



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 7, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Negotiated Contract #09-107-LR
Raptor Technologies, Inc.

On March 16, 2009 official action (attached) was taken to award the above-mentioned negotiated contract to Raptor Technologies, Inc. Raptor Technologies, Inc. uses the V-soft system which aids educational facilities with campus security by screening for potential registered sex offenders. This contract will expire on March 16, 2012

Currently under the Department of Education rule 6.A-1.012, the Board is permitted to enter into direct negotiations for high technology hardware, software and components when it is in their best interest to do so.

The Purchasing Department is requesting the approval to extend the above-mentioned agreement with Raptor Technologies, Inc. for another year. Sylvia Canales, Support Manager, Raptor Technologies, Inc. has expressed her willingness to extend with the same terms and conditions as the original contract (attached).

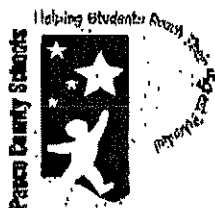
At this time, we respectfully request your approval to extend the above-mentioned negotiated contract with Raptor Technologies, Inc. The extension period of this agreement will commence on March 17, 2012 through March 16, 2013.

Should you have any questions regarding this matter, please contact me at your earliest convenience.

KDG/dam

Attachments

Date/Time: February 1, 2012 08:44:00



District School Board of Pasco County

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BID EXTENSION REQUEST Bid #09-107-LR – Raptor Technologies

Yes, I agree to extend Bid #09-107-LR, under the same terms and conditions. The extension period shall be from **March 17, 2012** through **March 16, 2013**.

No, I do not agree to extend Bid #09-107-LR.

COMPANY NAME: Raptor Technologies, Inc.

SIGNATURE:

TYPED NAME AND TITLE: Sylvia Carales / Support Manager

TELEPHONE (WITH AREA CODE): 713-880-8902

FAX NUMBER (WITH AREA CODE): 713-880-2577

E-MAIL: orders@raptorware.com

DATE: 1-19-2012

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Deb Mateo, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LAND
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE)
(813) 794-2111 (FAX)

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District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

August 16, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Negotiated Contract #09-107-LR
Product replacement, Price Increase and Decrease
Raptor Technologies, Inc.

On February 15, 2011, official action (attached) was taken to enter into the third year of a three- year agreement with Raptor Technologies, Inc. for the above-referenced negotiated contract. Raptor Technologies, Inc. uses the V-soft system which aids educational facilities with campus security by screening for potential registered sex offenders.

Raptor Technologies, Inc. has requested in writing (attached) the replacement of the RaptorWare Optical Scanner which has been discontinued and replaced with the RaptorWare Duplex Scanner. The current price for the optical scanner is \$395 and the new duplex scanner being offered is priced at \$495. This price is \$34 below the retail cost. Additionally, the cost for the RaptorWare LabelWriter Printer is decreasing from \$200 to \$139 and the cost for the RaptorWare Visitor Badges are decreasing from \$165 per case to \$100 per case. As this was originally a negotiated contract as allowed under Florida Administrative Code 6A1-1.012, these prices have also been negotiated. All other prices will remain the same.

It is my recommendation at this time to accept the replacement of the scanner and new pricing structure as noted above for the remainder of the third year of the agreement. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/acf
Attachments

**District School Board
of Pasco County**

AUG 16 2011

Board Approved



RAPTOR TECHNOLOGIES
631 West 22nd Street
Houston, Texas 77008
713.880.8902 :: 877.7.RAPTOR
www.raptorware.com

Monday, August 01, 2011

Amy Flack, Interim Buyer
Purchasing Dept, Building #4
District School Board of Pasco County
7227 Land O' Lakes Blvd.
Land O' Lakes, FL 34638

Dear Ms. Flack,

On occasional changes in technology will cause us to change the equipment we offer for use with our V-soft Visitor Management System. Our goal is to provide the best technology at the best possible price for our customers.

Please note the following item is no longer being offered by Raptor for sale:

Old Scanner
RaptorWare Optical Scanner \$395.00

Replacement Item
RaptorWare Duplex Scanner \$495.00

Though our cost escalated by more than \$134.00, we only increased the cost to our customers by \$100.00.

Also, from time to time, we may get a better price on items we offer and pass that savings along to our customers. In the past couple of years, we have decreased the prices on the following:

RaptorWare Visitor Badges – Previous Price \$165.00 per case; current price \$100.00 per case
RaptorWare 450 Turbo Printer – Previous Price \$200.00 each; current price \$139.00 each

When we have a price decrease we will bill at the new lower price even if the purchase order reflects the older price. We would like to request approval to change the item and price on the scanners. We will need corrected purchase order for any pending orders reflecting the older technology.

Please let me know if you have any questions.

Sincerely,

RAPTOR TECHNOLOGIES, INC.

Carol L. Meason
Treasurer

District School Board
of Pasco County

AUG 16 2011

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District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 15, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Third Year Renewal of a Three-Year Contract
Negotiated Contract #09-107-LR
Raptor Technologies, Inc.

On March 16, 2009, official action (attached) was taken to award the above-referenced negotiated contract to Raptor Technologies, Inc. This contract is a three-year contract, renewable annually based upon mutual consent of both parties. The second year of the contract will expire on March 16, 2011.

Considering services have been satisfactory, E. Allan Measom, President, Raptor Technologies, Inc., was contacted to verify his willingness to enter into the third year of the contract. As such, he has agreed in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the contract with Raptor Technologies, Inc. The third year of the contract will cover the period of March 17, 2011 through March 16, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/amj

Attachments

District School Board
of Pasco County

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727/774-2221 TDD: 813/794-2484
352/624-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-107-LR BID TITLE: Raptor Technologies

 X

Yes, I agree to renew Bid #09-107-LR under the same terms and conditions as the existing bid. The third year period shall be from March 17, 2011 through March 16, 2012.

No, I do not agree to renew #09-107-LR.

COMPANY NAME: Raptor Technologies, Inc.

SIGNATURE: *E. Allan Meason*

TYPED NAME AND TITLE: E. Allan Meason, President & CEO

TELEPHONE (WITH AREA CODE): 713-880-8902

FAX NUMBER (WITH AREA CODE): 713-880-2577

E-MAIL: orders@raptorware.com

DATE: 2/3/2011

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Monica Velez, Purchasing Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2234 (PHONE)
(813) 794-2111 (FAX)

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 16, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Negotiated Contract #09-107-LR
Raptor Technologies, Inc.

On March 16, 2009, official action (attached) was taken to award the above-referenced negotiated contract to Raptor Technologies, Inc. This negotiated contract is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on March 16, 2010.

Considering services have been satisfactory, E. Allan Measom, President, Raptor Technologies, Inc., was contacted to verify his willingness to enter into the second year of the agreement. As such, E. Allan Measom has agreed in writing (attached), to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Raptor Technologies, Inc. The second year of the contract will cover the period of March 17, 2010 through March 16, 2011 with anticipated annual expenditures of approximately \$37,000 to install new systems, annual access fee and for supplies. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dm

District School Board
of Pasco County

AUG 16 2011

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DATE/TIME: FEBRUARY 10, 2010 08:33:00

District School Board
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FEB 15 2011

Board Approved



District School Board of Pasco County

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Department of Purchasing
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727/774-2221 TDD: 813/794-2484
952/524-2221 e-mail: kgoodman@pasco.k12.fl.us

REQUEST FOR DIRECT NEGOTIATED CONTRACT RENEWAL

#09-107-LR

DIRECT NEGOTIATED CONTRACT: ~~Raptor Technologies - Control Computer Security Systems~~

Yes, I agree to renew Direct Negotiated Contract #09-107-LR under the same terms and conditions as the existing bid. The second year period shall be from March 17, 2010 through March 16, 2011.

No, I do not agree to renew Direct Negotiated Contract #09-107-LR

COMPANY NAME: Raptor Technologies, Inc.

SIGNATURE: E. Allan Meason

TYPED NAME AND TITLE: E. Allan Meason, President

TELEPHONE (WITH AREA CODE): 713-880-8902

FAX NUMBER (WITH AREA CODE): 713-880-2577

E-MAIL: orders@raptorware.com

DATE: 1/8/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.139(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Deb Mateo, CPPB, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2234 (PHONE)
(813) 794-2111 (FAX)

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FEB 15 2011

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727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 16, 2008

MEMORANDUM

TO: Honorable School Board Members
FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*
RE: Raptor Technologies, Inc.
Direct Negotiated Contract #09-107-LR
Controlled Campus Security Systems

On December 1, 2008, official action (attached) was given to allow permission to negotiate a direct contract with Raptor Technologies, Inc. for the acquisition of controlled campus security systems "as needed" for use throughout the District.

As you know, the Department of Education Rule 6A-1.012(10), allows a district school board, when acquiring high technology resources to make any acquisition through direct negotiation and contract with a vendor as best fits the needs of the school district. As indicated in our previous request, the attached contract with pricing is now being submitted for your approval. This is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract shall be effective from March 17, 2009 to March 16, 2010. The anticipated annual expenditures will be approximately \$32,000 to install new systems, annual access fee and for supplies. The agreement has been reviewed and approved by The School District's Attorney, Nancy McClain Alfonso.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Kdg/lr

Attachments

District School Board
of Pasco County

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727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 1, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: Request Permission to Negotiate
Raptor Technologies, Inc.

On February 7, 2006, official action (attached) was granted to allow permission to directly negotiate a contract for the purchase of controlled campus security systems "as needed" for use throughout the District. Considering the third year of this contract will expire on March 7, 2009, the Purchasing Department has been reviewing the existing contract, conditions, and past rationale to verify the applicability of future negotiations through the bid exemptions as presently allowed through the Department of Education rule 6A-1.012 (10) – Information technology.

Currently under the Department of Education rule 6A-1.012(10) allows the Board to enter into direct negotiations for high technology hardware, software and components when it is in their best interest to do so. The term information technology as defined in State Statutes 282.0041(15) means "equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch, or disseminate information of any kind or form."

Given the fact that the Raptor System used throughout the district is software and it automatically and electronically receives and transmit information it appears that the Raptor System fulfills the definition and intent of DOE's terminology for information technology and, therefore, would be exempt from the competitive bidding process.

Based upon past and present rationale, it is my recommendation that this acquisition be negotiated as allowed under the above-referenced rule as a multi-year contract, renewable annually by mutual agreement of both parties for a period not to exceed three years. Upon reaching a successful conclusion, I will forward copies of the contract and prices for your ratification.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachment

District School Board
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AUG 16 2011

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FEB 15 2011

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MAR 16 2009

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11-01 2008

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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 1, 2006

MEMORANDUM

TO: Honorable School Board Members
FROM: Kendra Goodman, CPPB, Purchasing Agent *KG*
RE: Raptor Technologies, Inc.

Recently the Purchasing Department was requested by the Superintendent's office to research the availability of control campus security systems to be used in all of the elementary schools throughout the District. Research was conducted by the Purchasing Department and Lt. Moyer on several security systems. Based on our research, it was determined that Raptor Technologies, Inc. has the system that best meets our needs.

Raptor Technologies, Inc. was awarded a contract from the Sarasota County School Board on their Request for Proposal #6023. After reviewing Sarasota County School Board's RFP #6023 and speaking with Raptor Technologies, Inc., it was determined that a direct negotiated contract would be in the best interest of the District for cost savings. Raptor Technologies, Inc. system is called V-soft. The V-soft system aids educational facilities to help control campus security and to better protect our students, visitors and staff, by screening for potential registered sex offenders. The V-soft system consists of a web-based software application, an optical scanner and a labelwriter (for printing visitor badges). The V-soft system scans a valid state issued ID (i.e. driver license) and searches through the internet multiple sex offender databases and will provide an alert on any person who may jeopardize the safety of the school campus.

Under the Department of Education Rule 6A-1.012(5), the Board may make purchases at the unit prices in contracts awarded by other governmental agencies. Also, the Department of Education rule 6A-1.012(10) allows the Board to enter into direct negotiations for high technology hardware, software and components when it is in their best interest to do so. The term information technology as defined in State Statutes 282.0041(7) means "equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch, or disseminate information of any kind or form."

Given the fact that the V-soft system will give data automatically and electronically transmitted, displayed, stored, analyzed, and processed via interfacing with the internet it appears that the V-soft system fulfills the definition and intent of DOE's terminology for information technology and, therefore, would be exempt from the competitive bidding process. Therefore, Purchasing is requesting permission for the District to enter into a directly negotiated contract with Raptor Technologies, Inc. for the purchase of thirty-two units. Upon reaching a successful contract, I will forward a copy of the contract and prices for your approval.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

	District School Board of Pasco County	District School Board of Pasco County	District School Board of Pasco County	District School Board of Pasco County
lr	AUG 16 2011	MAR 16 2009	FEB 07 2006	DEC 01 2008
District School Board of Pasco County	Board Approved	Board Approved	Board Approved	Board Approved
FEB 15 2011	District Wide Accreditation * Southern Association of Colleges and Schools			Board Approved
Board Approved				

DIRECT NEGOTIATED CONTRACT #09-107-LR

RAPTOR TECHNOLOGIES, INC

FOR

DISTRICT SCHOOL BOARD OF PASCO COUNTY

Intent of Agreement

This agreement is between Pasco County School Board and Raptor Technologies, Inc. (Raptor). Pasco County School Board and Raptor agree that the following provisions shall govern the establishment and implementation of this contract for the purchase (as needed) of a complete Raptor System or replacement items and supplies. The complete system consists of Raptor's web-based software application called V-soft, RaptorWare Optical Scanners, RaptorWare Labelwriter Printers, Telephone Support (available during regular business hours), e-mail support (after regular business hours) and Annual Access Fees. Raptor acknowledges and confirms it is the producer and owner of the copyrights for the V-soft software application. The V-soft software aids educational facilities in helping to control campus security and to better protect district students, visitors and staff, by screening for potential registered sex offenders. Pasco County School Board or an authorized agent of Pasco County School Board may purchase these items or services as outlined herein by referencing this agreement.

Term of Agreement

This contract shall commence on March 17, 2009 and shall remain in effect for one year. The contract may be renewed for two subsequent one-year terms, based upon mutual written agreement of both parties under the same terms and conditions.

Long Term Support Pricing

In the event that either party fails to renew this contract annually, Raptor agrees to hold the annual access fee as outlined herein for a period of 5 years beyond the cancellation date for previously purchased equipment under this contract.

Termination of Agreement

Either party reserves the right to cancel this contract at any time during this contract period by providing a written notice at least thirty (30) calendar days prior to cancellation date without "cause" and ten (10) calendar days with "cause."

Force Majeure

Neither party shall be liable for loss or damage of any kind resulting from delay or inability to deliver on account of fire, labor problems, accidents of civil or military authorities, or from any other causes beyond the party's reasonable control.

Venue

Venue for any and all legal action regarding or arising out of the transaction covered herein shall be solely in the appropriate court in and for Pasco County, State of Florida. The laws of the State of Florida shall govern this transaction.

Indemnification for Goods and Services

As provided for under common law, and to the extent specifically authorized by Section 768.28, Florida Statutes, each of the parties to this Agreement hereby agrees to indemnify and hold the other party hereto harmless from and against all damages of any nature whatsoever which are caused or materially contributed to by the negligent acts of any officer, employee, and agent or other representative of the indemnifying party and which are not caused or materially contributed to by any officer, employee, agent or other representative of the indemnified party. It is further agreed that liability and exposure for indemnification will be governed by the provisions of Section 768.28 (5), Florida Statutes.

District School Board
of Pasco County

AUG 16 2011

Board Approved

Raptor Technology, Inc. Initial

Pasco County School Board Initial

District School Board
of Pasco County

MAR 16 2009

Board Approved

District School Board
of Pasco County

FEB 15 2011

Board Approved

Delivery

All prices listed on the price schedule as outlined herein are F.O.B. Destination, no delivery and/or handling charges will be added except for the initial purchase of a complete system (scanner, printer, labels, access fee, and telephone support).

New Locations

Locations may be added to this contract at any time within the contract period. Written verification of addition is to follow with a purchase order.

Payment Terms

The School Board of Pasco County normally issues payment for merchandise within thirty (30) days from receipt of invoices, provided the goods and/or services have been received in a satisfactory and proper manner. All discounts must be included and should be based on thirty (30) day payment. Except by prior agreement, the Board will not consider special discounts on shorter time intervals, nor will they consider invoices that impose penalties or service charges for a period beyond thirty (30) days.

Fiscal Nonfunding

In the event sufficient budgeted funds are not available, Purchasing shall notify Raptor of such occurrence and the contract shall terminate without penalty or expense to the School District.

Warranty

In the event of the failure of equipment (i.e. RaptorWare Scanner or RaptorWare Printer), Raptor will provide a replacement of the faulty equipment with UPS ground shipping directly to the campus within 48 hours from notice of failure. Approval to return the equipment must be received via telephone by calling the toll free technical support line provided. The technical support representative will ask the caller to perform certain tests to determine whether the unit is faulty before a replacement will be sent.

Raptor Technologies will warrant all RaptorWare equipment (normal wear and tear) throughout the life of this contract.

Only equipment and supplies purchased through Raptor Technologies, Inc. will be supported with the V-soft system. It is understood that the use of any unauthorized equipment or supplies with V-soft will void all warranties and support of that particular system.

Signs and Letters

For new complete systems, two (2) signs will be provided to let visitors and parents know they will need to present an ID. Additional copies can be printed from the Help Menu. See Attachment "A"

Example letters to the parents explaining the new procedures in English and Spanish will be provided to the schools for distribution. Additional letters are available for download in the Help Menu. See Attachment "B"

Example of an explanation of data use and security will be provided in English and Spanish for distribution. Additional copies are available for download in the Help Menu. See Attachment "C"

RaptorWare Badges

For bulk pricing visitor badges will be sold in case quantities as indicated on price schedule only, with no split orders for deliveries.

Quality of RaptorWare badges is guaranteed for one (1) year from the date of purchase.

- White Badges #51892RAP3
- Red Badges #51892RAPR
- Yellow Badges #51892RAPY
- Blue Badges #51892RAPB
- Orange Badges #51892RAPO
- Green Badges #51892RAPG
- Rainbow (2 rolls of each color) #51892RAPM

District School Board
of Pasco County

AUG 16 2011

Board Approved

District School Board
of Pasco County

MAR 16 2009

Board Approved

District School Board
of Pasco County

FEB 15 2011

Board Approved

Raptor Technology, Inc. Initial

Pasco County School Board Initial

This campus is protected by:



To better protect our students, visitors and staff, our campus screens for registered sex offenders. A valid State issued ID is required to enter our campus. Thank you for your cooperation.

Para proteger mejor nuestros estudiantes, visitantes y empleados, nuestro campus hace comprobaciones en el registro sobre delincuentes del sexo. Para entrar en este campo se requiere la licencia valida. Gracias por su cooperacion.

District School Board
of Pasco County

AUG 16 2011

Board Approved



District School Board
of Pasco County

powered by **Krator Technologies**
District School Board
of Pasco County

FEB 15 2011

MAR 10 2009

Board Approved

Attachment "A"

Katy

Board Approved

Page 3 of 10



Dear Parents:

We would like to introduce you to a new system our school has acquired to help protect your children—it's called V-soft. V-soft helps track visitors, students, faculty, contractors and volunteers at our school, thus providing a safer more monitored environment for the students.

When visitors, volunteers or contractors check-in, or parents come to pick up students, they will be asked to present a valid state issued ID for entering into the system. The system has the ability to provide alerts on people who may jeopardize the safety of the campus.

We feel certain this will help us keep our campus a little safer, and ask for your cooperation in presenting your valid state issued ID when checking in at the school. Thank you in advance for your help in this matter.

Sincerely,

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Attachment "B"



Queridos Padres:

Tenemos el gusto de presentarles un nuevo sistema que adquirido nuestra escuela con el fin de proteger a sus hijos. Se llama V-Soft y nos ayuda a hacer un seguimiento a las personas que visitan el edificio escolar, los estudiantes, empleados, contratistas y voluntarios que se hacen presentes en nuestra escuela, ofreciendo así un ambiente más vigilado que brinda mayor seguridad a nuestros estudiantes.

Cuando los visitantes, voluntarios o contratistas se registran en la oficina, o cuando los padres llegan a recoger a sus hijos de la escuela, se les pedirá que presenten su documento de identidad válido del Estado para poder identificarlo en el sistema. El sistema tiene la capacidad de alertar sobre personas que puedan poner en riesgo la seguridad de nuestra escuela.

Estamos seguros de que este sistema ayudara a mantener nuestra escuela un poco más segura. De tal modo que solicitamos su colaboración presentando un documento válido que haya sido emitido por el Estado para poder registrarse en la oficina. Agradecemos su cooperación.

Atentamente,

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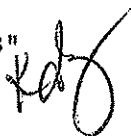
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Attachment "B"





Purpose of the Product

To protect the students, faculty and visitors at school campuses.

What Data is Used

Public sex offender database information is used to screen visitors to the campus, as well as private alert data entered by the school on custody issues and restraining orders. This is NOT a background search--no other criminal information is searched or provided such as traffic tickets, warrants, felonies, etc.

Data Security

The data entered or scanned into the system is secured by GeoTrust Quick SSL. Sites secured by QuickSSL are utilizing 128-bit SSL certificates thereby offering the highest level of encryption or security possible.

Privacy Policy

The data collected is exclusively for the use of the school, school district and law enforcement only. This information is NOT sold or shared with any outside sources.

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Attachment "C"



Proposito del producto

Para proteger a los estudiantes, empleados y visitantes.

Que datos se usan

Se usa la informacion que proveen las bases de datos publicos sobre crimenes sexuales para que este tipo de personas no tenga acceso al la escuela, tambien se usa informacion relacionada con problemas de custodia y cauciones . Esto **no** es un chequeo de antecedentes, ni otro tipo de informacion criminal sobre trafico; ordenes de arresto, crimen, etc.

Seguridad de los datos

Los datos identificados estan resguardados por Geotrust Quick SSL. Los sitios de Geotrust Quick SSL utilizan certificados de seguridad de 128 bits que ofrecen el mayor grado de privacidad disponible.

Politica de privacidad

Los datos recogidos son para el uso de la escuela exclusivamente, el distrito escolar y las agencias de seguridad de la ley. Esta informacion no se vende ni se comparte con ninguna otra fuente externa.

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PRICE SCHEDULE

Any Special discounts on pricing will be extended to the District School Board of Pasco County. It will be Raptor's responsibility to advise the District of any and all special discounts.

One (1) Year V-soft Annual Access Fee (per location)	\$432.00*	
*Price will remain the same for the entire contract term and any renewals		
RaptorWare Optical Scanner	\$395.00	
RaptorWare LabelWriter Printer (for printing Visitor Badges)	\$200.00	
Roll(s) RaptorWare Visitor Badges (300 per roll/10 rolls per case)	\$100.00	
Bulk Price		100 cases or more \$70.00 per case 50 cases or more \$80.00 per case 25 cases or more \$90.00 per case
RaptorWare LabelWriter Printer (for printing Student Tardy Slips)	\$200.00	
Roll(s) RaptorWare Student Tardy Slips (300 per roll/12 rolls per case)	\$96.00	
Database Set-up fee (one-time fee)	\$300.00	Initial fee ONLY
Shipping charges for one complete system (Scanner, Printer, Labels, Telephone Support and Access Fee)	\$35.75	
Shipping charges for additional items or replacement items after initial system purchase	Free	

Initial order's Annual Access Fee will be due upon receipt and installation of the system. Annual Access Fee for existing schools are due as outlined in the schedule listed below.

Annual Access Fee Due Schedule

Name	Month
Gulf Trace Elementary	January
Chasco Middle School	January
JW Mitchell High School	January
Centennial Middle School	March
John Long Middle School	March
Seven Springs Middle School	March
Bayonet Point Middle School	April
Pasco Middle School	April
Pine View Middle School	April
River Ridge Middle/High	April
Stewart Middle School	April
Weightman Middle School	April
Charles S Rushe Middle School	May
Double Branch Elementary	June
New River Elementary	June
Veterans Elementary	June

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Pasco County School Board Initial KDJ

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FEB 15 2011 Page 8 of 10

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Annual Access Fee Due Schedule

Crews Lake Middle School	July
Calusa Elementary School	August
Centennial Elementary School	August
Chasco Elementary School	August
Cotee River Elementary School	August
Cox Elementary	August
Cypress Elementary School	August
Deer Park Elementary School	August
Denham Oak Elementary School	August
Fox Hollow Elementary School	August
Gulf Highlands Elementary	August
Gulf Middle School	August
Gulfside Elementary School	August
Hudson Elementary School	August
James M. Marlowe Elementary	August
Lacoochee Elementary School	August
Lake Myrtle Elementary	August
Land O' Lakes High School	August
Locke Elementary School	August
Longleaf Elementary School	August
Mary Giella Elementary School	August
Moon Lake Elementary School	August
Northwest Elementary School	August
Oakstead Elementary School	August
Pasco Elementary School	August
Pine View Elementary School	August
Quail Hollow Elementary	August
Richey Elementary School	August
San Antonio Elementary	August
Sand Pine Elementary School	August
Schrader Elementary School	August
Seven Oaks Elementary School	August
Shady Hills Elementary School	August
Sunray Elementary School	August
Taylor Elementary School	August
Trinity Elementary School	August
Trinity Oaks Elementary School	August
Wesley Chapel Elementary	August
West Zephyrhills Elementary	August
Paul R. Smith Middle School	September
Sanders Memorial Elementary	September
Seven Springs Elementary	September
Woodland Elementary School	September
Wesley Chapel High School	October
Ancote Elementary School	November
Hudson Middle School	November
Sunlake High School	December

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E. A. J.
K. J.

Pasco County School Board Initial

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SIGNATURE PAGE

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Frank Parker, Chairman
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kgoodman@pasco.k12.fl.us E-mail

Raptor Technologies, Inc.
631 West 22nd Street
Houston, TX 77008

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Houston, TX 77270
orders@raptorware.com
Allan Measom, President & CEO
877/772-7867 Phone
713/880-2577 Fax
ameasom@raptorware.com E-mail

PASCO COUNTY SCHOOL BOARD

BY: Frank Parker
NAME: Frank Parker
TITLE: Chairman
DATE: 3-16-09

RAPTOR TECHNOLOGIES, INC.

BY: E. Allan Measom
NAME: E. Allan Measom
TITLE: President
DATE: 3/5/09

Pasco County School Board

3-16-09
Board Approved Date

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