



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

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December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KGD*

RE: Bid # 10-069-DR: USDA Commodity Pork Processing
Food and Nutrition Services
Additional Pork Products
AdvancePierre Foods (formerly known as Pierre Foods)
JTM Provisions Company

On January 19, 2010, official action was taken to award the above-referenced bid to Pierre Foods for Group A "all or none" and JTM Provisions Company for Group B line items for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. AdvancePierre Foods (formerly known as Pierre Foods, see attached letter regarding merger between Advance Food Company and Pierre Foods) and JTM Provisions Company have submitted pricing for four (4) new products using USDA A632 Boneless, Picnic: (1) Pork Patty, Rib Shaped, Reduced Sodium, (2) Pork Patty, Breaded, (3) Pork Meatball, Small, Reduced Sodium, and (4) Port Meatball, Medium, Reduced Sodium. Attached you will find the fee for service price information for the new pork products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Pork Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dsr



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Food and Nutrition Services
Julie Hedine, Supervisor
813/794-2435 Fax: 813/794-2118
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352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM
FNS-059-11

December 6, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services
Richard Kurtz, Director, Food, Nutrition and Distribution Services *JH*

SUBJECT: USDA Commodity Pork Processing Bid Additions and Update

The USDA Commodity Pork Processing Bid #10-069 -DR Group A "all or none" items were awarded to Pierre Foods and Group B line items were awarded to JTM Provisions Co. on January 19, 2010. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Pierre Foods and JTM have submitted pricing for new products using USDA A632 Boneless, Picnic. Attached you will find the fee for service price information for the new pork products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

In addition, Pierre Foods has merged with Advance Food Company to operate as AdvancePierre Foods. The attached letter indicates all bids from the previous companies will be honored and executed by AdvancePierre Foods.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Pork Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Commodity Pork Processing Bid # 10-069-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
	Pork Patty, Rib Shaped, Reduced Sodium: Fully cooked, flame broiled, with honey BBQ sauce, not more than 400 mg sodium per serving, IQF. One 3.0 oz ± patty to equal 2 meat/meat alternate, CN Label. USDA Commodity Used: A632 Boneless Pork	Brand	Pierre
		Commodity Code #	3787
		Commercial Code #	3887
		Portion Size	3.00 oz
		Portions / Case	100
		Case Size	18.75
		Pounds DF / Case	15.26
		Fee for Service / Case	\$24.50
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$16.57
	Total Price (Includes DF Value) / Case	\$41.07	
	Net (NOI) Price / Portion	N/A	
	Total Price / Portion (Includes DF \$ Value)	0.4107	
	Distribution Cost / Portion	\$0.0126	
	Total Delivered Price / Portion	\$0.4233	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$43.50

Pricing good January 1, 2011 through June 30, 2011.

Valerie Daurant, Commodity Program
 Signature / Title
 AdvancePierre Foods

12-6-10
 Date



Michael S. Turley
VP, Education Sales & Gov't Rel.
920 W. Park Avenue
Enid, Oklahoma 73701
580.616.4172
580.616.4103 Fax
mturley@advancepierre.com

November 4, 2010

On September 30, 2010, the companies formerly known as and doing business as "Advance Food Company" and "Pierre Foods" merged to form AdvancePierre Foods.

Any and all bids, contracts, etc. signed by the previous companies will be honored and executed by AdvancePierre Foods. Likewise, any future contracts will be executed as AdvancePierre Foods.

If you have any questions, please contact me directly at 580-616-4172.

Thank you very much.

A handwritten signature in black ink, appearing to read "M. Turley", with a long horizontal flourish extending to the right.

Michael S. Turley
Vice President, Education Sales & Government Relations
FoodService/Schools Division
AdvancePierre Foods

Regarding Pasco County bids:

Beef 09-094-DR

Pork 10-069-DR

Fruit 10-070-DR

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Commodity Pork Processing Bid # 10-069-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
	Pork Patty, Breaded: Fully cooked, breaded, pork chop shaped, frozen. One 3.6 oz patty equals 2 oz meat/meat alternate and 1 serving bread, CN Label.	Brand	JTM
		Commodity Code #	CP5694
		Commercial Code #	5694CE
		Portion Size	3.6
		Portions / Case	132
		Case Size	29.7
		Pounds DF / Case	19.53
	USDA Commodity Used: A632 Boneless Picnic	Fee for Service / Case	\$35.00
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$16.46
		Total Price (Includes DF \$ Value) / Case	\$51.46
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	0.389848485
		Distribution Cost / Portion	\$0.0095
		Total Delivered Price / Portion	\$0.3994
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$70.00
	Pork Meatball, Small, Reduced Sodium: Fully cooked, ground pork with seasonings, romano cheese, and soy protein, no more than 241 mg sodium per serving, frozen. Five 0.57 oz meatballs equal 2 oz meat/meat alternate, CN Label.	Brand	JTM
		Commodity Code #	CP5033
		Commercial Code #	5033CE
		Portion Size	2.85
		Portions / Case	168
		Case Size	30# Case (6 bags)
		Pounds DF / Case	22.94
	USDA Commodity Used: A632 Boneless Picnic	Fee for Service / Case	\$29.50
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$19.34
		Total Price (Includes DF \$ Value) / Case	\$48.84
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	0.290023753
		Distribution Cost / Portion	\$0.0075
		Total Delivered Price / Portion	\$0.2975
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$51.50

Pricing good January 1, 2011 through June 30, 2011.

Mr. Sara / National Sales Mgr
Signature / Title

12/2/10
Date

J.T.M. Provisions Co., Inc.

**Pasco County Schools
New Item Bid Addition Request**

Item No.	Description	Required Information	Required information to be completed by bidder.
	Pork Meatball, Medium, Reduced Sodium: Fully cooked, ground pork with seasonings, romano cheese, and soy protein, no more than 229 mg sodium per serving, frozen. Four 0.68 oz meatballs equal 2 oz meat/meat alternate, CN Label.	Brand	JTM
		Commodity Code #	CP5036
		Commercial Code #	5036CE
		Portion Size	2.72
		Portions / Case	177
		Case Size	30# Case (6 bags)
		Pounds DF / Case	22.94
		Fee for Service / Case	\$29.50
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$19.34
	USDA Commodity Used: A632 Boneless Picnic	Total Price (Includes DF \$ Value) / Case	\$48.84
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	0.276713881
		Distribution Cost / Portion	\$0.0071
		Total Delivered Price / Portion	\$0.2839
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$51.50
		Brand	JTM
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
		Fee for Service / Case	
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	
	USDA Commodity Used: A632 Boneless Picnic	Total Price (Includes DF \$ Value) / Case	
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	

Pricing good January 1, 2011 through June 30, 2011.

Mr. Spivey / National Sales Mgr.
Signature / Title

J.T.M. Provisions Co., Inc.

12/2/10
Date