

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	<b>Laser Printers Cost per Print</b>		<b>Number of Vendors Notified</b>	<b>60</b>
<b>Bid Number</b>	<b>06-092-MK</b>		<b>Number of Bids Distributed</b>	<b>21</b>
<b>Date Solicited</b>	<b>10/17/2005</b>		<b>Number of Vendors Responding</b>	<b>2</b>
<b>Date Opened</b>	<b>11/02/2005</b>		<b>Number of Vendors Not Bidding</b>	<b>1</b>
<b>Date Board Presentation</b>	<b>11/22/2005</b>		<b>Number of Vendors Bidding</b>	<b>1</b>
<b>Total Savings</b>	<b>Estimated Savings \$ 4,887.50</b>		<b>Grand Total of Bid</b>	<b>Estimated Total \$ 55,000.00</b>

**Recommendation:** Recommend acceptance of bid from Optima Technologies LLC as lowest and best bid meeting written specifications.

**Term of Contract:** This is a three-year contract, renewable annually by mutual agreement of both parties. The first year of the contract will commence on January 1, 2006 through December 31, 2006.

**Notations and Exceptions:** This bid was awarded to the lowest and best bid meeting written specifications based upon cost per print, on an "as needed" basis to be utilized by Pasco County Schools and Departments. Prices and discounts will remain firm and in effect throughout the contract period, however; manufacturer's list price may be updated yearly.

Although only one bid was received, the pricing structure was deemed competitive based on the pricing structure of the previous Laser Printer Cost per Print bid. The prices have not increased since the previous bid solicited three years ago. One "No Bid" was received from Ricoh Business Systems.

The estimated savings was based upon the previous bid prices.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:**  
 Rich Lenahan, Office Machine Repair, NNB, Information Services  
 Joni Aylor, Secretary II, Information Services

**Bids Prepared By:**  
 Mina Kaeding, Buyer

**Reviewed and Authorized By:**  
 Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: November 2, 2005 @ 2:30 PM</b>	Optima Technologies LLC			
<b>BID TITLE: Laser Printers Cost per Print</b>	6041 Siesta Lane			
<b>BID #06-092-MK</b>	Port Richey, FL 34668			
	800-448-0345			
<b>DESCRIPTION</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>
<b>Category 1 - Low Volume</b>				
Make	Hewlett Packard			
Model	#4000N			
<b>Category 2 - Low-Mid Volume</b>				
Make	Hewlett Packard			
Model	#8100N			
<b>Category 3 - Mide Volume</b>				
Make	Hewlett Packard			
Model	8100N			
<b>Category 4 - High Volume</b>				
Make	Hewlett Packard			
Model	8100N			
<b>Category 5 - High Volume w/IPDS</b>				
Make	Hewlett Packard			
Model	8100N			
<b>Price per Copy all 5 Categories</b>	\$0.01148			
<b>Hourly Rate all 5 Categories</b>	\$98.00			
<b>Discount all 5 Categories - Manufacture Pricer</b>	15%			
<b>Pricer Included:</b>	Yes			