



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2221
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 7, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: One-Year Extension of Three-Year Contract
Bid #09-109-GF Hand Soap Dispensers
Resource One

On May 5, 2009, official action (attached) was taken to award the above-referenced bid to Resource One. This is a three-year bid, renewable annually, at the mutual agreement of the parties. The third year of the agreement will expire on March 1, 2012.

Considering services have been satisfactory, Resource One was contacted to verify their willingness to enter into the one-year extension permitted under the general terms and conditions of the agreement. As such, Resource One has agreed in writing to enter into the one-year extension of the contract. The one-year extension of the contract will cover the period of March 2, 2012 through March 1, 2013. At this time, it is my recommendation to enter into the one-year extension of the contract.

If you have any questions, please feel free to contact me at your earliest convenience.

KDG/vj

Attachments



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January 26, 2012

BID EXTENSION REQUEST
RFP #: 09-109-GF
BID TITLE: Hand Soap Dispensers
VENDOR: Resource One

Yes, I agree to extend **09-109-GF** for one additional year under the same terms and conditions as the existing contract. The extension period will begin on **March 2, 2012** and expire on **March 1, 2013**.

No, I do not agree to extend **09-109-GF**.

Company Name: Resource One Inc

Signature: [Signature] Date: 1/30/12

Typed Name and Title: Michael McClary Sales Manager

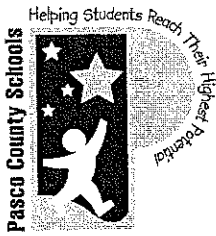
Telephone (w/area code): 941-225-7657 Fax Number (w/area code): 941-225-7227

DATE DUE: PLEASE FAX/EMAIL TO PURCHASING NO LATER THAN JANUARY 26, 2012

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTN: Vickie Jones, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2226 (PHONE) (813) 794-2713 (FAX)



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727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 7, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Third Year Renewal of Three-Year Contract
Bid #09-109-GF, Hand Soap & Dispensers – Maintenance Department
Resource One, Incorporated

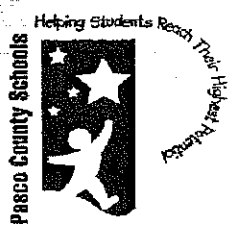
On May 5, 2009, official action (attached) was taken to award the above-referenced bid to Resource One, Incorporated. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on January 19, 2010. The second year of the agreement will expire on March 1, 2011.

Considering services have been satisfactory, Tom Potts, Sales Manager, Resource One, Incorporated, was contacted to verify his willingness to enter into the third year of the agreement. As such, Tom Potts has agreed in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with Resource One, Incorporated. The third year of the contract will cover the period of March 2, 2011 through March 1, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



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Department of Purchasing
 Kendra Goodman, CPPO, CPPB, Purchasing Agent
 813/794-2221 Fax: 813/794-2111
 727/774-2221 TDD: 813/794-2484
 352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-109-GF

BID TITLE: Hand Soap & Dispensers – Maintenance Department

Yes, I agree to renew Bid #09-109-GF under the same terms and conditions as the existing bid. The third year period shall be from **March 2, 2011 through March 1, 2012.**

No, I do not agree to renew Bid #09-109-GF

COMPANY NAME: Resource One, Inc.

SIGNATURE: *Tom Potts*

TYPED NAME AND TITLE: Tom Potts, Sales Manager

TELEPHONE (WITH AREA CODE): 352-622-4224

FAX NUMBER (WITH AREA CODE): 352-732-5660

E-MAIL: tom@gatorchemical.com

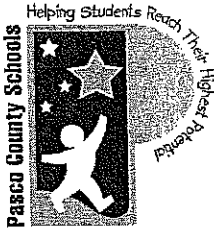
DATE: 11/8/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
 ATTENTION: **Debra Reaves, Buyer Assistant**
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)

DEC 07 2010

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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 19, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #09-109-GF, Hand Soap & Dispensers – Maintenance Department
Resource One, Inc.

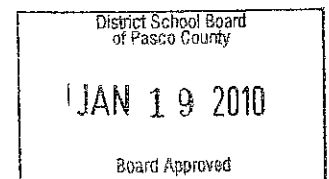
On May 5, 2009, official action (attached) was taken to award the above-referenced bid to Resource One, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on March 1, 2010.

Considering services have been satisfactory, Tom Potts, Sales Manager, Resource One, Inc., was contacted to verify his willingness to enter into the second year of the agreement. As such, Tom Potts has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Resource One, Inc. The second year of the contract will cover the period of March 2, 2010 through March 1, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments





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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-109-GF

BID TITLE: Hand Soap & Dispensers - Maintenance Department

[Handwritten signature]

Yes, I agree to renew Bid #09-109-GF under the same terms and conditions as the existing bid. The second year period shall be from March 2, 2010 through March 1, 2011.

No, I do not agree to renew Bid #09-109-GF

COMPANY NAME: Resource One, Inc.

SIGNATURE: Tom Potts

TYPED NAME AND TITLE: Tom Potts, Sales Manager

TELEPHONE (WITH AREA CODE): 352-622-4224

FAX NUMBER (WITH AREA CODE): 352-732-5660

E-MAIL: tom@gatorchemical.com

DATE: 11/24/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
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LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
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District Wide Accreditation • Southern Association of Colleges and Schools

District School Board
of Pasco County

DEC 07 2010

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JAN 19 2010
Board Approved

District School Board of Pasco County

Bid Recommendation

Bid Title	Hand Soap - Maintenance Department	Number of Vendors Notified	90
Bid Number	09-109-GF	Number of Bids Distributed	20
Date Solicited	January 8, 2009	Number of Vendors Bidding	6
Date Opened	January 28, 2009	Number of "No Bid" Responses	14
Date Board Presentation	May 05, 2009	Funding Source	ASSET
Total Savings	4,782.61	Grand Total of Bid	\$25,000 ESTIMATE

Recommendation: Recommend acceptance of bid as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid meeting written specifications from Resource One.

Term of Contract The bid is for the Central Warehouse's annual stock of hand soap to be used throughout the District. This is a three-year bid renewable annually, by mutual consent of both parties. The first year of the contract will commence on May 6, 2009 through March 1, 2010.

Notations and Exceptions: All low vendors are rejected for one or more of the following reasons: 1) If alternate is bid, written specifications must be submitted with bid documents, 2) sample required, 3) failed committee testing.

Testing was conducted at two schools during the months of February and March to determine acceptable product.

Savings were based on historical usage for the first year of the contract.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Eddie Flicker, Custodial Coordinator

Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

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JAN 19 2010

MAY 05 2009

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Bid Recommendation

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Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

KDG
District School Board
of Pasco County

MAY 05 2009

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DATE OF OPENING: 1/28/2009 2:30 PM				
BID TITLE: HAND SOAP & DISPENSERS				
BID #: 09-109-GF				
		Buckeye Cleaning Canter	Dade Paper Co.	Peninsular Paper Co.
		422 South Ware Blvd	6918 Presidents Dr	5101 E. Hanna Ave
		Tampa, FL 33619	Orlando, FL 32809	Tampa, FL 33610
	Green Seal Foaming Hand Soap			
	Price per Ounce	0.1304	* 0.1477	0.503
	Manufacturer	Buckeye International	Deb	GoJo (Manual Dispenser)
	Product Name	Green Certified Foaming Handwash	Aero Blue	GoJo Green Certified Foam Hand Cleaner
	Product Item Number	B.901111200	57220	5165-03
	Price per Case	33.06	39.95	21.27
	Containers per case	6	8	3/cs
	Net ounces per container:	42.25	1 liter	1,250ML (42.27 oz)
	Alternate Soap:	0.1257		
	Manufacturer	Buckeye International		Gojo (touch free)
	Product Name	Green Certified Foaming Handwash -No Fragrance		Green Foam Hand Cleaner
	Product Item Number	B.901112200		5665-02
	Price per Case	33.06		34.71
	Containers per case	4		2/cs
	Net ounces per container:	42.25		1,200 ML
		(Size: 2,000 ml)		
	Price per Ounce	0.1304		
	Manufacturer	Buckeye International		
	Product Name	Green Certified Foaming Handwash/Fragrance		
		Alternate Green Seal Foaming		
	Product Item Number	B.90091120		
	Price per Case	33.06		
	Containers per case	6		
	Net ounces per container:	42.25		
	Alternate Soap:	0.1257		
	Manufacturer	Buckeye International		

District School Board of Pasco County

MAY 05 2009

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM		Buckeye Cleaning Canter	Dade Paper Co.	Peninsular Paper Co.
BID TITLE: HAND SOAP & DISPENSERS		422 South Ware Blvd	6918 Presidents Dr	5101 E. Hanna Ave
BID #: 09-109-GF		Tampa, FL 33619	Orlando, FL 32809	Tampa, FL 33610
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Product Name	Green Certified Foaming Handwash -with Fragrance		
	Product Item Number	B.90091200		
	Price per Case	34.00		
	Containers per case	4		
	Net ounces per container:	67.60		
	Non-Alcohol Foaming Hand Sanitizer			
	Price per Ounce	0.1723	* 0.1759	
	Manufacturer	Buckeye International	Deb	
	Product Name	Non Alcohol Foaming Hand Sanitizer	Instant Foam Non Alcohol	
	Product Item Number	B.090099901	56827	
	Price per Case	41.94	35.68	
	Containers per case	6	6	
	Net ounces per container:	40.56	1 liter	
	Alternate: Non-Alcohol Foaming Hand Sanitizer			
	Price per Ounce	0.1661		0.77500
	Manufacturer	Buckeye International		Theochem
	Product Name	Non Alcohol Foaming Hand Sanitizer		Foaming Hand Sanitizer
	Product Item Number	B.090099101		103959
	Price per Case	44.92		32.78
	Containers per case	4		3/cs
	Net ounces per container:	67.60		1,250ML (42.27 oz)
	Alcohol Based Foaming Hand Sanitizer	NB		NB
	Price per Ounce		* 3161	
	Manufacturer		Deb	
	Product Name		Instant Foam Alcohol	

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM		Buckeye Cleaning Canter	Dade Paper Co.	Peninsular Paper Co.
BID TITLE: HAND SOAP & DISPENSERS		422 South Ware Blvd	6918 Presidents Dr	5101 E. Hanna Ave
BID #: 09-109-GF		Tampa, FL 33619	Orlando, FL 32809	Tampa, FL 33610
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Product Item Number		01827	
	Price per Case		64.14	
	Containers per case		6	
	Net ounces per container:		1 liter	
	Standard Stock Dispenser with Logo			
	Price each	NC	NC	5.00
				Installed Free per dispenser (zero cost after)
	One Time Art Set Up Fee	NC		NC
	Price Each Different Logo		350.00	NC
	Hands Free Soap Dispenser	NA		
	Price Each:		31.41	5.00
				Installed Free per dispenser (zero cost after)
	Manufacturer		Deb	Gojo
	Product Name			TFX TouchFree
			*Ounce conversion based on 1 liter = 33.8140227 ounces	
			** Prices firm through 2/28/09	
			Minimum order for delivery: \$350 (warehouse delivery only)	2740-12
			Will not provide installation or removal of dispensers.	NC (\$5 Install Fee Per Dispenser)
				12
				1,200ML (40.58 oz)
	Warranty:		Lifetime	2 year

District School Board of Pasco County

MAY 05 2009

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM		Resource One, Inc.	Spa Concepts, Inc.	State Industrial Products
BID TITLE: HAND SOAP & DISPENSERS		1202 N. Magnolia Ave.	1601 Applewood Way	3100 Hamilton Ave.
BID #: 09-109-GF		Ocala, FL 34475	Tallahassee, FL 32312	Cleve, OH 44114
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Green Seal Foaming Hand Soap			
	Price per Ounce	0.165	0.299	0.345
	Manufacturer	Debs	ABC Compounding	State Chemical
	Product Name	Aero Blue "Green Seal"	Foaming Tea Tree Hand Wash	Ecolution Hand
	Product Item Number	57220	6588-M3QA	115927
	Price per Case	44.63	81.14	70.00
	Containers per case	8/1-liters	8	6
	Net ounces per container:	33.8	33.8 oz (1,000 ML)	33-814
	Alternate Soap:			
	Manufacturer			
	Product Name			
	Product Item Number			
	Price per Case			
	Containers per case			
	Net ounces per container:			
	Price per Ounce			
	Manufacturer			
	Product Name			
	Product Item Number			
	Price per Case			
	Containers per case			
	Net ounces per container:			
	Alternate Soap:			
	Manufacturer			

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of Pasco County

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM		Resource One, Inc.	Spa Concepts, Inc.	State Industrial Products
BID TITLE: HAND SOAP & DISPENSERS		1202 N. Magnolia Ave.	1601 Applewood Way	3100 Hamilton Ave.
BID #: 09-109-GF		Ocala, FL 34475	Tallahassee, FL 32312	Cleve, OH 44114
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Product Name			
	Product Item Number			
	Price per Case			
	Containers per case			
	Net ounces per container:			
	Non-Alcohol Foaming Hand Sanitizer			
	Price per Ounce	0.1970	0.3290	0.438
	Manufacturer	Debs	ACB Compounding	State Chemical
	Product Name	Foam "Non-Alcohol"	QS Plus	Gentle Fresh Hands On
	Product Item Number	56827	6575M3PA	114234
	Price per Case	39.86	88.96	89.00
	Containers per case	6/1-liters	8	6
	Net ounces per container:	33.8	33.8 oz (1,000 ML)	33.814
	Alternate: Non-Alcohol Foaming Hand Sanitizer			
	Price per Ounce			
	Manufacturer			
	Product Name			
	Product Item Number			
	Price per Case			
	Containers per case			
	Net ounces per container:			
	Alcohol Based Foaming Hand Sanitizer			
	Price per Ounce	0.353	0.529	NC
	Manufacturer	Debs	ABC Compounding	State Chemical
	Product Name	Alcohol Foam	FAST	Soap Factory

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of Pasco County

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM		Resource One, Inc.	Spa Concepts, Inc.	State Industrial Products
BID TITLE: HAND SOAP & DISPENSERS		1202 N. Magnolia Ave.	1601 Applewood Way	3100 Hamilton Ave.
BID #: 09-109-GF		Ocala, FL 34475	Tallahassee, FL 32312	Cleve, OH 44114
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Product Item Number	01827	6585M3PA	SF2
	Price per Case	71.64	143.04	NC
	Containers per case	6/1-liters	8	NC
	Net ounces per container:	33.8	33.8 oz (1,000 ml)	NA
	Standard Stock Dispenser with Logo			
	Price each	NC	8.20	NB
			#218519	
	One Time Art Set Up Fee	350.00	300.00	NB
	Price Each Different Logo	350.00	100.00	NB
		(Set up fee)		
	Hands Free Soap Dispenser			
	Price Each:	30.99	35.40	NB
			#218520	
	Manufacturer			NB
	Product Name	Debs	ABC Compounding	
		Hands Free Dispensers	Touchless	
		92127	218520	
		247.92		
		8/case		
	Warranty:	Lifetime	2 years limited warranty	1 Year

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