



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

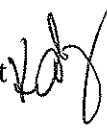
[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

November 16, 2010

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid #10-055-AF, Fire Extinguisher Services  
Florida Fire Service, Inc.

On December 1, 2009, official action (attached) was taken to award the above-referenced bid to Florida Fire Service, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of parties. The first year of the agreement will expire on December 1, 2010.

Considering services have been satisfactory, George Higgs, Jr. – Florida Fire Service, Inc. was contacted to verify his willingness to enter into the second year of the agreement. As such, George Higgs, Jr. agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Florida Fire Service, Inc. The second year of the contract will be December 2, 2010 through December 1, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam

Attachments



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Florentino, Superintendent

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### Department of Purchasing

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November 2, 2010

### BID RENEWAL REQUEST

**BID #: 10-055-AF**

**BID TITLE: Fire Extinguisher Services**

Yes, I agree to renew 10-055-AF, under the same terms and conditions as the existing bid. The renewal period will cover December 21, 2010 and expire on December 20, 2011.

No, I do not agree to extend 10-055-AF.

Company Name: FLORIDA FIRE SERVICE, INC.

Signature:  Date: 10/25/10

Typed Name and Title: George De Higgs, Jr. Vice President

Telephone (w/area code): 813-662-3473 Fax Number (w/area code): 813-655-5456

**DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN NOVEMBER 10, 2010.**

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: Deb Mateo, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL. 34638  
(813) 794-2227 (PHONE) (813) 794-2111 (FAX)

# District School Board of Pasco County

## Bid Recommendation

|                                |                                   |  |  |                               |
|--------------------------------|-----------------------------------|--|--|-------------------------------|
| <b>Bid Title</b>               | <b>Fire Extinguisher Services</b> |  | <b>Number of Vendors Notified</b>          | <b>169</b>                    |
| <b>Bid Number</b>              | <b>10-055-AF</b>                  |  | <b>Number of Bids Distributed</b>          | <b>18</b>                     |
| <b>Date Solicited</b>          | <b>October 8, 2009</b>            |  | <b>Number of Vendors Bidding</b>           | <b>5</b>                      |
| <b>Date Opened</b>             | <b>November 10, 2009</b>          |  | <b>Number of Formal "No Bid" Responses</b> | <b>0</b>                      |
| <b>Date Board Presentation</b> | <b>December 1, 2009</b>           |  | <b>Funding Source</b>                      | <b>General</b>                |
| <b>Total Savings</b>           | <b>\$ 12,840.50</b>               |  | <b>Grand Total of Bid</b>                  | <b>Estimated \$ 50,795.00</b> |

**Recommendation:**

Recommend acceptance of bid as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid for Parts A, B and C meeting written specifications.

**Term of Contract:**

The intent of this bid is to establish pricing for Portable Fire Extinguisher Services and Fire Suppression Hood Systems to be used throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first year of this contract is effective from December 21, 2009 through December 20, 2010.

**Notations and Exceptions:**

The low bidder, Universal Fire Protection, submitted a bid containing a mathematical error under Part A and when asked, verified in writing that they could not honor their all-or-none bid prices for Part A, B, and C combined. Therefore they have withdrawn their bid.

Recommend acceptance of bid from Florida Fire Service, Inc., as noted on the attached bid tabulation sheet, as the next lowest and best, responsive and responsible "all-or-none" bid for Parts A, B and C meeting written specifications.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by the averaging of all bids submitted and deducting the bid price of the recommended vendor.

**Bids Evaluated By:**

Ron McBee, District Safety Inspector, Construction Services

**Bid Prepared By:**

Amy Flack, Buyer Assistant, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent *KDG/AZ*

District School Board  
of Pasco County

DEC 01 2009

Board Approved

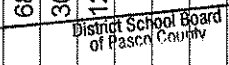
DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

| DATE OF OPENING: November 10, 2009 @ 2:30 P.M.                            |   | Master Protection dba Fire Master LLC |                     | Piper Fire Protection, Inc. |             |
|---|---|---------------------------------------|---------------------|-----------------------------|-------------|
| BID TITLE: Fire Extinguisher Services                                     |   | 13050 Metro Parkway, Suite #1         |                     | 521 Commerce Dr South       |             |
| BID # 10-055-AF   |   | Fort Myers, FL 33966                  |                     | Largo, FL 33770             |             |
| ** Board Meeting December 1, 2009 **                                      |   |                                       |                     |                             |             |
| QTY   | DESCRIPTION   | UNIT PRICE                            | TOTAL PRICE         | UNIT PRICE                  | TOTAL PRICE |
| <b>Part A ALL INCLUSIVE SERVICE CHARGE for each portable extinguisher</b> |   |                                       |                     |                             |             |
| 7,000   | All Inclusive Service Fee for Portable Extinguisher | \$8.75                                | \$61,250.00         | \$7.00                      | \$49,000.00 |
|   | <b>Subtotal:</b>                                    |                                       | \$61,250.00         |                             | \$49,000.00 |
| <b>Part B RECHARGE per hood system</b>                                    |   |                                       |                     |                             |             |
| 3   | Recharge per Hood System Powder System              | \$135.00                              | \$405.00            | \$125.00                    | \$375.00    |
| 2   | Recharge per Hood System Liquid K Class System      | \$135.00                              | \$270.00            | \$125.00                    | \$250.00    |
|   | <b>Subtotal:</b>                                    |                                       | \$675.00            |                             | \$625.00    |
| <b>Part C NEW EXTINGUISHERS</b>   |   |                                       |                     |                             |             |
|   | Specify Brand                                       |                                       | Sentry / Amerex     |                             | Buckeye     |
| 10  | ABC Dry Chemical ( 2 1/2-Pound )                    | \$42.00                               | \$420.00            | \$25.50                     | \$255.00    |
| 130   | ABC Dry Chemical ( 5 Pound )                        | \$53.44                               | \$6,947.20          | \$34.50                     | \$4,420.00* |
| 68  | ABC Dry Chemical (10-Pound)                         | \$77.65                               | \$5,280.20          | \$54.50                     | \$3,706.00  |
| 30  | Amerex Water Mist Type ( 2 1/2-Gallon)              | \$198.00                              | \$5,940.00          | \$130.00                    | \$3,900.00  |
| 12  | Class K - Type Chemical ( 6 Liter / 2 1/2 Pound )   | \$198.00                              | \$5,940.00*         | \$130.00                    | \$1,560.00  |
|   | <b>Subtotal:</b>                                    |                                       | \$11,880.00         |                             | \$13,841.00 |
| <b>ALL-OR-NONE GRAND TOTAL FOR PART A, PART B, AND PART C</b>             |   |                                       | <b>\$73,805.00*</b> | <b>\$63,466.00*</b>         |             |
| <b>Balance of Line Parts</b>  |   |                                       |                     |                             |             |
| Repair Parts Mark-up (Percentage %)                                       |   |                                       | 25%                 | 30%                         |             |
| * Prices reflect mathematical errors by bidder                            |   |                                       |                     |                             |             |

District School Board of Pasco County  
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 DEC 01 2009

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

| DATE OF OPENING: November 10, 2009 @ 2:30 P.M.                            |   | All Florida Fire Equipment Co. |                    | Florida Fire Service, Inc. |                                 |
|---|---|--------------------------------|--------------------|----------------------------|---------------------------------|
| BID TITLE: Fire Extinguisher Services                                     |   | 3458 Morris St. N              |                    | PO Box 186                 |                                 |
| BID # 10-055-AF   |   | St. Petersburg, FL 33713       |                    | Brandon, FL 33509          |                                 |
| ** Board Meeting December 1, 2009 **                                      |   |                                |                    |                            |                                 |
| QTY   | DESCRIPTION   | UNIT PRICE                     | TOTAL PRICE        | UNIT PRICE                 | TOTAL PRICE                     |
| <b>Part A ALL INCLUSIVE SERVICE CHARGE for each portable extinguisher</b> |   |                                |                    |                            |                                 |
| 7,000   | All Inclusive Service Fee for Portable Extinguisher | \$7.95                         | \$55,650.00        | \$5.74                     | \$40,180.00                     |
|   | <b>Subtotal:</b>                                    |                                | \$55,650.00        |                            | \$40,180.00                     |
| <b>Part B RECHARGE per hood system</b>                                    |   |                                |                    |                            |                                 |
| 3   | Recharge per Hood System Powder System              | \$75.00                        | \$225.00           | \$125.00                   | \$375.00                        |
| 2   | Recharge per Hood System Liquid K Class System      | \$100.00                       | \$200.00           | \$125.00                   | \$250.00                        |
|   | <b>Subtotal:</b>                                    |                                | \$425.00           |                            | \$625.00                        |
| <b>Part C NEW EXTINGUISHERS</b>   |   |                                |                    |                            |                                 |
|   | Specify Brand                                       |                                | Badger             |                            | Amerex / Strike 1st / Pyro Chem |
| 10  | ABC Dry Chemical ( 2 1/2-Pound )                    | \$10.00                        | \$100.00           | \$10.00                    | \$100.00                        |
| 130   | ABC Dry Chemical ( 5 Pound )                        | \$39.50                        | \$5,135.00         | \$40.00                    | \$5,200.00                      |
| 68  | ABC Dry Chemical (10-Pound )                        | \$49.50                        | \$3,366.00         | \$42.50                    | \$2,890.00                      |
| 30  | Amerex Water Mist Type ( 2 1/2-Gallon)              | \$30.00                        | \$900.00           | \$30.00                    | \$900.00                        |
| 12  | Class K - Type Chemical ( 6 Liter / 2 1/2 Pound )   | \$75.00                        | \$900.00           | \$75.00                    | \$900.00                        |
|   | <b>Subtotal:</b>                                    |                                | \$10,401.00        |                            | \$9,990.00                      |
| <b>ALL-OR-NONE GRAND TOTAL FOR PART A, PART B, AND PART C</b>             |   |                                | <b>\$66,476.00</b> | <b>\$50,795.00</b>         |                                 |
| <b>Balance of Line Parts</b>  |   |                                |                    |                            |                                 |
| Repair Parts Mark-up (Percentage %)                                       |   |                                | 35%                |                            | 100%                            |
| * Prices reflect mathematical errors by bidder                            |   |                                |                    |                            |                                 |

  
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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

| DATE OF OPENING: November 10, 2009 @ 2:30 P.M.                     |   | Universal Fire Protection         |              |
|--|---|-----------------------------------|--------------|
| BID TITLE: Fire Extinguisher Services                              |   | 215 West Drive                    |              |
| BID # 10-055-AF  |   | Melbourne, FL 32904               |              |
| ** Board Meeting December 1, 2009 **                               |   |                                   |              |
| QTY  | DESCRIPTION   | UNIT PRICE                        | TOTAL PRICE  |
| <b>ALL INCLUSIVE SERVICE CHARGE for each portable extinguisher</b> |   |                                   |              |
| 7,000  | All Inclusive Service Fee for Portable Extinguisher | \$3.278                           | \$22,950.00* |
|  | <b>Subtotal:</b>                                    |                                   | \$22,950.00* |
| <b>Part B RECHARGE per hood system</b>                             |   |                                   |              |
| 3  | Recharge per Hood System Powder System              | \$250.00                          | \$750.00     |
| 2  | Recharge per Hood System Liquid K Class System      | \$190.00                          | \$380.00     |
|  | <b>Subtotal:</b>                                    |                                   | \$1,130.00   |
| <b>Part C NEW EXTINGUISHERS</b>                                    |   |                                   |              |
|  | Specify Brand                                       | Buckeye / Ansul / Badger / Amerex |              |
| 10   | ABC Dry Chemical ( 2 1/2-Pound )                    | \$23.00                           | \$230.00     |
| 130  | ABC Dry Chemical ( 5 Pound )                        | \$30.00                           | \$3,900.00   |
| 68   | ABC Dry Chemical (10-Pound )                        | \$32.00                           | \$2,176.00   |
| 30   | Amerex Water Mist Type ( 2 1/2-Gallon)              | \$100.00                          | \$3,000.00   |
| 12   | Class K - Type Chemical ( 6 Liter / 2 1/2 Pound )   | \$165.00                          | \$1,980.00   |
|  | <b>Subtotal:</b>                                    |                                   | \$11,286.00  |
| <b>ALL-OR-NONE GRAND TOTAL FOR PART A, PART B, AND PART C</b>      |   |                                   | \$35,366.00* |
| <b>Balance of Line Parts</b>                                       |   |                                   |              |
|  | Repair Parts Mark-up (Percentage %)                 |                                   | 10% + 15     |
| * Prices reflect mathematical errors by bidder                     |   |                                   |              |

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