solicited	4/18/2005		Number of Vendors Responding	5
Date Opened	6/16/2005		Number of Vendors Not Bidding	8
Date Board Presentation	7/26/2005		Number of Vendors Bidding	5
Total Savings	Estimated \$32,500.00-Commission Revenue		Grand Total of Bid	Estimated \$65,000.00

Recommendation: Recommend acceptance of bid from Lifetouch National Studios as lowest and best bid meeting written specification and evaluation criteria.

Term of Contract: This is the first year of a three-year contract, renewable annually by mutual agreement of all parties for school pictures to be utilized by various Elementary Schools throughout the District as noted on the attached list. The first year of the contract will commence on July 27, 2005 and expire on July 26, 2006.

Notations and Exceptions: Bids were awarded on a weighted point system: Price (6 pts.); Commission (10 pts.); Incentives (10 pts.); and Past Service (4 pts.). The commission (revenue) to be received by the schools will all be the same whereas in the past the commission varied from school to school. The commission will remain firm and in effect throughout the contract period; however, package prices may increase annually based upon the Producer Price Index, Table 4, for net output of major industry groups, Industry code 323, published by the U.S. Bureau of Labor Statistics.

Bid from Bryn-Alan could not be considered as vendor did not submit a bid deposit and Inter-State Studios was non-responsive in providing unit costs on the bid document as specified in the bid document. Inter-State provided multiple bid prices and commissions and we were unable to determine the true bid costs.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Michelle Hemphill, Parent, SRES
Anita Dolin, Secretary, SRES
Edwina Doscher, Bookkeeper, DOES

Bids Prepared By:

Sherry Wooten, Buyer Assistant

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Attachment "B"
List of participating schools in Bid #05-110-SW

Centennial Elementary School
Chester W. Taylor Elementary
Denham Oaks Elementary School
Hudson Elementary School
James M. Marlowe Elementary
Lacoochee Elementary School
Longleaf Elementary School
Moon Lake Elementary School
Northwest Elementary School
Rodney B. Cox Elementary School
San Antonio Elementary School
Schrader Elementary School
Seven Oaks Elementary School
Shady Hills Elementary School
Wesley Chapel Elementary School
West Zephyrhills Elementary School
Woodland Elementary School

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

Bid Title: Elementary School Pictures	Bryn-Alan Studios, Inc.		Leonard's		Lifetouch National Studios		Skipper Photography	
Due Date & Time: June 16, 2005 @ 2:30 PM	606 W. Kennedy Blvd.		147 San Marco Ave.		1085 Cephass Dr.		24145 Westshire Ct.	
Bid #: 05-110-SW	Tampa, FL 33606		St. Augustine, FL 32084		Clearwater, FL 33765		Brooksville, FL 34601	
Recommendation of Award	800-749-2796		800-874-0494		727-442-3555		352-442-3498	
DESCRIPTION	UNIT PRICE	COMMISSION	UNIT PRICE	COMMISSION	UNIT PRICE	COMMISSION	UNIT PRICE	COMMISSION
Package A : 35 Square inches	\$9.00	40%	\$7.00	50%	\$10.00	50%	\$9.00	41%
Package B: 161 Square inches	\$17.00	40%	\$22.00	50%	\$18.00	50%	\$20.00	41%
	*See bid document							
Package C: 236 Square inches	\$26.00	40%	\$27.00	50%	\$26.00	50%	\$26.00	41%
Package D: 332 Square inches	\$29.00	40%	\$32.00	50%	\$30.00	50%	\$35.00	41%
Package E: 391 Square inches	\$34.00	40%	\$35.00	50%	\$35.00	50%	\$41.00	41%
Package F: 200 Square inches	\$20.00	40%	\$22.00	50%	\$21.00	50%	\$20.00	41%
Package G: 85 Square inches	\$12.00	40%	\$15.00	50%	\$16.00	50%	\$14.00	41%
Optional Packages 8X10: 80 Square inches	\$6.00	\$1.00	\$7.00	20%	\$8.00	50%	\$9.50	41%
5X7: 35 Square inches	\$6.00	\$1.00	\$7.00	20%	\$8.00	50%	\$9.50	41%
2X3: 6 Square inches	\$6.00	\$1.00	\$7.00	20%	\$8.00	50%	\$9.50	41%
Total Price Per Square Inch								
Total Points	Disqualified		120		136		104	