

District School Board of Pasco County

Bid Recommendation

Bid Title	Athletic Training Supplies "Secondary Schools"		Number of Vendors Notified	430
Bid Number	13-059-AJ		Number of Bids Distributed	37
Date Solicited	December 21, 2011		Number of Vendors Bidding	8
Date Opened	January 27, 2012		Number of Vendors Not Bidding	0
Date Board Presentation	February 21, 2012		Funding Source	General & Internal Funds
Total Savings	\$6,440.41 Estimated		Grand Total of Bid	\$18,053.08 Estimated

Recommendation:

Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract:

This bid is the annual new and replacement, athletic training supplies for use throughout the District. Quantities in bid are anticipated requirements and are contingent upon availability of school funds. Only one product is awarded per item number. The contract term shall be effective from February 21, 2012 through February 20, 2013.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Item: AT-16: Recommend acceptance of bid from Henry Schein, Inc. for a 1 lb. tube rather than a 4 oz. tube as specified, as it has been determined that the bid price of \$6.67 is more cost effective for the District.

Item: AT-23: Recommend acceptance of bid from Henry Schein, Inc. for a case of 24 rather than a case of 12 or 16 as specified, as it has been determined to be more cost effective for the District.

Items: AT-76, AT-77, AT-78, AT-79, AT-80, AT-81, and AT-82: Recommend acceptance of bid from United Health Supplies. Although only one (1) bid was received from United Health Supplies, it has been determined that the prices are competitive based on catalog pricing comparisons and last year's awarded bids from United Health Supplies.

Notations and Exceptions:

Item: AT-103: Recommend acceptance of bid from Henry Schein, Inc. Although only one (1) bid received, pricing is deemed competitive, based on retail price comparison and also verified through manufacturer's (ENGO) web-site.

Item: AT-108: Recommend acceptance of bid from Riddell/All American. Although only one (1) bid was received from Riddell/All American, it has been determined that the price is competitive based on catalog pricing comparison and last year's awarded bid from Riddell/All American.

Item: AT-01: Recommend rejection of this item, as no cut sheets were received for alternate bid items. Requesting permission to purchase on the open market after receiving competitive prices.

Item: AT-36: Recommend rejection of low bid item from United Health Supplies. Item proposed was for a Junior Varsity Training Kit that did not include various supplies. Per bid document, item specified is for a Junior Varsity Training Kit to include various supplies.

Items: AT-68, AT-69, AT-70, AT-71, AT-72, AT-73, and AT-74: Recommend rejection of these items as no bids were received. Requesting permission to purchase on the open market after receiving competitive prices.

Savings were based on an estimated quantity of each item deducted from average of other bids submitted. Quantities for items will not be available until the meeting with the Athletic Directors in March and as needed throughout the school year.

Bids Evaluated By:

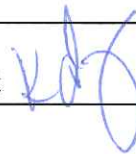
Phillip Bell, Supervisor of Athletics & Facilities

Bids Prepared By:

Michael J. Woodall, Buying Manager
Andrea Jackson, Interim Buyer Assistant

Reviewed & Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent



DATE/TIME:

District School Board of Pasco County

DATE OF OPENING: January 27, 2012 @ 2:30		Alert Services, Inc.	BSN Sports; Passon's Sports; U.S. Games	Henry Schein, Inc.	Pyramid School Products	Riddell / All American	School Health Corporation	Supreme Medical	United Health Supplies
BID TITLE: Athletic Training Supplies		PO Box 1088	PO Box 49	135 Duryea Road E-255	6510 North 54th Street	669 Sugar Lane	865 Muirfield Drive	PO Box 850247	PO Box 33958
BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT05	4	ANTIBACTERIAL SCRUB		NB		NB		NB	
		Cramer "Cinder Suds" 031526	\$5.16		\$4.95				\$5.10
		Henry Schein 134-0739							
		Sports Health 50008					\$5.77		
		Manufacturer: Cramer			Cramer		Cramer		Cramer
		Product: 135031526			31526		50008		031526
		Distributor:			Henry Schein / 1340739				United Health / C99-031526
AT06	14	BANDAGE SCISSORS		NB		NB		\$3.30	
		Henry Schein #378-9423			\$5.19				
		Cramer #191000			\$8.90				
		Sports Health 36-032					\$2.03		\$1.49
		Manufacturer: Cramer			Chanby		Fine Surgical	ADC	Sports Health
		Product: 191000			CH1455		36032	302	36-032
		Distributor: BSN / 1078695			Henry Schein / 3789423				United Health / M54-875
AT07	101	ATHLETIC TAPE, POROUS - Case				NB		\$43.30	
		Johnson & Johnson #5188	\$46.36						\$42.18
		Henry Schein 555-0533			\$42.50				
		Mueller 130105			\$53.85				
		Riddell 60202					\$50.70		
		Sports Health 28026						\$45.77	
		Manufacturer: J & J			Mueller		Riddell	J & J	Dynarex
		Product: 2705188			130105		60202	28026	3596
		Distributor: BSN / 1292695			Henry Schein / 5550533				United Health / J18-5188
AT09	30	PRE-TAPING UNDERWRAP				NB		\$54.88	
		Cramer #214592	\$31.58						\$28.90
		Sports Health #28-047						\$32.45	
		Henry Schein #615-2423			\$30.93				
		Mueller 130129			\$34.41				
		Manufacturer: Cramer			Mueller		Cramer	Sports Health	Makis
		Product: 135214600			130129		214592	28047	630-6004-0275
		Distributor: BSN / 1405975			Henry Schein / 6152423				United Health / C99-214592

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT10	2	BUTTERFLY TAPE CLOSURE	NB	NB	NB	NB	NB	\$1.51	
		Johnson & Johnson Band-Aid #4331							
		Henry Schein 101-9762 (per Henry Schein, discontinued; new #1550034)		*\$3.12					
		School Health #32-025					\$1.53		\$1.39
		Manufacturer:		Derma Sci			Dynarex	Dynarex	School Health
		Product:		FABAABB / TLWD012			32025	3615	32-025
		Distributor:		Henry Schein / 1550034					United Health / W16-1975
AT11	1300	DENTAL GUARD	NB	*****\$0.24	NB	NB	NB		
		Henry Schein 984-7064			\$35.35				
		Sports Health #90534							
		Mueller 131018							\$0.40
		Riddell 45791				\$0.38			
		Sports Health 90534					\$0.50		
		Manufacturer:		Adams	Cramer		Mueller	Mueller	Mueller
		Product:		MSMOUT	136804		90534		131018
		Distributor:		BSN / MSMOUT	Henry Schein / 9847064				United Health / 131018
		No. per Box:		200	100		100		100
		Colors Available:		Black; Gold; Royal; Scarlet; Clear	Yellow; Green; Orange; Red; Blue; Maroon; Navy Blue			Black; Green; Red; Blue; Gold	
AT12A	4	CARRYING CASE		\$7.71		NB		NB	
		Cramer 023800	\$19.81						\$18.40
		Henry Schein 687-9260			\$13.36	\$6.93			
		Sports Health 38-004					\$7.12		
		Manufacturer:	Cramer	Pro Down	Mueller	Henry Schein	Sports Health	Cramer	Cramer
		Product:	135023800	21023803	020503	687-9260	38004		023800
		Distributor:		BSN / 21023803	Henry Schein / 6879260	687-9260			United Health / C99-023800
AT12B	62	SQUEEZE BOTTLES						NB	
		Cramer #023147	\$1.89						
		Pro Down MSQTBOTT		\$1.16					
		Sports Health 38-003					\$1.44		
		Henry Schein 134-8952 (per Henry Schein, discontinued; new #1340092)			*\$1.84	\$1.69			
		Mueller 020543							\$1.59
		Riddell ASWBT					\$1.72		
		Manufacturer:	Cramer	Pro Down	Cramer	Henry Schein	Riddell	Cramer	Mueller
		Product:	135023745	MSQTBOTT	320302	134-8952	ASWBT	38003	020543
		Distributor:		BSN / MSQTPACK	Henry Schein / 1340092				United Health / M99-020543

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ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT14	3	ANALGESIC OINTMENT (MILD)		NB		NB		NB	
		Cramer "Atomic Balm" #015538							\$6.95
		Flex-All 454							
		Thera Gestic #443-4479	\$7.94						
		Sports Health 43073					\$8.19		
		Henry Schein 103-7615 (per Henry Schein, discontinued; new #6010713)							
		Manufacturer: Mission			*\$20.24				
		Product: 375142			Performance Biofreeze Health		Cramer		
		Distributor:			11798		43073		Cramer
					Henry Schein / 6010713				015538
									United Health / C99-015538
AT15	0	ANALGESIC OINTMENT (HOT)		NB		NB		NB	
		Cramer "Red Hot" #180538	\$6.87						\$6.95
		Henry Schein 134-8135			\$6.55				
		Mueller 080502							
		Sports Health 43086					\$8.19		
		Manufacturer: Cramer			Cramer		Cramer		Cramer
		Product: 135180538			180538		43086		180538
		Distributor:			Henry Schein / 1348135				United Health / C99-180538
AT16	0	ANALGESIC OINTMENT		NB		NB		NB	
		Cramer 034538 (4 oz. tube), (per f	\$6.79						\$4.60
		Henry Schein 134-8063			*\$6.67				
		Sports Health #43079					\$8.19		
		Manufacturer: Cramer			Cramer		Cramer		Cramer
		Product: 135034538			34538 (1 lb.)		43079 (1 lb.)		034522 (2.75 oz.)
		Distributor:			Henry Schein / 1348063				United Health / C99-034522
AT18	4	FUNGAL FOOT SPRAY		NB		NB		NB	
		Cramer "Fung-O-Spray" #063627							\$5.45
		Henry Schein 134-4176			\$4.94				
		Sports Health 50014					\$6.13		
		Manufacturer: Cramer			Cramer		Cramer		Cramer
		Product: 063627			063627		50014		063627
		Distributor:			Henry Schein / 1344176				United Health / C99-063627

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT19	8	SPRAY-ON BANDAGE	NB	NB	NB	NB	NB	NB	
		First Step "Speed Clot" #1011							
		Medique #226-17 302					\$4.22 (3 oz. can)		\$3.75
		Henry Schein 905-6506		\$6.26					
		Sports Health 50053							
		Manufacturer:		Mueller			Medique		Medique
		Product:		131501N (3 oz.)			NS 22617		22617
		Distributor:		Henry Schein / 9056506					United Health / M64-22617
AT21	1	GRIP POWDER	NB	NB	NB	NB	NB	NB	
		Cramer "Firm Grip" #061024 (4 oz)	\$5.98						\$5.60
		Sports Health 44497					\$4.73		
		Henry Schein 134-0918							
		Manufacturer:	Cramer				Mueller		Cramer
		Product:	135061024				44497		061024
		Distributor:							United Health / C99-061024
AT23	3	COLD PACKS (12 or 16 per case)		\$6.02		NB	NB		\$11.81 (24 per case)
		Cramer 033112 (12)	\$12.16						
		Henry Schein 900-4205 (per Henry Schein, 24 per case)							
		Mueller 030102							\$10.40
		Sports Health					\$10.54		
		Manufacturer:	Cramer	BSN			Kwik Kold	Dynarex	Mueller
		Product:	135033112 (12 per case)	2215XXXX (16 per case)			37006	4512	030102 (12 per case)
		Distributor:		BSN / 2215XXXX					United Health / M99-030102
AT26	31	FLEXIBLE FABRIC ADHESIVE B	NB	NB		NB	NB		\$2.08
		Johnson & Johnson "Band-Aid" #4444							
		Sports Health #32-076					\$2.66		\$1.69
		Henry Schein 900-4342. (per Henry Schein, discontinued; new #9004500)							
		Manufacturer:		Caremax			Sports Health	Dynarex	Sports Health
		Product:		9004504			32006	3612	32076
		Distributor:		Henry Schein / 9004500					United Health / A22-4019

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT27	13	PLASTIC STRIPS ADHESIVE BA	NB	NB		NB	NB	\$1.56	
		J & J #5644 (100/box)							
		Henry Schein #900-4346, (per Henry Schein, discontinued; new #9004504)			*\$1.23				
		Sports Health #32-000					\$1.83		\$1.49
		Manufacturer:			Henry Schein Caremax		Sports Health	Dynarex	Sports Health
		Product:			9004504		32000	3602	32000
		Distributor:			Henry Schein / 9004504				United Health / A22-2019
AT28	21	GAUZE PADS	NB	NB		NB	NB	\$3.27	
		J & J #8516							
		Cramer 070510							
		Henry Schein 100-3963			\$3.34				
		Sports Health 27-014					\$3.72		\$3.10
		Manufacturer:			Henry Schein Dukal		Sports Health	Dynarex	Sports Health
		Product:			1003963		27543	3352	27014
		Distributor:			Henry Schein / 1003963				United Health / D22-1312
AT29	3	COTTON TIP APPLICATORS	NB	NB		NB	NB	\$3.66	
		Cramer #013514							
		Sports Health #90-021							\$3.30
		Henry Schein #100-9175			\$3.81				
		Manufacturer:			Henry Schein Dalian		Sports Health	Dynarex	School Health
		Product:			1009175		90852	4302	90851
		Distributor:			Henry Schein / 1009175				United Health / D70-4302
AT31	26	MAT TAPE - 4 INCH	NB	NB				NB	NB
		Cliffe Keene #T97-4"							
		Athletic Specialties MT4			\$5.09		\$6.11		
		BSN Sports 6406XXXX			\$5.20				
		Sports Health #28-119					\$10.43		
		Manufacturer:			BSN		Cliff Keen		
		Product:			6406XXXX		28119		
		Distributor:			BSN / 6406XXXX				

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT32	10	MAT CLEANER				NB	NB		NB
		Cramer "Matt Kleen" #131236		\$32.93					
		Henry Schein 134-1763			\$34.27				
		Sports Health 34542					\$28.31		
		Mueller whizzer 34252	\$28.83						****\$27.75
		Manufacturer: Mueller		Cramer		Cramer		Clorox	Mueller
		Product: 380230201		131236		131236		34542	230201
		Distributor:		BSN / 1092479		Henry Schein / 1341763			United Health / M99-230201
AT34	15	STRETCH TAPE		NB		NB	NB	\$51.27	
		Henry Schein 797-9041			\$44.57				
		Pro Choice C28-197	\$45.56						\$44.50
		Sports Health 28197					\$44.87		
		Manufacturer: Conco			Hartmann		Hartmann-Conco	Hartmann	Pro-Choice
		Product: 1309472			64720000		28197	64720000	C28-197
		Distributor:			Henry Schein / 7979041				United Health / C36-6472
AT35	3	VARSITY TRAINING KIT			NB	NB	NB		NB
		Cramer #112671	\$88.00	\$109.26				\$81.24	\$65.95
		Henry Schein 134-2276							
		Sports Health 40122							
		Manufacturer: Cramer		Cramer			Cramer		Cramer
		Product: 135112671		112671			40021		112671
		Distributor:		BSN / 1078466					United Health / C99-112671
AT36	7	JUNIOR VARSITY TRAINING KIT (to include various athletic training supplies)	NB	NB	NB	NB	NB	NB	**\$47.50
		Cramer #111600						****\$81.54	
		Henry Schein 130-6992							
		Sports Health 40121							
		Manufacturer:							Mueller
		Product:							200719 (empty kit/box)
		Distributor:							United Health / M99-200719

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AT40	7	ANKLE STABILIZER - Each	\$23.78			NB	NB	*****\$16.74	\$22.50
		Cramer #70 0806		\$20.29					
		Henry Schein 777-4998		\$16.99					
		Sports Health 41685					\$24.61		
		Manufacturer:	ASO	Cramer	Henry Schein		Sports Health	Don Joy	ASO
		Product:		700806	777-4998		41685	79-8135	M75-2640X
		Distributor:							
AT42	12	NEOPRENE ANKLE SUPPORT	NB	NB		NB	NB	\$15.25	
		Henry Schein 612-0594		\$6.56					
		Cramer #279703 - Size					\$6.72		\$7.50
		Sports Health 41311							
		Manufacturer:		Cramer			Cramer	Bell Horn	Cramer
		Product:		279704			NS 279703	8230	279703
		Distributor:		Henry Schein / 6120594					United Health / C99-279703
AT43	1	SPLINT	NB	NB		NB	NB	NB	\$10.90
		Cramer "Sam" #190500							
		Henry Schein 360-1359 Sam Splint		\$7.37					
		Sports Health 20226 Sam Splint					\$11.47		
		Manufacturer:		Seaburg			Sam Medical		Sam Med
		Product:		1121			20226		1121
		Distributor:		Henry Schein / 3601359					United Health / S64-1121
AT45	5	HINGED KNEE BRACE	NB	NB		NB	NB	\$27.64	\$23.40
		Mueller #2333 Black					\$24.38		
		Sports Health 41876							
		Pro Tec Henry Schein 106-2227 Regular		\$24.89					
		Manufacturer:		Protec			Mueller	OSSUR	Mueller
		Product:		8901			NS 2333	21200	2333
		Distributor:		Henry Schein / 1062227					United Health / M99-2333

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AT46	10	HINGED ANKLE STABILIZER				NB	NB	\$24.82	
		Cramer T2 Active Ankle	\$24.76	\$28.27					*****\$23.50
		Henry Schein 134-5602			\$24.44				
		Sports Health 41352 T2					\$25.42		
		Manufacturer:	Cramer	Cramer	Cramer		Cramer	Bell Horn	Cramer
		Product:	13527751	T2	277518		41352	310	27751X (T2)
		Distributor:		BSN / 1050929	Henry Schein / 1345602				United Health / C99-27751X
		Colors Available:		Black	Black		White; Black		Black; White
AT47	0	COOLERS	NB			NB	NB	NB	
		Igloo #1751		\$35.87					\$30.95
		Rubbermaid 607-5933					\$31.05		
		Henry Schein 67-5933			\$31.63				
		Sports Health 38084							
		Manufacturer:		Igloo	Rubbermaid		Rubbermaid		Igloo
		Product:		1751	RHP168500RG		38249		1751
		Distributor:		BSN / M5IGLO5X	Henry Schein / 6075933				United Health / I20-0451
AT49	10	COOLERS					NB	NB	
		Igloo #4101		\$55.27					\$50.90
		Henry Schein 307-5630			\$58.28				
		Rubbermaid RM-1610	\$49.89			\$73.98			
		Sports Health 38029					\$79.54		
		Manufacturer:	Rubbermaid	Igloo	Igloo	Rubbermaid	Quaker		Igloo
		Product:	2301610	4101	4101	RM1610	38029		4101
		Distributor:		BSN / M5IGLO10	Henry Schein / 3075630				United Health / I20-4101
AT50	0	LIQUID TAPE REMOVER	NB	NB		NB	NB	NB	*****\$10.40
		Henry Schein 908-8383			\$10.64				
		Sports Health 34254					\$10.47		
		Manufacturer:			Mueller		Mueller		Mueller
		Product:			200103		34254		200103
		Distributor:			Henry Schein / 9088383				United Health / M99-200103

District School Board of Pasco County

DATE OF OPENING: January 27, 2012 @ 2:30		Alert Services, Inc.	BSN Sports; Passon's Sports; U.S. Games	Henry Schein, Inc.	Pyramid School Products	Riddell / All American	School Health Corporation	Supreme Medical	United Health Supplies
BID TITLE: Athletic Training Supplies		PO Box 1088	PO Box 49	135 Duryea Road E-255	6510 North 54th Street	669 Sugar Lane	865 Muirfield Drive	PO Box 850247	PO Box 33958
BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT52	5	COMPRESSION WRAP - 3"	NB	NB		NB	NB	\$30.10	*****\$29.90
		Henry Schein 134-9737		\$32.14					
		Sports Health 41053					\$32.29		
		Manufacturer:		Cramer			Cramer	Hartmann	Cramer
		Product:		033850			41053	93040000	033850
		Distributor:		Henry Schein / 1349737					United Health / C99-033850
AT53	4	COMPRESSION WRAP - 4"	NB	NB		NB	NB	*****\$36.54	\$40.50
		Henry Schein 134-3970		\$44.19					
		Sports Health 41054					\$43.57		
		Manufacturer:		Cramer			Cramer	Hartmann Conco	Cramer
		Product:		033893			41054	83060000	033893
		Distributor:		Henry Schein / 1343970					United Health / C99-033893
AT54	14	ELASTIC WRAP	NB	NB		NB	NB	\$13.32	*****\$11.95
		Cramer #231712							
		Henry Schein 829-5759		\$12.19					
		Sports Health #31060					\$4.46		
		Manufacturer:		Hartman			Sports Health	Don Joy	Hartmann
		Product:		59530000			31105	79-98235	5953
		Distributor:		Henry Schein / 8295759					United Health / C36-5953
AT55	17	ELASTIC WRAP	NB	NB		NB	NB	\$16.89	*****\$14.79
		Cramer #231812							
		Henry Schein 829-2743		\$15.11					
		Sports Health 31061					\$5.83		
		Manufacturer:		Hartman			Sports Health	Don Joy	Hartmann
		Product:		5954000			31106	79-98237	5954
		Distributor:		Henry Schein / 8292743					United Health / C36-5954

District School Board of Pasco County

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BID TITLE: Athletic Training Supplies		PO Box 1088	PO Box 49	135 Duryea Road E-255	6510 North 54th Street	669 Sugar Lane	865 Muirfield Drive	PO Box 850247	PO Box 33958
BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT56	15	ELASTIC WRAP	NB	NB		NB	NB	\$25.31	*****\$20.75
		Cramer #231912							
		Henry Schein 648-7446		\$21.59					
		Sports Health 31062					\$8.12		
		Manufacturer:		Hartman			Sports Health	Don Joy	Hartmann
		Product:		59560000			31107	79-98238	5956
		Distributor:		Henry Schein / 6487446					United Health / C36-5956
AT57	14	ELASTIC BANDAGE	NB	NB		NB	NB	\$4.52	
		Henry Schein #104-7565, (per Henry Schein, discontinued; new #8310405)		*\$4.88					
		Sports Health #31007					\$4.31		\$3.25
		Manufacturer:		Medline			Sports Health	Dynarex	Sports Health
		Product:		055003			31093	3663	31007
		Distributor:		Henry Schein / 8310405					United Health / E20-EB4
AT58	14	ELASTIC BANDAGE	NB	NB		NB	NB	\$5.86	
		Henry Schein #104-7575, (per Henry Schein, discontinued; new #8310401)		*\$5.68					
		Cramer #234412							
		Sports Health #31008					\$5.41		\$4.50
		Manufacturer:		Medline			Sports Health	Dynarex	Sports Health
		Product:		055004			31094	3664	31008
		Distributor:		Henry Schein / 8310401					United Health / E20-EB4
AT59	11	ELASTIC BANDAGE	NB	NB		NB	NB	\$8.78	
		Henry Schein #104-7580, (per Henry Schein, discontinued; new #8310402)		*\$9.04					
		Sports Health #31009					\$7.81		\$6.10
		Manufacturer:		Medline			Sports Health	Dynarex	Sports Health
		Product:		055006			31095	3666	31009
		Distributor:		Henry Schein / 8310402					United Health / E20-EB6

District School Board of Pasco County

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BID TITLE: Athletic Training Supplies		PO Box 1088	PO Box 49	135 Duryea Road E-255	6510 North 54th Street	669 Sugar Lane	865 Muirfield Drive	PO Box 850247	PO Box 33958
BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT61	8	NON-STERILE GAUZE PADS	NB	NB		NB	NB	\$2.02	*****\$1.98
		Henry Schein 104-8195, (per Henry Schein, 200 per pack)			*\$3.44				
		Sports Health 27-037					\$2.07		
		Manufacturer:			HS Dukal		Sports Health	Dynarex	Dynarex
		Product:			1048195 (200 per pack)		27534	3232 (200 per pack)	3253 (200 per pack)
		Distributor:			Henry Schein / 1048195				United Health / W16-3253
AT64	0	NEOPRENE THIGH SLEEVE	NB	NB		NB	NB	\$10.89	
		Henry Schein 711 S-,XL							
		Cramer #279602-Size			\$7.97				\$7.45
		Sports Health 41088					\$7.44		
		Manufacturer:			Cramer		McDavid	Don Joy	Cramer
		Product:			279604		41088	79-82332	27960X
		Distributor:			Henry Schein / 1012058				United Health / C99-27960X
AT65	0	NEOPRENE OPEN PATELLA KN	NB	NB		NB	NB	\$11.28	
		Sports Health 63044					\$5.65		
		Henry Schein Pro Tec Brand S-XL			\$5.57				
		Cramer #2793-Size							\$7.95
		Manufacturer:			Protec		Sports Health	Don Joy	Cramer
		Product:			N003		63044	79-8201	27930X
		Distributor:			Henry Schein / 7118104				United Health / C99-27930X
AT66	3	KNEE BRACE	NB	NB		NB	NB	\$23.78	
		Henry Schein 268-4158			\$17.89				
		Sports Health 41880					\$26.47		
		McDavid #415T							\$22.50
		Manufacturer:			Mueller		Mueller	Don Joy	McDavid
		Product:			2313LG		41880	79-8275	415R
		Distributor:			Henry Schein / 2684158				United Health / M99-415R

District School Board of Pasco County

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BID TITLE: Athletic Training Supplies		PO Box 1088	PO Box 49	135 Duryea Road E-255	6510 North 54th Street	669 Sugar Lane	865 Muirfield Drive	PO Box 850247	PO Box 33958
BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT67	5	FOAM/ ASSORTED		NB		NB	NB		NB
		Cramer #061794 Low	\$13.25						\$12.25
		Henry Schein 192-9214		\$7.97					
		School Health #29-005					\$10.26		
		Manufacturer:	Cramer	Aetna			Aetna Felt		Cramer
		Product:	135061794	900077			29005		061794
		Distributor:		Henry Schein / 1929214					United Health / C99-061794
		SCOREBOOKS							
AT68	5	BASEBALL (State Brand)	NB	NB	NB	NB	NB	NB	NB
AT69	32	BASKETBALL (State Brand)	NB	NB	NB	NB	NB	NB	NB
AT70	2	FOOTBALL (State Brand)	NB	NB	NB	NB	NB	NB	NB
AT71	18	SOCCER (State Brand)	NB	NB	NB	NB	NB	NB	NB
AT72	5	SOFTBALL (State Brand)	NB	NB	NB	NB	NB	NB	NB
AT73	9	TRACK (State Brand)	NB	NB	NB	NB	NB	NB	NB
AT74	17	VOLLEYBALL (State Brand)	NB	NB	NB	NB	NB	NB	NB
		SCOREBOOKS							
AT76	0	BASEBALL/SOFTBALL	NB	NB	NB	NB	NB	NB	\$7.95
		National Federation #191300							
AT77	8	BASKETBALL	NB	NB	NB	NB	NB	NB	\$7.95
		National Federation #191301							

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BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT78	6	SOCCER National Federation #191304	NB	NB	NB	NB	NB	NB	\$7.95
AT79	4	SWIMMING National Federation #191305	NB	NB	NB	NB	NB	NB	\$7.95
AT80	4	TRACK National Federation #191306	NB	NB	NB	NB	NB	NB	\$7.95
AT81	4	VOLLEYBALL National Federation #191307	NB	NB	NB	NB	NB	NB	\$7.95
AT82	9	WRESTLING National Federation #191308	NB	NB	NB	NB	NB	NB	\$7.95
AT85	23	TOWEL 22"X24" WHITE Henry Schein #179-1349, (per Henry Schein, discontinued; new #9022678) Pro Down MS Towels School Health #48-009 Manufacturer: Product: Distributor:	NB	*****\$21.41	*\$25.65	NB	NB	NB	NB
				Pro Down MSTOWELS BSN / MSTOWELS	Calderon 1001-6 Henry Schein / 9022678		\$21.59 Snowwhite Textile 48036		
AT87	35	TENNIS BALLS (3 PER CAN) Wilson #T1001 BSN MTWILCAN Manufacturer: Product: Distributor:	NB		NB	\$53.76	NB	NB	NB
				Wilson T1001 BSN / MTWILCAN					
AT88	1	FIELD HARDWARE KIT Riddell MOX BOX #27517 Adams #RHK Athletic Specialty Inc. #FRK Manufacturer: Product: Distributor:		NB	NB	NB	\$74.90	NB	NB
			*****\$63.21	Adams SS-730			Riddell 27517		

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT89	0	PRO SOFT SIDED KIT	NB	NB	NB	NB	NB	NB	\$70.95
		Sport Health 40126						\$53.43	
		Manufacturer:						Sports Health	Mueller
		Product:						40126	
AT91	0	COHESIVE BANDAGE	\$26.36	NB		NB		\$184.95	\$27.75
		Henry Schein #681-8992			\$25.89				
		School Health #28-165					\$29.36		
		Manufacturer:	Andover		Andover		Andover	Hartmann	Powerflex
		Product:	575020		3720WA		28165	25200000	3720WH
		Distributor:			Henry Schein / 6818992				United Health / A75-3720WH
AT92	11	POCKET MASK CPR	NB	NB		NB		\$5.95	\$7.60
		Sports Health 55-040					\$9.81		
		Henry Schein 499-0463			\$5.80				
		Manufacturer:			Allied Health		Laerdal	ADC	AMBU
		Product:			L64184-M		55040	4053	252103
		Distributor:			Henry Schein / 4990463				United Health / A70-252103
AT93	6	QWIK-STRIP BANDAIDS	NB	NB		NB		\$2.46	\$2.69
		Henry Schein #261-1415. (per Henry Schein, discontinued; new #9004504)			*\$1.23				
		Sports Health 32-124					\$1.78		
		Manufacturer:			HS Caremax		Sports Health	White Cross	ASO
		Product:			9004504		32028	15205	QWIK 2019
		Distributor:			Henry Schein / 9004504				United Health / A22-QWK 2019

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BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT94	0	SOFT SIDED SMALL FIRST AID KIT		NB		NB		NB	
		Cramer #761206	\$48.93						\$47.95
		Henry Schein 130-6157			\$110.79				
		Sports Health 42077					\$49.74		
		Manufacturer:	Cramer		Cramer		Cramer		Cramer
		Product:	135761206		1118000		42077		761206
		Distributor:			Henry Schein / 1306157				United Health / C99-761206
AT96	12	BIO FREEZE	\$26.45	NB		NB		\$29.61	\$25.90
		School Health #43241					\$28.86		
		Henry Schein 980-8805, (per Henry Schein, discontinued; new #6010712)			*\$26.40				
		Manufacturer:	Biofreeze		Performance Biofreeze Health		Biofreeze	Bell Horn	Biofreeze
		Product:	412001		11791		43241	967	980-8805
		Distributor:			Henry Schein / 6010712				United Health / P40-0100
AT97	1	STRIKE ALERT	\$69.89	NB				NB	NB
		Sports Health #90-427					\$66.22		
		Henry Schein 427-1282			\$65.41	\$65.75			
		Manufacturer:	Gen. Tools		MarSports Healthhall	Henry Schein (M747)	Strike Alert		
		Product:	S322LD9		10002	427-1282	90427		
		Distributor:			Henry Schein / 4271282				
AT98	1	ATHLETIC TRAINING KIT	NB	NB				NB	*****\$95.75
		Sports Health #40-027					\$106.54		
		Henry Schein 134-0623			\$98.32				
		Manufacturer:			Cramer		Cramer		Cramer
		Product:			111731		40027		111371
		Distributor:			Henry Schein / 1340623				United Health

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT99	54	ATHLETIC TAPE 2"	NB	NB		NB	NB	\$43.30	\$42.19
		Henry Schein 681-4531, (per Henry Schein, discontinued; new #9792458, 32 per case, 1 1/2 x 15yd)			*\$34.15				
		Sports Health 28068					\$45.77		
		Manufacturer:			HS Mueller		J & J	Dynarex	J & J
		Product:			13065		28068	3597	5187
		Distributor:			Henry Schein / 9792458				United Health / J18-5187
AT100	9	BANDAGE Sports HealthEER 1"	\$1.62	NB		NB	NB	\$1.56	
		Sports Health #32-028					\$1.78		\$1.39
		Henry Schein 900-4342, (per Henry Schein, discontinued; new #9004500)			*\$1.39				
		Manufacturer:	Dynarex		HS Caremax		Sports Health	Dynarex	ASO
		Product:	682019		9004500		32028	3602	32028
		Distributor:			Henry Schein / 9004500				United Health / A22-2019
AT101	7	SECOND SKIN 1" SQUARE	*****\$14.78	NB		NB	NB	\$22.08	\$14.95
		Sports Health #27-060					\$16.57		
		Henry Schein-645-2314			\$15.58				
		Manufacturer:	Spenco		Spenco		Spenco	Medi Dyne	Spenco
		Product:	475212		10-637-00		27060	SOS1200	10637
		Distributor:			Henry Schein / 6452314				United Health / S38-10637
AT102	3	SANITARY TABLETS	NB	NB		NB	NB		NB
		Sports Health #38-152					\$11.44		
		Henry Schein 316-7407			\$11.71				
		Manufacturer:			Waterboy		Waterboy		
		Product:			ST-1		38152		
		Distributor:			Henry Schein / 3167407				

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT108		FIELD HARDWARE KIT	NB	NB	NB	NB	NB	NB	NB
		Riddell #27-512				\$184.20			
		Manufacturer:				Riddell			
		Product:				27512			
		Distributor:							
AT110	0	CORN PADS	NB	NB	NB	NB	NB	\$23.89	\$5.40
		Henry Schein 155-5238							
		Sports Health 29029							
		Manufacturer:					\$4.57	Mabis / Briggs	Aetna
		Product:					Aetna Felt	765-3340-0000	29029
		Distributor:					29029		United Health / A30-39109
AT111	5	FLEXIBLE FABRIC ADHESIVE	\$7.22	NB	NB	NB		\$5.09	*****\$3.90
		Henry Schein 267-9766		\$5.09					
		Sports Health 32265					\$4.11		
		Manufacturer:	Conco 4 Wing	Dynarex			Sports Health	Dynarex	White Cross
		Product:	1304610	3620			32265	3620	1622
		Distributor:		Henry Schein / 2679766					United Health / W16-1622
AT112	2	MOLESKIN	\$12.75	NB	NB	NB		\$17.58	\$15.70
		Henry Schein 681-5072		\$11.45					
		Sports Health 29053					\$11.53		
		Manufacturer:	Andover	Andover			Aetna Felt	Mabis / Briggs	Andover
		Product:	574225	41-020025024			29053	765-5001-0000	041-02-024
		Distributor:		Henry Schein / 6815072					United Health / A75-04102024

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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT113	5	EXOCLEAR PLASTIC WRAP	NB	NB	NB	NB	NB	NB	\$24.50
		Henry Schein 969-0854		\$28.03					
		Sports Health 21214					\$24.24		
		Manufacturer:		Econoline			Econoline		Exoclear
		Product:		21214			21214		21214
		Distributor:		Henry Schein / 9690854					United Health / E50-21214
AT114	4	EYE WASports Health	NB	NB	NB	NB	NB	NB	*****\$4.25
		Henry Schein 692-7472		\$5.06					
		Sports Health 42087					\$4.66		
		Manufacturer:		Packit			Nortech Labs		Altaire Labs
		Product:		24-101			42087		175-46
		Distributor:		Henry Schein / 6927472					United Health / A85-17546
AT115	8	HEAVY DUTY ICE BAGS	*****\$47.90	\$57.40	NB	NB	NB	NB	\$57.50
		Henry Schein 134-8882		\$62.72					
		Sports Health 21144					\$72.58		
		Manufacturer:		Pro Down			Cramer		Cramer
		Product:		1082579			23671		236271
		Distributor:		BSN / 1082579			Henry Schein / 1348882		21144
									United Health / C99-236271
AT116	6	HEEL & LACE PADS	\$15.77	\$18.95	NB	NB	NB	NB	\$16.20
		Henry Schein 134-8918		\$15.70					
		Sports Health 28124					\$17.91		
		Manufacturer:		Cramer			Cramer		Cramer
		Product:		135082514			1078312		082514
		Distributor:		BSN / 1078312			Henry Schein / 1348918		28123
									United Health / C99-082514

District School Board of Pasco County

DATE OF OPENING: January 27, 2012 @ 2:30		Alert Services, Inc.	BSN Sports; Passon's Sports; U.S. Games	Henry Schein, Inc.	Pyramid School Products	Riddell / All American	School Health Corporation	Supreme Medical	United Health Supplies
BID TITLE: Athletic Training Supplies		PO Box 1088	PO Box 49	135 Duryea Road E-255	6510 North 54th Street	669 Sugar Lane	865 Muirfield Drive	PO Box 850247	PO Box 33958
BID #: 13-059-AJ		San Marcos, TX 78667	Jenkinton, PA 19046	Melville, NY 11747	Tampa, FL 33610	Elyria, OH 44035	Hanover Park, IL 60133	Mobile, AL 36685	Las Vegas, NV 89133
Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT117	1	NASAL SPONGES	\$9.16	NB		NB		NB	*****\$8.95
		Henry Schein 102-5455			\$9.48				
		Sports Health 30013					\$9.76		
		Manufacturer: Dynarex		HS / AR MEDICOM			Dynarex		Dynarex
		Product: 1773250		1025455			30025		3250
		Distributor:		Henry Schein / 1025455					United Health / D70-3250
AT118	3	6' DOUBLE WIDE ELASTIC WRA	\$19.90	NB		NB		\$17.87	*****\$12.90
		Henry Schein 320-0031							
		Sports Health 31075					\$15.80		
		Manufacturer: Conco					Sports Health	Hartmann Conco	QMD
		Product: 440660					31075	16610000	3200031
		Distributor:							United Health / Q12-DL6
AT119	4	NON-ADHERENT DRESSING	*****\$6.41	NB		NB		*****\$6.53	\$9.60
		Henry Schein 890-3809			\$7.28				
		Sports Health 27048					\$14.16		
		Manufacturer: Dynarex		Kendall			Coudien	Dyanrex	Kendall
		Product: 2469521		9642			27048	3434	9642
		Distributor:		Henry Schein / 8903809					United Health / K10-9642
AT120	0	QUICK ACTION EMPTY KIT	NB	NB		NB		NB	NB
		Henry Schein 499-6541			\$56.32				
		Sports Health 40033					\$148.56		
		Manufacturer: Medsource		HS-B3371			Cramer		
		Product:		Henry Schein / 4996541			40033		
		Distributor:							

District School Board of Pasco County

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BID TITLE: Athletic Training Supplies		PO Box 1088	PO Box 49	135 Duryea Road E-255	6510 North 54th Street	669 Sugar Lane	865 Muirfeld Drive	PO Box 850247	PO Box 33958
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Board Meeting 2/21/2012									
ITEM#	QTY	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
AT121	15	TAPE CUTTER	\$7.27	NB		NB		NB	\$3.15
		Henry Schein 863-5695		\$6.34					
		Sports Health 36067							
		Manufacturer: Cramer Sports Healthark		Mueller					Mueller
		Product: 1352100800		100201					200201
		Distributor: Henry Schein / 8635695							United Health / M99-200201
AT122	3	BLADE REPLACEMENT FOR TAPE CUTTER	\$20.93	NB		NB		NB	\$4.85
		Henry Schein 250-5642		\$20.58					
		Sports Health 36068							
		Manufacturer: Cramer		Mueller					Mueller
		Product: 135200801		100202					200301
		Distributor: Henry Schein / 2505642							United Health / M99-200301
		*Per Henry Schein, item # specified has been discontinued and/or item description does not match, i.e. size of item specified.							
		**Vendor bid training kit that does not include supplies as specified in bid documents.							
		***No cut sheets/specs for alternate item(s) submitted.							
		****Product # provided is not a correct Dynarex item # per Dynarex web-site.							
		*****Alternate bid item / product # meets bid specifications.							
		*****Not acceptable product per evaluation							
		NOTE: AT16 - Apparent low, \$6.67 for 1lb. Tube / \$0.42 per oz.							
		based on local preference.							