



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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December 3, 2007

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract  
Bid # 07-080-GF: Multi-Purpose Cleaning Machines  
Janitor's Supply Depot

On January 23, 2007, official action was taken to award the above-referenced bid to Janitor's Supply Depot. The first year of the contract will expire on February 20, 2008.

Considering services have been satisfactory, Dennis Strally, President, Janitor's Supply Depot was contacted to verify his willingness to enter into the second year of the agreement. As such, Janitor's Supply Depot has agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Janitor's Supply Depot. The second year of the contract will cover the period February 21, 2008 through February 20, 2009.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Attachment

Date/Time: December 12, 2007 11:25:00

# District School Board of Pasco County

## Bid Recommendation

|                                |   |                                      |                             |
|--------------------------------|---|--------------------------------------|-----------------------------|
| <b>Bid Title</b>               | <b>MULTI PURPOSE CLEANING MACHINE – MAINTENANCE</b> | <b>Number of Vendors Notified</b>    | <b>42</b>                   |
| <b>Bid Number</b>              | <b>07-080-GF</b>                                    | <b>Number of Bids Distributed</b>    | <b>6</b>                    |
| <b>Date Solicited</b>          | <b>11/17/2006</b>                                   | <b>Number of Vendors Responding</b>  | <b>2</b>                    |
| <b>Date Opened</b>             | <b>12/12/2006</b>                                   | <b>Number of Vendors Not Bidding</b> | <b>4</b>                    |
| <b>Date Board Presentation</b> | <b>01/23/2007</b>                                   | <b>Number of Vendors Bidding</b>     | <b>2</b>                    |
| <b>Total Savings</b>           | <b>\$500.00</b>                                     | <b>Grand Total of Bid</b>            | <b>\$25,000.00 Estimate</b> |

**Recommendation: Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best bids meeting written specifications.**

**Term of Contract This bid is for the Custodial Department’s requirements for multi-purpose cleaning machines for use throughout the District on an “as needed” basis. This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is February 21, 2007 through February 20, 2008.**

**Notations and Exceptions Recommend rejection of low bid from Resource One for failure to bid three different machines and providing training CD’s or videos as specified in the bid documents. Savings are based on retail pricing.**

**Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.**

**Bids Evaluated By: Eddie Flicker, Custodial Coordinator**

**Bids Prepared By: Gail Fowler, CPPB Buyer**

**Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent**

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

| DATE OF OPENING: 12/13/2006 2:30 PM       |   | Janitor Supply Depot      | Resource One, Inc.      |            |             |            |             |            |
|---|---|---------------------------|-------------------------|------------|-------------|------------|-------------|------------|
| BID TITLE: MULTI-PURPOSE CLEANING MACHINE |   | 11932 Mancini Way         | 1202 N. Magnolia Avenue |            |             |            |             |            |
| BID #: 07-080-GF                          |   | New Port Richey, FL 34654 | Ocala, FL 34475         |            |             |            |             |            |
| ITEM #                                    | DESCRIPTION   | UNIT PRICE                | TOTAL PRICE             | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE |
|   | Multi-Purpose Cleaning Machine A  |                           |                         |            |             |            |             |            |
|   | Price per each:   | <b>3,289.00</b>           | 2,775.00                |            |             |            |             |            |
|   | Price for Multiple Units:   | <b>3,247.00</b>           | 2,550.00                |            |             |            |             |            |
|   | Manufacturer:   | <b>Kaivac, Inc.</b>       | Nacecare                |            |             |            |             |            |
|   | Model #:  | <b>KV2150</b>             | RM-1800H                |            |             |            |             |            |
|   | Multi Purpose Cleaning Machine B  |                           |                         |            |             |            |             |            |
|   | Price per each:   | <b>2,887.00</b>           | 2,775.00                |            |             |            |             |            |
|   | Price for Multiple Units:   | <b>2,858.00</b>           | 2,550.00                |            |             |            |             |            |
|   | Manufacturer:   | <b>Kaivac, Inc</b>        | Nacecare                |            |             |            |             |            |
|   | Model #:  | <b>KV-501</b>             | RM-1800H                |            |             |            |             |            |
|   | Multi Purpose Cleaning Machine C  |                           |                         |            |             |            |             |            |
|   | Price per each:   | <b>2,796.00</b>           | 2,775.00                |            |             |            |             |            |
|   | Price for Multiple Units:   | <b>2,768.00</b>           | 2,550.00                |            |             |            |             |            |
|   | Manufacturer:   | <b>Kaivac, Inc.</b>       | Nacecare                |            |             |            |             |            |
|   | Model #:  | <b>KV-1750</b>            | RM-1880H                |            |             |            |             |            |
|   | <b>TOTAL " ALL OR NONE" PRICE FOR A, B, &amp; C</b>                           | <b>8,972.00</b>           | 8,325.00                |            |             |            |             |            |
|   | Optional Accessories which may be purchased during the term of this contract: |                           |                         |            |             |            |             |            |
|   | Carpet Extractor Wand   | <b>296.73</b>             | 20% List Price          |            |             |            |             |            |
|   | Upholstery Tool   | <b>108.70</b>             | 20% List Price          |            |             |            |             |            |
|   | Attachable Dolly  | <b>179.50</b>             | 20% List Price          |            |             |            |             |            |
|   | Grouter Tool  | <b>251.56</b>             | 20% List Price          |            |             |            |             |            |
|   | Extra Vacuum Hose   | <b>79.75</b>              | 20% List Price          |            |             |            |             |            |
|   | Extra Spray Hose  | <b>105.87</b>             | 20% List Price          |            |             |            |             |            |
|   | Repair parts as needed % off List Price:                                      | <b>10%</b>                | 20%                     |            |             |            |             |            |
|   | Warranty:   |                           |                         |            |             |            |             |            |
|   | Minimum Charge:   | <b>35.00</b>              | <b>NB</b>               |            |             |            |             |            |
|   | Per Hour:   | <b>35.00</b>              | <b>NB</b>               |            |             |            |             |            |
|   | Pick up and Delivery included:  | <b>Yes</b>                | <b>NB</b>               |            |             |            |             |            |
|   | Parts Discounty from list:  | <b>10%</b>                | <b>NB</b>               |            |             |            |             |            |