



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

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December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KKG*

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing
Food and Nutrition Services
Additional Turkey Products
Jennie-O Turkey Store

On May 19, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey and renewed for the second year on December 15, 2009 for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Jennie-O Turkey Store has submitted pricing for thirteen (13) new products using USDA A534 Turkey, Bulk and A582 Turkey Thighs, Bulk: (1) Turkey Thigh Sausage Link, (2) Turkey Thigh Spaghetti Meat Sauce, (3) Turkey Taco Thigh Meat, (4) Turkey Crumble, (5) Turkey Gyro Seasoned Thigh Meat, (6) Turkey, Raw Ground Thigh Meat, (7) Turkey Ham, Slicing Log, 10 pound, (8) Turkey Ham, sliced, (9) Turkey, Slow Roasted, (10) Turkey, Pastrami, Sliced, (11) Turkey, Corned, Sliced, and (12) Turkey Roast, White and Dark, Raw, and (13) Turkey, Slow Roasted. Attached you will find the fee for service price information for the new turkey products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Turkey Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



District School Board of Pasco County

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Food and Nutrition Services
Julie Hedine, Supervisor
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MEMORANDUM
FNS-057-11

December 6, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services *JH*
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

SUBJECT: USDA Commodity Turkey Processing Bid Additions

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store on May 19, 2009 and renewed for the 2010-2011 school year on December 15, 2009. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Jennie-O has submitted pricing for new products using USDA A534 Turkey, Bulk and A582 Turkey Thighs, Bulk. Attached you will find the fee for service and net off invoice price information for the turkey products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Turkey Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
Processed using A582 Turkey Thighs, Bulk:				
	Turkey Thigh Sausage, Link. Fully cooked, country style seasoned, 1.6 oz ± link, ICF. 300 / case, 1 link to equal 1 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	6137-35	
		Commercial Code #	N/A	
		Portion Size	1.6 oz	
		Portions / Case	300	
		Case Size	300/1.6 oz	
		Pounds DF / Case	23.50	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$38.00
			Net (NOI) Price / Pound	\$1.20
			Net (NOI) Price / Case	\$36.00
	DF \$ Value / Case	\$26.10		
	NOI Bid Price (Commodity Benchmark Price) / Case	\$62.10		
	Net (NOI) Price / Portion	\$0.1200		
	Total Price / Portion (includes DF \$ Value)	0.2870		
	Distribution Cost / Portion	\$0.0042		
	Total Delivered Price / Portion	\$0.2112		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$62.10	
Processed using A582 Turkey Thighs, Bulk:				
	Turkey Thigh Spaghetti Meat Sauce: Fully cooked, seasoned, ground thigh meat, no fillers, frozen. 4/7 lb billable bags, 5.05 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	2851-28	
		Commercial Code #	N/A	
		Portion Size	5.05 oz	
		Portions / Case	88	
		Case Size	4/7 lbs	
		Pounds DF / Case	14.82	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$23.80
			Net (NOI) Price / Pound	\$0.85
			Net (NOI) Price / Case	\$23.80
	DF \$ Value / Case	\$16.52		
	NOI Bid Price (Commodity Benchmark Price) / Case	\$40.32		
	Net (NOI) Price / Portion	\$0.2705		
	Total Price / Portion (includes DF \$ Value)	0.4582		
	Distribution Cost / Portion	\$0.0143		
	Total Delivered Price / Portion	\$0.4725		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$40.32	

Pricing good January 1, 2011 through June 30, 2011.

Steve Atchison
Steve Atchison, Central Regional Manager
Jennie-O Turkey Store

12-6-10
Date

Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder.	
Processed using A582 Turkey Thighs, Bulk				
	Turkey Taco Thigh Meat: Fully cooked, seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 3.0 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	2859-28	
		Commercial Code #	N/A	
		Portion Size	3.0 oz	
		Portions / Case	149	
		Case Size	4/7 lbs	
		Pounds DF / Case	25.17	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$23.80
			Net (NOI) Price / Pound	\$0.85
			Net (NOI) Price / Case	\$23.80
		DF \$ Value / Case	\$28.00	
		NOI Bid Price (Commodity Benchmark Price) / Case	\$51.80	
		Net (NOI) Price / Portion	\$0.1597	
		Total Price / Portion (Includes DF \$ Value)	0.3477	
		Distribution Cost / Portion	\$0.0085	
		Total Delivered Price / Portion	\$0.3561	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$51.80	
Processed using A582 Turkey Thighs, Bulk				
	Turkey Crumble: Fully cooked, browned and well drained, 100% coarse ground thigh meat, no VPP, frozen. 4/7 lb boilable bags, 2.88 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	2860-28	
		Commercial Code #	N/A	
		Portion Size	2.79 oz	
		Portions / Case	180	
		Case Size	4/7 lbs	
		Pounds DF / Case	26.46	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$23.80
			Net (NOI) Price / Pound	\$0.85
			Net (NOI) Price / Case	\$23.80
		DF \$ Value / Case	\$29.40	
		NOI Bid Price (Commodity Benchmark Price) / Case	\$53.20	
		Net (NOI) Price / Portion	\$0.1488	
		Total Price / Portion (Includes DF \$ Value)	0.3325	
		Distribution Cost / Portion	\$0.0079	
		Total Delivered Price / Portion	\$0.3404	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$53.20	

Pricing good January 1, 2011 through June 30, 2011.

Steve Atchison
Steve Atchison, Central Regional Manager
Jennie-O Turkey Store

12-10-10
Date

Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
Processed using A582 Turkey Thighs, Bulk			
	Turkey Gyro Seasoned Thigh Meat: Fully cooked, gyro seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 2.89 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2863-28
		Commercial Code #	N/A
		Portion Size	2.89 oz
		Portions / Case	155
		Case Size	4/7 lbs
		Pounds DF / Case	28.08
	USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$23.80
		Net (NOI) Price / Pound	\$0.85
		Net (NOI) Price / Case	\$23.80
		DF \$ Value / Case	\$29.12
		NOI Bid Price (Commodity Benchmark Price) / Case	\$52.92
		Net (NOI) Price / Portion	\$0.1535
		Total Price / Portion (Includes DF \$ Value)	0.3414
	Distribution Cost / Portion	\$0.0081	
	Total Delivered Price / Portion	\$0.3495	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$52.92
Processed using A582 Turkey Thighs, Bulk			
	Turkey, Raw Ground Thigh Meat: Raw, natural, not artificial ingredients, 100% coarse ground thigh meat, frozen. 2/10 lb bags, 2.86 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2051-35
		Commercial Code #	N/A
		Portion Size	2.86 oz
		Portions / Case	111
		Case Size	2/10 lbs
		Pounds DF / Case	18.99
	USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$12.00
		Net (NOI) Price / Pound	\$0.60
		Net (NOI) Price / Case	\$12.00
		DF \$ Value / Case	\$22.20
		NOI Bid Price (Commodity Benchmark Price) / Case	\$34.20
		Net (NOI) Price / Portion	\$0.1081
		Total Price / Portion (Includes DF \$ Value)	0.3081
	Distribution Cost / Portion	\$0.0114	
	Total Delivered Price / Portion	\$0.3195	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$34.20

Pricing good January 1, 2011 through June 30, 2011.

Steve Atchison
Steve Atchison, Central Regional Manager
Jennie-O Turkey Store

12-6-10
Date

Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder	
Processed using A582 Turkey Thighs, Bulk				
	Turkey Ham, Slicing Log, 10lb: Fully cooked, ham flavored turkey thigh meat, 15% water added, 4.26" diameter log for slicing, fresh. 3/10 lb bags, 3.37 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	8130-35	
		Commercial Code #	N/A	
		Portion Size	3.37 oz	
		Portions / Case	142	
		Case Size	3/10 lbs	
		Pounds DF / Case	24.95	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$25.50
			Net (NOI) Price / Pound	\$0.85
			Net (NOI) Price / Case	\$25.50
			DF \$ Value / Case	\$27.50
			NOI Bid Price (Commodity Benchmark Price) / Case	\$53.40
			Net (NOI) Price / Portion	\$0.1796
			Total Price / Portion (Includes DF \$ Value)	0.3761
	Distribution Cost / Portion	\$0.0089		
	Total Delivered Price / Portion	\$0.3849		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$53.40	
Processed using A582 Turkey Thighs, Bulk				
	Turkey Ham, Sliced: Fully cooked, ham flavored turkey thigh meat, 10% water added, 0.5 oz slices, frozen. 12/1 lb bags, 3.18 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	2565-35	
		Commercial Code #	N/A	
		Portion Size	3.18 oz	
		Portions / Case	108	
		Case Size	4/5.25 lbs	
		Pounds DF / Case	17.02	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$25.20
			Net (NOI) Price / Pound	\$1.20
			Net (NOI) Price / Case	\$25.20
			DF \$ Value / Case	\$18.90
			NOI Bid Price (Commodity Benchmark Price) / Case	\$44.10
			Net (NOI) Price / Portion	\$0.2377
			Total Price / Portion (Includes DF \$ Value)	0.4160
	Distribution Cost / Portion	\$0.0119		
	Total Delivered Price / Portion	\$0.4279		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$44.10	

Pricing good January 1, 2011 through June 30, 2011.

Steve Atchison
Steve Atchison, Central Regional Manager
Jennie-O Turkey Store

12-6-10
Date

Pasco County Schools New Item Bid Addition Request

Item Description	Required Quantity	Response Information
Turkey, Slow Roasted: Fully cooked, slow roasted, whole muscle, boneless, skinless thigh meat, heat and serve. 4/7 9 lb bags, 3.22 oz ± to equal 2 oz meat/meat alternate. USDA Commodity Used: A582 Turkey Thighs, Bulk	Brand	Jennie-O
	Commodity Code #	2166-35
	Commercial Code #	N/A
	Portion Size	3.22 oz
	Portions / Lb	4.9689
	Case Size	4/7-9 lbs
	Pounds DF / Case	28.41
	Fee for Service / Lb	\$0.98
	Net (NOI) Price / Pound	\$0.98
	DF \$ Value / Lb	\$0.9800
	NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.97
	Net (NOI) Price / Portion	0.19722675
	Total Price / Portion (Includes DF \$ Value)	0.396456019
	Distribution Cost / Portion	N/A
Total Delivered Price / Portion	N/A	
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.97/lb
Turkey, Pastrami, Sliced: Fully cooked, pastrami flavored dark meat, pre-sliced 0.5 oz slices, frozen, thaw and serve. 6/2 lb bags, 3.01 oz ± to equal 2 oz meat/meat alternate. USDA Commodity Used: A534 Turkey, Bulk	Brand	Jennie-O
	Commodity Code #	2655-08
	Commercial Code #	N/A
	Portion Size	3.01 oz
	Portions / Case	63
	Case Size	6/2 lbs
	Pounds DF / Case	12.42
	Fee for Service / Case	\$20.04
	Net (NOI) Price / Pound	\$1.67
	Net (NOI) Price / Case	\$20.04
	DF \$ Value / Case	\$8.88
	NOI Bid Price (Commodity Benchmark Price) / Case	\$28.92
	Net (NOI) Price / Portion	\$0.3181
	Total Price / Portion (Includes DF \$ Value)	0.4590
Distribution Cost / Portion	\$0.0200	
Total Delivered Price / Portion	\$0.4790	
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$28.92

Steve Atchison, Central Regional Manager

Steve Atchison
Signature / Title

Jennie-O Turkey Store

Date

12-6-10

Date

Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be Completed by Bidder
Processed using A534 Turkey Bulk			
	Turkey, Corned, Sliced: Fully cooked, corned beef flavored dark meat, pre-sliced 0.65 oz slices, frozen, thaw and serve. 6/2 lb bags, 3.06 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2129-12
		Commercial Code #	N/A
		Portion Size	3.06 oz
		Portions / Case	62
		Case Size	6/2 lbs
		Pounds DF / Case	12.30
		Fee for Service / Case	\$19.44
		Net (NOI) Price / Pound	\$1.62
		Net (NOI) Price / Case	\$19.44
		DF \$ Value / Case	\$8.76
		NOI Bid Price (Commodity Benchmark Price) / Case	\$28.20
		Net (NOI) Price / Portion	\$0.3185
		Total Price / Portion (Includes DF \$ Value)	0.45463871
	Distribution Cost / Portion	\$0.0203	
	Total Delivered Price / Portion	\$0.4752	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$28.20
Processed using A534 Turkey Bulk			
	Turkey Roast, White and Dark, Raw: Netted, raw, white and dark meat, approximately 11.2 pounds per roast. 4/11.2 lb roasts, 2.29 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2178-04
		Commercial Code #	N/A
		Portion Size	2.29 oz
		Portions / Lb	6.9869
		Case Size	4/11.20 lbs
		Pounds DF / Case	37.76
		Fee for Service / Lb	\$1.25
		Net (NOI) Price / Pound	\$1.25
		DF \$ Value / Lb	\$0.6000
		NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.85
		Net (NOI) Price / Portion	\$0.1789
		Total Price / Portion (Includes DF \$ Value)	\$0.2648
		Distribution Cost / Portion	N/A
	Total Delivered Price / Portion	N/A	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.85/lb

Pricing good January 1, 2011 through June 30, 2011.

Steve Atchison
Steve Atchison, Central Regional Manager
Jennie-O Turkey Store

12-6-10
Date

Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
Processed using A534 Turkey Bulk			
	Turkey, Slow Roasted: Fully cooked, slow roasted, whole muscle, boneless, skinless thigh meat, heat and serve. 4/7 9 lb bags, 3.22 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	215634
		Commercial Code #	N/A
		Portion Size	3.22 oz
		Portions / Lb	4.9689
		Case Size	4/7-6lbs
		Pounds DF / Case	33.04
		Fee for Service / Lb	\$1.39
		Net (NOI) Price / Pound	\$1.39
		DF \$ Value / Lb	\$0.7400
		NOI Bid Price (Commodity Benchmark Price) / Lb	\$2.13
		Net (NOI) Price / Portion	\$0.2797
		Total Price / Portion (Includes DF \$ Value)	\$0.4287
		Distribution Cost / Portion	N/A
	Total Delivered Price / Portion	N/A	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$2.13/lb

Pricing good January 1, 2011 through June 30, 2011.

Steve Atchison
 Steve Atchison, Central Regional Manager
 Jennie-O Turkey Store

12-6-10
Date