



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 21, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Direct Negotiated Contract: Apple, Inc.
Request for Additional Funds

On June 15, 2010, official action (attached) was taken to allow Purchasing and Information services to directly negotiate a new agreement with Apple for computer hardware, software and services. Under DOE Rule 6A-1.012(14), the District is permitted to negotiate for high-technology purchases, should we choose to do so. At that time The Board approved a blanket amount of \$4 million, for the period of July 1, 2010 through June 30, 2011.

Currently, the dollars approved on the blanket have been depleted. We are now holding purchases from various schools and departments for Apple products, including all of the centralized orders for the middle schools. These orders total approximately \$1.5 million. Therefore, at this time, we are requesting a blanket approval of \$1.5 million to process the remaining pending orders for this fiscal year (2010-2011). As always, the Purchasing Department will monitor the orders to ensure orders do not exceed the approved amount.

Should you have any questions or wish to discuss this further, please contact me at your earliest convenience.

KDG/dam
Attachments

Date/Time: June 14, 2011 @ 08:48:00



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June 15, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

SUBJECT: Direct Negotiated Contract: Apple Inc.
Third Year of Three-Year Term, Computer Hardware, Software and Services

On April 22, 2008, official action was taken to approve a negotiated contract with Apple for computer hardware, software and services. The contract is renewable for a third year, at the mutual agreement of the parties. Under DOE rule 6A-1.012(14), the District is permitted to negotiate for high-technology purchases, should it be in our best interest to do so.

Considering services have been satisfactory, Bruce Baldwin, Director of Information Services, and Ed Mutell, Supervision of Information Services, are requesting approval for the third year term of the contract (see attached memo for further information.) Apple has requested an Amendment to the contract, extending the term for the period July 1, 2010 – June 30, 2011, for which we are requesting Board approval at this time. We are also requesting blanket approval to purchase Apple computer hardware, software and services on an as-needed basis not to exceed \$4 million for the 2010-11 fiscal year. This amount is greatly reduced from the \$6.5 million approved by the Board in previous years, as we are working towards a program which will allow us to lease computers rather than purchasing them. As always, the Purchasing Department will monitor all Apple purchase orders to ensure the blanket threshold is not exceeded.

Should you have any questions regarding this matter, please feel free to contact Bruce Baldwin or me at your earliest convenience.

KDG/az
Attachments

District School Board
of Pasco County

JUN 15 2010

Board Approved




District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

To: Kendra Goodman, Purchasing Agent

From: Edward B. Mutell, Supervisor of Information Services
Bruce Baldwin, Director of Information Services 

Date: May 25, 2010

Subject: Recommendation to Approve Apple, Inc. Year Three of the Three-Year Contract for Computer Hardware, Software and Services

The District currently has a 3-year contract with Apple for computer hardware, software, and services. The second year of the contract will expire on June 30, 2010.

District staff members are still pleased with the terms and conditions of the Apple, Inc. contract. Therefore, I am requesting your assistance in obtaining School Board approval to continue with year three of the three-year contract. I am also seeking a blanket approval for the 2010-11 fiscal year in the amount of \$4 million, on an "as-needed" basis. This amount is \$2.5 million less than approved by the School Board last year.

Thank you very much for your assistance. If any additional information is needed, please contact me at 42912.

District School Board
of Pasco County

JUN 15 2010

Board Approved



Amendment to the Education/State & Local Government Purchase Agreement

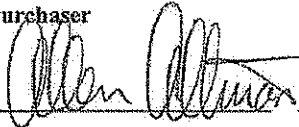

This Amendment to the Education/State & Local Government Purchase Agreement ("Amendment") amends the Education/State & Local Government Purchase Agreement ("Agreement") between Apple Inc., a California corporation located at 1 Infinite Loop, CA 95014 ("Apple") and:

Customer Name ("Purchaser") District School Board of Pasco County
Address: 7227 Land O' Lakes Blvd.
City, ST, Zip: Land O' Lakes, FL 34638

This Amendment modifies the Agreement as follows:

1. **Section 7.A, Term; Termination.** This provision is amended so as to renew the Agreement through June 30, 2011.
2. All other terms and conditions of the Agreement shall remain unchanged and in full force and effect.

The duly authorized representatives of the parties execute this Amendment as of the dates set forth below.

Purchaser	Apple Inc.
SIGNATURE: <u></u>	SIGNATURE: <u></u>
PRINT NAME: <u>Allen Altman</u>	PRINT NAME: <u>Stephen Blawie</u>
TITLE: <u>Board Chair</u>	TITLE: <u>Sr. Mgr. Contracts</u>
DATE: <u>6/15/10</u>	DEPT: <u>Sales Contracts Management</u>
	EFFECTIVE DATE: <u>6/10/10</u>

CONTRACT REVIEWED AND APPROVED:
Kay 5/25/10

District School Board of Pasco County

JUN 15 2010

Board Approved



Amendment to the Education/State & Local Government Purchase Agreement

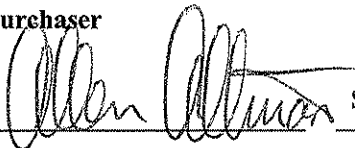
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Purchaser	Apple Inc.
SIGNATURE: <u></u>	SIGNATURE: _____
PRINT NAME: <u>Allen Altman</u>	PRINT NAME: _____
TITLE: <u>Board Chair</u>	TITLE: _____
DATE: <u>6/15/10</u>	DEPT: <u>Sales Contracts Management</u>
	EFFECTIVE DATE: _____

CONTRACT REVIEWED
AND APPROVED:
Kdy 5/25/10

District School Board
of Pasco County

JUN 15 2010

Board Approved