



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
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December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 10-026-DR: USDA Commodity Tomato Processing
Food and Nutrition Services
Additional Tomato Products
Red Gold, LLC.

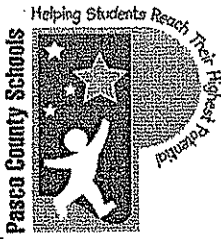
On May 19, 2009, official action was taken to award the above-referenced bid to Red Gold, LLC. and renewed for the second year on December 15, 2009 for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Red Gold, LLC. has submitted pricing for four (4) new products using USDA A245 Tomatoes: 1) Enchilada Sauce, Mild, 2) Picante Sauce, Medium, (3) Taco Sauce, Mild, and (4) Barbeque Sauce, Cups. Attached you will find the fee for service price information for the new tomato products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$150,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Tomato Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



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Food and Nutrition Services
Julie Hedine, Supervisor
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MEMORANDUM
FNS-056-11

December 6, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services *JH*
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

SUBJECT: **USDA Commodity Tomato Processing Bid Additions**

The USDA Commodity Tomato Processing Bid #10-026-DR was awarded to Red Gold, LLC. on May 19, 2009 and renewed for the 2010-2011 school year on December 15, 2009. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Red Gold has submitted pricing for new products using USDA A245 Tomatoes. Attached you will find the fee for service and net off invoice price information for the tomato products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$150,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Tomato Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

Pasco County Schools
New Item Bid Addition Request

USDA Commodity Tomato Paste Processing Bid # 10-026-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
	Enchilada Sauce, Mild: 4 / 138 oz plastic jugs	Brand	Red Gold
		Commodity Code #	REDRC9P
		Commercial Code #	REDRC9P
		Portion Size	2.25oz
		Portions / Case	245
		Case Size	4-138oz Jugs
		Pounds DF / Case	4.56
	USDA Commodity Used: A245 Tomatoes	Fee for Service / Case	\$24.82
		Net (NOI) Price / Case	\$24.82
		DF \$ Value / Case	\$2.51
		NOI Bid Price (Commodity Benchmark Price) / Case	\$27.33
		Net (NOI) Price / Portion	\$0.1013
		Total Price / Portion (Includes DF \$ Value)	\$0.1116
		Distribution Cost / Portion	\$0.0051
		Total Delivered Price / Portion	\$0.1167
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	27.33 (Delivered)
		Picante Sauce, Medium: 4 / 138 oz plastic jugs	Brand
Commodity Code #			REDS DPP
Commercial Code #			REDS DPP
Portion Size			1.75oz
Portions / Case			420.00
Case Size			4-138oz Jugs
Pounds DF / Case			6.56
USDA Commodity Used: A245 Tomatoes		Fee for Service / Case	\$25.72
		Net (NOI) Price / Case	\$25.72
		DF \$ Value / Case	\$3.61
		NOI Bid Price (Commodity Benchmark Price) / Case	\$29.33
		Net (NOI) Price / Portion	\$0.0612
		Total Price / Portion (Includes DF \$ Value)	\$0.0698
		Distribution Cost / Portion	\$0.0030
		Total Delivered Price / Portion	\$0.0728
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	29.33 (Delivered)

Pricing good January 1, 2011 through June 30, 2011.

David J. Holt Foodservice Director
Signature / Title
Red Gold, LLC

12/3/2010
Date

Pasco County Schools
New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder.
	Taco Sauce, Mild: 4 / 138 oz plastic jugs	Brand	Red Gold
		Commodity Code #	REDJC9P
		Commercial Code #	REDJC9P
		Portion Size	1.30oz
		Portions / Case	315
		Case Size	4-138oz Jugs
		Pounds DF / Case	6.39
	USDA Commodity Used: A245 Tomatoes	Fee for Service / Case	\$23.82
		Net (NOI) Price / Case	\$23.82
		DF \$ Value / Case	\$3.51
		NOI Bid Price (Commodity Benchmark Price) / Case	\$27.33
		Net (NOI) Price / Portion	\$0.0756
		Total Price / Portion (Includes DF \$ Value)	\$0.0868
		Distribution Cost / Portion	\$0.0040
		Total Delivered Price / Portion	\$0.0908
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	27.33 (Delivered)
	Barbeque Sauce, Cups: 250 / 1 oz dunk cups with foil lids	Brand	Red Gold
		Commodity Code #	REDOA1Z
		Commercial Code #	REDOA1Z
		Portion Size	1.0oz
		Portions / Case	250.00
		Case Size	250/1oz cups
		Pounds DF / Case	2.05
	USDA Commodity Used: A245 Tomatoes	Fee for Service / Case	\$20.03
		Net (NOI) Price / Case	\$20.03
		DF \$ Value / Case	\$1.13
		NOI Bid Price (Commodity Benchmark Price) / Case	\$21.16
		Net (NOI) Price / Portion	\$0.0801
		Total Price / Portion (Includes DF \$ Value)	\$0.0846
		Distribution Cost / Portion	\$0.0050
		Total Delivered Price / Portion	\$0.0897
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	21.16 (Delivered)

Pricing good January 1, 2011 through June 30, 2011.

David J. Holt Foodservice Director
Signature / Title
Red Gold, LLC

Date 12/3/2010