

District School Board of Pasco County Bid Recommendation

Bid Title	ITV Equipment & Supplies-"As-Needed"		Number of Vendors Notified	322
Bid Number	11-050-SN		Number of Bids Distributed	106
Date Solicited	October 7, 2010		Number of Vendors Bidding	21
Date Opened	November 4, 2010		Number of Vendors Not Bidding	1
Date Board Presentation	December 21, 2010		Funding Source	Capital, General, or Internal
Total Savings	Estimated \$155,000		Grand Total of Bid	Estimated \$700,000

Recommendation: Recommend acceptance of bids as noted on the attached tabulation sheets for ITV Equipment and Supplies. Section One (1) awards are based on the lowest and best, responsive, responsible bid per item meeting written specifications. Section Two (2) awards are based on the highest average discount offered from the manufacturers' websites by group. Section Three (3) awards are based on the lowest and best bid price for quantities (11-50) or average of multiple line items within the same numbering for quantities (11-50) from responsive, responsible bidders meeting written specifications.

Term of Contract: This is a one-year contract for a firm-fixed price on an "as-needed" basis for various ITV Equipment and Supplies. The first year of this contract shall be effective from January 20, 2011 through January 19, 2012.

Notations and Exceptions:

Total savings are estimates only and include Section One (1), Section Two (2) and Section Three (3) discounts.

IT 11 Microphone Mixer- Recommend acceptance of bid from B & H Photo-Video as the as lowest and best responsive, responsible bid meeting written specifications. Best Buy Gov requested their bid for the Yamaha Microphone Mixer be withdrawn as the price submitted was an obvious error.

IT 17 Stereo Headphones- Recommend acceptance of bid from Vailent IMC as the as lowest and best responsive, responsible bid meeting written specifications. Recommend rejection of alternate bid from Smiley's Audio-Visual as the headphones bid are not stereo headphones as specified in the bid documents. Recommend rejection of alternate bid from Longs Electronics as shipping charges are added to all orders under \$100. The specifications required shipping charges to be included in bid prices.

IT 19 DLP Projector, IT 24 LCD Projector Section 3 (Group B-JVC , Group C-Sony, and Group D-Canon) and Section 4 Document Cameras are still under evaluation and will be forwarded to a later board meeting.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Andy Dunn, Instructional Media and Technology Department

Bids Prepared By:

Stephanie Bunford, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent



District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		AVI-SPL	BES Industries, Inc.	Best Buy Gov, LLC	B & H Photo-Video
BID TITLE: ITV Equipment and Supplies		6301 Benjamin Road Suite 101	11512 Lake Mead Ave. Suite 406	7601 Penn Ave. South	420 Ninth Ave.
BID NUMBER: 11-050-SN		Tampa, FL 33634	Jacksonville, FL 32256	Richfield, MN 55423	NY, NY 10001
**incorrect average on submittal					QUOTE # 313421330
Section 1 ITV Equipment					
IT-01					
Bretford Series #300 Screen-Portable Tripod or equal					
A.	60" X 60"	NB	\$55.28	\$72.89	\$56.00
	Manufacturer			Elitescreens	Bretford
	Model			T85UWS1	3760MKE
	Deliver Date (aro)			7-14 days	7-10 DAY
B.	70" X 70"	NB	\$62.75	\$77.51	\$63.00
	Manufacturer			Elitescreens	Bretford
	Model			T99UWS1	3770MKE
	Deliver Date (aro)			7-14 days	7-10 DAY
IT-02					
IT-01A AND IT-01B AVERAGE TOTAL ALL OR NONE PRICE					
Bretford Series #65 Screen-Wall or Ceiling Mount or equal					
A.	60" X 60"	NB	\$39.24	\$52.07	\$40.00
	Manufacturer			Elitescreens	Bretford
	Model			M85UWS1	6560M
	Deliver Date (aro)			7-14 days	7-10 DAY
B.	70" X 70"	NB	\$42.48	\$97.46	\$42.00
	Manufacturer			Bretford	Bretford
	Model			6570M	6570M
	Deliver Date (aro)			7-14 days	7-10 DAY
IT-02A AND IT-02B AVERAGE TOTAL ALL OR NONE PRICE					
		NB	**\$40.86	\$74.77	**\$41.00

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Camcor, Inc.	CCS Presentation Systems	Computer Station of Orlando	Classroom Technology Solutions
BID TITLE: ITV Equipment and Supplies		2273 S. Church Street, PO Box 1899	9655 West Florida Minin Blvd. Bldg 500, Suite 509	3101 Maltby Drive	2604 Powers Ave.
BID NUMBER: 11-050-SN		Burlington, NC 27215	Jacksonville, FL 32257	Deltona, FL 32738	Jacksonville, FL 32207-8042
**incorrect average on submittal					
Section 1 ITV Equipment					
IT-01					
Bretford Series #300 Screen-Portable Tripod or equal					
A.	60" X 60"	\$55.26	\$56.24	NB	NB
	Manufacturer	Bretford	Bretford		
	Model	3760MKE	3760MKE		
	Deliver Date (aro)	3-30 days	30 Days		
B.	70" X 70"	\$61.84	\$62.95	NB	NB
	Manufacturer	Bretford	Bretford		
	Model	3770MKE	3770MKE		
	Deliver Date (aro)	3-30 days	30 Days		
IT-01A AND IT-01B AVERAGE TOTAL ALL OR NONE PRICE					
**\$59.60					
IT-02					
Bretford Series #65 Screen-Wall or Ceiling Mount or equal					
A.	60" X 60"	\$38.66	\$39.62	NB	\$47.00
	Manufacturer	Bretford	Bretford		Recordex
	Model	6560M	6560M		ReFract 101084
	Deliver Date (aro)	3-30 days	30 Days		7 to 10 days
B.	70" X 70"	\$40.88	\$41.94	NB	\$49.00
	Manufacturer	Bretford	Bretford		Recordex
	Model	6570M	6570M		ReTract 101099
	Deliver Date (aro)	3-30 days	30 Days		7 to 10 days
IT-02A AND IT-02B AVERAGE TOTAL ALL OR NONE PRICE					
\$40.78					
		\$39.77	\$40.78	NB	\$48.00

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Encore Broadcast	Global Gov't/Educaiton Solutions Inc.	Intellis Media	Longs Electronics, Inc.
BID TITLE: ITV Equipment and Supplies		2104 West Kennedy Blvd.	6990 US Route 36 East	4202 East Fowler Ave.	2630 5th Avenue South
BID NUMBER: 11-050-SN		Tampa, FL 33606-1535	Fletcher, Ohio 45326	Tampa, FL 33620	Irondale, AL 35210
**incorrect average on submittal					Orders under \$100 will incur freight charges.
Section 1 ITV Equipment					
IT-01	Bretford Series #300 Screen-Portable Tripod or equal				
A.	60" X 60"	\$64.00	\$117.54	\$108.00	\$128.90
	Manufacturer	Vutec	Bretford	As Specified	ALTERNATES
	Model	01-EVTR6060	3760MIKE	As Specified	
	Deliver Date (aro)	30 days	10-17 Days	7-14 Days	
B.	70" X 70"	\$68.00	\$177.81	\$165.00	\$137.28
	Manufacturer	Vutec	Bretford	As Specified	ALTERNATES
	Model	01-EVTR7070	3770MIKE	As Specified	
	Deliver Date (aro)	30 days	10-17 Days	7-14 Days	
	IT-01A AND IT-01B AVERAGE TOTAL ALL OR NONE PRICE	\$66.00	**\$147.68	\$136.50	**\$133.09
IT-02	Bretford Series #65 Screen-Wall or Ceiling Mount or equal				
A.	60" X 60"	\$51.00	\$82.95	\$76.00	\$54.09
	Manufacturer	Vutec	Bretford	As Specified	ALTERNATES
	Model	01-EVMW6060	6560M	As Specified	
	Deliver Date (aro)	30 days	10-17 Days	7-14 Days	
B.	70" X 70"	\$56.00	\$96.08	\$91.00	\$56.90
	Manufacturer	Vutec	Bretford	As Specified	ALTERNATES
	Model	01-EVMW7070	6570M	As Specified	
	Deliver Date (aro)	30 days	10-17 Days	7-14 Days	
	IT-02A AND IT-02B AVERAGE TOTAL ALL OR NONE PRICE	\$53.50	**\$89.52	\$83.50	**\$55.50

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DATE OF BID OPENING: November 4, 2010 @ 2:30

BID TITLE: ITV Equipment and Supplies

BID NUMBER: 11-050-SN **incorrect average on submittal

Section 1 ITV Equipment

IT-01 Brefford Series #300 Screen-Portable Tripod or equal

	Motion Video Productions	OM Office Supply Inc.	Pyramid School Products	RM Educational Software, Inc.
A.	2028 Sheperd Rd 307	5007 Carlisle Pike Suite 101	6510 North 54th Street	1431 Airport Drive
	Mulberry, FL 33860	Mechanicsburg, PA 17050	Tampa, FL 33610-1908	Ball Groud, GA 30107
			Quote Number 11 050-SN(PASCO)	
	NB	NB	\$55.05	NB
	Manufacturer		BRETFORD	
	Model		3760MKE	
	Deliver Date (aro)		14-21 DAYS	
B.	70" X 70"	NB	A.R.O.	NB
	Manufacturer		BRETFORD	
	Model		3770MKE	
	Deliver Date (aro)		14-21 DAYS	
	IT-01A AND IT-01B AVERAGE TOTAL ALL OR NONE PRICE	NB	A.R.O.	NB
	IT-02		\$58.36	
	Brefford Series #65 Screen-Wall or Ceiling Mount or equal			
A.	60" X 60"	NB	\$38.99	\$49.00
	Manufacturer		BRETFORD	RM
	Model		6560M	0022-RMOO- 6060
	Deliver Date (aro)		14-21 DAYS	
B.	70" X 70"	NB	A.R.O.	10-15 DAYS
	Manufacturer		\$41.09	\$52.50
	Model		BRETFORD	RM
	Deliver Date (aro)		6570M	0022-RMOO- 7070
	IT-02A AND IT-02B AVERAGE TOTAL ALL OR NONE PRICE	NB	14-21 DAYS	10-15 DAYS
			A.R.O.	\$50.75
			\$40.04	

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DATE OF BID OPENING: November 4, 2010 @ 2:30		Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC
BID TITLE: ITV Equipment and Supplies		P.O. Box 6925	4830 S 38th Street	55 Rita Court
BID NUMBER: 11-050-SN		Lakeland, FL 33807	Phoenix, AZ 85040	SO. Hackensack, NJ 07606
**incorrect average on submittal				
Section 1 ITV Equipment				
IT-01	Bretford Series #300 Screen-Portable Tripod or equal			
A.	60" X 60"	\$53.00	\$50.92	\$68.00
	Manufacturer	Recordex	DRAPER	Buhl
	Model	501084	209002	TPS-T60
	Deliver Date (aro)	5-20 days	30 DAYS ARO	10-15 ARO
B.	70" X 70"	\$57.50	\$53.57	\$78.00
	Manufacturer	Recordex	DRAPER	Buhl
	Model	501099	209003	TPS-I70
	Deliver Date (aro)	5-20 days	30 DAYS ARO	10-15 ARO
	IT-01A AND IT-01B AVERAGE TOTAL ALL OR NONE PRICE	**\$55.25	\$52.25	\$73.00
IT-02	Bretford Series #65 Screen-Wall or Ceiling Mount or equal			
A.	60" X 60"	\$37.99	\$39.83	\$40.00
	Manufacturer	Recordex	BRETFORD	Buhl
	Model	101084	6560M	WS-W60
	Deliver Date (aro)	5-20 days	30 DAYS ARO	10-15 ARO
B.	70" X 70"	\$39.99	\$42.17	\$46.00
	Manufacturer	Recordex	BRETFORD	Buhl
	Model	101099	6570M	WS-W70
	Deliver Date (aro)	5-20 days	30 DAYS ARO	10-15 ARO
	IT-02A AND IT-02B AVERAGE TOTAL ALL OR NONE PRICE	**\$38.99	\$41.00	\$43.00

DATE OF BID OPENING: November 4, 2010 @ 2:30		Xerox Audio Visual Solutions
BID TITLE: ITV Equipment and Supplies		VSA, Inc.
BID NUMBER: 11-050-SN		3170 Repts Miller Road Suite 190
**incorrect average on submittal		Lincoln, NE 68507
Section 1 ITV Equipment		
IT-01		
Bretford Series #300 Screen-Portable Tripod or equal		
A.	60" X 60"	\$56.42
	Manufacturer	BRETTFORD
	Model	3760MKE
	Deliver Date (aro)	10
	70" X 70"	\$63.14
B.	Manufacturer	BRETTFORD
	Model	3770MKE
	Deliver Date (aro)	10
	IT-01A AND IT-01B AVERAGE TOTAL ALL OR NONE PRICE	**\$59.78
IT-02		
Bretford Series #65 Screen-Wall or Ceiling Mount or equal		
A.	60" X 60"	\$31.97
	Manufacturer	BRETTFORD
	Model	6560M
	Deliver Date (aro)	10
	70" X 70"	\$42.03
B.	Manufacturer	BRETTFORD
	Model	6570M
	Deliver Date (aro)	10
	IT-02A AND IT-02B AVERAGE TOTAL ALL OR NONE PRICE	**\$40.90

District School Board of Pasco County

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BID TITLE: ITV Equipment and Supplies		6301 Benjamin Road Suite 101	11512 Lake Mead Ave. Suite 406	7601 Penn Ave. South	420 Ninth Ave.
BID NUMBER: 11-050-SN		Tampa, FL 33634	Jacksonville, FL 32256	Richfield, MN 55423	NY, NY 10001
IT-03					
A.		**incorrect average on submittal	\$12.63	\$19.54	\$12.00
Bretford KW-6 or equal-Holds up to 35-lbs. At fixed minimum length of 6" from wall		NB		Elifescreens	Bretford
Manufacturer					
Model				ZVMAXLB6-B	KW6
Deliver Date (aro)				7-14 days	7-10 DAY
B.			\$28.78	NB	\$29.00
Bretford KW-18 or equal-Holds up to 100-lbs. At adjustable length of 1" to 18" from wall.		NB			Bretford
Manufacturer					KW18
Model					
Deliver Date (aro)					7-10 DAY D
IT-03A AND IT-03B AVERAGE TOTAL ALL OR NONE PRICE		NB	**\$20.71	Disqualified	**\$20.50
IT-04		NB	NB	NB	\$15495
Bogen #190DB Tripod with #3130HD Mini Fluid Head or equal					
Manufacturer					MANFROTTO
Model					
Deliver Date (aro)					
IT-05		\$34.49	\$43.79	\$36.81	\$36.00
Shure PG-58-XLR Microphone- Dynamic or equal		Shure		Shure	Shure
Manufacturer		PG58 w/XLR		PG58-XLR	PG58XLR
Model					
Deliver Date (aro)		20		7-14 days	7-10 days
IT-06		\$71.22	\$70.49	NB	\$57.00
Shure #VP64 Microphone-Omni-Directional or equal		Shure			Shure
Manufacturer					
Model		VP64 w/XLR			VP64A
Deliver Date (aro)		20			7-10 days

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30	Camcor, Inc.	CCS Presentation Systems	Computer Station of Orlando	Classroom Technology Solutions
BID TITLE: ITV Equipment and Supplies	2273 S. Church Street, PO Box 1899	9655 West Florida Minin Blvd. Bldg 500, Suite 509	3101 Maltby Drive	2604 Powers Ave.
BID NUMBER: 11-050-SN	Burlington, NC 27215	Jacksonville, FL 32257	Deltona, FL 32738	Jacksonville, FL 32207-8042
IT-03 Screen-Mounting Brackets	**incorrect average on submittal			
A.	\$12.10	\$12.05	NB	\$8.00
Bretford KW-6 or equal-Holds up to 35-lbs. At fixed minimum length of 6" from wall	Bretford	Bretford		Recordex
Manufacturer				
Model	KW-6	KW-6		AXIS160
Deliver Date (aro)	3-30 days	30 Days		7 to 10 days
B.	\$28.34	\$28.78	NB	\$19.00
Bretford KW-18 or equal-Holds up to 100-lbs. At adjustable length of 1" to 18" from wall.	Bretford	Bretford		Recordex
Manufacturer				
Model	KW-18	KW-18		AXIS600
Deliver Date (aro)	3-30 days	30 Days		7 to 10 days
IT-03A AND IT-03B AVERAGE TOTAL ALL OR NONE PRICE	\$20.22	\$20.42	NB	\$13.50
IT-04	\$174.79	\$180.16	NB	NB
Bogen #190DB Tripod with #3130HD Mini Fluid Head or equal				
Manufacturer	Bogen	Bogen		
Model	*190XDB, 128RC	190XDB128RC		
Deliver Date (aro)	3-30 days	30 Days		
IT-05	\$43.50	\$47.30	NB	NB
Shure PG-58-XLR Microphone- Dynamic or equal	Shure	Shure		
Manufacturer				
Model	PG58-XLR	PG58-XLR		
Deliver Date (aro)	3-30 days	30 Days		
IT-06	\$89.87	\$75.28	NB	NB
Shure #VP64 Microphone-Omni-Directional or equal	Shure	Shure		
Manufacturer				
Model	VP64A, C25J, A57F	VP64		
Deliver Date (aro)	3-30 days	30 Days		

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Encore Broadcast	Global Gov't/Education Solutions Inc.	Intellis Media	Longs Electronics, Inc.
BID TITLE: ITV Equipment and Supplies		2104 West Kennedy Blvd.	6990 US Route 36 East	4202 East Fowler Ave.	2630 5th Avenue South
BID NUMBER: 11-050-SN		Tampa, FL 33606-1535	Fletcher, Ohio 45326	Tampa, FL 33620	Irondale, AL 35210
IT-03 Screen-Mounting Brackets					
A. Bretford KW-6 or equal-Holds up to 35-lbs. At fixed minimum length of 6" from wall		NB	\$24.38	\$46.00	\$15.63
Manufacturer			Bretford	As Specified	ALTERNATES
Model			KW-6	As Specified	
Deliver Date (aro)			10-17 Days	7-14 Days	
B. Bretford KW-18 or equal-Holds up to 100-lbs. At adjustable length of 1" to 18" from wall.		NB	\$37.96	\$80.00	\$35.64
Manufacturer			Bretford	As Specified	
Model			KW-18	As Specified	
Deliver Date (aro)			10-17 Days	7-14 Days	
IT-03A AND IT-03B AVERAGE TOTAL ALL OR NONE PRICE		NB	**\$31.17	\$63.00	**\$25.64
IT-04 Bogen #190DB Tripod with #3130HD Mini Fluid Head or equal		\$178.00	NB	NB	NB
Manufacturer		Manfrotto			
Model		190XDB,128RC			
Deliver Date (aro)		30 days			
IT-05 Shure PG-58-XLR Microphone-Dynamic or equal		\$44.00	NB	\$41.00	\$49.00
Manufacturer				As Specified	
Model				As Specified	
Deliver Date (aro)		30 days		7-14 Days	
IT-06 Shure #VP64 Microphone-Omni-Directional or equal		\$87.00	NB	\$71.00	\$80.00
Manufacturer		Shure		As Specified	
Model		VP64A		As Specified	
Deliver Date (aro)		30 days		7-14 Days	

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DATE OF BID OPENING: November 4, 2010 @ 2:30		Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC
BID TITLE: ITV Equipment and Supplies		P.O. Box 6925	4830 S 38th Street	55 Ruta Court SO.
BID NUMBER: 11-050-SN		Lakeland, FL 33807	Phoenix, AZ 85040	Hackensack, NJ 07606
Screen-Mounting Brackets				
**incorrect average on submittal				
A.	Bretford KW-6 or equal-Holds up to 35-lbs. At fixed minimum length of 6" from wall	\$7.50	\$12.11	\$10.00
	Manufacturer	Recordex	BRETTFORD	Buhl
	Model	609991	KW6	AW6
	Deliver Date (aro)	5-20 days	30 DAYS ARO	10-15 ARO
B.	Bretford KW-18 or equal-Holds up to 100-lbs. At adjustable length of 1" to 18" from wall.	\$19.00	\$28.42	\$23.40
	Manufacturer	Recordex	BRETTFORD	Buhl
	Model	609993	KW18	AW1424
	Deliver Date (aro)	5-20 days	30 DAYS ARO	
IT-03A AND IT-03B AVERAGE TOTAL ALL OR NONE PRICE		**\$13.25	\$20.27	\$16.70
IT-04	Bogen #190DB Tripod with #3130HD Mini Fluid Head or equal	NB	\$176.50	NB
	Manufacturer		BOGEN	
	Model		190XDB/128RC CORRECTED MODEL NUMBER	
	Deliver Date (aro)		30 DAYS ARO	
IT-05	Shure PG-58-XLR Microphone- Dynamic or equal	NB	\$61.32	\$36.08
	Manufacturer		SHURE	Shure
	Model		PG58XLR/C25J	PG58-XLR
	Deliver Date (aro)		30 DAYS ARO	10-15 ARO
IT-06	Shure #VP64 Microphone-Omni-Directional or equal	NB	\$85.14	\$72.45
	Manufacturer		SHURE	Shure
	Model		VP64/C25J	VP64A
	Deliver Date (aro)		30 DAYS ARO	10-15 ARO

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		VSA, Inc.	Xerox Audio Visual Solutions
BID TITLE: ITV Equipment and Supplies		6929 Seward	3170 Repts Miller Road Suite 190
BID NUMBER: 11-050-SN		Lincoln, NE 68507	Norcross, GA 30071
IT-03 Screen-Mounting Brackets			
**incorrect average on submittal			
A.	Bretford KW-6 or equal-Holds up to 35-lbs. At fixed minimum length of 6" from wall	\$12.21	\$5.86
	Manufacturer	BRETTFORD	Drapet
	Model	KW-6	227212
	Deliver Date (aro)	10	30 days
B.	Bretford KW-18 or equal-Holds up to 100-lbs. At adjustable length of 1" to 18" from wall.	\$28.88	\$15.99
	Manufacturer	BRETTFORD	Drapet
	Model	KW-18	227216
	Deliver Date (aro)	10	30 days
IT-03A AND IT-03B AVERAGE TOTAL ALL OR NONE PRICE		**\$20.55	\$10.93
IT-04	Bogen #190DB Tripod with #3130HD Mini Fluid Head or equal	\$168.25	NB
	Manufacturer	BOGEN	
	Model	190XDB,128RC (3130)	
	Deliver Date (aro)	21	
IT-05	Shure PG-58-XLR Microphone- Dynamic or equal	\$41.34	\$37.50
	Manufacturer	SHURE	Shure
	Model	PG58-XLR	PG-58
	Deliver Date (aro)	12 (with added cable)	30 days
IT-06	Shure #VP64 Microphone-Omni-Directional or equal	\$83.61	\$69.25
	Manufacturer	SHURE	Shure
	Model	VP64A (& CABLE)	VP64
	Deliver Date (aro)	12	30 days

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BID NUMBER: 11-050-SN **incorrect average on submittal		Tampa, FL 33634	Jacksonville, FL 32256	Richfield, MN 55423	NY, NY 10001
IT-07	Horizon CLZ-20 20' Microphone Cable or equal	NB	NB	NB	\$14.00
	Manufacturer				Pearston
	Model				PECXMXF20
	Deliver Date (aro)				7-10 days
IT-08	Horizon CLZ-5050' Microphone Cable or equal	NB	NB	NB	\$17.00
	Manufacturer				Pearston
	Model				PECXMXF50
	Deliver Date (aro)				7-10 days
IT-09	Onstage MS-7210B Microphone Stand or equal	NB	NB	NB	\$18.60
	Manufacturer				On-Stage
	Model				MS7201B
	Deliver Date (aro)				7-10 DAYS
IT-10	Musician's Gear 451052 Microphone Stand with Telescopic Boom or equal	NB	NB	NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-11	Yamaha MG 102C Microphone Mixer or equal	NB	NB	\$36.81	\$70.00
	Manufacturer			Yamaha	BEHRINGE
	Model				XENYX 1202
	Deliver Date (aro)				7-10 DAYS
IT-12	Anchor AN130 Powered Monitor Speaker or equal	\$153.30	\$152.97	NB	\$138.00
	Manufacturer	Anchor			ANCHOR
	Model	AN-130			AN-130
	Deliver Date (aro)	20			7-10 DAYS

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Camcor, Inc.	CCS Presentation Systems	Computer Station of Orlando	Classroom Technology Solutions
BID TITLE: ITV Equipment and Supplies		2273 S. Church Street, PO Box 1899	9635 West Florida Minin Blvd. Bldg 500, Suite 509	3101 Maliby Drive	2604 Powers Ave.
BID NUMBER: 11-050-SN **incorrect average on submittal		Burlington, NC 27215	Jacksonville, FL 32257	Deltona, FL 32738	Jacksonville, FL 32207-8042
IT-07	Horizon CLZ-20 20' Microphone Cable or equal	\$20.75	\$25.06	NB	NB
	Manufacturer	*Audio Technica	Covid		
	Model	*AT8314-20	CSP 12EM 22-20		
	Deliver Date (aro)	3-30 days	30 Days		
IT-08	Horizon CLZ-5050' Microphone Cable or equal	\$21.81	\$31.79	NB	NB
	Manufacturer	*Master	Covid		
	Model	*ML2-50BLUE	CSP 12EM 22-50		
	Deliver Date (aro)	3-30 days	30 Days		
IT-09	Onstage MS-7210B Microphone Stand or equal	NB	NB	NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-10	Musician's Gear 451052 Microphone Stand with Telescopic Boom or equal	NB	NB	NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-11	Yamaha MG 102C Microphone Mixer or equal	\$129.79	NB	NB	NB
	Manufacturer	Yamaha			
	Model				
	Deliver Date (aro)				
IT-12	Anchor AN130 Powered Monitor Speaker or equal	\$156.29	\$142.63	NB	NB
	Manufacturer	Anchor	Califone		
	Model	AN130	PA300+		
	Deliver Date (aro)	3-30 days	30 Days		

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Encore Broadcast	Global Gov't/Education Solutions Inc.	Intellis Media	Longs Electronics, Inc.
BID TITLE: ITV Equipment and Supplies		2104 West Kennedy Blvd.	6990 US Route 36 East	4202 East Fowler Ave.	2630 5th Avenue South
BID NUMBER: 11-050-SN **incorrect average on submittal		Tampa, FL 33606 1535	Fletcher, Ohio 45326	Tampa, FL 33620	Irondale, AL 35210
IT-07	Horizon CLZ-20 20' Microphone Cable or equal	\$14.00	NB	NB	\$8.95
	Manufacturer	RAPCO			ALTERNATES
	Model	MI-20			
	Deliver Date (aro)	30 days			
IT-08	Horizon CLZ-5050' Microphone Cable or equal	\$18.00	NB	NB	\$14.95
	Manufacturer	RAPCO			Alternates
	Model	MI-20			
	Deliver Date (aro)	30 days			
IT-09	Onstage MS-7210B Microphone Stand or equal	NB	NB	NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-10	Musician's Gear 451052 Microphone Stand with Telescopic Boom or equal	NB	NB	\$22.00 As Specified As Specified 7-14 Days	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-11	Yamaha MG 102C Microphone Mixer or equal	NB	NB	\$88.00 As Specified	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-12	Anchor AN130 Powered Monitor Speaker or equal	\$153.00	NB	As Specified 7-14 Days	\$164.95
	Manufacturer	Anchor Audio			
	Model	AN-130BK			
	Deliver Date (aro)	30 days			

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30	Motion Video Productions	OM Office Supply Inc.	Pyramid School Products	RM Educational Software, Inc.
BID TITLE: ITV Equipment and Supplies	2028 Sheperd Rd 307	5007 Carlisle Pike Suite 101	6510 North 54th Street	1431 Airport Drive
BID NUMBER: 11-050-SN	Mulberry, FL 33860	Mechanicsburg, PA 17050	Tampa, FL 33610-1908	Ball Groud, GA 30107
IT-07	NB	NB	NB	NB
**incorrect average on submittal				
Horizon CLZ-20 20' Microphone Cable or equal				
Manufacturer				
Model				
Deliver Date (aro)				
IT-08	NB	NB	NB	NB
Horizon CLZ-5050' Microphone Cable or equal				
Manufacturer				
Model				
Deliver Date (aro)				
IT-09	NB	NB	NB	NB
Onstage MS-7210B Microphone Stand or equal				
Manufacturer				
Model				
Deliver Date (aro)				
IT-10	NB	NB	NB	NB
Musician's Gear 451052 Microphone Stand with Telescopic Boom or equal				
Manufacturer				
Model				
Deliver Date (aro)				
IT-11	NB	NB	NB	NB
Yamaha MG 102C Microphone Mixer or equal				
Manufacturer				
Model				
Deliver Date (aro)				
IT-12	NB	NB	NB	NB
Anchor AN130 Powered Monitor Speaker or equal				
Manufacturer				
Model				
Deliver Date (aro)				

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC
BID TITLE: ITV Equipment and Supplies		P.O. Box 6925	4830 S 38th Street	55 Ruta Court
BID NUMBER: 11-050-SN		Lakeland, FL 33807	Phoenix, AZ 85040	SO. Hackensack, NJ 07606
IT-07		**incorrect average on submittal		
Horizon CLZ-20 20' Microphone Cable or equal		NB	\$20.46	\$5.90
Manufacturer			SHURE	Valiant XLRP-XLRJ-20ST 10-15-ARO
Model			C25J, SEE SPECIFICATION	
Deliver Date (aro)			30 DAYS ARO	
IT-08		NB	\$24.28	\$12.70
Horizon CLZ-5050' Microphone Cable or equal				
Manufacturer		No bid	SHURE	Valiant XLRP-XLRJ-50ST 10-15-ARO
Model			C50J, NO SPECIFICATION	
Deliver Date (aro)			AVAILABLE	
IT-09		NB	NB	NB
Onstage MS-7210B Microphone Stand or equal				
Manufacturer				
Model				
Deliver Date (aro)				
IT-10		NB	NB	NB
Musician's Gear 451052 Microphone Stand with Telescopic Boom or equal				
Manufacturer				
Model				
Deliver Date (aro)				
IT-11		NB	\$87.38	NB
Yamaha MG 102C Microphone Mixer or equal			YAMAHA	
Manufacturer			MG102CCA, CORRECTED	
Model			PART NUMBER, SEE	
Deliver Date (aro)			SPECIFICATION	
IT-12		\$117.95	\$167.09	\$153.90
Anchor AN130 Powered Monitor Speaker or equal		Geartone	ANCHOR	Anchor
Manufacturer		PA300Plus	AN130BK	AN130
Model		10-20/days	30 DAYS ARO	10-15 ARO
Deliver Date (aro)				

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		VSA, Inc.	Xerox Audio Visual Solutions
BID TITLE: ITV Equipment and Supplies		6929 Seward	3170 Repts Miller Road Suite 190
BID NUMBER: 11-050-SN **incorrect average on submittal		Lincoln, NE 68507	Norcross, GA 30071
IT-07	Horizon CLZ-20 20' Microphone Cable or equal	NB	\$13.25
	Manufacturer		Cables to Go
	Model		40061
	Deliver Date (aro)		30 days
IT-08	Horizon CLZ-5050' Microphone Cable or equal	NB	\$19.75
	Manufacturer		Cables to Go
	Model		40062
	Deliver Date (aro)		30 days
IT-09	Onstage MS-7210B Microphone Stand or equal	NB	NB
	Manufacturer		
	Model		
	Deliver Date (aro)		
IT-10	Musician's Gear 451052 Microphone Stand with Telescopic Boom or equal	NB	NB
	Manufacturer		
	Model		
	Deliver Date (aro)		
IT-11	Yamaha MG 102C Microphone Mixer or equal	NB	NB
	Manufacturer		
	Model		
	Deliver Date (aro)		
IT-12	Anchor AN130 Powered Monitor Speaker or equal	\$155.26	\$147.70
	Manufacturer	ANCHOR	Anchor
	Model	AN130BK	AN130
	Deliver Date (aro)	12	30 days

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		AVI-SPL	BES Industries, Inc.	Best Buy Gov, LLC	B & H Photo-Video
BID TITLE: ITV Equipment and Supplies		6301 Benjamin Road Suite 101	11512 Lake Mead Ave. Suite 406	7601 Penn Ave. South	420 Ninth Ave.
BID NUMBER: 11-050-SN **incorrect average on submittal		Tampa, FL 33634	Jacksonville, FL 32256	Richfield, MN 55423	NY, NY 10001
IT-13	Califone Spirit 1776 CD/Cassette Tape Player or equal	NB	\$66.49	\$52.22	NB
	Manufacturer		Califone		
	Model		1776		
	Deliver Date (aro)			7-14 days	
IT-14	Eiki 7070 CD Player/Cassette Tape Player/Recorder/Listening Center or equal	NB	\$228.74	NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-15	Califone Model #1218AV-PY Listening Center or equal	NB	\$16.41	\$99.17	NB
	Manufacturer			Califone	
	Model			1218AV-01	
	Deliver Date (aro)			7-14 days	
IT-16	Telex #610-41 Headphones - mono or equal	NB	Discontinued	NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-17	Telex Model #EH3S Headphones - stereo or equal	NB	Discontinued	NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30	Camcor, Inc.	CCS Presentation Systems	Computer Station of Orlando	Classroom Technology Solutions
BID TITLE: ITV Equipment and Supplies	2273 S. Church Street, PO Box 1899	9655 West Florida Minin Blvd. Bldg 500, Suite 509	3101 Maltby Drive	2604 Powers Ave.
BID NUMBER: 11-050-SN	Burlington, NC 27215	Jacksonville, FL 32257	Deltona, FL 32738	Jacksonville, FL 32207-8042
**incorrect average on submittal	\$54.66	\$61.81	NB	NB
Califone Spirit 1776 CD/Cassette Tape Player or equal	Califone	Califone		
Manufacturer	1776	1776		
Model	3-30 days	30 Days		
Deliver Date (aro)	\$253.75	\$207.73	NB	NB
Eiki 7070 CD Player/Cassette Tape Player/Recorder/Listening Center or equal				
Manufacturer	Eiki	Califone		
Model	*8080A	2455AV-03		
Deliver Date (aro)	3-30 days	30 Days		
Califone Model #1218AV-PY Listening Center or equal	\$15.44	\$17.58	NB	NB
Manufacturer	Califone	Califone		
Model	1218AV-PY	1218AV-PY		
Deliver Date (aro)	3-30 days	30 Days		
Telex #610-41 Headphones - mono or equal	\$13.91	\$11.74	NB	NB
Manufacturer	Telex	Califone		
Model	610-41	2924AV		
Deliver Date (aro)	3-30 days	30 Days		
Telex Model #EH3S Headphones - stereo or equal	\$15.49	\$16.40	NB	NB
Manufacturer	Telex	Califone		
Model	EH3S	2924AVPS		
Deliver Date (aro)	3-30 days	30 Days		

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Encore Broadcast	Global Gov't/Educaiton Solutions Inc.	Intellis Media	Longs Electronics, Inc.
BID TITLE: ITV Equipment and Supplies		2104 West Kennedy Blvd.	6990 US Route 36 East	4202 East Fowler Ave.	2630 5th Avenue South
BID NUMBER: 11-050-SN		Tampa, FL 33606-1535	Fletcher, Ohio 45326	Tampa, FL 33620	Irondale, AL 35210
**incorrect average on submittal		NB	\$72.31	\$59.00	\$64.00
Calfone Spirit 1776 CD/Cassette Tape Player or equal		Califone	As Specified	As Specified	
Manufacturer		1776	As Specified	As Specified	
Model					
Deliver Date (aro)		7-10 Days	7-10 Days	7-14 Days	
Eiki 7070 CD Player/Cassette Tape Player/Recorder/Listening Center or equal		NB	NB	NB	\$244.95
Manufacturer					
Model					
Deliver Date (aro)					
Calfone Model #1218AV-PY Listening Center or equal		NB	\$23.67	\$26.00	\$15.95
Manufacturer			Califone	As Specified	
Model			1218AV-PY	As Specified	
Deliver Date (aro)			7-10 Days	7-14 Days	
Telex #610-4I Headphones - mono or equal		NB	\$18.50	\$7.00	\$8.95
Manufacturer			Califone	As Specified	ALTERNATES
Model			2924AV	As Specified	
Deliver Date (aro)			7-10 Days	7-14 Days	
Telex Model #EH3S Headphones - stereo or equal		NB	NB	\$8.00	\$4.95
Manufacturer				As Specified	ALTERNATES
Model				As Specified	
Deliver Date (aro)				7-14 Days	

District School Board of Pasco County

		Motion Video Productions	OM Office Supply Inc.	Pyramid School Products	RM Educational Software, Inc.
DATE OF BID OPENING: November 4, 2010 @ 2:30					
BID TITLE: ITV Equipment and Supplies					
BID NUMBER: 11-050-SN					
**incorrect average on submittal					
IT-13	Califone Spirit 1776 CD/Cassette Tape Player or equal	2028 Sheperd Rd 307	5007 Carlisle Pike Suite 101	6510 North 54th Street	1431 Airport Drive
	Manufacturer				
	Model				
	Deliver Date (aro)				
IT-14	Elki 7070 CD Player/Cassette Tape Player/Recorder/Listening Center or equal	NB	NB	\$51.94	NB
	Manufacturer			CALIFONE	
	Model			1776	
	Deliver Date (aro)			14-21 DAYS	
				A.R.O.	
IT-15	Califone Model #I218AV-PY Listening Center or equal	NB	NB	\$187.98	NB
	Manufacturer			CALIFONE	
	Model			2455AV-03	
	Deliver Date (aro)			14-21 DAYS	
				A.R.O.	
IT-16	Telex #610-41 Headphones - mono or equal	NB	NB	\$9.47	NB
	Manufacturer			CALIFONE	
	Model			I218AVPY	
	Deliver Date (aro)			14-21 DAYS	
				A.R.O.	
IT-17	Telex Model #EH3S Headphones - stereo or equal	NB	NB	\$6.51	NB
	Manufacturer			CALIFONE	
	Model			2924AV	
	Deliver Date (aro)			14-21 DAYS	
				A.R.O.	
				\$6.89	NB
				CALIFONE	
	Model			3068AV	
	Deliver Date (aro)			14-21 DAYS	
				A.R.O.	

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC
BID TITLE: ITV Equipment and Supplies		P.O. Box 6925	4830 S 38th Street	55 Ruta Court SO.
BID NUMBER: 11-050-SN	**incorrect average on submittal	Lakeland, FL 33807	Phoenix, AZ 85040	Hackensack, NJ 07606
IT-13	Califone Spirit 1776 CD/Cassette Tape Player or equal	\$50.00	\$59.21	\$46.00
	Manufacturer	Califone	CALIFONE	Hamilton
	Model	1776	1776	MPC-5050
	Deliver Date (aro)	10-20 days	30 DAYS ARO	10-15 ARO
IT-14	Eiki 7070 CD Player/Cassette Tape Player/Recorder/Listening Center or equal	\$189.00	\$236.76	\$222.00
	Manufacturer	Califone	EIKI	Eiki
	Model	2455AV	8080, NEW MODEL, SEE SPECIFICATION	8080A
	Deliver Date (aro)	10-20 days	30 DAYS ARO	10-15 ARO
IT-15	Califone Model #1218AV-PY Listening Center or equal	\$11.00	\$16.93	NB
	Manufacturer	Califone	CALIFONE	
	Model	1218AVPY	1218AVPY	
	Deliver Date (aro)	10-20 days	30 DAYS ARO	
IT-16	Telex #610-41 Headphones - mono or equal	\$4.94	\$12.39	\$5.00
	Manufacturer	Hamilton	HAMILTON	Hamilton
	Model	MPC2900	MPC2900, ALTERNATE, SEE ATTACHED SPECIFICATION, INCLUDES WARRANTY INFORMATION	HA5
	Deliver Date (aro)	10-20 days	30 DAYS ARO	10-15 ARO
IT-17	Telex Model #EH3S Headphones - stereo or equal	\$4.94	\$12.94	\$6.20
	Manufacturer	Hamilton	HAMILTON	Hamilton
	Model	MPC2900	HA7	HA7
	Deliver Date (aro)	10-20 days	30 DAYS ARO	10-15 ARO

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		VSA, Inc.	Xerox Audio Visual Solutions
BID TITLE: ITV Equipment and Supplies		6929 Seward	3170 Repts Miller Road Suite 190
BID NUMBER: 11-050-SN **incorrect average on submittal		Lincoln, NE 68507	Norcross, GA 30071
IT-13	Califone Spirit 1776 CD/Cassette Tape Player or equal	\$61.20	\$55.60
	Manufacturer	CALIFONE	Califone
	Model	1776	Spirit 1776
	Deliver Date (aro)	21	30 days
IT-14	Eiki 7070 CD Player/Cassette Tape Player/Recorder/Listening Center or equal	\$226.21	\$254.30
	Manufacturer	EIKI	Eiki
	Model	8080A	8080A
	Deliver Date (aro)	10	30 days
IT-15	Califone Model #1218AV-PY Listening Center or equal	\$13.18	\$9.90
	Manufacturer	CALIFONE	Califone
	Model	1218AV-PY	1218AV-PY
	Deliver Date (aro)	12	30 days
IT-16	Telex #610-41 Headphones - mono or equal	NB	\$10.15
	Manufacturer		Califone
	Model		2924AVG
	Deliver Date (aro)		30 days
IT-17	Telex Model #EH3S Headphones - stereo or equal	NB	\$25.30
	Manufacturer		Califone
	Model		2924AV-PS
	Deliver Date (aro)		30 days

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		AVI-SPL	BES Industries, Inc.	Best Buy Gov, LLC	B & H Photo-Video
BID TITLE: ITV Equipment and Supplies		6301 Benjamin Road Suite 101	11512 Lake Mead Ave. Suite 406	7601 Penn Ave. South	420 Ninth Ave.
BID NUMBER: 11-050-SN **incorrect average on submittal		Tampa, FL 33634	Jacksonville, FL 32256	Richfield, MN 55423	NY, NY 10001
IT-18 3M-1810 Overhead Projector or equal		NB	\$175.99	\$269.13	\$136.99
Manufacturer				3M	3M
Model				1810 Plus	1810
Deliver Date (aro)				7-14 days	7-10 days
A/V Carts:					
IT-20 A. Bretford Models #34E4 or equal		NB	\$87.18	NB	\$89.00
Manufacturer					Bretford
Model					34 E4
Deliver Date (aro)					7-10 DAYS
B. Bretford Model #42E4 or equal		NB	\$98.18	NB	\$96.00
Manufacturer					Bretford
Model					42 E4
Deliver Date (aro)					7-10 DAYS
IT-21 IT-20A AND IT-20B AVERAGE TOTAL ALL OR NONE PRICE		NB	**\$92.68	NB	**\$92.50
Bretford #AOH2741-E4 Overhead Projector Carts or equal		NB	\$176.99	NB	\$182.00
Manufacturer					BRETTFORD
Model					AOH2741-E4
Deliver Date (aro)					7-10 DAYS
IT-22 H. Wilson Tuffy II ESS Tie-Down Safety Belt or equal		NB	\$19.43	NB	\$16.00
Manufacturer					Bretford
Model					SBRT
Deliver Date (aro)					7-10 DAYS
IT-23 Editor V-4 4-Channel Video Mixer Digital Video Mixer: S-Video and compos video or equal		NB	\$964.99	NB	\$989.99
Manufacturer					Egitrol
Model					V-4
Deliver Date (aro)					7-10 DAYS

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30	Camcor, Inc.	CCS Presentation Systems	Computer Station of Orlando	Classroom Technology Solutions
BID TITLE: ITV Equipment and Supplies	2273 S. Church Street, PO Box 1899	9655 West Florida Minim Blvd. Bldg 500, Suite 509	3101 Maltby Drive	2604 Powers Ave.
BID NUMBER: 11-050-SN	Burlington, NC 27215	Jacksonville, FL 32257	Deltona, FL 32738	Jacksonville, FL 32207-8042
IT-18	\$133.67	\$137.81	NB	NB
3M-1810 Overhead Projector or equal	3M	3M		
Manufacturer	1810	1810		
Model	3-30 days	30 Days		
Deliver Date (aro)				
IT-20				
A/V Carts:				
A.	\$87.90	\$89.30	NB	NB
Bretford Models #34E4 or equal	Bretford	Bretford		
Manufacturer	34-E4	34E4		
Model				
Deliver Date (aro)	3-30 days	30 Days		
B.	\$99.12	\$100.69	NB	NB
Bretford Model #42E4 or equal	Bretford	Bretford		
Manufacturer	42-E4	42E4		
Model				
Deliver Date (aro)	3-30 days	30 Days		
IT-20A AND IT-20B AVERAGE TOTAL ALL OR NONE PRICE	\$93.51	\$95.00	NB	NB
IT-21	\$179.34	\$182.18	NB	NB
Bretford #AOH2741-E4 Overhead Projector Carts or equal	Bretford	Bretford		
Manufacturer				
Model	AOH2741-E4	AOH2741-E4		
Deliver Date (aro)	3-30 days	30 Days		
IT-22	\$19.55	\$15.82	NB	NB
H. Wilson Tuffy II ESS Tie-Down Safety Belt or equal	H. Wilson	Bretford		
Manufacturer				
Model	ESS	SBRT		
Deliver Date (aro)	3-30 days	30 Days		
IT-23	\$998.16	NB	NB	NB
Edirol V-4 4-Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal	Edirol			
Manufacturer	V-4			
Model	3-30 days			
Deliver Date (aro)				

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Encore Broadcast	Global Gov't/Education Solutions Inc.	Intellis Media	Longs Electronics, Inc.
BID TITLE: ITV Equipment and Supplies		2104 West Kennedy Blvd.	6990 US Route 36 East	4202 East Fowler Ave.	2630 5th Avenue South
BID NUMBER: 11-050-SN **incorrect average on submittal		Tampa, FL 33606 1535	Fletcher, Ohio 45326	Tampa, FL 33620	Irondale, AL 35210
IT-18	3M-1810 Overhead Projector or equal	NB	\$246.04	\$227.00	NB
	Manufacturer		3M	As Specified	
	Model		1810Plus	As Specified	
	Deliver Date (aro)		5-10 Days	7-14 Days	
IT-20	A/V Carts:				
A.	Bretford Models #34E4 or equal	NB	\$203.93	\$211.00	\$138.05
	Manufacturer		Bretford	As Specified	ALTERNATES
	Model		34-E4	As Specified	
	Deliver Date (aro)		10-17 Days	7-14 Days	
B.	Bretford Model #42E4 or equal	NB	\$212.75	\$216.00	\$141.95
	Manufacturer		Bretford	As Specified	ALTERNATES
	Model		42-E4	As Specified	
	Deliver Date (aro)		10-17 Days	7-14 Days	
IT-21	IT-20A AND IT-20B AVERAGE TOTAL ALL OR NONE PRICE	NB	**\$208.34	\$213.50	**\$140.00
	Bretford #AOH2741-E4 Overhead Projector Carts or equal	NB	\$347.57	\$392.00	\$265.83
	Manufacturer		Bretford	As Specified	ALTERNATES
	Model		AOH2741-E4	As Specified	
	Deliver Date (aro)		10-17 Days	7-14 Days	
IT-22	H. Wilson Tuffy II ESS Tie-Down Safety Belt or equal	NB	\$33.87	\$7.00	\$15.37
	Manufacturer		Bretford	As Specified	ALTERNATES
	Model		SBRT	As Specified	
	Deliver Date (aro)		10-17 Days	7-14 Days	
IT-23	Editrol V-4 4-Channel Video Mixer Digital Video Mixer: S-Video and composit video or equal		NB	\$1,143.00	\$1,057.00
	Manufacturer			As Specified	
	Model			As Specified	
	Deliver Date (aro)		30 days	7-14 Days	

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30						
BID TITLE: ITV Equipment and Supplies						
BID NUMBER: 11-050-SN **incorrect average on submittal						
IT-18	3M-1810 Overhead Projector or equal		Motion Video Productions	OM Office Supply Inc.	Pyramid School Products	RM Educational Software, Inc.
	Manufacturer		2028 Sheperd Rd 307	5007 Carlisle Pike Suite 101	6510 North 54th Street	1431 Airport Drive
	Model		Mulberry, FL 33860	Mechanicsburg, PA 17050	Tampa, FL 33610-1908	Ball Groud, GA 30107
	Deliver Date (aro)		NB		\$134.09	NB
IT-20	A/V Carts:				3M	
A.	Bretford Models #34E4 or equal		NB	NB	1810	
	Manufacturer				14-21 DAYS	
	Model				A.R.O.	
	Deliver Date (aro)				\$87.25	NB
B.	Bretford Model #42E4 or equal		NB	NB	BRETTFORD	
	Manufacturer				A-34E4	
	Model				14-21 DAYS	
	Deliver Date (aro)				A.R.O.	
	Bretford Model #42E4 or equal		NB	NB	\$97.99	NB
	Manufacturer				BRETTFORD	
	Model				B-42E4	
	Deliver Date (aro)				14-21 DAYS	
IT-21	IT-20A AND IT-20B AVERAGE TOTAL ALL OR NONE PRICE		NB	NB	A.R.O.	
	Bretford #AOH2741-E4 Overhead Projector Carts or equal		NB	NB	\$92.62	NB
	Manufacturer				\$119.95	NB
	Model				BUHL	
	Deliver Date (aro)				03139E	
	H. Wilson Tuffy II ESS Tie-Down Safety Belt or equal		NB	NB	14-21 DAYS	
	Manufacturer				A.R.O.	
	Model				\$12.98	NB
	Deliver Date (aro)				LUXOR	
IT-23	Editor V-4 4-Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal		NB	NB	LSS	
	Manufacturer				14-21 DAYS	
	Model				A.R.O.	
	Deliver Date (aro)				NB	NB

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC
BID TITLE: ITV Equipment and Supplies		P.O. Box 6925	4830 S 38th Street	55 Ruta Court
BID NUMBER: 11-050-SN		Lakeland, FL	Phoenix, AZ 85040	SO.
**incorrect average on submittal				
IT-18	3M-1810 Overhead Projector or equal	\$168.25	\$163.45	\$129.00
	Manufacturer	Buhl	3M	Buhl
	Model	122	1810	120
	Deliver Date (aro)	10-20 days	30 DAYS ARO	10-15 ARO
IT-20	A/V Carts:			
A.	Bretford Models #34E4 or equal	\$83.82	\$89.77	NB
	Manufacturer	Bretford	BRETTFORD	
	Model	34-E4	...34E4	
	Deliver Date (aro)	10-20 days	30 DAYS ARO	
B.	Bretford Model #42E4 or equal	\$94.74	\$101.23	NB
	Manufacturer	Bretford	BRETTFORD	
	Model	42-E4	...42E4	
	Deliver Date (aro)	10-20 days	30 DAYS ARO	
IT-21	IT-20A AND IT-20B AVERAGE TOTAL ALL OR NONE PRICE	**\$89.28	\$95.50	NB
	Bretford #AOH2741-E4 Overhead Projector Carts or equal	\$175.75	\$183.15	NB
	Manufacturer	Bretford	BRETTFORD	
	Model	AOH--2741E4	AOH2741E4	
	Deliver Date (aro)	10-20 days	30 DAYS ARO	
IT-22	H. Wilson Tuffy II ESS Tie-Down Safety Belt or equal	\$21.80	\$15.91	\$8.88
	Manufacturer	Wilson	BRETTFORD	Buhl
	Model	Tuffy II ESS	SBRT, ALTERNATE, SEE SPECIFICATION	Belt-12
	Deliver Date (aro)	5-20 days	30 DAYS ARO	10-15 ARO
IT-23	Editrol V 4 4-Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal	NB	\$1,165.03	NB
	Manufacturer		EDIROL	
	Model		EDIV4	
	Deliver Date (aro)		30 DAYS ARO	

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		VSA, Inc.	Xerox Audio Visual Solutions
BID TITLE: ITV Equipment and Supplies		6929 Seward	3170 Repts Miller Road Suite 190
BID NUMBER: 11-050-SN		Lincoln, NE	Norcross, GA 30071
3M-1810 Overhead Projector or equal		68507	\$240.50
Manufacturer		3M	3M
Model		1810	1810
Deliver Date (aro)		10	30 days
A/V Carts:			
Bretford Models #34E4 or equal		\$89.56	\$451.00
Manufacturer		BRETTFORD	Bretford
Model		34-E4	#34E4
Deliver Date (aro)		10	30 days
Bretford Model #42E4 or equal		\$101.09	\$448.00
Manufacturer		BRETTFORD	Bretford
Model		42-E4	#42E4
Deliver Date (aro)		10	30 days
IT-20A AND IT-20B AVERAGE TOTAL ALL OR NONE PRICE		**\$95.33	\$449.50
Bretford #AOH2741-E4 Overhead Projector Carts or equal		\$182.56	\$736.00
Manufacturer		BRETTFORD	Bretford
Model		AOH2741-E4	AOH2741-E4
Deliver Date (aro)			30 days
H. Wilson Tuffy II ESS Tie-Down Safety Belt or equal		\$15.96	NB
Manufacturer		BRETTFORD	
Model		SBRT	
Deliver Date (aro)		10	
Editrol V-4 4-Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal		\$1,004.41	NB
Manufacturer		EDIROL	
Model		V-4	
Deliver Date (aro)		21	

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30					
BID TITLE: ITV Equipment and Supplies					
BID NUMBER: 11-050-SN					
**incorrect average on submittal					
IT-25	Toshiba DR570 DVD recorder or equal	\$157.04	Burlington, NC 27215	Jacksonville, FL 32257	Classroom Technology Solutions
	Manufacturer	Toshiba		Deltona, FL 32738	2604 Powers Ave.
	Model	DR570			
	Deliver Date (aro)	3-30 days			
SECTION 2 ELECTRONIC EQUIPMENT DISCOUNT OFF MANUFACTURER					
Proposer(s) MUST use the websites listed below. Proposer(s) will bid the manufacturer's website Price less a discount					
Group A	Panasonic Consumer Line				
website:	www.panasonic.com				
	Digital Still Cameras	NB		NB	NB
	Digital Camcorders	NB		NB	NB
	DVD Players	NB		NB	NB
	DVD Recorders (DRV)	NB		NB	NB
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT FOR GROUP A	NB		NB	NB

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC
BID TITLE: ITV Equipment and Supplies		P.O. Box 6925	4830 S 38th Street	55 Ruta Court SO. Hackensack, NJ 07606 NB
BID NUMBER: 11-050-SN **incorrect average on submittal		Lakeland, FL 33807 NB	Phoenix, AZ 85040 \$168.98 TOSHIBA	
IT-25 Toshiba DR570 DVD recorder or equal				
Manufacturer				
Model			DR570, 90 DAY WARRANTY	
Deliver Date (aro)			30 DAYS ARO	
SECTION 2 ELECTRONIC EQUIPMENT DISCOUNT OFF MANUFACTURER				
Proposer(s) MUST use the websites listed below. Proposer(s) will bid the manufacturer's website Price less a discount				
Group A				
website:				
Panasonic Consumer Line				
www.panasonic.com				
Digital Still Cameras		NB	6%	NB
Digital Camcorders		NB	6%	NB
DVD Players		NB	6%	NB
DVD Recorders (DRV)		NB	6%	NB
AVERAGE TOTAL ALL-OR-NONE DISCOUNT FOR GROUP A		NB	6%	NB

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		VSA, Inc.	Xerox Audio Visual Solutions
BID TITLE: ITV Equipment and Supplies		6929 Seward	3170 Repts Miller Road Suite 190
BID NUMBER: 11-050-SN		Lincoln, NE 68507	Norcross, GA 30071
**incorrect average on submittal		NB	NB
IT-25 Toshiba DRS70 DVD recorder or equal			
Manufacturer			
Model			
Deliver Date (aro)			
SECTION 2 ELECTRONIC EQUIPMENT DISCOUNT OFF MANUFACTURER			
Proposer(s) MUST use the websites listed below. Proposer(s) will bid the manufacturer's website Price less a discount			
Group A			
website:			
Panasonic Consumer Line			
www.panasonic.com		CALL	NB
Digital Still Cameras		CALL	NB
Digital Camcorders		CALL	NB
DVD Players		CALL	NB
DVD Recorders (DRV)		CALL	NB
AVERAGE TOTAL ALL-OR-NONE DISCOUNT FOR GROUP A		CALL	NB

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		AVI-SPL	BES Industries, Inc.	Best Buy Gov, LLC	B & H Photo-Video
BID TITLE: ITV Equipment and Supplies		6301 Benjamin Road Suite 101	11512 Lake Mead Ave. Suite 406	7601 Penn Ave. South	420 Ninth Ave.
BID NUMBER: 11-050-SN		Tampa, FL 33634	Jacksonville, FL 32256	Richfield, MN 55423	NY, NY 10001
**incorrect average on submittal					
SECTION 3 CLASSROOM RETROFIT					
Section 3 Awards will be based on the lowest and best bid price for Quantity 11-50 (i.e. CR-01 will be awarded to the vendor					
CR-01	Paso DMA 2015 Amplifier or equal				
1 mic, 2 aux inputs. Front panel to have Input 1 volume, input 2 volume, input 3 volume, bass and treble controls. Screw					
	Manufacturer				
	Model				
	Deliver Date (aro)				
	Each: 1-10	NB	\$142.99	NB	NB
	Each: 11-50	NB	\$138.99	NB	NB
	Each: 51-100	NB	\$136.45	NB	NB
	Each: 101+	NB	\$132.99	NB	NB
CR-02	Atlas Sound model GD87W Speakers or equal				
8" Coaxial loudspeaker, 45Hz-19kHz frequency response with dispersion pattern of 105°. Full size 8" low-frequency					
	Manufacturer				
	Model				
	Deliver Date (aro)				
	Each: 1-10	\$29.60	\$28.85	NB	NB
	Each: 11-50	\$29.00	\$27.85	NB	NB
	Each: 51-100	\$28.00	\$27.00	NB	NB
	Each: 101+	\$27.00	\$26.75	NB	NB

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Encore Broadcast	Global Gov't/Educaiton Solutions Inc.	Intellis Media	Longs Electronics, Inc.
BID TITLE: ITV Equipment and Supplies		2104 West Kennedy Blvd.	6990 US Route 36 East	4202 East Fowler Ave.	2630 5th Avenue South
BID NUMBER: 11-050-SN		Tampa, FL 33606-1535	Fletcher, Ohio 45326	Tampa, FL 33620	Irondale, AL 35210
**incorrect average on submittal					
SECTION 3 CLASSROOM RETROFIT					
Section 3 Awards will be based on the lowest and best bid price for Quantity 11-50 (i.e. CR-01 will be awarded to the vendor					
CR-01 Paso DMA 2015 Amplifier or equal					
1 mic, 2 aux inputs. Front panel to have Input 1 volume, input 2 volume, input 3 volume, bass and treble controls. Screw					
Manufacturer					
Model					
Deliver Date (aro)					
Each: 1-10					
Each: 11-50					
Each: 51-100					
Each: 101+					
CR-02 Atlas Sound model GD87W Speakers or equal					
8" Coaxial loudspeaker, 45Hz-19kHz frequency response with dispersion pattern of 105°. Full size 8" low-frequency					
Manufacturer					
Model					
Deliver Date (aro)					
Each: 1-10					
Each: 11-50					
Each: 51-100					
Each: 101+					

District School Board of Pasco County

DATE OF BID OPENING: November 4, 2010 @ 2:30		Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC
BID TITLE: ITV Equipment and Supplies		P.O. Box 6925	4830 S 38th Street	55 Ruta Court SO.
BID NUMBER: 11-050-SN		Lakeland, FL 33807	Phoenix, AZ 85040	Hackensack, NJ 07606
**incorrect average on submittal				
SECTION 3 CLASSROOM RETROFIT				
Section 3 Awards will be based on the lowest and best bid price for Quantity 11-50 (i.e. CR-01 will be awarded to the vendor				
CR-01	Paso DMA 2015 Amplifier or equal			
1 mic, 2 aux inputs. Front panel to have Input 1 volume, input 2 volume, input 3 volume, bass and treble controls. Screw				
	Manufacturer		PASO	Paso
	Model		DMA2015	DMA2015
	Deliver Date (aro)		30 DAYS ARO	10-15 ARO
	Each: 1-10	NB	\$161.94	\$133.00
	Each: 11-50	NB	\$153.69	\$131.00
	Each: 51-100	NB	\$125.77	\$126.28
	Each: 101+	NB	\$118.56	\$124.50
CR-02	Atlas Sound model GD87W Speakers or equal			
8" Coaxial loudspeaker, 45Hz-19kHz frequency response with dispersion pattern of 105°. Full size 8" low-frequency				
	Manufacturer		ATLAS SOUND	Atlas
	Model		GD87W	GD87W
	Deliver Date (aro)		30 DAYS ARO	10-15 ARO
	Each: 1-10	NB	\$47.60	\$33.90
	Each: 11-50	NB	\$47.60	\$31.70
	Each: 51-100	NB	\$47.60	\$30.40
	Each: 101+	NB	\$47.60	\$29.04

District School Board of Pasco County

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BID TITLE: ITV Equipment and Supplies		6929 Seward	3170 Repts Miller Road Suite 190
BID NUMBER: 11-050-SN		Lincoln, NE 68507	Norcross, GA 30071
**incorrect average on submittal			
SECTION 3 CLASSROOM RETROFIT			
Section 3 Awards will be based on the lowest and best bid price for Quantity 11-50 (i.e. CR-01 will be awarded to the vendor			
CR-01	Paso DMA 2015 Amplifier or equal		
1 mic, 2 aux inputs. Front panel to have Input 1 volume, input 2 volume, input 3 volume, bass and treble controls. Screw			
	Manufacturer		Paso
	Model		DMA 2015
	Deliver Date (aro)		30 days
	Each: 1-10	NB	\$138.00
	Each: 11-50	NB	\$137.40
	Each: 51-100	NB	\$134.90
	Each: 101+	NB	\$134.90
CR-02	Atlas Sound model GD87W Speakers or equal		
8" Coaxial loudspeaker, 45Hz-19kHz frequency response with dispersion pattern of 105°. Full size 8" low-frequency			
	Manufacturer		Atlas Sound
	Model		GD87W
	Deliver Date (aro)		30 days
	Each: 1-10	NO BID	\$26.00
	Each: 11-50	NO BID	\$26.00
	Each: 51-100	NO BID	\$25.50
	Each: 101+	NO BID	\$25.50