



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 24, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent

SUBJECT: RFP 12-046-DM Early Childhood Equipment and Supplies (KDG/dam)
"As Needed"
Board Recommendation Correction

On December 20, 2011, official action was taken to award RFP 12-046-DM Early Childhood Equipment and Supplies "As Needed" noted on the attached Board Recommendation.

At the time of submittal, the Board recommendation reflected, in error, that no active bids were received for the manufacturers Community Playthings and Play with a Purpose. Community Playthings and Play with a Purpose in fact did submit bids and each were one of the awarded vendors. This error in no way changes the awarded tabulation sheet.

Should you have any questions or need any further information, please feel free to contact me at your earliest convenience.

KDG/dam

Date/Time: January 18, 2012 08:22:00

District School Board of Pasco County

RFP Recommendation

RFP Title	Early Childhood Equipment and Supplies "As Needed"		Number of Vendors Notified	496
RFP Number	12-046-DM		Number of RFPs Distributed	66
Date Solicited	October 13, 2011		Number of Vendors Bidding	11
Date Opened	November 18, 2011		Number of Formal "No Bid" Responses	1
Date Board Presentation	December 20, 2011		Funding Source	*Various Funds
Total Savings	N/A		Grand Total of RFP	Estimated \$200,000

Recommendation:

Recommend acceptance of RFPs as noted on the attached bid tabulation sheet as having the highest average scores and best RFPs meeting written specifications.

Term of Contract:

This contract is for the purchase of early childhood equipment and supplies on an "as needed" basis to be used throughout the District. This is a three-year contract renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from January 2, 2012 to January 1, 2013.

Notations and Exceptions:

Award was made to one (1) proposer per manufacturer (i.e., Jonti Craft, Lakeshore, Little Tikes), with the highest average scores, meeting written specifications. Each RFP was evaluated according to a weighted point system (i.e. discount offered, location, references, etc.) as outlined in the RFP documents with scores totaled to obtain the respondents with the highest scores. Copies of the evaluation forms are on file in the Purchasing Department.

Recommend rejection of proposal from Learning Ground, Inc., as they did not bid on the manufacturers as specified in the RFP document (i.e., Childcraft, Community Playthings, etc.).

Recommend rejection of proposal from Beckers School Supplies for failure to provide a manufacturer's price list under Part B of the bid prices for the following: Jonti Craft and Wood Designs.

Request permission to purchase Community Playthings, Environments, Inc., Fisher Price, Lego, Playskool, Play with a Purpose and Radio Flyer items after following District quote thresholds on an "as needed" basis, as no active bids were received. Amount listed above includes those items being purchased on an "as needed" basis.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

* Various funding sources: Capital, Enterprise, General, Special Revenue and Internal

RFPs Evaluated By:

Deb Mateo, Buyer Assistant, Purchasing Department

RFPs Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

District School Board
of Pasco County

Date/Time: December 14, 2011 08:22:00

DEC 20 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Charles J. Becker & Bro., Inc. d/b/a Becker's School Supplies	Community Playthings	Constructive Playthings
RFP TITLE: Early Childhood Equipment and Supplies	1500 Melrose Highway	P.O. Box 2	13201 Arrington Road
RFP # 12-046-DM	Pennsauken, NJ 08110-1410	Ulster Park, NY 12487	Grandview, MO 64030-2886
Board Meeting December 20, 2011			
DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)			
Childcraft	No Bid	No Bid	No Bid
Community Playthings	No Bid	0%	No Bid
Constructive Playthings	No Bid	No Bid	5%
Environments, Inc	No Bid	No Bid	No Bid
Fisher Price	18%	No Bid	No Bid
Hatch, Inc.	No Bid	No Bid	No Bid
Kaplan	No Bid	No Bid	No Bid
Lakeshore	No Bid	No Bid	No Bid
Lego	5%	No Bid	No Bid
Little Tikes	5%	No Bid	No Bid
Playskool	18%	No Bid	No Bid
Play with a Purpose	No Bid	No Bid	No Bid
Radio Flyer	No Bid	No Bid	No Bid
Whitney Brothers	18%	No Bid	No Bid
Part B (Percentage off of MSRP)			
Jonti Craft	18%*	No Bid	No Bid
Wood Designs	18%*	No Bid	No Bid
*Manufacturer's Price List Not Received			
RFP Total:	69.37	55.53	56.09

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Ernie Morris Enterprises, Inc.	Kaplan Early Learning Company	Keesey Company
RFP TITLE: Early Childhood Equipment and Supplies	2320 North Main Street	P. O. Box 609	3085 Rio Bonita
RFP # 12-046-DM	Bushnell, FL 33513	Lewisville, NC 27023	Indialantic, FL 32903
Board Meeting December 20, 2011			
DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)			
Childcraft	No Bid	No Bid	No Bid
Community Playthings	No Bid	No Bid	No Bid
Constructive Playthings	No Bid	No Bid	No Bid
Environments, Inc	No Bid	No Bid	No Bid
Fisher Price	No Bid	No Bid	No Bid
Hatch, Inc.	No Bid	No Bid	No Bid
Kaplan	No Bid	15%	No Bid
Lakeshore	No Bid	No Bid	No Bid
Lego	No Bid	No Bid	No Bid
Little Tikes	No Bid	No Bid	No Bid
Playskool	No Bid	No Bid	No Bid
Play with a Purpose	No Bid	No Bid	No Bid
Radio Flyer	No Bid	No Bid	No Bid
Whitney Brothers	No Bid	No Bid	31%
Part B (Percentage off of MSRP)			
Jonti Craft	No Bid	No Bid	31%
Wood Designs	30%	No Bid	31%
*Manufacturer's Price List Not Received			
RFP Total:	76.66	60.02	78.57

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Lakeshore Learning Materials	Play With A Purpose	School Specialty, Inc.
RFP TITLE: Early Childhood Equipment and Supplies	2695 E. Dominguez Street	2525 Lemond Street SW	100 Paragon Parkway
RFP # 12-046-DM	Carson, CA 90895	Owatonna, MN 55060	Mansfield, OH 44903
Board Meeting December 20, 2011			
DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
Part A (Percentage off of Website)			
Childcraft	No Bid	No Bid	30%
Community Playthings	No Bid	No Bid	No Bid
Constructive Playthings	No Bid	No Bid	No Bid
Environments, Inc	No Bid	No Bid	No Bid
Fisher Price	No Bid	No Bid	No Bid
Hatch, Inc.	No Bid	No Bid	No Bid
Kaplan	No Bid	No Bid	No Bid
Lakeshore	5%	No Bid	No Bid
Lego	No Bid	No Bid	No Bid
Little Tikes	No Bid	No Bid	No Bid
Playskool	No Bid	No Bid	No Bid
Play with a Purpose	No Bid	15%	No Bid
Radio Flyer	No Bid	No Bid	No Bid
Whitney Brothers	No Bid	No Bid	19%
Part B (Percentage off of MSRP)			
Jonti Craft	No Bid	No Bid	22%
Wood Designs	No Bid	No Bid	22%
*Manufacturer's Price List Not Received			
RFP Total:	46.22	60.94	82.4

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: November 18, 2011 @ 2:30 PM	Wood ETC., Corp.
RFP TITLE: Early Childhood Equipment and Supplies	131 Yorktown
RFP # 12-046-DM	Dallas, TX 75208
Board Meeting December 20, 2011	
DESCRIPTION	TOTAL PRICE
Part A (Percentage off of Website)	
Childcraft	No Bid
Community Playthings	No Bid
Constructive Playthings	No Bid
Environments, Inc	No Bid
Fisher Price	No Bid
Hatch, Inc.	No Bid
Kaplan	No Bid
Lakeshore	No Bid
Lego	No Bid
Little Tikes	No Bid
Playskool	No Bid
Play with a Purpose	No Bid
Radio Flyer	No Bid
Whitney Brothers	No Bid
Part B (Percentage off of MSRP)	
Jonti Craft	8%
Wood Designs	No Bid
*Manufacturer's Price List Not Received	
RFP Total:	51.6