

District School Board of Pasco County

Bid Recommendation

Bid Title	Athletic Training Supplies "Secondary Schools"		Number of Vendors Notified	100
Bid Number	11-059-GF		Number of Bids Distributed	25
Date Solicited	December 6, 2010		Number of Vendors Bidding	8
Date Opened	January 12, 2011		Number of Vendors Not Bidding	17
Date Board Presentation	February 15, 2011		Funding Source	ASSET
Total Savings	\$2,500.00		Grand Total of Bid	\$70,000.00 Estimate

Recommendation:

Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract:

This bid is the annual new, and replacement, athletic training supplies for use throughout the District. Quantities in bid are anticipated requirements and are contingent upon availability of school funds. Only one product is awarded per item number.

Notations and Exceptions:

Items: AT-06, AT-10, AT-11, AT-12A, AT-12B, AT-26, AT-27, AT-29, AT-34, AT-43, AT-47, AT-50, AT-52, AT-64, AT-91, AT-97, AT-111, AT-112, AT-114, AT-115, AT-116, AT-119:
Recommend rejection of all lower bids for one or more of the following reasons: failure to meet written specifications requiring cut sheets for alternate products bid, failure to provide detailed specification for these items, or offering alternate terms and conditions.

Items: AT-33, AT-103, AT-104 and AT-120: Recommend rejection of these items for failure to receive any bid for these items. Request permission to purchase on the open market after receiving competitive prices.

Item: AT-092: Recommend rejection of this item. Bid price received was for an alternate item and the vendor did not provide specifications for evaluation as specified in the bid documents.

Savings were based on a quantity of one of each item. Quantities for items will not be available until the meeting with the Athletic Directors in March.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Athletic Training Supplies Committee (on file in the Purchasing Department).

Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed & Authorized By: Kendra D Goodman, CPPO, CPPB, Purchasing Agent

DATE/TIME:

DATE OF OPENING: JANUARY 12, 2011 9:00 AM		Alert Services, Inc.	Allen Sports Center	BSN Sports	Cannon Sports, Inc.	Pyramid School Products	Riddell/All American	School Health	United Health Supply
BID TITLE: ATHLETIC TRAINING SUPPLIES		P. O. Box 1088	6585 Seminole Blvd.	P.O. Box 49	P.O. Box 11179	6510 North 54th Street	669 Sugar Lane	865 Mansfield Dr.	P.O. Box 33958
BID #: 11-059-GF		San Marcos, TX 78666	Seminole, FL 33772	Jenkinstown, PA 19046	Burbank, CA 01510	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Las Vegas, NV 89133
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT07	ATHLETIC TAPE, POROUS - Case		NB	NB		NB			
	Johnson & Johnson #5188	46.36							
	HSI 555-0533								
	Mueller 130105				44.78				39.50
	Riddell 60202						41.10		
	Sports Health 28026							39.49	
AT09	PRE-TAPING UNDERWRAP - Case				NB	NB	NB		
	Cramer #214592		33.20	35.76					27.40
	Sports Health #28-047							29.59	
	HSI #615-2423								
	Mueller 130129								
	Alternate	29.88							
		Alert 135214600							
AT10	BUTTERFLY TAPE CLOSURE - Box			NB	NB	NB	NB		
	Johnson & Johnson Band-Aid #4331		NB						
	HSI 101-9762								
	School Health #32-025							1.44	
	Alternate	1.56							1.05
		Dynarex 1031975							Matramax 1975
AT11	DENTAL GUARD - Each	NB	NB		NB	NB			
	HIS 984-7064								
	Sports Health #90534								
	Mueller 131018								0.35
	Riddell 45791						0.33		
	Sports Health 90534							0.49	
	Alternate			0.24					
				Pro Down MSMOUT					
AT12A	WIRE CARRYING CASE				NB		NB		
	Cramer 02300	20.14	22.38						
	HSI 687-9260								11.60
	Sports Health 38-004							6.95	
	Alternate			7.82		6.28			
				BSN 21023803		Champion WBC			

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AT31	MAT TAPE 4 " - Roll	NB			NB				NB
	Cliffe Keene #T97-4"								
	Athletic Specialties MT4		8.17				5.90		
	BSN Sports 6406XXXX			4.64					
	Sports Health #28-119							9.29	
	Alternate					5.21			
						Deviser MT484			
AT32	MAT CLEANER - Gallon					NB	NB		
	Cramer "Matt Kleen" #131236			29.79	58.65				24.95
	HSI 134-1763								
	Sports Health 34542							27.65	
	Mueller Whizzer 34252	27.64	39.11						
AT33	BALL CLEANER REJECT	NB	NB	NB	NB	NB	NB	NB	NB
	Cramer "Letherscope" #120539								
AT34	STRETCH TAPE 2 " - Case	NB	NB	NB	NB	NB	NB		
	HSI 797-9041								
	Pro Choice C28-197								
	Sports Health 28197							41.39	
	Alternate								40.90
									Hartman 6472
AT35	VARSITY TRAINING KIT	NB				NB	NB		
	Cramer #112671		66.10	109.26	185.00				
	HSI 134-2276								65.95
	Sports Health 40021							77.76	
	Alternate								
AT36	JR. TRAINING KIT - Each	NB				NB	NB		
	Cramer #111600		84.10	110.74	151.12				89.95
	HIS 130-6992								
	Sports Health 40023							95.95	
	Alternate								
AT40	ANKLE STABILIZER - Each			NB	NB	NB	NB		
	Cramer #70 0806		11.30						
	HSI 777-4998	25.64							
	Sports Health 41685							24.95	24.50

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AT50	LIQUID TAPE REMOVER		NB	NB	NB	NB	NB		
	HSI 908-8383								
	Sports Health 34254							9.44	9.25
	Alternate	8.58							
		Cramer 201033							
AT51	LARGE MOUTH SQUEEZE BOTTLE - Each	NB	NB	NB	NB	NB	NB	NB	
	Cramer #023747								27.70
	HSI 130-4441								
	Pro Down MSHOLDQT+MSQT BOTT								
	Sports Health 38003								
	Alternate								
AT52	COMPRESSION WRAP - 3"		NB	NB	NB	NB	NB		
	HSI 134-9737								28.25
	Sports Health 41053							30.98	
	Alternate	12.90							
		Brecon 1716CDO							
AT53	COMPRESSION WRAP - 5"		NB	NB	NB	NB	NB		
	HSI 134-3970								38.25
	Sports Health 41054							41.98	
	Alternate	19.10							
		Brecon 9219CDO							
AT54	ELASTIC WRAPS 3" - 10/Pkg.		NB	NB	NB	NB	NB		
	Cramer #231712								10.80
	HSI 829-5759								
	Sports Health 31093							3.28	
	Alternate	12.66							
		Conco 59530000							
AT55	ELASTIC WRAPS 4" - 10/Pkg.		NB	NB	NB	NB	NB		
	Cramer #231812								13.35
	HSI 829-2743								
	Sports Health 31094							4.79	
	Alternate	15.69							
		Conco 59540000							

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AT56	ELASTIC WRAPS 6" - 10/Pkg.		NB	NB	NB	NB	NB		
	Cramer #231912								
	HSI 648-7446								18.90
	Sports Health 31095							6.19	
	Alternate	22.41							
		Conco 59560000							
AT57	ELASTIC BANDAGE 3" (CLIP) - 10/Pkg.		NB	NB	NB	NB	NB		
	HSI #104-7565								
	Sports Health #31-001							3.28	3.45
	Alternate	4.18							
		Conco 440030							
AT58	ELASTIC BANDAGE 4" (CLIP) - 10/Pkg.			NB	NB	NB	NB		
	HSI #104-7575								
	Cramer #234412		15.06						
	Sports Health #31094							4.79	4.60
	Alternate	5.36							
		Conco 440040							
AT59	ELASTIC BANDAGE 6" (CLIP) - 10/Pkg.		NB	NB	NB	NB	NB		
	HSI #104-7580								
	Sports Health #31095							6.19	6.35
	Alternate	7.06							
		Conco 440060							
AT61	NON-STERILE GAUZE PADS 3"x3" - Box		NB	NB	NB	NB	NB		
	HSI 100-8195								
	Sports Health 27-037							1.66	2.05
	Alternate	2.26							
		Dynarex 3232							
AT64	NEOPRENE THIGH SLEEVE			NB	NB	NB	NB		
	HSI Protec S-XL								
	Cramer #279602-Size		11.12						7.70
	Sports Health 41088							7.44	
	Alternate	7.21							
		McDavid 471							
AT65	KNEE BRACE, OPEN PATELLA			NB	NB	NB	NB		
	Sports Health 63044	7.79						5.65	
	HSI Pro Tec Brand S-XL								
	Cramer #2793-Size		11.12						7.45

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AT66	KNEE BRACE	NB	NB	NB	NB	NB	NB		
	HSI 268-4158								
	Sports Health 41880							26.88	22.80
	McDavid #415T								
AT67	FOAM/ ASSORTED			NB	NB	NB	NB		
	Cramer #061794 Low	12.11	13.60						11.30
	HSI 192-9214								
	School Health #29-005							6.09	
	SCOREBOOKS/ BIG RED								
AT68	BASEBALL (State Brand)	NB	5.10	NB	NB	NB	NB	NB	NB
AT69	BASKETBALL (State Brand)	NB	5.10	NB	NB	NB	NB	NB	NB
AT70	FOOTBALL (State Brand)	NB	6.10	NB	NB	NB	NB	NB	NB
AT71	SOCCER (State Brand)	NB	5.10	NB	NB	NB	NB	NB	NB
AT72	SOFTBALL (State Brand)	NB	5.10	NB	NB	NB	NB	NB	NB
AT73	TRACK (State Brand)	NB	7.22	NB	NB	NB	NB	NB	NB
AT74	VOLLEYBALL (State Brand)	NB	5.10	NB	NB	NB	NB	NB	NB
	SCOREBOOKS								
AT76	BASEBALL/SOFTBALL	NB		NB		NB	NB	NB	
	National Federation #191300		8.89		9.90				7.10
AT77	BASKETBALL	NB		NB		NB	NB	NB	
	National Federation #191301		8.89		9.90				7.10
AT78	SOCCER	NB		NB		NB	NB	NB	
	National Federation #191304		8.89		9.90				7.10
AT79	SWIMMING	NB		NB		NB	NB	NB	
	National Federation #191305		8.89		9.90				7.10

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AT101	SECOND SKIN 1" SQUARE		NB	NB	NB	NB	NB		
	Sports Health #27-060							14.99	
	HSI-645-2314								13.59
	Alternate	15.00							
		Spenco 10-637-00							
AT102	SANITARY TABLETS		NB	NB	NB	NB	NB		NB
	Sports Health #T38-152							10.98	
	HIS 316-7407								
	Alternate	15.00							
		Waterboy ST-1							
AT103	BLISTER CARE REJECT	NB	NB	NB	NB	NB	NB	NB	NB
	Sports Health # T27-293								
	HIS 371-4158								
AT104	GAME SHEETS (50) REJECT	NB	NB	NB	NB	NB	NB	NB	NB
	Big Big Red Game Sheet Refills								
AT105	STORM TRACKING UNIT		NB	NB	NB	NB	NB		NB
	Spectrum Thunder Bolt Pro #90-801							335.00	
	HSI 110-8562								
	Sports Health 92070								
	Alternate	432.93							
		Thunderbolt 153001							
AT106	WRAP-N-GO BANDAGE		NB	NB	NB	NB	NB		
	Cramer #030730	19.38							18.70
	HSI 134-4461								
	Sports Health 28458							18.99	
AT107	BLOOD STOP PAD		NB	NB	NB	NB	NB		
	CRAMER #030715	14.38							13.30
	HSI 134-5031								
	Sports Health 43303							14.29	

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AT108	FIELD HARDWARE KIT Ridell #27-512	NB	NB	NB	NB	NB	140.00	NB	NB
AT110	CORN PADS HIS 155-5238 Sports Health 29029	NB	NB	NB	NB	NB	NB	NB	4.49
AT111	FLEXIBLE FABRIC ADHESIVEBANDAGE HIS 267-9766 Sports Health 32265 Alternate	NB	NB	NB	NB	NB	NB	3.89	3.75 Nutramed 32265
AT112	ADHESIVE MOLESKIN HIS 681-5072 Sports Health 29469 Alternate		NB	NB	NB	NB	NB	10.99	12.90
		9.38							
		Andover 574225							
AT113	EXOCLEAR WRAP HIS 969-0854 Sports Health 21214 Alternate		NB	NB	NB	NB	NB	19.98	24.75
		27.10							
		Exoclear 21214							
AT114	EYE WASH BOTTLE HIS 692-7472 Sports Health 42087 Alternate	NB	NB	NB	NB	NB	NB	4.49	4.10 Altaire Labs 17546
AT115	HEAVY DUTY ICE BAGS HIS 134-8882 Sports Health 21144 Alternate		NB	NB	NB	NB	NB		54.95
		46.25						61.49	
		Alert 1041018001							

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AT116	HEEL & LACE PADS		NB	NB	NB	NB	NB		
	HIS 134-8918								16.25
	Sports Health 28124							16.99	
	Alternate	14.79							
		Cramer 082514							
AT117	NASAL SPONGES	NB	NB	NB	NB	NB	NB		
	HIS 102-5455								15.95
	Sports Health 30013							8.65	
AT118	6' DOUBLE WIDE ELASTIC WRAP		NB	NB	NB	NB	NB		
	HIS 320-0031								11.90
	Sports Health 31075							14.80	
	Alternate	17.60							
		Conco 440660							
AT119	NON-ADHERENT DRESSING		NB	NB	NB	NB	NB		
	HIS 890-3809								7.95
	Sports Health 27048							14.25	
	Alternate	6.59							
		Dynarex 2469521							
AT120	QUICK ACTION EMPTY KIT REJECT	NB	NB	NB	NB	NB	NB	NB	NB
	HIS 499-6541								
	Sports Health 40033								
AT121	TAPE CUTTER		NB	NB	NB	NB	NB		
	HIS 863-5695								6.10
	Sports Health 36067							1.99	
	Alternate	2.30							
		Mueller 200201							
AT122	BLADE REPLACEMENT FOR TAPE CUTTER		NB	NB	NB	NB	NB		
	HIS 250-5642								19.45
	Sports Health 36068							1.99	
	Alternate	2.64							
		Mueller 200301							