



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
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July 27, 2010

MEMORANDUM

TO: Honorable School board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Negotiated Contract for Student Athletic Insurance
School Insurance of Florida

Since August 2006, the District has contracted with School Insurance of Florida (SIF) for the purchase of athletic accident/injury insurance for all interscholastic athletic teams. The original contract was the result of RFP 07-011-DO, Board approved July 11, 2006. The one-year extension of the contract expires on July 31, 2010.

The Employee Benefits, Assistance and Risk Management Department (EBARM) are requesting permission to continue using the services of SIF for the term August 1, 2010 – July 31, 2011. Please reference the attached memo from Ms. Mary Tillman, Director of EBARM. Under Florida Administrative Rule 6A-1.012(15), the District is permitted to negotiate for insurance services, should it be in our best interest to do so. For the 2010-2011 school year, School Insurance of Florida proposes an athletic insurance renewal at the current policy cost of \$133,234.50, plus additional premium of \$12,213.16 for Fivay High School, making the athletic insurance renewal premium \$145,447.66. SIF has asked for no price increases since 2007. Coverage will remain the same as in past years. Under the same agreement, a voluntary insurance plan is available for purchase by parents/guardians, at no cost to the District. The rates for this plan will also remain the same as in previous years.

We are requesting permission to enter into this agreement with SIF for the upcoming 2010-2011 school year, and to place a purchase order in the amount of \$145,447.66 to cover the term of August 1, 2010 through July 31, 2011. Funding is provided through risk management insurance, general funding. Should you have any questions or concerns, please feel free to contact Mary Tillman or me at your earliest convenience.

KDG/dam
Attachments



District School Board of Pasco County

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Employee Benefits, Assistance & Risk Management

Mary Tillman, Director


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DATE: July 13, 2010

TO: Kendra Goodman, Purchasing Agent

FROM: Mary Tillman, Director of Employee Benefits, Assistance & Risk Management 

RE: 2010-11 Renewals for School Insurance of Florida, Inc.

The Board awarded the student athletic insurance (RFP 07-011-DO) to School Insurance of Florida on July 11, 2006. The RFP was a three-year contract, with annual renewals based on the mutual consent of the parties. A one year extension of the contract expires on July 31, 2010.

For the 2010-11 school year, School Insurance of Florida proposes an athletic insurance renewal at the current policy cost of \$133,234.50, plus additional premium of \$12,213.16 for Fivay High School, making the athletic insurance renewal premium \$145,447.66.

At this time, it is my recommendation to renew with School Insurance of Florida for the 5th year of the contract. I am requesting that the District continue the contract with School Insurance of Florida, without formal bid action under the Florida DOE Rule 6A exemption for insurance, for the following reasons:

- The vendor is only increasing the original bid price due to the addition of Fivay High School.
- The coverages will remain the same as in past years.
- The dollars involved are comparatively low.

Under this same agreement, the voluntary student accident insurance plan available for purchase by parents/guardians will also be renewed at the same rates as last year. There is no cost to the District for this policy.

Please request permission from the Board to approve this renewal. If you have any questions or need any additional information, please call me. As always, I appreciate the assistance that I have received from you and your staff during this process.

SCHOOL INSURANCE OF FLORIDA

PASCO COUNTY SCHOOL DISTRICT 2010-2011 STUDENT ACCIDENT INSURANCE RENEWAL

The Pasco County School Districts elects to extend the student accident insurance plan serviced by *School Insurance of Florida* for the 2010-2011 school term. The policy benefits will remain the same and the following rates will be guaranteed for the next School year:

Voluntary

School Time Plan @ \$ 7.00
24 Hour Plan @ \$38.00
Increase Dental @ \$ 2.00
In Hospital Sickness @ \$40.00


Group Athletic Premium: \$145,447.66

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(X) Pasco County Schools elects to continue coverage for the 2010-2011 term based on the rates above. The voluntary program will continue to be offered to all Pasco County students on a voluntary enrollment basis.

Renewal confirmation authorized on behalf of the Pasco County Schools by:

Name: MICHAEL J. HUDSON Title Risk MGR. Date 6/28/10

Signature: 

Please fax your response to *School Insurance of Florida*, 407-798-0296 or mail to P.O. Box 784268 Winter Garden, FL. 34778