

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	<b>AV Equipment - DIMC</b>		<b>Number of Vendors Notified</b>	<b>254</b>
<b>Bid Number</b>	<b>06-095-MK</b>		<b>Number of Bids Distributed</b>	<b>79</b>
<b>Date Solicited</b>	<b>10/18/2005</b>		<b>Number of Vendors Responding</b>	<b>6</b>
<b>Date Opened</b>	<b>11/3/2005</b>		<b>Number of Vendors Not Bidding</b>	<b>1</b>
<b>Date Board Presentation</b>	<b>11/22/2005</b>		<b>Number of Vendors Bidding</b>	<b>5</b>
<b>Total Savings</b>	<b>Estimated Total Savings \$13,296.00</b>		<b>Grand Total of Bid</b>	<b>Estimated \$80,000.00</b>

**Recommendation:** Recommend acceptance as noted on the attached tabulation sheet as lowest and best bids meeting written specifications.

**Term of Contract:** This is a three-year contract renewable annually by mutual consent of all parties for Panasonic, JVC, and Sony Products. The first year of the contract will commence on November 23, 2005 and expire on November 22, 2006.

**Notations and Exceptions:** The award was based upon the highest discount received for each category. No totals are given as purchases will be awarded on an "as needed" basis at the unit prices. Discounts will remain firm and in effect throughout the term of the contract, however manufacturer unit price may be updated yearly.

MDM Commercial was disqualified for the category JVC Consumer Line as vendor failed to bid on all items in the category. Camcor, Inc., Encore Broadcast, were disqualified for failure to properly execute the bid documents (i.e., vendors did not sign bid documents). One "No Bid" was received from Tight AV, Inc.

**Group I:** No bids were received for the Panasonic Broadcast and Professional CT Color Monitors. Request permission to obtain quotes on the open market as needed.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:**

Roger Kaminski, Supervisor of Instructional Media & Technology

**Bids Prepared By:**

Mina Kaeding, Buyer

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: November 3, 2005 @ 2:30 PM</b>	MDM Commercial	Southern Business Communications	Troxell Communications, Inc.
<b>BID TITLE: AV Equipment</b>	2320 s. 3rd St., Suite #15	9942 Currie Dan's Dr. , Suite B	1705 Boyette Rd. #440
<b>BID #06-095-MK</b>	Jacksonville Beach, FL 32250	Tampa, FL 33619	Riverview, FL 33569
	800-359-6741	813-935-6399	813-643-6098
<b>DESCRIPTION</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>	<b>UNIT PRICE</b>
<b>Panasonic Consumer Line</b>			
<b>Audio:</b>			
Boomboxes -List Price/Less Discount	No Bid	No Bid	14.00%
Audio CD Players - List Price/Less Discount	No Bid	No Bid	14.00%
<b>Cameras</b>			
Digital Still Cameras - List Price/Less Discount	No Bid	No Bid	14.00%
Digital Camcorders - List Price/Less Discount	No Bid	No Bid	14.00%
<b>DVD/Video</b>			
DVD Players - List Price/Less Discount	No Bid	No Bid	14.00%
DVD Recorders - List Price/Less Discount	No Bid	No Bid	14.00%
DVD/VCR Combo Units - List Price/Less Discount	No Bid	No Bid	14.00%
VCR's - List Price/Less Discount	No Bid	No Bid	14.00%
Manufacturer Price Lists Included	N/A	N/A	Yes
<b>Panasonic Broadcast &amp; Professional Line</b>			
<b>Cameras</b>			
DV Camcorders - List Price/Less Discount	No Bid	No Bid	16.00%
Mini DV Camcorders - List Price/Less Discount	No Bid	No Bid	16.00%

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<b>DVD/Video</b>			
DV Proline VCR's - List Price/Less Discount	No Bid	No Bid	16.00%
DVC Proline VTR's - List Price/Less Discount	No Bid	No Bid	16.00%
DVD Recorders - List Price/Less Discount	No Bid	No Bid	16.00%
DVD/VCR Combo Units - List Price/Less Discount	No Bid	No Bid	16.00%
<b>CT Series Color Monitors - List Price/Less Discount</b>	No Bid	No Bid	Discontinued
Manufacturer Price Included	N/A	N/A	Yes
<b>JVC Consumer Line</b>			
<b>Audio</b>			
CD Portable Fashion Series - List Price/Less Discount	0.00%	No Bid	19.00%
Mini Systems - List Price/Less Discount	6.00%	No Bid	19.00%
<b>Cameras</b>			
Digital Still Cameras - List Price/Less Discount	No Bid	No Bid	19.00%
Digital Camcorders - List Price/Less Discount	26.00%	No Bid	19.00%
<b>DVD/Video</b>			
DVD Players - List Price/Less Discount	5.00%	No Bid	19.00%
DVD Recorders - List Price/Less Discount	34.00%	No Bid	19.00%
DVD/VCR Combo Units - List Price/Less Discount	12.00%	No Bid	19.00%
VCR's - List Price/Less Discount	No Bid	No Bid	19.00%
Mini-DV Players/Recorder - List Price/Less Discount	No Bid	No Bid	19.00%
Mini-DV/S-VHS Player/Recorder - List Price/Less Discount	No Bid	No Bid	19.00%

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<b>DESCRIPTION</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>	<b>UNIT PRICE</b>
<b>JVC Professional Products Line</b>			
<b>Cameras</b>			
Pro DV Camcorders - List Price/Less Discount	No Bid	19.00%	15.00%
Mini DV Camcorders - List Price/Less Discount	No Bid	16.00%	15.00%
<b>DVD/Video</b>			
DV ProLine VCR's - List Price/Less Discount	No Bid	19.00%	15.00%
Pro VTR's - List Price/Less Discount	No Bid	19.00%	15.00%
S-VHS/VHS VCR's - List Price/Less Discount	No Bid	12.00%	15.00%
DVD Players - List Price/Less Discount	No Bid	12.00%	15.00%
DVD Recorders - List Price/Less Discount	No Bid	18.00%	15.00%
DVD/VCR Combo Unit - List Price/Less Discount	No Bid	18.00%	15.00%
Mini-DV Players/Recorders - List Price/Less Discount	No Bid	18.00%	15.00%
Mini-DV/S - VHS Player/Recorders - List Price/Less Discount	No Bid	18.00%	15.00%
<b>Color Monitors - List Price/Less Discount</b>	No Bid	15.00%	15.00%
Manufacturer Price Included	Yes	Yes	Yes

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<b>DESCRIPTION</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>	<b>UNIT PRICE</b>
<b>Sony Consumer Line</b>			
<b>Audio</b>			
Boomboxes - List Price/Less Discount	No Bid	25.00%	15.00%
Audio CD Players - List Price/Less Discount	No Bid	25.00%	15.00%
Stereo Equipment - List Price/Less Discount	No Bid	25.00%	15.00%
<b>Cameras</b>			
Digital Still Cameras - List Price/Less Discount	No Bid	23.00%	15.00%
Digital Camcorders - List Price/Less Discount	No Bid	20.00%	15.00%
<b>DVD/Video</b>			
DVD Players - List Price/Less Discount	No Bid	23.00%	15.00%
DVD Recorders - List Price/Less Discount	No Bid	23.00%	15.00%
DVD/VCR Combo Units - List Price/Less Discount	No Bid	23.00%	15.00%
VCR's - List Price/Less Discount	No Bid	23.00%	15.00%
Mini-DV Players/Recorders - List Price/Less Discount	No Bid	18.00%	15.00%
Mini-DV/S-VHS Player/Recorders - List Price/Less Discount	No Bid	18.00%	15.00%
Manufacturer Price Included	N/A	Yes	Yes
			All accessories 10% off List
	<b>Disqualified</b>		See Bid for Manual Prices