

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	<b>TV Wall Mounts DIMC</b>	<b>Number of Vendors Notified</b>	<b>211</b>
<b>Bid Number</b>	<b>06-069-SS</b>	<b>Number of Bids Distributed</b>	<b>24</b>
<b>Date Solicited</b>	<b>July 28, 2005</b>	<b>Number of Vendors Responding</b>	<b>24</b>
<b>Date Opened</b>	<b>August 24, 2005</b>	<b>Number of Vendors Not Bidding</b>	<b>0</b>
<b>Date Board Presentation</b>	<b>September 13, 2005</b>	<b>Number of Vendors Bidding</b>	<b>24</b>
<b>Total Savings</b>	<b>\$1,041.66 (Estimate)</b>	<b>Grand Total of Bid</b>	<b>\$25,000.00 (Estimate)</b>

**Recommendation:**

**Recommend acceptance of bids as noted on the attached tabulation sheet as best bids meeting written specifications**

**Term of Contract:**

**Contract will commence on October 17, 2005 and expire on October 16, 2006.**

**Notations and Exceptions:**

**This bid is for TV Wall Mounts to be utilized by DIMC.**

**Item WM-01: Recommend acceptance of bid from Smiley's Audio Visual as lowest and best responsible and responsive bid meeting written specifications. Lower priced bids did not meet written specifications (i.e. mounting fasteners).**

**Item WM-02: Recommend acceptance of bid from BES Industries as lowest and best responsible and responsive bid meeting written specifications. Lower priced bids did not meet written specifications (i.e. mounting fasteners).**

**(Continued on Page 2)**

**Offers from the vendors herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.**

**Item WM-03: Recommend acceptance of bid from BES Industries as lowest and best responsible and responsive bid meeting written specifications. Lower priced bids did not meet written specifications (i.e. arrangement of mounting bolts).**

**Item WM-04: Recommend acceptance of bid from Smiley’s Audio Visual as lowest and best responsible and responsive bid meeting written specifications. Lower priced bids did not meet written specifications (i.e. mounts are not compatible with either the Peerless or Bretford mounts).**

**Item WM-05: Recommend acceptance of bid from BES Industries as lowest and best responsible and responsive bid meeting written specifications. Lower priced bids did not meet written specifications (i.e. VCR mounts are not compatible with either the Peerless or Bretford TV Wall Mounts).**

**Bids Evaluated By:  
Roger Kaminski, Supervisor of DIMC**

**Bid Prepared By:  
Sharon Shirmohammad, CPPB, Buyer**

**Reviewed and Authorized By:  
Kendra Goodman, CPPB, Purchasing Agent**

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		AFP Industries, Inc.	A.I.W., Inc.	Audio Visual Solutions Corp.
<b>TITLE: TV Wall Mounts</b>		P.O. Box 43-0747	4502 Old Winter Garden #G	P.O. Box 222126
<b>BID #: 06-069-SW</b>		South Miami, FL 33243	Orlando, FL 32811	Hollywood, FL 33022
		305-663-8300	407-521-4576	954-925-4287
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Televisions for Bretford TVP27-BK or equal			
	Each Price	69.38	153.50	73.64
	Manufacturer	Bretford	Bretford	Bretford
	Model #	TVPW27-BK	TVPW27-BK	TVP27-BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Televisions for Peerless LWB375T or equal			
	Each Price	65.98	162.94	74.94
	Manufacturer	Peerless	Peerless	Peerless
	Model #	LWB375T	LWB375T	LWB375T
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Televisions for Peerless LWB530T or equal			
	Each Price	53.98	134.95	61.64
	Manufacturer	Peerless	Peerless	Peerless
	Model #	LWB530T	LWB530T	LWB530T
<b>WM-04</b>	VCR Mount for above speicified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	35.98	80.95	38.52
	Manufacturer	Bretford	Bretford	Bretford
	Model #	VCR4-BK	VCR4-BK	VCR4-BK
<b>WM-05</b>	VCR Mount for above speicified Wall Mounts for Peerless VPM40S or equal			
	Each Price	33.18	85.80	37.82
	Manufacturer	Peerless	Peerless	Peerless
	Model #	VPM40S	VPM40S	VPM40W/VPM40S
	<b>Alternate</b>			
<b>WM-05</b>	VCR Mount for above speicified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>	<b>NB</b>	<b>NB</b>
	Each Price			
	Manufacturer			
	Model #			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		B & H Photo Video Pro Audio	BES Industries, Inc.	Camcor, Inc.
<b>TITLE: TV Wall Mounts</b>		420 Ninth Ave.	541 Lake Road	P.O. Box 1899
<b>BID #: 06-069-SW</b>		New York, NY 10001	Ponte Vedra, FL 32082	Burlington, NC 27216
		800-947-8003	888-527-6288	336-228-0251
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Television for Bretford TVP27-BK or equal			
	Each Price	74.00	No Bid	70.74
	Manufacturer	Bretford		Bretford
	Model #	TVPW27-BK		TVPW27-BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Television for Peerless LWB375T or equal			
	Each Price	75.02	61.00	71.99
	Manufacturer	Peerless	Peerless	Peerless
	Model #	LWB375T	LWB375T	LWB375T
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Television for Peerless LWB530T or equal			
	Each Price	62.22	49.85	59.21
	Manufacturer	Peerless	Peerless	Peerless
	Model #	LWB530T	LWB530T	LWB530T
<b>WM-04</b>	VCR Mount for above specified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	38.00	No Bid	36.67
	Manufacturer	Bretford		Bretford
	Model #	VCR4-BK		VCR4-BK
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal			
	Each Price	37.82	59.52	35.99
	Manufacturer	Peerless	Peerless	Peerless
	Model #	VPM40S	VPM40S	VPM40S
	<b>Alternate</b>			
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>		
	Each Price		29.76	<b>NB</b>
	Manufacturer		Peerless	
	Model #	Ref#148039670	VPM40W	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		Crest AV Electronic, Inc.	Demco, Inc.	Digital Video Systems
<b>TITLE: TV Wall Mounts</b>		1570 Main ST.	P.O. Box 7488	8280 NW 27th St., Suite 503
<b>BID #: 06-069-SW</b>		Buffalo, NY 14209	Madison, WI 53707	Miami, FL 33122
		800-273-7828	800-462-8709	786-331-2500
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Television for Bretford TVP27-BK or equal			
	Each Price	40.98	No Bid	122.89
	Manufacturer	Omni Mount		Bretford
	Model #	TM27Pro		TVP27-BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Television for Peerless LWB375T or equal			
	Each Price	64.98	105.00	97.00
	Manufacturer	Peerless	Peerless/Demco#	Peerless
	Model #	LWB375T	LWB375T/153-0674	LWB375T
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Television for Peerless LWB530T or equal			
	Each Price	54.98	No Bid	80.00
	Manufacturer	Peerless		Peerless
	Model #	LWB530T		LWB530T
<b>WM-04</b>	VCR Mount for above specified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	23.98	53.00	71.40
	Manufacturer	Omni Mount	Bretford/Demco#	Bretford
	Model #	TVM UCM-A	VCR4-BK/149-6976	VCR4-BK
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal			
	Each Price	35.98	No Bid	47.00
	Manufacturer	Peerless		Peerless
	Model #	VPM40S		VPM40S
	<b>Alternate</b>			
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>	<b>NB</b>	<b>NB</b>
	Each Price			
	Manufacturer			
	Model #			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		Highsmith, Inc.	The Library Store, Inc.	Long's Electronics, Inc.
<b>TITLE: TV Wall Mounts</b>		W5227 State Road 106	112 E. South Street	2630 5th Ave. South
<b>BID #: 06-069-SW</b>		Fort Atkinson, WI 53538	Tremont, IL 61568	Irondale, AL 35210
		800-543-2180	800-548-7204	800-633-4984
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Televisor for Bretford TVP27-BK or equal			
	Each Price	76.15	163.73	92.06
	Manufacturer	Bretford	Bretford	Bretford
	Model #	TVPW27-BK	TVPW27-BK/TVULHDV	TVPW27BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Televisor for Peerless LWB375T or equal			
	Each Price	No Bid	No Bid	85.17
	Manufacturer			Peerless
	Model #			LWB375T
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Televisor for Peerless LWB530T or equal			
	Each Price	71.92	157.31	71.10
	Manufacturer	Bretford	Bretford	Peerless
	Model #	TVPW20-BK	TVPW20-BK/TVULHDV	LWB530T
<b>WM-04</b>	VCR Mount for above speicified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	36.67	82.71	42.50
	Manufacturer	Bretford	Bretford	Bretford
	Model #	VCR4-BK	VCR4-BK	VCR4-BK
<b>WM-05</b>	VCR Mount for above speicified Wall Mounts for Peerless VPM40S or equal			
	Each Price	No Bid	No Bid	44.00
	Manufacturer			Peerless
	Model #			VPM40S
<b>WM-05</b>	VCR Mount for above speicified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>	<b>NB</b>	<b>NB</b>
	Each Price			
	Manufacturer			
	Model #			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		MSC Industrial Supply	Multicom, Inc.	National Audio Visual Supply
<b>TITLE: TV Wall Mounts</b>		2186 Drew Street	1076 Florida Central Pkwy	Rt 121 East P.O. Box 116
<b>BID #: 06-069-SW</b>		Clearwater, FL 33765	Longwood, FL 32750	Grafton, VT 05146
		800-330-8005	800-423-2594	800-222-0109
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Television for Bretford TVP27-BK or equal			
	Each Price	36.40	38.95	88.00
	Manufacturer	Video Mount Products	Video Mount Products	Bretford
	Model #	W27B	W27B	TVPW27-BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Television for Peerless LWB375T or equal			
	Each Price	36.40	38.95	95.00
	Manufacturer	Video Mount Products	Video Mount Products	Peerless
	Model #	W27B	W27B	LWB375T
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Television for Peerless LWB530T or equal			
	Each Price	30.00	32.50	79.00
	Manufacturer	Video Mount Products	Video Mount Products	Peerless
	Model #	W20B	W20B	LWB530T
<b>WM-04</b>	VCR Mount for above specified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	14.00	14.95	42.50
	Manufacturer	Video Mount Products	Video Mount Products	Bretford
	Model #	VH001	VH001	VCR4-BK
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal			
	Each Price	14.00	14.95	44.90
	Manufacturer	Video Mount Products	Video Mount Products	Peerless
	Model #	VH001	VH001	VPM40S
	<b>Alternate</b>			
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>	<b>NB</b>	<b>NB</b>
	Each Price			
	Manufacturer			
	Model #			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		Northern Video Systems	Seabreeze Security Dist.	Smiley's Audio-Visual
<b>TITLE: TV Wall Mounts</b>		4465 Granite Dr. Suite 700	839 Clay Street	P.O. Box 6925
<b>BID #: 06-069-SW</b>		Rocklin, CA 95677	Winter Park, FL 32789	Lakeland, FL 33807
		916-630-4700 ext.738	407-629-2338	863-667-1998
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Television for Bretford TVP27-BK or equal			
	Each Price	No Bid	72.50	64.41
	Manufacturer		Video Mount Products	Bretford
	Model #		VMP014	TVPW27-BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Television for Peerless LWB375T or equal			
	Each Price	89.00	72.50	No Bid
	Manufacturer	Peerless	Video Mount Products	
	Model #	LWB375T	VMP014	
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Television for Peerless LWB530T or equal			
	Each Price	69.00	48.25	60.35
	Manufacturer	Peerless	Video Mount Products	Bretford
	Model #	LWB530T	VMP048	TVPW20-BK
<b>WM-04</b>	VCR Mount for above specified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	No Bid	14.50	33.67
	Manufacturer		Video Mount Products	Bretford
	Model #		VH001	VCR4-BK
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal			
	Each Price	44.00	14.50	No Bid
	Manufacturer	Peerless	Video Mount Products	
	Model #	VPM40S	VH001	
	<b>Alternate</b>			
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>	<b>NB</b>	<b>NB</b>
	Each Price			
	Manufacturer			
	Model #			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		Southern Business Com.	Tallahassee Camera	TB&A Hospital Television
<b>TITLE: TV Wall Mounts</b>		8158 Woodland Center Blvd.	2880 Apalachee Parkway	20 Pineview Drive
<b>BID #: 06-069-SW</b>		Tampa, FL 33614	Tallahassee, FL 32301	Amherst, NY 14228
		813-935-6399	850-877-1152	800-288-7351
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Television for Bretford TVP27-BK or equal			
	Each Price	77.00	142.00	120.00
	Manufacturer	Bretford	DaLite	Bretford
	Model #	TVPW27-BK	WMS-25-024	TVP-27-BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Television for Peerless LWB375T or equal			
	Each Price	71.00	142.00	70.00
	Manufacturer	Peerless	DaLite	Peerless
	Model #	LWB375T	WMS-25-024	LWB375T
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Television for Peerless LWB530T or equal			
	Each Price	58.00	137.00	57.00
	Manufacturer	Peerless	DaLite	Peerless
	Model #	LWB530T	WMS-22-024	LWB530T
<b>WM-04</b>	VCR Mount for above specified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	39.00	137.00	63.00
	Manufacturer	Bretford	DaLite	Bretford
	Model #	VCR4-BK	WMS-22-024	VCR4-BK
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal			
	Each Price	36.00	59.95	34.00
	Manufacturer	Peerless	DaLite	Peerless
	Model #	VPM40S/VPM40W	VP-1S	VPM40S
	<b>Alternate</b>			
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>	<b>NB</b>	<b>NB</b>
	Each Price			
	Manufacturer			
	Model #			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 24, 2005 @ 2:30 PM</b>		Tight AV, Inc.	VSA, Inc.	Vynk Netlink, LLC
<b>TITLE: TV Wall Mounts</b>		2131 Awarado Lane	6929 Seward Ave.	7100 W Fond Du Lac Ave #101
<b>BID #: 06-069-SW</b>		Sarasota, FL 34231	Lincoln, NE 68507	Milwaukee, WI 53218
		941-320-5903	800-888-2140	262-250-9817
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts for 25" to 27" Television for Bretford TVP27-BK or equal			
	Each Price	NB	69.81	109.00
	Manufacturer		Bretford	Bretford
	Model #		TVPW27-BK	TVPW27-BK
<b>WM-02</b>	Wall/Platform TV Mounts for 25" to 27" Television for Peerless LWB375T or equal			
	Each Price	101.96	78.44	91.81
	Manufacturer	Peerless	Peerless	Peerless
	Model #	LWB375T	LWB375T	LWB375T
<b>WM-03</b>	Wall/Platform TV Mounts for 19" to 20" Television for Peerless LWB530T or equal			
	Each Price	84.17	63.81	79.84
	Manufacturer	Peerless	Peerless	Peerless
	Model #	LWB530T	LWB530T	LWB530T
<b>WM-04</b>	VCR Mount for above specified Wall Mounts for Bretford VCR4-BK or equal			
	Each Price	No Bid	36.12	64.81
	Manufacturer		Bretford	Bretford
	Model #		VCR4-BK	VCR4-BK
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal			
	Each Price	52.33	37.79	48.71
	Manufacturer	Peerless	Peerless	Peerless
	Model #	VPM40S	VPM40S	VPM40S
	<b>Alternate</b>			
<b>WM-05</b>	VCR Mount for above specified Wall Mounts for Peerless VPM40S or equal	<b>NB</b>	<b>NB</b>	<b>NB</b>
	Each Price			
	Manufacturer			
	Model #			