

District School Board of Pasco County

Bid Recommendation

Bid Title	Early Childhood Equipment and Supplies-Mfg. Discount		Number of Vendors Notified	435
Bid Number	06-096-MK		Number of Bids Distributed	62
Date Solicited	10/17/2005		Number of Vendors Responding	12
Date Opened	11/04/2005		Number of Vendors Not Bidding	6
Date Board Presentation	11/22/2005		Number of Vendors Bidding	6
Total Savings	Estimated Savings \$ 25,500.00		Grand Total of Bid	Estimated \$150,000.00 Annually

Recommendation: Recommend acceptance of AFP Industries and School Specialty as noted on the attached tabulation sheets as lowest and best bids meeting written specifications.

Term of Contract: This is the first year of a three-year contract renewable annually upon mutual agreement of all parties. The first year of the contract will begin on January 2, 2006 and expire on January 1, 2007.

Notations and Exceptions: This bid was designed to be awarded to one vendor per manufacturer listed. Estimated yearly expenditures for this contract are \$150,000.

Bids were awarded on a weighted point system: Discount (10 pts.); Vendor Inventory (5 pts.); and Location (5 pts.). Six "No Bids" were received from ABC School Supply, Childcraft Education Corporation, Nasco, Prentke Romich Company, Science Kit & Boreal Laboratories, and Sax Arts & Crafts. Discounts will remain the same throughout the contract term; however, vendors may update catalogs on a semi-annual basis.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Prepared By:
Mina Kaeding, Buyer

Bids Evaluated By:
Sherry Wooten, Buyer Assistant

Reviewed and Authorized By:
Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 4, 2005 @ 2:00 PM			AFP Industries, Inc.	Highsmith	Pyramid School Products
BID TITLE: Early Childhood Manufacturer Discount			P.O. Box 43-0747	P.O. Box 800	6510 North 54th Street
BID #06-096-MK			S. Miami, FL 33243	Fort Atkinson, WI 53538	Tampa, FL 33610
			800-962-4041	800-543-2180	800-792-2644
ITEM#	Units	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
		Whitney Brothers - Discount	No Bid	0.00%	5.00%
		Catalog Received			Yes
		Total Points	No Bid	No Bid	85
		Wood Designs - Discount	No Bid	10.00%	5.00%
		Catalog Received		Yes	Yes
		Total Points	No Bid	55.10	50.25
		Jonti Craft - Discount	-21.00%	10.00%	10.00%
		Catalog Received	Yes	Yes	Yes
		Total Points	55.10	55.10	70.95
					Add 6% to P-cards

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 4, 2005 @ 2:00 PM			School Specialty	Sportmaster	S & S Worldwide
BID TITLE: Early Childhood Manufacturer Discount			100 Paragon Parkway	P.O. Box 5000	75 Mill Street
BID # 06-096-MK			Mansfield, OH 44903	Pittsburg, PA 15206	Colchester, CT 06415
			800-305-0174	412-243-5100	800-243-9323
ITEM#	Units	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
		Whitney Brothers - Discount	27.00%	No Bid	No Bid
		Catalog Received	Yes		
		Total Points	80	No Bid	No Bid
		Wood Designs - Discount	23.00%	No Bid	No Bid
		Catalog Received	Yes		
		Total Points	80	No Bid	No Bid
		Jonti Craft - Discount	23.00%	12.00%-UPS Items	10.00%
				8.00% Truck Items	
		Catalog Received	Yes	Yes	Yes
		Total Points	80	42.65	59.25
					Shipping charges will apply.