



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 20, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Fourth Year Renewal of Five-Year Contract  
Negotiated Contract – Full Maintenance Coverage for Fire Alarm Systems  
SimplexGrinnell

On July 24, 2007, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell for fire alarm full maintenance coverage. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on July 30, 2008. Subsequently, the second year of the agreement was awarded on July 8, 2008, and covered the period of August 1, 2008 through July 30, 2009 and the third year of the agreement was awarded on July 21, 2009, and covered the period of August 1, 2009 through July 30, 2010.

Considering services have been satisfactory, Jim Hampton, District General Manager, SimplexGrinnell, was contacted to verify his willingness to enter into the fourth year of the agreement. As such, James Hampton has agreed, in writing (attached), to enter into the fourth year of the contract.

The terms and conditions of the agreement allow for price adjustments at the annual renewal. Jim Hampton, District General Manager has offered and agreed to allow a 2% reduction from existing prices to the District (see attached).

At this time, it is my recommendation to enter into the fourth year of the agreement with SimplexGrinnell with the appropriate price adjustment. The fourth year of the contract will cover the period of August 1, 2010 through July 30, 2011. The anticipated expenditures will be approximately \$470,000. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments



# District School Board of Pasco County

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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

**RENEWAL REQUEST  
DIRECT NEGOTIATED CONTRACT  
BID TITLE: FULL MAINTENANCE CONTRACT FOR FIRE ALARM SYSTEMS**

Yes, I agree to renew the SimplexGrinnell Full Maintenance Contract for Fire Alarm Systems under the same terms and conditions as the existing contract with a 2% discount, as allowable per the contract's terms and conditions. The fourth year period shall be from August 1, 2010 through July 31, 2010.

\_\_\_\_\_  
No, I do not agree to renew the SimplexGrinnell Full Maintenance Contract for Fire Alarm Systems.

COMPANY NAME: SimplexGrinnell

SIGNATURE:

TYPED NAME AND TITLE: Jim Hampton, District General Manager

TELEPHONE (WITH AREA CODE): 813-626-5482

FAX NUMBER (WITH AREA CODE): 813-664-1731

E-MAIL: jhampton@simplexgrinnell.com

DATE: 6/28/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: Laurie Roberts, CPPB, Buyer  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2224 (PHONE)  
(813) 794-2111 (FAX)



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Maintenance & Facility Services  
 Gerry Brown, Director  
 John A. Boucher, Facilities Operations and Safety Manager

727/ 774-7960 Fax: 813/ 794-7991  
 813/ 794-7960 TDD: 813/ 794-2484  
 352/ 524-7960 e-mail: [gbrown@pasco.k12.fl.us](mailto:gbrown@pasco.k12.fl.us)

MFS-111-10

## MEMORANDUM

July 2, 2010

**TO:** Kendra Goodman, Purchasing Agent  
 Laurie Roberts, Buyer

**FROM:** Gerry Brown, Director, Maintenance and Facility Services  
 John Boucher, Manager, Facility Operations and Safety  
 Don Torge, Maintenance Contract Coordinator

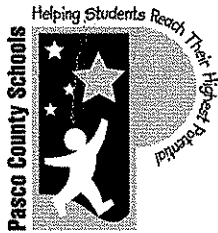
**SUBJECT:** Fire Alarm Full Service Cost Estimate for 2010-11 School Year

The Maintenance and Facility Services department is requesting \$470,000.00 for the fire alarm full service maintenance contract and annual inspections for the 2010-11 school year. This price listed includes a 2% "low funding courtesy discount" provided by the SimplexGrinnell Company. These services will be provided by Simplex Time Recorder, vendor #25805.

Please feel free to contact Don Torge at extension #47935 or John Boucher at extension #47961 for any questions or concerns you may have regarding the above.

GB/tas

Xc: Olga Swinson, Chief Finance Officer



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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 21, 2009

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: Third Year Renewal of Five-Year Contract  
Negotiated Contract  
SimplexGrinnell

On July 24, 2007, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell for fire alarm full maintenance coverage. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on July 30, 2008. Subsequently, the second year of the agreement was awarded on July 8, 2008, and covered the period of August 1, 2008 through July 30, 2009.

Considering services have been satisfactory, James Hampton, General Manager, SimplexGrinnell, was contacted to verify his willingness to enter into the third year of the agreement. As such, James Hampton has agreed, in writing (attached), to enter into the third year of the contract.

At this time, it is my recommendation to enter into the third year of the agreement with SimplexGrinnell. The third year of the contract will cover the period of August 1, 2009 through July 30, 2010. The anticipated expenditures will be approximately \$462,000. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments

District School Board  
of Pasco County

JUL 21 2009

Board Approved



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Department of Maintenance & Facility Services  
Gerry Brown, Director  
John A. Boucher, Facilities Operations and Safety Manager

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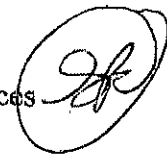
MFS-005-10

## MEMORANDUM

July 14, 2009

**TO:** Kendra Goodman, Purchasing Agent  
Laurie Roberts, Buyer

**FROM:** Gerry Brown, Director, Maintenance and Facility Services  
John Boucher, Manager, Facility Operations and Safety  
Don Torge, Maintenance Contract Coordinator



**SUBJECT:** Fire Alarm Full Service Cost Estimate for 2009-10 School Year

The Maintenance and Facility Services department is requesting \$462,000.00 for the fire alarm full service maintenance contract and annual inspections for the 2009-10 school year. These services will be provided by Simplex Time Recorder, vendor #25805.

Please feel free to contact Don Torge at extension #47935 or John Boucher at extension #47961 for any questions or concerns you may have regarding the above.

District School Board  
of Pasco County

JUL 21 2009

Board Approved



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Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
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727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

### CONTRACT RENEWAL REQUEST

CONTRACT TITLE: **SimplexGrinnell Full Maintenance Contract for Fire Alarm Systems**

Yes, I agree to renew SimplexGrinnell Full Maintenance Contract for Fire Alarm Systems under the same terms and conditions as the existing bid. The second year renewal period shall be from **August 1, 2009 through July 31, 2010**

No, I do not agree to renew SimplexGrinnell Full Maintenance Contract for Fire Alarm Systems

COMPANY NAME: SIMPLEXGRINNELL

SIGNATURE: *James Hampton*

TYPED NAME AND TITLE: James Hampton - General Manager

TELEPHONE (WITH AREA CODE): 813.626.5482

FAX NUMBER (WITH AREA CODE): 813.664.1731

E-MAIL: JHAMPTON@SIMPLEXGRINNELL.COM

DATE: JUNE 22ND, 2009

**NOTE:** Awarded vendor may provide updated pricer(s) when published by the respective manufacturer, not to exceed twice a year. In the event the successful bidder fails to deliver a subsequent pricer to the Purchasing Department, with a copy to the Maintenance Department and to unqualifiedly substantiate delivery – the previously delivered pricer **WILL** remain in effect.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Andrea Jackson, Purchasing Assistant**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2258 (PHONE)  
(813) 794-2111 (FAX)

District School Board  
of Pasco County

JUL 21 2009

Board Approved



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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 8, 2008

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Five-Year Contract  
Negotiated Contract  
SimplexGrinnell

On July 24, 2007, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell for fire alarm full maintenance coverage. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on July 30, 2008.

Considering services have been satisfactory, Mark Dukas, Life Safety Representative, SimplexGrinnell, was contacted to verify his willingness to enter into the second year of the agreement. As such, Mark Dukas has agreed, in writing (attached), to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with SimplexGrinnell. The second year of the contract will cover the period of August 1, 2008 through July 30, 2009. The anticipated expenditures will be approximately \$425,000. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments

District School Board  
of Pasco County  
JUL 08 2008  
Board Approved

**tyco**

Fire &  
Security

**SimplexGrinnell**

District School Board of Pasco County  
7227 Land O' Lakes Boulevard  
Land O' Lakes, FL 34638  
(813) 794-2000

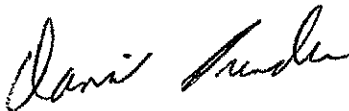
RE: Annual Fire Alarm Full Service Testing & Inspection Letter of Intent:

Ladies and Gentlemen,

It is the intent of SimplexGrinnell to renew the second year of the full service maintenance contract for fire alarm testing and inspection and full parts coverage. SimplexGrinnell will abide by the terms and conditions set forth in the original agreement which started August 1<sup>st</sup> 2007.

The term will run from August 1<sup>st</sup> 2008 – July 31<sup>st</sup> 2009 and will include a 2% increase for schools which were originally set-up in the August 1<sup>st</sup> 2007 contract.

Sincerely,



Daniel Prendes  
Total Service Manager

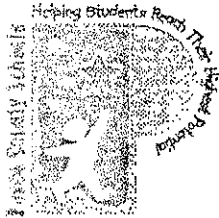


Mark Dukas  
Life Safety Representative

SimplexGrinnell  
4701 Oak Fair Blvd.,  
Tampa, Florida 33610  
Phone: 813-626-5482 Fax: 813-664-1731

District School Board  
of Pasco County  
JUL 08 2008  
Board Approved





# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Department of Maintenance & Facility Services  
 Gerry Brown, Director  
 Mark A. Fox, Senior Crew Chief

727/ 774-7900 Fax: 813/ 794-7991  
 813/ 794-7900 TDD: 813/ 794-2484  
 352/ 524-7900 e-mail: [gbrown@pasco.k12.fl.us](mailto:gbrown@pasco.k12.fl.us)

MFS-142-08

## MEMORANDUM

June 26, 2008

**TO:** Kendra Goodman, Purchasing Agent  
 Laurie Roberts, Buyer

**FROM:** Gerry Brown, Director, Maintenance and Facility Services  
 Mark A. Fox, Senior Crew Chief  
 John Boucher, Manager, Facility Operations and Safety

**SUBJECT:** Fire Alarm Full Service Cost Estimate for 2008-09 School Year

The Maintenance and Facility Services department is estimating approximately \$425,000.00 for fire alarm full service contracts and annual inspections for the 2008-09 school year.

Please feel free to contact Gerry Brown at extension #47900 or John Boucher at extension #47961 for any questions or concerns you may have regarding the above.

Post-it® Fax Note	7671	Date	6/26/08	# of pages	▶ 4
To	Kendra/Laurie	From	Maintenance		
Co./Dept.	Purch	Co.			
Phone #		Phone #	47900		
Fax #	42111	Fax #			

District School Board  
 of Pasco County  
 JUL 08 2:00 PM  
 Board Approved



# District School Board of Pasco County

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Heather Fiorentino, Superintendent


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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 18, 2007

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent 

RE: SimplexGrinnell – Full Maintenance Coverage for Fire Alarm Systems  
Direct Negotiated Contract

The Purchasing Department was requested by Ray Gadd, Assistant Superintendent for Support Services, and Gerry Brown, Director of Facilities and Maintenance Services, to research a full maintenance contract for the outsourcing of the District's fire alarm system inspections and routine repairs due to the volume of repairs and the District's growth. It was determined that SimplexGrinnell was the best company to meet our needs as the majority of our fire alarm systems are manufactured by SimplexGrinnell and we already have a "direct negotiated" master contract for new fire alarm system installations with SimplexGrinnell. The attached direct negotiated contract with SimplexGrinnell is for full maintenance service on all of our fire alarm systems throughout the District.

Under the Department of Education Rule 6A-1.012(10), a district school board, when acquiring "information technology resources" may make any acquisition through direct negotiation and contract with a vendor as best fits the needs of the school district. The term "information technology resources" as defined in State Statutes 282.0041(7) means "equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch or disseminate information of any kind or form." Given the fact that the fire alarm system mechanisms consist of:

- Devices that are similar to computer components – Central and front-end processors, data terminals, data storage units and miscellaneous peripherals equipment and;
- Whereby data is automatically and electronically transmitted, displayed, stored, analyzed and processed via interfacing with the District's existing networks; and

District School Board  
of Pasco County

JUL 24 2007

- Whereby the gathered data is communicated and disseminated to appropriate fire authority;

it appears that SimplexGrinnell fulfills the definition and intent of DOE's terminology for "information technology and therefore, would be exempt from the competitive bidding process.

After months of negotiations with SimplexGrinnell, a five-year contract, in conjunction with our current "direct negotiated" master contract was reached. This contract is renewable annually based upon mutual consent of both parties. The first year of the contract shall be effective from August 1, 2007 to July 30, 2008. The anticipated initial expenditures will be approximately \$370,325.97. Grand total of annual expenditures may vary with more or less use of the "unit prices." Unit prices are a firm fixed price for the first year of the contract with provisions to allow a maximum increase or decrease of 2% annually. The agreement has been reviewed and approved by The School District's Attorney, Nancy McClain Alfonso.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

lr

Attachments

District School Board  
of Pasco County

JUL 24 2007

Board Approved



Fire &  
Security

**SimplexGrinnell**

District School Board of Pasco County  
7227 Land O' Lakes Boulevard  
Land O' Lakes, FL 34638  
(813) 794-2000

RE: Annual Fire Alarm Full Service Inspection & Certification:

Ladies and Gentlemen,

Thank you for choosing SimplexGrinnell as your Life Safety Provider. The Tampa District is looking forward to working with you as a partner in providing service for your life safety systems for many years to come.

Our District Service Team will strive to provide you with the best service and support possible. If at any time you feel that we are not meeting your expectations, please contact me or any of the team members at (813) 626-5482.

Listed below is the breakout pricing for the full-service package.

	Monthly Cost	Annual Cost
Proposal #1 - Full Service <i>Annual inspection of panel, all peripheral devices (sensitivity/cleaning), standard parts coverage, with service call coverage 8a.m-5p.m.</i>	\$30,860.50	\$370,325.97

Thank you again for your confidence.

Sincerely,

Gary Mathes  
Total Service Manager

District School Board  
of Pasco County

JUL 24 2007

Board Approved

Mark Dukas  
Life Safety Representative

SimplexGrinnell  
4701 Oak Fair Blvd.  
Tampa, Florida 33610  
Phone: 813-626-5482 Fax: 813-664-1731

CONTRACT REVIEWED  
AND APPROVED:  
*rdg 7/18/07*