



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

February 21, 2012

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Renewal of Bid 11-065-AZ  
Bond Counsel Services

On March 1, 2011, official action (attached) was taken to approve a contract with Bryant Miller Olive P.A. for Bond Counsel Services and Greenberg Traurig P.A. for Disclosure Counsel Services. The contract has a term of three (3) years, and is renewable annually at the mutual agreement of the parties. The first year of the agreement will expire on February 29, 2012.

Ms. Judith Zollo, Finance Services Manager, has recommended renewal of the contract with Bryant Miller Olive P. A. and Greenberg Traurig P. A. Considering services have been satisfactory, Robert C. Reid, Shareholder with Bryant Miller Olive P.A. and Robert C. Gang, Shareholder with Greenberg Traurig, P.A. were contacted to verify their willingness to enter into the second year of the agreement. As such, both firms have agreed in writing (attached), to enter into the second year of the agreement.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Bryant Miller Olive P. A. and Greenberg Traurig P. A. The second year of the contract will cover the period of March 1, 2012 through February 28, 2013. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact Judith Zollo or me at your earliest convenience.

KDG/mw  
Attachments

# District School Board of Pasco County

## Bid Recommendation

<b>RFP Title</b>	Bond Counsel Services		<b>Number of Vendors Notified</b>	130
<b>RFP Number</b>	11-065-AZ		<b>Number of Proposals Distributed</b>	9
<b>Date Solicited</b>	December 21, 2010		<b>Number of Vendors Proposing</b>	4
<b>Date Opened</b>	January 28, 2011		<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	March 1, 2011		<b>Funding Source</b>	Tax bonding funds
<b>Total Savings</b>	N/A		<b>Grand Total of Proposal</b>	Dependent upon District bonds issued

**Recommendation:** This RFP was solicited for the purpose of selecting the highest-scoring firm to serve as the District's Bond Counsel; the second-ranked firm will serve as the District's Disclosure Counsel (fees based on a stated percentage of the Bond Counsel's price). The Bond Counsel will obtain financing on an as-needed basis for the issuance of Tax and Anticipation Notes, Certificate of Participation Notes, Qualified School Construction Bonds, Qualified Zone Academy Bonds, General Obligations Bonds; refinancing of existing notes or bond issues; issuance of new notes or bonds as requested by the board. The Bond Counsel will also provide routine legal services as needed, regarding bond-related matters.

Recommend acceptance of RFP per the attached tabulation. The highest-scoring firm, Bryant, Miller Olive P.A., is being recommended for Bond Counsel; the second-highest scoring firm, Greenberg Traurig, P.A. is being recommended for Disclosure Counsel.

**Term of Contract:** This RFP is a three-year contract, renewable annually at the mutual agreement of the parties. The initial term will be March 1, 2011 – February 29, 2012.

**Notations and Exceptions:** RFP responses were independently evaluated by the committee members noted below. In order, from highest to lowest, an average of their scores on the stated criteria produced the following ranking: 1) Bryant Miller Olive P.A., 2) Greenberg Traurig, P.A., 3) Nabors, Giblin & Nickerson, P.A., 4) Holland & Knight.

Offers from other proposers listed herein are the only offers received per the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

District School Board  
of Pasco County

MAR 01 2011

Board Approved

**Proposals Evaluated By:**

Olga Swinson, Chief Finance Officer  
Tammy Taylor, Finance Services Manager  
Judie Zollo, Payroll Coordinator

**Proposal Prepared By:**

Arlene Zimney, CPPB, C.P.M., MSLS, Buyer

**Reviewed and Authorized By:**

Kendra Goodman, CPPO, CPPB, Purchasing Agent



District School Board  
of Pasco County

MAR 01 2011

Board Approved



# District School Board of Pasco County


7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Finance Services Department  
Judith Zollo, Acting Director of Finance  
813/ 794-2268 Fax: 813/ 794-2266  
727/ 774-2268 TDD: 813/ 794-2484  
352/ 524-2268 e-mail: [jzollo@pasco.k12.fl.us](mailto:jzollo@pasco.k12.fl.us)

## MEMORANDUM

DATE: January 27, 2012  
TO: Kendra Goodman, Purchasing Agent  
FROM: Judith Zollo, Finance Services Manager   
SUBJECT: Disclosure Counsel

Greenberg Traurig, P.A. was selected as Bond Counsel for the District School Board of Pasco County. The Finance Department has found service to be satisfactory and recommends renewal for year two of the three year contract.

Please contact me at 42294 if you have any questions or concerns.



# District School Board of Pasco County


7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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Finance Services Department  
Judith Zollo, Acting Director of Finance  
813/794-2268 Fax: 813/794-2266  
727/774-2268 TDD: 813/794-2484  
352/524-2268 e-mail: [jzollo@pasco.k12.fl.us](mailto:jzollo@pasco.k12.fl.us)

## MEMORANDUM

DATE: January 27, 2012  
TO: Kendra Goodman, Purchasing Agent  
FROM: Judith Zollo, Finance Services Manager   
SUBJECT: Bond Counsel

Bryant Miller Olive was selected as Bond Counsel for the District School Board of Pasco County. The Finance Department has found service to be satisfactory and recommends renewal for year two of the three year contract.

Please contact me at 42294 if you have any questions or concerns.



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**BID RENEWAL REQUEST**  
**BID #11-065-AZ**  
**BID TITLE: Bond Counsel Services**



Yes, I agree to renew Bid #11-065-AZ under the same terms and conditions as the existing bid. The second year period shall be from **March 1, 2012 through February 28, 2013.**

\_\_\_\_\_

No, I do not agree to renew Bid #11-065-AZ

COMPANY NAME: Greenberg Traurig, P.A.

SIGNATURE:  \_\_\_\_\_

TYPED NAME AND TITLE: Robert C. Gang, Shareholder

TELEPHONE (WITH AREA CODE): 305-579-0886

FAX NUMBER (WITH AREA CODE): 305-961-5886

E-MAIL: gangr@gtlaw.com

DATE: 2/7/12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: [mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)  
DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Michael J. Woodall**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2504 (PHONE)  
**(813) 794-2111 (FAX)**



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**BID RENEWAL REQUEST**  
**BID #11-065-AZ**  
**BID TITLE: Bond Counsel Services**

  X  

Yes, I agree to renew Bid #11-065-AZ under the same terms and conditions as the existing bid. The second year period shall be from **March 1, 2012 through February 28, 2013.**

No, I do not agree to renew Bid #11-065-AZ

COMPANY NAME: Bryant Miller Oliver

SIGNATURE: 

TYPED NAME AND TITLE: Robert C. Reid, Shareholder

TELEPHONE (WITH AREA CODE): (850) 222-8611

FAX NUMBER (WITH AREA CODE): (850) 222-8969

E-MAIL: breid@bmolaw.com

DATE: 2-7-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: [mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)

DISTRICT SCHOOL BOARD OF PASCO COUNTY

**ATTENTION: Michael J. Woodall**

**PURCHASING DEPARTMENT**

**20430 GATOR LANE**

**LAND O' LAKES, FL 34638**

**(813) 794-2504 (PHONE)**

**(813) 794-2111 (FAX)**