

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/ 774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 24, 2012

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid #09-084-GF – Health Supplies & Equipment "Catalog Discount"

One (1) Year Extension Request

Henry Schein, Inc.

School Health Corporation School Kids Healthcare

On January 20, 2009 official action (attached) was taken to award the above-referenced bid to Henry Schein, Inc., School Health Corporation, and School Kids Healthcare. This bid is a three-year contract, renewable annually, based upon mutual consent of both parties. The third year of the agreement will expire on February 5, 2012. The bid document allows the District to extend the period and quantities of this bid, or any portion thereof, for an additional time not to exceed 365 days from the date of the award.

At this time, we are requesting permission to extend the term of the current agreement for one (1) year. Joanne Viggiano, Bid Supervisor, Henry Schein, Inc.; Scott Jacobsen, Bid Pricing Specialist, School Health Corporation; and Bradley G. Smith, GM-contracts, School Kids Healthcare have all agreed in writing (attached) to enter into a one (1) year extension under the existing terms and conditions. The extended term will cover the period of February 6, 2012 through February 5, 2013.

Should you have any questions regarding this matter or if I can provide further clarification, please do not hesitate to contact me.

Attachments

KDG/ami

Date/Time: January 18, 2012 08:20:00



20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Piorentino, Superintendent

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Department of Purchasing Kendra Goodman, CPPO, CPPB, Purchasing Agent 813/794-2221 Fax: 813/794-2111 727/774-2221 TDD: 813/794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID EXTENSION REQUEST

	BID TITLE: HEALTH SUPPLIES & EQUIPMENT "CATALOG DISCOUNT"					
米	conditi	agree to extend Bid #09-084-DR under the same terms and ons as the existing bid. The period shall be from February 6, 2012 on February 5, 2013.				
	No, I d	o not agree to extend Bid #09-084-DR				
	COMPANY NAME HEARY Schen Inc					
	SIGNATURE: MANY VIGNAM					
	TYPED NAME AND TITLE: Joanne Viggi and					
	TELEPHONE (WITH AREA CODE): 870 857-640					
	FAX NUMBER (WITH AREA CODE): 866 738-8999					
	E-MAIL: biddept @ henry sclein. com					
	DATE: 1/12/12					
	The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).					
	PLEASE FAX BACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Andrea Jackson PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2258 (PHONE) (813) 794-2111 (FAX)				

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Fax 6313908174



135 Duryea Road Special Markets E-255 Melville, New York 11747 (800) 851-0400 — 8am-8pm ET Fax Orders (877) 350-7890 Fax Bids (866) 738-8999 www.henryschein.com

Henry Schein Inc.

Catalog Discount Program

In lieu of a formal request for quotation for specific products or for items not contained on an original RFP, Henry Schein Inc. offers the following Catalog Discount Program:

Catalog Discount:

15 % (based on published price)

Qualifying Catalog¹:

Henry Schein Special Markets Specialty Medical Catalog

Notes

- Manufacturer freight charges will apply for all equipment, i.e. ice machines, furniture, etc.
- Hazardous materials subject to DOT Hazardous Materials Handling Charge.
- Prescription Items (i.e. Pharmaceuticals and Vaccines) are excluded please call for pricing.
- Office supplies are excluded from the Catalog Discount Program.
- Free Frt. For all orders over \$125.00

¹ Current Year published catalog



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TDD: 813/794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID EXTENSION REQUEST BID 09-084-GF

BID TITLE: HEALTH SUPPLIES & EQUIPMENT "CATALOG DISCOUNT"

conc	I agree to extend Bid #09-084-DR under the same terms and itions as the existing bid. The period shall be from February 6, 2012 ugh February 5, 2013. do not agree to extend Bid #09-084-DR		
TYPED NAME AND TITLE: TELEPHONE (WITH AREA OF FAX NUMBER (WITH AREA)	oul Health Corporation Jacobson Scott Jacobson, Contract Sales Spec. CODE): 800-323-1305 CODE): 800-235-1305 School health. con 12, 2012		
The prospective bidder certifies, by submission and signature of this bid extension form, the neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).			
PLEASE FAX BACK TO	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Andrea Jackson PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2258 (PHONE) (813) 794-2111 (FAX)		

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Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/194-2221 Fax: 813/194-2111
727/174-2221 TDD: 813/194-2434
352/524-2221 e-mail: kgpodman@pasoc.ki2.iLus

BID EXTENSION REQUEST BID <u>09-034-DR</u> BID TITLE: HEALTH SUPPLIES & EQUIPMENT "CATALOG DISCOUNT"

esnotiti	agree to extend Bid #09-084-DR under the same terms and one as the existing bid. The period shall be from February 6, 2012 in February 5, 2013. I WILL SEND CATALOG #606 - 2012
No, I d	o r.ot agree to extend Bid #09-084-DR
COMPANY NAME: SCI	HOOL KIDS HEALTHCARE
SIGNATURE:	rolley D Oth
TYPED NAME AND TITLE:	BRADLEY G. SMITH GM/CONTRUCTS
TELEPHONE (WITH AREA CO	DDEX 866-558-0686
FAX NUMBER (NYTH AREA C	ODE: 800 · 558 - 1551
-/3	a ScHool Kips HERTHCHAE, Com
DATE: 1/12/1	12
neither it nor its principals as	les, by submission and signature of this bid extension form, that a presently debatred, suspended, proposed for debatment, arily excluded from participation in this transaction per the 287.133(2)(x).
PLEASE FAX BACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Andrea Jackson PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2258 (PHONE) (813) 794-2111 (FAX)

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TDD: 813/794-2484

352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

December 7, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Third Year Renewal of Three-Year Contract

Bid #09-084-GF: Health Supplies & Equipment "Catalog Discount"

Henry Schein, Incorporated School Health Corporation School Kids Healthcare

On January 20, 2009, official action (attached) was taken to award the above-referenced bid to Henry Schein, Incorporated, School Health Corporation, and School Kids Healthcare. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on November 17, 2009. The second year of the agreement will expire on February 5, 2011.

Considering services have been satisfactory, Joanne Viggiano, Bid Supervisor, Henry Schein, Incorporated; Scott Jacobson, Bid Pricing Specialist, School Health Corporation; and Bradley G. Smith, GM-Contracts, School Kids Healthcare was contacted to verify their willingness to enter into the third year of the agreement. As such they have agreed in writing (attached) to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the above-referenced vendors. The third year of the contract will cover the period of February 6, 2011 through February 5, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

District School Board of Pasco County

KDG/dr

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Board Approved

Attachments

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Date/Time: December 1, 2010 10:21:00



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Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-084-GF

BID TITLE: Health Supplies & Equipment "Catalog Discount"

conditio	ns as the existing bid. The third year period shall be from by 6, 2011 through February 5, 2012.				
No, I do	not agree to renew Bid #09-084-GF				
COMPANY NAME: Henry Sche	sin Inc				
	1				
//	//	^~~***********************************			
TYPED NAME AND TITLE: Jos	anne Viggiano, Bid Supervisor				
TELEPHONE (WITH AREA CO	DE): 631-414-8324 83.25				
	/ITH AREA CODE): 866-738-8999				
·	in com special warres biddept e henry sclein. Co	enn.			
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DATE: /////					
neither it nor its principals ar	les, by submission and signature of this bid renewal for e presently debarred, suspended, proposed for debarme arily excluded from participation in this transaction per t 287.133(2)(a).	ent,			
PLEASE FAX BACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant				
	PURCHASING DEPARTMENT	DEC 07 20			
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Henry Schein Inc.

Catalog Discount Program

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Catalog Discount:

15% (based on published price)

Qualifying Catalog¹:

Henry Schein Special Markets Specialty Medical Catalog

Notes:

- Manufacturer freight charges will apply for all equipment, i.e. ice machines, furniture, etc.
- Hazardous materials subject to DOT Hazardous Materials Handling Charge.
- Prescription Items (i.e. Pharmaceuticals and Vaccines) are excluded please call for pricing.
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BID RENEWAL REQUEST
BID #09-084-GF
BID TITLE: Health Supplies & Equipment "Catalog Discount"

Yes, I agree to renew Bid #09-084-GF under the same terms and conditions as the existing bid. The third year period shall be from February 6, 2011 through February 5, 2012. No, I do not agree to renew Bid #09-084-GF COMPANY NAME: School Health Corporation SIGNATURE: TYPED NAME AND TITLE: Scott Jacobson, Bid Pricing Specialist TELEPHONE (WITH AREA CODE): 800-323-1305 FAX NUMBER (WITH AREA CODE): 800-235-1305 E-MAIL: bids@schoolhealth.com The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a). PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE)

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813/794-2221

Fax: 813/794-2111

727/ 774-2221 352/ 524-2221 TDD: 813/794-2484 e-mail: kgoodman@pasco.k12.fl.us

November 17, 2009

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPB, Purchasing Agent

RE:

Second Year Renewal of Three-Year Contract

Bid #09-084-GF: Health Supplies & Equipment "Catalog Discount"

Henry Schein, Inc.

School Health Corporation School Kids Healthcare

On January 20, 2009, official action (attached) was taken to award the above-referenced bid to Henry Schein, Inc., School Health Corporation, and School Kids Healthcare. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on February 5, 2010.

Considering services have been satisfactory, Joanne Viggiano, Bid Supervisor, Henry Schein, Inc.; Scott Jacobson, Bid Pricing Specialist, School Health Corporation; and Bradley G. Smith, GM-Contracts, School Kids Healthcare was contacted to verify their willingness to enter into the second year of the agreement. As such they have agreed in writing (attached) to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with the above-referenced vendors. The second year of the contract will cover the period of February 6, 2010 through February 5, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board of Pasco County

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Attachments Board Approved

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813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mall: kgpodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-084-GF

BID TITLE: Health Supplies & Equipment "Catalog Discount"

Yes, I agree to renew Bid #09-084-GF under the same terms and conditions as the existing bid. The second year period shall be from

February 6, 2011 through February 5, 2012.
No, I do not agree to renew Bld #09-084-GF
COMPANY NAME: School Kids Healthcare
SIGNATURE Gradley O OF
TYPED NAME AND TITLE: Bradley G. Smith, GM-Contracts
TELEPHONE (WITH AREA CODE): 866-558-0686
FAX NUMBER (WITH AREA CODE): 800-658-1551
E-MAIL: brads@schoolkidshealthcare.com
DATE:
The prospective bidder certifies, by submission and signature of this bid renewal form, that

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE)

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727/774-2221

TDD: 813/794-2484

352/524-2221

e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-084-GF

BID TITLE: Health Supplies & Equipment "Catalog Discount"

conditions as the existing bid. The second year period shall be from February 6, 2010 through February 5, 2011.
No, I do not agree to renew Bid #09-084-GF
COMPANY NAME: Henry Schein, Ipc.
SIGNATURE: JOHNE VIGGIANN
TYPED NAME AND TITLE: Joanne Viggiano, Bid Supervisor
TELEPHONE (WITH AREA CODE); 800-851-0400
FAX NUMBER (WITH AREA CODE): 866-738-8999
E-MAIL: msmbids@henryschein.com
DATE: 10/27/09
The prospective bidder certifies, by submission and signature of this bid renewal form, that

neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves, Buver Assistant PURCHASING DEPARTMENT

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LAND O' LAKES, FL 34638

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Department of Purchasing Kendre Goodman, CPPB, Purchasing Agent Fax: 813/794-2111 813/794-2221 727/774-2221 TOD: 813/794-2484 352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

> BID RENEWAL REQUEST BID #09-084-GF

BID TITLE: Health Supplies & Equipment "Catalog Discount"

<u> </u>	oonditi	agree to renew Bid #09-084-GF under the same terms and ons as the existing bid. The second year period shall be from ary 6, 2010 through February 5, 2011.	
**************************************	No, I d	o not agree to renew Bid #09-064-GF	
		alth Corporation	
SIGNATURE:	hott (acolan	
TYPED NAME AND	TITLE: S	cott Jacobson, Bid Pricing Specialist	:
TELEPHONE (WIT	H AREA CO	DDE): 800-323-1305	
FAX NUMBER (WI	TH AREA C	ODE): 800-235-1305	
E-MAIL: bids@sch	oolhealth.co	om	
DATE Octo	ber d	7, 2009	
neither it nor its p	rincipals ar , or volunt	les, by submission and signature of this bid renewal form, that e presently debarred, suspended, proposed for debarment, willy excluded from participation in this transaction per the 287.133(2)(a).	
PLEASE FAX B	ACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O'LAKES EL 34638	

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952/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09.084-GF

BID TITLE; Health Supplies & Equipment "Catalog Discount"

Yes, I agree to renew Bid #09-084-GF under the same terms and

C	enditions as the existing bid. The second year period shall be from ebruary 6, 2010 through February 5, 2011.
N	o, I do not agree to renew Bid #09-084-GF
COMPANY NAME: School	DI Kids Healtincare
SIGNATURE: SM	My DOTA
TYPED NAME AND TITLE	E Bradley G. Smith, GM-Contracts
TELEPHONE (WITH ARE	A CODE): 866-558-0686
FAX NUMBER (WITH ARE	EA CODE): 800-558-1551
E-MAIL: brads@schoolkid	shealthcare.com
DATE:	14-09
The prospective bidder on the principal declared ineligible, or vol provisions of Fierida States	artifies, by submission and signature of this bid renewal form, that a are presently debarred, suspended, proposed for debarment, untarily excluded from participation in this transaction per the uto 287.133(2)(a).
PLEASE FAX BACK T	O: DISTRICT SCHOOL BOARD OF PASCO COUNTY

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PURCHASING DEPARTMENT

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20430 GATOR LANE

ATTENTION: Debra Reaves, Buyer Assistant

District School Board of Pasco County

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District School Board of Pasco County Bid Recommendation

Bid Title	Health Supplies "Discount" Catalog – District Wide	Number of Vendors Notified	80
Bid Number	09-084-GF	Number of Bids Distributed	14
Date Solicited	November 15, 2008	Number of Vendors Bidding	6
Date Opened	December 11, 2008	Number of Formal "No Bid" Responses	8
Date Board Presentation	January 20, 2009	Funding Source	Asset
Total Savings	\$5,000.00 Estimated	Grand Total of Bid (First year estimate)	\$75,000.00

Recommendation: Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for the entire District's "as needed" requirements for health supplies requested by the Student Services Department. The percentage bid is firm and fixed for the term of the bid (catalogs may be updated in January and July only.) This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is February 6, 2009 through February 5, 2010.

Notations and Exceptions: This is a multi-award bid (up to three vendors) based on a weighted point system which considers, discount, inventory, location and service. The award is determined by ranking the vendors highest to lowest based upon the largest number of points. The following companies are recommended for award:, School Health Corporation (70 points), School Kids Healthcare (51 points), and Henry Schein Inc. (49 points).

Recommend rejection of bids from Gulf South Medical and Laerdal Medical Corporation for failure to meet the specification for sufficient catalog inventory of health supply related items. Therefore, there were not enough items to analyze for bid evaluation purposes. Recommend rejection of bid from Moore Medical for failure to supply a catalog as required in the bid documents for evaluation purposes.

Total savings were based on past usage.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

District School Board of Pasco County

1.JAN 20 20 13

Bids Evaluated By: Lisa Kern, Supervisor of Student Services for Health

__Bostd_Approyed

Bids Prepared By: Gail Fowler, CPPB, Buyer

District School Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

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