

District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us


Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

PUR 10-044

June 24, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: School Specialty: Catalog Discount Increase

On December 1, 2010, School Specialty was awarded the following bid #10-065-CC, Early Childhood Equipment and Supplies for the second year of the three-year contract. The award was for Childcraft manufactured products with a 12% discount off website pricing only.

On June 18, 2010, School Specialty contacted the Purchasing Department to offer a 15% discount off their Childcraft website pricing, in lieu of the discount noted above. The request was a result of School Specialty changing their website pricing structure nation-wide. As a result of the request, the Purchasing Department completed a cost analysis and determined the new 15% discount would be more cost-effective for the District. Therefore, we are requesting permission to accept School Specialties new website price. By accepting this offer, the District will be receiving a deeper discount and lower pricing.

KDG/dam
Attachments (2)



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December 1, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract
RFP #09-065-CC, Early Childhood Equipment and Supplies
Childcraft Education Corporation
Lakeshore Learning Materials
School Specialty, Inc.

On December 16, 2008, official action (attached) was taken to award the above-referenced RFP to the vendors noted. This RFP is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on January 1, 2010.

Considering services have been satisfactory, the vendors were contacted to verify their willingness to enter into the second year of the agreement. They have agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with the vendors noted above. The second year of the contract will cover the period of January 2, 2010 through January 1, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lr

Attachments

District Wide Accreditation • Southern Association of Colleges and Schools

DATE/TIME: NOVEMBER 23, 2009 10:45:00

District School Board
of Pasco County

DEC 01 2009

Board Approved



W6316 Design Drive
Greenville, WI 54942
P.O. Box 1579
Appleton, WI 54912-1579
Phone: 888-388-3224
Fax: 888-388-6344
www.schoolspecialty.com

Dear Laurie,

Science

Here is the information in regards to easy access for ChildCraft items to be found on our website for Bid #09-065-CC:

Math

Log onto website: <https://store.schoolspecialtyonline.net>
Go to: Digital Catalogs and scroll to the ChildCraft Furniture Catalog (2010 is yellow).


Arts Education

Search under "ChildCraft Furniture" or go directly to pages: 29-47, 69-71, 91, 128, 135, and 136.

Early Childhood

Physical Education
& Health



All items with this logo:  are the ONLY items eligible for this bid as it says CHILDCRAFT and is manufactured by Childcraft.

Please call or email me with all questions: my mobile # is 352-804-9594
and my email address is: Jennifer.gilman@schoolspecialty.com

Special Needs

Career & Technical
Education

Sincerely,

Furniture
& Equipment

Jennifer Gilman
School Specialty
Account Manager

School Supplies

