

District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing Kendra Goodman, CPPB, Purchasing Agent 813/794-2221 Fax: 813/794-2221 727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

October 7, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Third Year Renewal of Three-Year Bid

Bid #07-049-MK Science Supplies - Catalog Discount

Carolina Biological Supply, Fisher Science Education, Delta Education dba Frey Scientific,

Nasco, Science Kit, Ward's Natural Science

On November 21, 2006, official action was taken to award the above-referenced bid to Carolina Biological Supply, Fisher Science Education, Delta Education dba Frey Scientific, Nasco, Science Kit, and Ward's Natural Science. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The second year of the contract will expire on November 7, 2008.

At this time, it is my recommendation to enter into the third year of the agreement. Considering services have been satisfactory all vendors were contacted to verify their willingness to enter into the third year of the agreement. The companies have indicated in writing (attached) that they are willing to do so. The third year of the agreement will commence on November 8, 2008 and expire on November 7, 2009.

Should you have any questions regarding this matter, or if I can be of further assistance, please contact me at your earliest convenience.

KDG/vj

Attachments (27)

DATE/TIME: October1,2008; 08:56:00



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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

August 29, 2007

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract

Bid #07-049-MK Science Supplies - Catalog Discount

Carolina Biological Supply, Fisher Science Education, Delta Education dba Frey Scientific, Nasco,

Science Kit, Wards Natural Science

On November 21, 2006, official action was taken to award the above-referenced bid to Carolina Biological Supply, Fisher Science Education, Delta Education dba Frey Scientific, Nasco, Science Kit, and Wards Natural Science. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on November 7, 2007.

At this time, it is my recommendation to enter into the second year of the agreement. Considering services have been satisfactory all vendors were contacted to verify their willingness to enter into the second year of the agreement. The companies have indicated in writing (attached) that they are willing to do so. The second year of the agreement will commence on November 8, 2007 and expire on November 7, 2008.

Should you have any questions regarding this matter, or if I can be of further assistance, please contact me at your earliest convenience.

KDG/ne

Attachments (13)

Date/Time: September 26, 2007 10:25:00

District School Board of Pasco County Bid Recommendation

Bid Title	Science Supplies & Equipment	Number of Vendors Notified	103
Bid Number	07-049-MK	Number of Bids Distributed	37
Date Solicited	9/05/2006	Number of Vendors Bidding	20
Date Opened	10/03/2006	Number of Formal "No Bid" Responses	1
Date Board Presentation	11/21/2006	Funding Source	101 General Funds
Total Savings	\$14,790	Grand Total of Bid	\$325,000

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheet as lowest and best bids meeting written specifications.

Term of Contract:

This is a three year contract, renewable annually by mutual agreement of all parties. The first year of the contract will commence on November 21, 2006 and expire on November 7, 2007.

Notations and Exceptions:

This is a multi-awarded bid (up to six vendors) based upon a weighted point system. The weighted point criteria, was based upon the following: Discounts (6); Warehouse Inventory (3); Store Inventory (4); Vendor Location (4); References (3). As per bid specifications a maximum of six companies were awarded the bid; Carolina Biological Supply, Fisher Science Education, Frey Scientific, Nasco, Science Kit & Boreal Laboratories and Wards Natural Science. Estimated annual expenditures will vary depending upon need. However, discounts will remain firm for the duration of the contract. Vendors are permitted to provide new catalogs in January and July.

A total of 25 of the most commonly used bid items were selected from various new elementary, middle and high school orders. Vendors who could supply 80% of these items were considered for award. Bids noted with an asterisk (*) were not considered as their catalogs were either not a general science supply catalog or were specific catalogs that are awarded on other District bids.

Bids from Bio-Rad Laboratories and Seo Enterprises were disqualified for failure to enclose a catalog with their bid documents.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Nicole Ellis, Buyer Assistant

Vickie Stephens, Purchasing Assistant

Bids Prepared By:

Mina Kaeding, CPPB, Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DATE/TIME: November 15, 2006 10:50:00

DATE	OF OPENING:	Acorn Naturalists	Benz Microscope Optics Center	Bio-Rad Laboratories Inc.	Capital Microscope Services	Carolina Biological Supply Co.
2006 at 2:30 P.M.		155 El Camino Real	PO Box 7022	2000 Alfred Nobel Dr	PO Box 462	2700 York Road
BID TITLE:		Tustin, CA 92780	Ann Arbor, MI 48107	Hercules, CA 94547	Marietta, GA 30061	Burlington, NC 27215
Science	Slupplies - "Catalog Discount"	Jennifer Rigby	Michael L Benz	Elizabeth Wolfman	Don Munns	Elizabeth J. Stanfield
		800-422-8886	734-994-3880	800-424-6723	800-377-4289	336-584-0381
BID:		800-452-2802	734-994-9090	800-879-2289	770-422-1833	336-538-6330
#07-062	2-MK					
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Catalog Discount %	Acorn Naturalists 5%-30%	Benz Microscope Optics Center 10% -39%	0%	Educational Products and Service -Science 5%	Carolina Science 5%.
	Catalog Included	Y	Y	N	Y	Y
	*DID NOT MEET INTENT OF BID	*	*	DISQUALIFIED	*	
	Total Points:	0.00	0.00	0.00	0.00	44.11

DATE	OF OPENING:	Delta Education LLC	Educators Outlet	ETA/Cuisenaire	Fisher Science Education	Flinn Scientific Inc.
2006 at 2:30 P.M.		80 Northwest Blvd	PO Box 397	500 Greenview Court	4500 Turnberry Drive	PO Box 219
		PO Box 3000				
BID TITLE:		Nashua, NH 03061-3000	Timinath, CO 80547	Vernon Hills, IL 60061	Hanover Park, IL 60133	Batajia, IL 60510
Science	Slupplies - "Catalog Discount"	Jabob King	Kristin Haws	Carolyn Vanco	Catherine Garcia	Jim Nesbit
		603-579-3433	800-315-2212	800-445-5985 x5177	800-955-1177	800-452-1261
BID:		866-767-6942	866-254-5786	888-333-9588	800-955-4763	866-452-1436
#07-062	2-MK					
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Catalog Discount %	Delta Education PreK-6 5%-15% Based on Volume Spent	Educators Outlet 15%	ETA Science 10%	Fisher Science Education 22%	Flinn Chemical & Biological 10%
	Catalog Included	Y	Y	Y	Y	Y
	*DID NOT MEET INTENT OF BID	*	*	*		*
	Total Points:	0.00	0.00	0.00	34.51	26.35

DATE OF OPENING:		Frey Scientific	Kaplan Early Learning	Lakeshore Learning Materials	Learning Things	Nasco
2006 at 2:30 P.M.		80 Northwest Blvd	PO Box 609	2695 E. Dominguez Street	4381 34th St. South	901 Janesville Ave.
						PO Box 901
BID TI	TLE:	Nashua, NH 03063	Lewisville, NC 27023	Carson, CA 90895	St. Petersburg, FL 33711	Fort Atkinson, WI 53538
Science	Slupplies - "Catalog Discount"	Trish Fields	Hope Meadows	Adrienne Hilliard	Susan Flood	Dave Johnson
		800-225-3739	800-334-2014	800-421-5354	727-864-6567	800-558-9595
BID:		877-256-3739	800-452-7526	310-537-7990	727-866-8877	920-563-8296
#07-062						
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Catalog Discount %	Frey Scientific 22%	Early Childhood 15% Primary Learning 15%	Lakeshore Learning Materials 5% Lakeshore Elementary 5%	Learning Things 12%	Nasco Science 17%
	Catalog Included	Y	Y	Y	Y	Y
	*DID NOT MEET INTENT OF BID		*	*	*	
	Total Points:	54.40	0.00	0.00	0.00	46.96

DATE OF OPENING:		Pasco Scientific	Science Kit	Sciencelab.com	Seo Enterprises	Wards Natural Science
2006 at 2:30 P.M.		10101 Foothills Blvd	777 East Park Drive	PO Box 1657	5804 Brannen RA 5	PO Box 92912
			PO Box 5003			
BID TI	-	Roseville, CA 95747	Tonawanda, NY 14151	Kyle, TX 78640	Lakeland, Fl 33813	Rochester, NY 14692
Science	Slupplies - "Catalog Discount"	Joe Balestrini	Trisha E. Henderson	Phillip Greer	Thomas Ludwick	Michael J. Forney
		916-786-3800	800-828-7777	512-268-2765	813-644-3555	800-962-2660
BID:		916-786-7565	800-828-3299	512-268-2766	863-647-1369	800-635-8439
#07-062						
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
			Science Kit, Boreall	Science Labs	SEO Microscopes &	Biology & Chemistry10%
		Physics 5%	Ladb Middle &	Online Catalogs	Accessories 35% or	Geology 10%
	Catalog Discount %	Probeware5%	High14%	11%	1% Off Cost	Middle School 10%
	Cutalog Biscount /	1100011410070	111911170	1170	170 011 0000	Titadio Sensor 1070
	Catalog Included	Y	Y		N	Y
	*DID NOT MEET INTENT OF BID	*		*	DISQUALIFIED	*
	Total Points:	0.00	28.48	0.00	0.00	31.69
	Total Folias.	0.00	20.40	0.00	0.00	31.07