



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
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December 21, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 09-093-DR: USDA Commodity Chicken Processing  
Food and Nutrition Services  
Additional Chicken Products  
Pilgrim's Pride  
Asian Food Solutions

On February 3, 2009, official action was taken to award the above-referenced bid to Pilgrim's Pride for Group A "all or none" and Asian Food Solutions for Group C "all or none" for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Asian Food Solutions has submitted pricing for a new product using USDA A518 Chicken Legs, Chilled: Chicken Curry. Attached you will find the fee for service price information for the Chicken Curry to be effective through June 30, 2011. Adding this item will allow us to better utilize our USDA Entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

In addition, Pilgrim's Pride has submitted yield changes for item code 8820: FC 8 PC Roasted Parts, where the serving per case has been amended to 92 servings per case. Since the raw bird weights vary on bone in products (from 2.5 to 3.75 pounds per bird), servings per case can vary on bone-in produces (due to the size of the pieces), the 92 servings is the overage servings per case, see the attached memo and Summary End Product Data Schedule on file with USDA.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests this product be added to our USDA Commodity Chicken Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



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### Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118

727/774-2435 TDD: 813/794-2484

352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

### MEMORANDUM

FNS-055-11

December 6, 2010

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

**SUBJECT: USDA Commodity Chicken Processing Bid Addition**

The USDA Commodity Chicken Processing Bid #09-093-DR Group A "all or none" items were awarded to Pilgrim's Pride and Group C line items were awarded to Asian Food Solutions on February 3, 2009 and renewed on December 15, 2009 for the 2010-2011 school year. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Asian Food Solutions has submitted pricing for one new product using USDA A518 Chicken Legs, Chilled. Attached you will find the net off invoice price information for the chicken product to be effective through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

In addition, Pilgrim's Pride has submitted yield changes for one product as indicated by the attached memo and Summary End Product Data Schedule on file with USDA.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Chicken Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Chicken Processing Bid #09-093-DR**

| Item No.   | Description   | Required Information                                    | Required Information to be completed by awarded bidder |
|--|---|---|--|
| <b>Processing for A518 Chicken Legs, Chilled</b> |   |   |  |
|  | <b>Chicken Curry:</b> Fully cooked, boneless, skinless chicken chunks with curry flavored sauce, IQF, 5 lb boilable bags, frozen. 3.55 oz serving to equal 2 meat/meat alternate. CN Label. | <b>Brand</b>  | Asian Food Solutions                                   |
|  |   | <b>Commodity Code #</b>                                 | 80001  |
|  |   | <b>Commercial Code #</b>                                | 80001  |
|  |   | <b>Portion Size</b>                                     | 3.1 oz   |
|  |   | <b>Portions / Case</b>                                  | 104  |
|  |   | <b>Case Size</b>  | 16"x 11.8" x 8.87"                                     |
|  |   | <b>Pounds DF / Case</b>                                 | 19.92  |
|  | <b>USDA Commodity Used:</b><br>A518 Chix Legs, Chilled  | <b>Fee for Service / Case</b>                           |  |
|  |   | <b>Net (NOI) Price / Case</b>                           | \$49.87  |
|  |   | <b>DF \$ Value / Case</b>                               | \$12.27  |
|  |   | <b>NOI Bid Price (Commodity Benchmark Price) / Case</b> | 62.14  |
|  |   | <b>Net (NOI) Price / Portion</b>                        | 0.4795   |
|  |   | <b>Total Price / Portion (Includes DF \$ Value)</b>     | 0.5975   |
|  |   | <b>Distribution Cost / Portion</b>                      | 0.0121   |
|  |   | <b>Total Delivered Price / Portion</b>                  | 0.6096   |
|  | <b>For comparison purposes only:</b>  | <b>Commercial Price / Case Without USDA Commodities</b> | \$62.14  |
| <b>Processing for A518 Chicken Legs, Chilled</b> |   |   |  |
|  | <b>Product Description:</b>   | <b>Brand</b>  | Asian Food Solutions                                   |
|  |   | <b>Commodity Code #</b>                                 |  |
|  |   | <b>Commercial Code #</b>                                |  |
|  |   | <b>Portion Size</b>                                     |  |
|  |   | <b>Portions / Case</b>                                  |  |
|  |   | <b>Case Size</b>  |  |
|  |   | <b>Pounds DF / Case</b>                                 |  |
|  | <b>USDA Commodity Used:</b>   | <b>Fee for Service / Case</b>                           |  |
|  |   | <b>Net (NOI) Price / Case</b>                           |  |
|  |   | <b>DF \$ Value / Case</b>                               |  |
|  |   | <b>NOI Bid Price (Commodity Benchmark Price) / Case</b> |  |
|  |   | <b>Net (NOI) Price / Portion</b>                        |  |
|  |   | <b>Total Price / Portion (Includes DF \$ Value)</b>     |  |
|  |   | <b>Distribution Cost / Portion</b>                      |  |
|  |   | <b>Total Delivered Price / Portion</b>                  |  |
|  | <b>For comparison purposes only:</b>  | <b>Commercial Price / Case Without USDA Commodities</b> |  |

Pricing good January 1, 2011 through June 30, 2011.



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District of Columbia Asian Food Solutions, Inc. et al.  
4841 4th Street, NW, Washington, DC 20007-1105  
Phone: (202) 725-7778 x2022

Company Official  
Asian Food Solutions

12/6/2010

Date



November 29, 2010

PASCO COUNTY SCHOOLS  
Attn: Julie Hedine  
7227 Land O'Lakes Blvd.  
Land O'Lakes FL 34639

RE: BID# 09-093 DR.

Dear Ms Hedine,

Attached please find a copy of our revised 2010-2011 SEPDS which has been approved by USDA and is effective January 1, 2011 for PASCO County Schools bid # 09-093 DR. I would like to draw your attention to item code 8820 where the servings per case has been amended to 92 servings per case. Since the raw bird weights vary on bone in products (from 2.5 to 3.75 pounds per bird), servings per case can vary on bone-in products (due to the size of the pieces), the 92 servings is our average servings per case. If you have any questions or concerns, please do not hesitate to contact us.

Sincerely,

PILGRIM'S PRIDE COPORATION

Dawn Richardson  
Account Manager, School Food Service  
770-995-1700

tel 770 995 1700  
fax 972 284 3929  
dawn.richardson@pilgrims.com

1770 Promontory Circle  
Greeley, CO 80634-9039 USA

**SEPSDA**

**SUMMARY END PRODUCT DATA SCHEDULE**

**PILGRIMS PRIDE**

VALUE PASS THROUGH SYSTEMS APPROVED:

- Direct Sale
- Return to Receptions Agency
- Not Picked Through Distributor
- Fee for Service (billed by Processor)
- Fee for Service (billed by Distributor)

- National Summary (EPDS managed by USDA)
- State Summary (EPDS managed by state agency)
- Contacts Change in Formulation (Revise)
- Additional Products Listed

THIS IS AN ORIGINAL SUMMARY SCHEDULE UNLESS CHECKED BELOW:

Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)

| End Product Code & Description                                   | Net Weight Per Case (lbs) | Settings Per Case | Net Weight (oz) per setting | Item Code | Description   | DF Inventory Drams per case | By Product Produced? | Value per pound of DF | Value of DF per case (\$ x lb) | Effective Date | Certified by State Agency |
|--|---------------------------|-------------------|-----------------------------|-----------|---------------|-----------------------------|----------------------|-----------------------|--------------------------------|----------------|---------------------------|
| A  | B                         | C                 | D                           | E         | F             | G                           | H                    | I                     | J                              | K              |                           |
| 1230 FC Diced Chicken  | 30.00                     | 176               | 2.72                        | A522      | CHIX CHILL LG | 36,000                      | No                   | \$0.5696              | \$20.51                        |                |                           |
| 1325 CN Chicken Fajita Strips                                    | 30.00                     | 234               | 2.05                        | A522      | CHIX CHILL LG | 36,000                      | No                   | \$0.5696              | \$20.51                        |                |                           |
| 6040 CN Breaded Chicken Nuggets                                  | 30.00                     | 131               | 3.65                        | A522      | CHIX CHILL LG | 21,100                      | No                   | \$0.5696              | \$12.02                        |                |                           |
| 6143 CN Homestyle Breaded Nuggets                                | 30.00                     | 158               | 3.04                        | A522      | CHIX CHILL LG | 20,000                      | No                   | \$0.5696              | \$11.39                        |                |                           |
| 6243 CN Homestyle Breaded Strips                                 | 30.00                     | 125               | 3.84                        | A522      | CHIX CHILL LG | 20,550                      | No                   | \$0.5696              | \$11.71                        |                |                           |
| 6343 CN Homestyle Breaded Breakfast Patties                      | 30.00                     | 291               | 1.65                        | A522      | CHIX CHILL LG | 26,550                      | No                   | \$0.5696              | \$11.71                        |                |                           |
| 6643 CN Homestyle Breaded Patty                                  | 30.00                     | 156               | 3.05                        | A522      | CHIX CHILL LG | 20,000                      | No                   | \$0.5696              | \$11.39                        |                |                           |
| 7810 FC 8 PC Breaded Patties                                     | 35.00                     | 80                | 7.00                        | A521      | CHIX CHILL    | 27,730                      | No                   | \$0.5432              | \$15.06                        |                |                           |
| 7915 CN Breaded Popcorn Chicken w/ Individual Multi Colored cups | 20.00                     | 103               | 3.08                        | A522      | CHIX CHILL LG | 12,341                      | No                   | \$0.5696              | \$7.03                         |                |                           |
| 8620 FC 8 PC Roasted Patties                                     | 30.00                     | 92                | 4.44                        | A521      | CHIX CHILL    | 27,885                      | No                   | \$0.5432              | \$15.15                        |                |                           |
| 26276 CN Sweet BBQ Glazed Chicken Nuggets                        | 30.00                     | 155               | 3.10                        | A522      | CHIX CHILL LG | 25,000                      | No                   | \$0.5696              | \$14.24                        |                |                           |
| 26624 CN Unbreaded Chicken Patties                               | 30.00                     | 192               | 2.50                        | A522      | CHIX CHILL LG | 35,000                      | No                   | \$0.5696              | \$20.51                        |                |                           |
| 31140 CN Breaded Chicken Nuggets                                 | 40.00                     | 213               | 3.00                        | A522      | CHIX CHILL LG | 24,000                      | No                   | \$0.5696              | \$13.67                        |                |                           |
| 36140 CN Breaded Chicken Patties                                 | 40.00                     | 213               | 3.00                        | A522      | CHIX CHILL LG | 24,000                      | No                   | \$0.5696              | \$13.67                        |                |                           |
| 46918 CN Chicken Ring Things                                     | 30.00                     | 138               | 3.475                       | A522      | CHIX CHILL LG | 29,460                      | No                   | \$0.5696              | \$16.78                        |                |                           |
| 61130 CN Breaded Chicken Nuggets                                 | 30.00                     | 141               | 3.40                        | A522      | CHIX CHILL LG | 30,000                      | No                   | \$0.5696              | \$17.09                        |                |                           |
| 61140 CN Breaded Chicken Nuggets                                 | 30.00                     | 141               | 3.40                        | A522      | CHIX CHILL LG | 25,514                      | No                   | \$0.5696              | \$14.53                        |                |                           |
| 61210 CN Whole Grain Breaded Nuggets                             | 30.00                     | 158               | 3.04                        | A522      | CHIX CHILL LG | 20,270                      | No                   | \$0.5696              | \$11.55                        |                |                           |
| 61421 CN Homestyle Breaded Nuggets                               | 40.00                     | 209               | 3.04                        | A522      | CHIX CHILL LG | 26,670                      | No                   | \$0.5696              | \$15.19                        |                |                           |
| 62110 CN Breaded Chicken Strips                                  | 30.00                     | 141               | 3.40                        | A522      | CHIX CHILL LG | 20,130                      | No                   | \$0.5696              | \$11.47                        |                |                           |
| 62130 CN Breaded Chicken Strips                                  | 30.00                     | 141               | 3.40                        | A522      | CHIX CHILL LG | 30,200                      | No                   | \$0.5696              | \$17.20                        |                |                           |
| 62140 CN Breaded Chicken Strips                                  | 40.00                     | 188               | 3.40                        | A522      | CHIX CHILL LG | 24,658                      | No                   | \$0.5696              | \$14.05                        |                |                           |

| Information Certified as Accurate from Approved EPDS (Acquire signature from agency that approved EPDS) |                           |                   |                                  |               |              |                       |                       |                              |                | Certified by State Agency         |   |
|---|---------------------------|-------------------|----------------------------------|---------------|--------------|-----------------------|-----------------------|------------------------------|----------------|-----------------------------------|---|
| End Product Code & Description  | Net Weight Per Case (lbs) | Servings Per Case | Net Weight Item per Serving (oz) | Description   | BF Inventory | By Products Produced* | Value per pound of BF | Value of BF per case (F x B) | Effective Date | State Agency Acceptances/Approval | Check for quick approval <input type="checkbox"/> |
| A   | B                         | C                 | D                                | E             | F            | G                     | H                     | I                            | J              | K                                 |   |
| 62145 CN Breaded Chicken Strips   | 30.00                     | 141               | 3.40                             | CHIX CHILL LG | 25.660       | No                    | \$0.5696              | \$14.03                      |                |                                   |   |
| 62270 CN Whole Grain Breaded Strips   | 30.00                     | 125               | 3.84                             | CHIX CHILL LG | 20.830       | No                    | \$0.5696              | \$11.86                      |                |                                   |   |
| 62421 CN Homestyle Breaded Strips   | 40.00                     | 186               | 3.84                             | CHIX CHILL LG | 27.397       | No                    | \$0.5696              | \$15.61                      |                |                                   |   |
| 63130 CN Breaded Breakfast Chicken Patty  | 30.00                     | 291               | 1.65                             | CHIX CHILL LG | 30.200       | No                    | \$0.5696              | \$17.20                      |                |                                   |   |
| 66070 CN Hot & Spicy Chicken Strips   | 30.00                     | 125               | 3.84                             | CHIX CHILL LG | 21.100       | No                    | \$0.5696              | \$12.02                      |                |                                   |   |
| 66130 CN Breaded Chicken Patty  | 30.00                     | 142               | 3.37                             | CHIX CHILL LG | 30.000       | No                    | \$0.5696              | \$17.09                      |                |                                   |   |
| 66140 CN Breaded Chicken Patty  | 30.00                     | 142               | 3.37                             | CHIX CHILL LG | 25.514       | No                    | \$0.5696              | \$14.53                      |                |                                   |   |
| 66210 CN Whole Grain Breaded Patty  | 30.00                     | 156               | 3.05                             | CHIX CHILL LG | 20.270       | No                    | \$0.5696              | \$11.55                      |                |                                   |   |
| 66240 CN Unbreaded Chicken Patties  | 40.00                     | 256               | 2.50                             | CHIX CHILL LG | 48.000       | No                    | \$0.5696              | \$27.34                      |                |                                   |   |
| 66421 CN Homestyle Breaded Patty  | 40.00                     | 209               | 3.05                             | CHIX CHILL LG | 26.670       | No                    | \$0.5696              | \$15.19                      |                |                                   |   |
| 66560 CN Hot & Spicy Breaded Patty  | 30.00                     | 156               | 3.05                             | CHIX CHILL LG | 20.270       | No                    | \$0.5696              | \$11.55                      |                |                                   |   |
| 66561 CN Hot & Spicy Breaded Patty w/ foil bags   | 30.00                     | 156               | 3.05                             | CHIX CHILL LG | 20.270       | No                    | \$0.5696              | \$11.55                      |                |                                   |   |
| 69130 CN Breaded Popcorn Chicken  | 20.00                     | 103               | 3.08                             | CHIX CHILL LG | 12.341       | No                    | \$0.5696              | \$7.03                       |                |                                   |   |
| 69150 CN Breaded Popcorn Chicken w/ Individual Multi-colored Cups                                       | 40.00                     | 206               | 3.08                             | CHIX CHILL LG | 24.674       | No                    | \$0.5696              | \$14.05                      |                |                                   |   |
| 71110 CN Breaded Chicken Nuggets  | 30.00                     | 141               | 3.40                             | CHIX CHILL LG | 20.000       | No                    | \$0.5696              | \$11.39                      |                |                                   |   |
| 76110 CN Breaded Chicken Patties  | 30.00                     | 142               | 3.37                             | CHIX CHILL LG | 20.000       | No                    | \$0.5696              | \$11.39                      |                |                                   |   |
| 110453 CN Chicken Snackers  | 30.00                     | 108               | 4.30                             | CHIX CHILL LG | 29.975       | No                    | \$0.5696              | \$17.07                      |                |                                   |   |
| 110483 CN Chicken Sticks  | 30.00                     | 130               | 3.56                             | CHIX CHILL LG | 24.242       | No                    | \$0.5696              | \$13.81                      |                |                                   |   |

PROCESSOR:

Everett Kuglar, Director of Sales  
 Name and Title of Authorized Representative  
 Signature: *Everett Kuglar*  
 Date Signed: 11/16/2009

USDA APPROVAL:

USDA/NFIS/FFD HQ  
 Name of Approving Agency  
 Raymond Magye, Program Analyst  
 Name and Title of Authorized Representative  
 Signature: *Raymond Magye*  
 Date Signed: 12/3/09

STATE AGENCY APPROVAL:

Name of Approving Agency  
 Name and Title of Authorized Representative  
 Signature  
 Date Signed

\*If by products are produced, provide value and method credit will be given