



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

### Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 6, 2012

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/dm*

RE: Six-Month Extension of Three-Year Contract  
Bid #09-093-DR: USDA Commodity Chicken Processing  
Asian Food Solutions, Incorporated  
Pilgrim's Pride Corporation

On February 3, 2009, official action (attached) was taken to award the above-referenced bid to Asian Food Solutions, Incorporated and Pilgrim's Pride Corporation. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the contract was awarded on December 15, 2009, and the third year was awarded on April 5, 2011 and will expire on June 30, 2012. The above mentioned vendors were contracted to verify their willingness to enter into a six-month extension permitted under the general terms and conditions of the contract to allow the PowerBuying Group to use the balance of the USDA Commodity Chicken inventory.

Considering services have been satisfactory, Lincoln Yee, President, Asian Food Solutions, Incorporated and Michael Rioux, Commodity Manager, Pilgrim's Pride Corporation were contacted to verify their willingness to enter into a six-month extension permitted under the general terms and conditions of the contract. As such, Lincoln Yee has agreed in writing (attached) to enter into a six-month extension of the contract. Michael Rioux has agreed in writing (attached) to enter into the six-month extension of the contract for Group B with a price increase of 1%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2011 index for the extended six-month extension of the contract, as stated in the bid document.

Group A Chicken, Chilled, Small, cannot be extended by the vendor due to the limited number of small chickens available. The decline in the availability of small chickens has been verified by David Brothers at the USDA.

Due to the USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers for the 2012/2013 school year, it is necessary to renew commodity processing bids within six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2012. This bid in no way affects contracts already in place for the 2011/2012 school year.

Therefore, at this time, it is my recommendation to enter into the six-month extension of the contract with Asian Food Solutions, Incorporated and Pilgrim's Pride Corporation (for Group B). The six-month extension of the contract will cover the period of July 1, 2012 through December 31, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: February 29, 2012 08:25:00



# District School Board of Pasco County

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**SIX-MONTH BID EXTENSION REQUEST**  
**BID #09-093-DR**  
**BID TITLE: USDA Commodity Chicken Processing**

XX \_\_\_\_\_

Yes, I agree to extend Bid #09-093-DR for six-month under the same terms and conditions as the existing bid. The six-month extension period shall be from **July 1, 2012 through December 31, 2012.**

\_\_\_\_\_

No, I do not agree to extend Bid #09-093-DR.

COMPANY NAME: Asian Food Solutions, Inc.

SIGNATURE: \_\_\_\_\_  
Digitally signed by Lincoln Yee  
 DN: cn=Lincoln Yee, o=Asian Food Solutions, Inc., ou=Asian Food Solutions, Inc., email=lyee@asianfoodsolutions.com, c=US

TYPED NAME AND TITLE: Lincoln Yee, President

TELEPHONE (WITH AREA CODE): 888-499-6888

FAX NUMBER (WITH AREA CODE): 440-848-8488

E-MAIL: lincoln.yee@asianfoodsolutions.com

DATE: 01/12/2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2219 (PHONE)  
**(813) 794-2111 (FAX)**



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

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**SIX-MONTH BID EXTENSION REQUEST**  
**BID #09-093-DR**  
**BID TITLE: USDA Commodity Chicken Processing**

\*\*\*\*

Yes, I agree to extend Bid #09-093-DR for six-month under the same terms and conditions as the existing bid. The six-month extension period shall be from **July 1, 2012 through December 31, 2012.**

\*\*\*\*Pilgrim's agrees to extend the terms of this agreement for Part B A522-100103 large bird only of this bid with a 1% increase in pricing per the attached price list. We can not agree to only a 1% on part A – A521 100100 small bird chicken.

No, I do not agree to extend Bid #09-093-DR.

COMPANY NAME: Pilgrim's Pride Corp

SIGNATURE: *Michael Rioux*

TYPED NAME AND TITLE: Michael Rioux Commodity Manager.

TELEPHONE (WITH AREA CODE): 678-691-5322

FAX NUMBER (WITH AREA CODE): 972-290-3488

E-MAIL: michael.rioux@pilgrims.com

DATE: January 27, 2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
**(813) 794-2111 (FAX)**





February 8, 2012

To: Debbie Reaves Buyer, District School Board of Pasco County

From: Everett Kuglar Director School Foodservice

Subject: Extension of Section B Power Buy Bid and Availability of Small Chickens That Meet USDA A-521/100100 specifications.

Gold Kist greatly appreciates the opportunity to extend the current Power Buy Chicken Bid until December 31, 2012 on the Section B commodity processed products derived from USDA A-522/100103 large chickens.

Unfortunately, due to the availability of the USDA A-521/100100 small chickens, we will not be able to extend the Section A portion of the bid. The poultry industry has seen a substantial decrease in the number of small chickens available. Our company alone has removed over 3 million small chickens per week from our grow out programs since the initial award of the Power Buy bid.





\* 2012-2013 pricing is current year pricing 11-12 plus 1% increase. The Donated Food Values have been changed to the 2012-13 values



**Commodity Products**

State: **PASCO COUNTY, FLORIDA -Power Buy 2012-2013**

Item Code	Product Description	Case Weight	Serving Size	Servings per case	Meat Equivalent	Bread Serving	Finished Yield	Cases per 35,000 lb USDA Load	Raw lb to make 1 finished case	2011-12 FFS Price / CASE	2012-13 FFS Price / CASE	Estimated Cost per serving	USDA Value / #	Donated Food Value	NET OFF Invoice / Commercial PER CASE	NET OFF Invoice / Commercial /SERVING
<b>Traditional Breading - Chicken Products with Dry Whole Egg &amp; ISP</b>																
71110	CN Breaded Chicken Nuggets w/ISP & DWE (5-68 oz= 1 serving)	30	3.40 oz	141	2	1	150.00%	1,800	20.000	\$28.50	\$28.79	0.204	#####	\$14.57	\$43.35	0.307
62110	CN Breaded Chicken Strips w/ISP & DWE (4-.85 oz= 1 serving)	30	3.40 oz	139	2	1	149.00%	1,788	20.130	\$28.50	\$28.79	0.207	#####	\$14.66	\$43.45	0.313
76110	CN Breaded Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.37 oz	144	2	1	150.00%	1,800	20.000	\$28.50	\$28.79	0.200	#####	\$14.57	\$43.35	0.301
<b>150% Yield - Homestyle Breading - Chicken Products with Soy Isolate with Dry Whole Egg</b>																
6143	CN Homestyle Brd Chicken Nuggets w/ISP & DWE (5-.608 oz= 1 serving)	30	3.04 oz	157	2	1	150.00%	1,800	20.000	\$30.60	\$30.91	0.197	#####	\$14.57	\$45.47	0.290
6243	CN Homestyle Brd Chicken Strips w/ISP & DWE (3-1.28 oz= 1 serving)	30	3.84 oz	125	2	1	146.00%	1,752	20.550	\$30.60	\$30.91	0.247	#####	\$14.97	\$45.87	0.367
6343	CN Homestyle Brd Breakfast Patty w/ISP & DWE (1 = 1 serving)	30	1.63 oz	294	1	0.50	146.00%	1,752	20.550	\$30.60	\$30.91	0.105	#####	\$14.97	\$45.87	0.156
6643	CN Homestyle Brd Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2	1	150.00%	1,800	20.000	\$30.60	\$30.91	0.198	#####	\$14.57	\$45.47	0.292
<b>148% Whole Grain Breading - Chicken Products with ISP &amp; DWE- NO MILK</b>																
61210	CN Whole Grain Chicken Nuggets w/ ISP & DWE (5-.608 oz= 1 serving)	30	3.04 oz	158	2	1	148.00%	1,776	20.270	\$32.40	\$32.72	0.207	#####	\$14.76	\$47.49	0.301
62210	CN Whole Grain Chicken Strips w/ ISP & DWE (3-1.28 oz = 1 serving)	30	3.06 oz	156	2	1	144.00%	1,728	20.270	\$32.40	\$32.72	0.210	#####	\$14.76	\$47.49	0.304
66210	CN Whole Grain Chicken Patties w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2	1	148.00%	1,776	20.270	\$32.40	\$32.72	0.210	#####	\$14.76	\$47.49	0.304
<b>148% Hot &amp; Spicy Breaded Products with ISP with &amp; DWE - NO MILK</b>																
66010	CN Hot & Spicy Breaded Chicken Strip w/ISP & DWE (3-1.28 Oz = 1 serving)	30	3.84 oz	125	2	1	142.22%	1,706	21.100	\$33.00	\$33.33	0.267	#####	\$15.37	\$48.70	0.390
66560	CN Hot & Spicy Breaded Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2	1	148.00%	1,776	20.270	\$32.10	\$32.42	0.208	#####	\$14.76	\$47.19	0.302
<b>Popcorn &amp; Specialty Products</b>																
7915	CN Breaded Chicken Popcorn w/cups (14 = 1 serving)	20	3.08 oz	103	2	1	162.00%	2,917	12.341	\$30.60	\$30.91	0.300	#####	\$8.99	\$39.90	0.387
69130	CN Breaded Chicken Popcorn-No cups (14 = 1 serving)	20	3.08 oz	103	2	1	162.00%	2,917	12.341	\$23.20	\$23.43	0.227	#####	\$8.99	\$32.42	0.315
110453	CN Chicken Smackers (10 - .43 oz= 1 serving) - NO DWE	30	4.3 oz	108	2	1.25	100.00%	1,201	29.975	\$36.30	\$36.66	0.339	#####	\$21.83	\$58.50	0.542
110463	CN Breaded Chicken Sticks w/ ISP (5 - .712 oz= 1 serving) -NO DWE	30	3.56 oz	130	2	1	123.75%	1,485	24.24	\$36.90	\$37.27	0.287	#####	\$17.66	\$54.93	0.423
46918	CN Chicken Ring Thing (5 - .695 oz = 1 serving)	30	3.475 oz	138	2	1	102.00%	1,222	29.460	\$36.00	\$36.36	0.263	#####	\$21.46	\$57.82	0.419
<b>Unbreaded Chicken Products</b>																
26624	CN Unbreaded Chicken Patties (1 = 1 serving)	30	2.50 oz	192	2	0	83.33%	1,000	36.000	\$39.00	\$39.39	0.205	#####	\$26.22	\$65.61	0.342
1325	CN Unbreaded Chicken Fajita Strips (2.05 oz = 1 serving)	30	2.05 oz	234	2	0	83.33%	1,000	36.000	\$46.20	\$46.66	0.199	#####	\$26.22	\$72.88	0.311
1230	FC Diced Chicken Strips (2.72 oz = 1 serving)	30	2.72 oz	176	2	0	83.33%	1,000	36.000	\$46.20	\$46.66	0.265	#####	\$26.22	\$72.88	0.414
26276	CN Unbreaded Honey BBQ Nuggets (5 -.62 oz = 1 serving)	30	3.10 oz	155	2	0	120.00%	1,440	25.000	\$39.90	\$40.30	0.260	#####	\$18.21	\$58.51	0.377
<b>Small Bird Chicken Products</b>																
7810	FC Breaded 8 piece parts	35	7 oz	80	2	1	126.20%	1,298	27.730	\$33.95	Not rolling over					
8820	FC Roasted 8 piece parts	30	4.44 oz	92	2	0	107.50%	1,291	27.885	\$32.70	Not rolling over					

\* Serving Size = 1 Breast or 1 Thigh or 1 Drum & Wing

310 Serving Size based on 2.92# to 3# raw Bird

8820 Serving Size based on 3.125# average raw bird.



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December 20, 2011

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-093-DR: USDA Commodity Chicken Processing  
Food and Nutrition Services  
Additional Chicken Products  
Pilgrim's Pride Corporation

On February 3, 2009, official action was taken to award the above-referenced bid to Asian Food Solutions for Group C "all-or-none" line items for USDA Commodity Chicken Processing and renewed on April 5, 2011 for the 2011-2012 school year.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Cargill Kitchen Solutions has submitted pricing for four new products using USDA #100103 (A522) Chicken Large, Chilled: (1) Chicken Bites, 4.38 ounce, 109 per case; (2) Chicken Breast Fillet, 4 ounces, 120 per case; (3) Chicken Breast Fillet, hot and Spicy, 4 ounce, 120 per case; (4) Chicken Fajita Meat, 4 ounces, 120 per case. Attached you will find the fee for service price information for the new chicken products. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000, Special Revenue Funds. It is my recommendation that these products be added to our USDA Commodity Chicken Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dsr

Attachments



**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Chicken Processing Bid #09-093-DR**

Item No	Description	Required Information	Required information to be completed by awarded bidder.	
<b>Processing for 100103 (A522) Chicken, Large, Chilled</b>				
12/11 A	Chicken Bites: Fully cooked, breaded, boneless, skinless, whole muscle chicken breast with rib meat, 0.73 oz average chunks, IQF, with serving boxes. 6 pieces per serving to provide 2 meat/meat alternate and 1 bread serving. 30# / case	Brand	Chris P. Chicken	
		Commodity Code #	7515	
		Commercial Code #	7515	
		Portion Size	4.38 oz	
		Portions / Case	109	
		Case Size	30	
		Pounds DF / Case	24.76	
		USDA Commodity Used: 100103 (A522) Chicken, Large Chilled	Fee for Service / Case	\$69.00
			Net (NOI) Price / Case	\$69.00
			DF \$ Value / Case	\$17.79
			NOI Bid Price (Commodity Benchmark Price) / Case	86.79
			Net (NOI) Price / Portion	0.6330
			Total Price / Portion (Includes DF \$ Value)	0.7962
			Distribution Cost / Portion	0.0116
	Total Delivered Price / Portion	0.8078		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$90.00	
12/11 B	Chicken Breast Fillet: Fully cooked, breaded, boneless, skinless, whole muscle chicken breast with rib meat fillet, 4 oz average, IQF, with serving boxes. One fillet to provide 2 meat/meat alternate and 1 bread serving. 30# / case	Brand	Chris P. Chicken	
		Commodity Code #	7513	
		Commercial Code #	7513	
		Portion Size	4 oz	
		Portions / Case	120	
		Case Size	30	
		Pounds DF / Case	24.76	
		USDA Commodity Used: 100103 (A522) Chicken, Large Chilled	Fee for Service / Case	\$69.00
			Net (NOI) Price / Case	\$69.00
			DF \$ Value / Case	\$17.79
			NOI Bid Price (Commodity Benchmark Price) / Case	86.79
			Net (NOI) Price / Portion	0.5750
			Total Price / Portion (Includes DF \$ Value)	0.7233
			Distribution Cost / Portion	0.0105
	Total Delivered Price / Portion	0.7338		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$90.00	

Pricing good January 1, 2012 through June 30, 2012.

Michael Rioux, Commodity Manager  
Company Official  
Pilgrim's Pride Corporation

*Michael Rioux*

Date 12/5/11  
**District School Board  
of Pasco County**

**DEC 20 2011**

Board Approved



**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.	
12/11 C	Chicken Breast Fillet, Hot and Spicy: Fully cooked, breaded, hot and spicy seasonings, boneless, skinless, whole muscle chicken breast with rib meat fillet, 4 oz average, IQF, with serving boxes. One fillet to provide 2 meat/meat alternate and 1 bread serving. 30# / case	Brand	Chris P. Chicken	
		Commodity Code #	7514	
		Commercial Code #	7514	
		Portion Size	4 oz	
		Portions / Case	120	
		Case Size	30	
		Pounds DF / Case	24.76	
		USDA Commodity Used: 100103 (A522) Chicken, Large Chilled	Fee for Service / Case	\$69.00
			Net (NOI) Price / Case	\$69.00
			DF \$ Value / Case	\$17.79
			NOI Bid Price (Commodity Benchmark Price) / Case	86.79
			Net (NOI) Price / Portion	0.5750
			Total Price / Portion (Includes DF \$ Value)	0.7233
			Distribution Cost / Portion	0.0105
Total Delivered Price / Portion	0.7338			
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$90.00		
12/11 D	Chicken Fajita Meat: Fully cooked, oven roasted with grill marks, marinated with fajita flavorings, boneless, skinless, whole muscle dark chicken meat, natural strips, IQF. 2.5 oz to provide 2 meat/meat alternate, CN Label. 30# / case	Brand	Gold Kist Farms	
		Commodity Code #	1330	
		Commercial Code #	1330	
		Portion Size	2.5 oz	
		Portions / Case	192	
		Case Size	30	
		Pounds DF / Case	51.14	
		USDA Commodity Used: 100103 (A522) Chicken, Large Chilled	Fee for Service / Case	\$49.50
			Net (NOI) Price / Case	\$49.50
			DF \$ Value / Case	\$36.73
			NOI Bid Price (Commodity Benchmark Price) / Case	86.23
			Net (NOI) Price / Portion	0.2578
			Total Price / Portion (Includes DF \$ Value)	0.4491
			Distribution Cost / Portion	0.0066
Total Delivered Price / Portion	0.4557			
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$86.23		

Pricing good January 1, 2012 through June 30, 2012.

Michael Rioux, Commodity Manager  
Company Official  
Pilgrim's Pride Corporation



12/5/11  
Date

**District School Board  
of Pasco County**

DEC 20 2011

Board Approved



## District School Board of Pasco County

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Heather Fiorentino, Superintendent

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### Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111

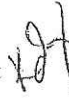
727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

August 16, 2011

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-093-DR: USDA Commodity Chicken Processing  
Food and Nutrition Services  
Additional Chicken Products  
Asian Food Solutions

On February 3, 2009, official action was taken to award the above-referenced bid to Asian Food Solutions for Group C "all-or-none" line items for USDA Commodity Chicken Processing and renewed on April 5, 2011 for the 2011-2012 school year. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

Asian Food Solutions has submitted pricing on one (1) new product: Chicken, General Tso's, using the USDA A518 Chicken Legs, Chilled. Please refer to the fee for service price information (attached) for the new chicken product to be effective through June 30, 2012. Adding this item will allow us to better utilize our USDA Entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000, Special Revenue Funds. It is my recommendation that this product be added to our USDA Commodity Chicken Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dsr

Attachments

District School Board  
of Pasco County

AUG 16 2011

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: August 10, 2011 09:14:00

Board Approved





## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Food and Nutrition Services  
Julie Hedine, Supervisor  
813/794-2435 Fax: 813/794-2118  
727/774-2435 TDD: 813/794-2484  
352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

**MEMORANDUM**  
FNS-10-12

July 26, 2011

**TO:** Stephanie Bunford, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

**SUBJECT:** **USDA Commodity Chicken Processing Bid Addition**

The USDA Commodity Chicken Processing Bid #09-093-DR Group C line items were awarded to Asian Food Solutions on February 3, 2009 and renewed on April 5, 2011 for the 2011-2012 school year. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Asian Food Solutions has submitted pricing for one new product using USDA A518 Chicken Legs, Chilled. Attached you will find the fee for service and net off invoice price information for the chicken product to be effective through June 30, 2012. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Chicken Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board  
of Pasco County

AUG 16 2011

Board Approved



**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Chicken Processing Bid #09-093-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
<b>Processing for A518 Chicken Legs, Chilled</b>			
08/11 A	Chicken, General Tso's: Fully cooked, lightly battered, boneless, skinless chicken chunks in sweet and spicy sauce, IQF, 5 lb bags of chicken with 2.15 lb boilable bags of sauce, frozen. 3.96 oz serving to equal 2 meal/meat alternate and 1 bread serving. CN Label.  USDA Commodity Used: A518 Chix Legs, Chilled	Brand	Asian Food Solutions
		Commodity Code #	72003
		Commercial Code #	72003
		Portion Size	3.96 oz
		Portions / Case	171
		Case Size	42.9
		Pounds DF / Case	34.65
		Fee for Service / Case	\$93.20
		Net (NOI) Price / Case	\$93.20
		DF \$ Value / Case	\$21.18
		NOI Bid Price (Commodity Benchmark Price) / Case	114.38
		Net (NOI) Price / Portion	0.5450
		Total Price / Portion (Includes DF \$ Value)	0.6689
		Distribution Cost / Portion	0.0074
Total Delivered Price / Portion	0.6762		
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$114.38	



Pricing good September 1, 2011 through June 30, 2012.

\_\_\_\_\_  
Company Official  
Asian Food Solutions

\_\_\_\_\_  
Date 7/22/2011

District School Board  
of Pasco County

AUG 16 2011

Board Approved



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 5, 2011

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract  
Bid #09-093-DR: USDA Commodity Chicken Processing  
Asian Food Solutions, Incorporated  
Out of the Shell, LLC., d/b/a Lings  
Pilgrim's Pride Corporation

On February 3, 2009, official action (attached) was taken to award the above-referenced bid to Asian Food Solutions, Incorporated, Out of the Shell, LLC., d/b/a Lings, and Pilgrim's Pride Corporation. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Allan Lam, COO, Asian Food Solutions, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings, and Michael Rioux, Commodity Manager, Pilgrim's Pride Corporation was contacted to verify their willingness to enter into the third year of the agreement. As such, Allan Lam and Michael Rioux have agreed in writing (attached), to enter into the third year of the contract. However, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings is not willing to renew the bid due to manufacture price increase.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is several months before the beginning of the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids several months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-093-DR: USDA Commodity Chicken Processing bid three months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with Asian Food Solutions, Incorporated and Pilgrim's Pride Corporation. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board  
of Pasco County

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APR 05 2011

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# District School Board of Pasco County

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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

### BID RENEWAL REQUEST

BID #09-093-DR

BID TITLE: USDA Commodity Chicken Processing

X

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The ~~second~~ year period shall be from July 1, 2010 through June 30, 2011. *Third*

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Asian Food Solutions, Inc.

SIGNATURE: *Allan Lam*

TYPED NAME AND TITLE: Allan Lam, COO

TELEPHONE (WITH AREA CODE): 888-499-6888

FAX NUMBER (WITH AREA CODE): 440-848-8488

E-MAIL: lincoln.yee@asianfoodsolutions.com

DATE: 10/17/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: Debra Reaves, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

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# District School Board of Pasco County

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**BID RENEWAL REQUEST**  
**BID #09-093-DR**  
**BID TITLE: USDA Commodity Chicken Processing**

\_\_\_\_\_ XX Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The ~~second~~ year period shall be from July 1, 2011 through June 30, 2012. *Third*

\_\_\_\_\_ No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Pilgrim's Pride Corp --"School Foodservice" ----Please note in address----

SIGNATURE: *Michael Rioux*

TYPED NAME AND TITLE: Michael Rioux, Commodity Manager

TELEPHONE (WITH AREA CODE): 678-691-5322 New

FAX NUMBER (WITH AREA CODE): 972-290-3488 New

E-MAIL: Michael.rioux@pilgrims.com new

DATE: October 18, 2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

### BID RENEWAL REQUEST

**BID #09-093-DR**

**BID TITLE: USDA Commodity Chicken Processing**

\_\_\_\_\_

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2011 through June 30, 2012.

X  
\_\_\_\_\_

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Out of the Shell, LLC dba Lings

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Roy Meador, National Sales Administrator

TELEPHONE (WITH AREA CODE): 909-238-3483

FAX NUMBER (WITH AREA CODE): 626-401-1925

E-MAIL: roydmeador@aol.com

DATE: 11-3-10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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## District School Board of Pasco County

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Heather Florentino, Superintendent

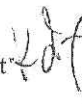
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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 20, 2010

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid #09-093-DR: USDA Commodity Chicken Processing  
Out of the Shell, LLC., d/b/a Lings

On February 3, 2009, official action (attached) was taken to award Pilgrim's Pride Corporation, Asian Food Solutions, Incorporated, and Out of the Shell, LLC., d/b/a Ling's for the first year of a three-year contract, renewable annually based on mutual consent of both parties.

The second year of the contract was Board approved on December 15, 2009 to Pilgrim's Pride Corporation and Asian Food Solutions, Incorporated. At that time Out of the Shell, LLC, d/b/a Ling's was unable to renew their bid due to adjustments being made to their commodity program. However, considering their current bid is still active through June 30, 2010, Out of the Shell, LLC., d/b/a Lings would like to renew their bid with changes to their commodity program which includes pack size changes which in turn have resulted in price decreases as indicated on the attached price comparisons. They are now requesting to renew their contract for the second year (see attached).

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Out of the Shell, LLC, d/b/a Ling's has submitted pricing for one new product using USDA A518 Chicken, Legs. Attached you will find the fee for service price information for the Spicy Sichuan Chicken to be effective July 1, 2010 through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000, Special Revenue Funds. Food and Nutrition Services requests to enter into the second year of the agreement with Out of the Shell, LLC., d/b/a Ling's and accept these updates to the USDA Commodity Chicken Processing bid.

Considering services have been satisfactory, it is my recommendation to enter into the second year of the agreement with Out of the Shell, LLC., d/b/a Lings. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Chicken Processing

Due Date/Time: January 13, 2009, 2:30 pm

Bid Number: 09-093-DR

Appendix A: COMMODITY PROCESSING PRODUCT BID SHEETS

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Out of the Shell	Out of the Shell
						2009-2010	2010-2011
Group C: Products Using A51B Chicken, Legs, Chilled (Line item awards)						2009-2010	2010-2011
13C	<b>Chicken in Mandarin Orange Sauce:</b> Fully cooked, boneless, skinless, marinated, lightly battered, quick fried, chicken chunks, IQF, 5 lb bags. Mandarin orange sauce in 32 oz boilable bags. CN Label.	Ling's (Out of the Shell) #10001-2 Equivalent Alternate	3,594,600		Brand	Ling's	Ling's
					Commodity Code #	8-52724-10001-2	8-52724-11101-8
					Commercial Code #	8-52724-10001-2	8-52724-22201-1
					Portion Size	3.92 oz	3.92 oz
					Portions / Case	57	142
					Case Size	14	35 lbs
					Pounds DF / Case	12.39	55.38
					Fee for Service / Case	\$28.27	\$68.39
					NOI Bid Price (Commodity Benchmark Price) / Case	N/A	N/A
					DF \$ Value / Case	\$7.50	\$28.80
	Total Price / Case	\$35.77	\$97.19				
	Net (NOI) Price / Portion	N/A	N/A				
	FFS Price / Portion	\$0.4960	\$0.4816				
Total Price / Portion (Includes DF \$ Value)	\$0.6275	\$0.6844					
Size of serving to equal 2 oz M/MA:							

District School Board  
 of Pasco County  
 APR 20 2010

Company Name / Initials \_\_\_\_\_



**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Chicken Processing

Due Date/Time: January 13, 2009, 2:30 pm

Bid Number: 09-093-DR

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Out of the Shell	
						2009-2010	2010-2011
Group C: Products Using A518 Chicken Legs, Chilled (Line item awards)						2009-2010	2010-2011
16C	Chicken in Teriyaki Sauce: Fully cooked, boneless, skinless, marinated, chicken chunks, IQF, 5 lb boilable bags. BBQ teriyaki sauce in 24 oz boilable bags. CN Label	Ling's (Out of the Shell) #10002-9 Equivalent Alternate	1,621,440		Brand	Ling's	Ling's
					Commodity Code #	8-52724-10002-9	8-52724-11102-5
					Commercial Code #	8-52724-10002-9	8-52724-22202-8
					Portion Size	2.6 oz	2.6 oz
					Portions / Case	80	207
					Case Size	13	33.75 lbs
					Pounds DF / Case	16.28	84.51
					Fee for Service / Case	\$27.27	\$70.44
					NOI Bid Price (Commodity Benchmark Price) / Case	N/A	N/A
					DF \$ Value / Case	\$9.85	\$43.95
					Total Price / Case	\$37.12	\$114.39
					Net (NOI) Price / Portion	N/A	N/A
					FFS Price / Portion	\$0.3409	\$0.3403
					Total Price / Portion (Includes DF \$ Value)	\$0.4640	\$0.5526

APR 20 2010  
District School Board  
of Pasco County

Company Name / Initials \_\_\_\_\_



**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Chicken Processing Bid #09-093-DR

Item No.	Description	Required Information	Required Information to be completed by Bidder
14BB	Product Description: CN Breaded Chicken Sticks w/ISP	Brand	Gold Kist
		Commodity Code #	110463
		Commercial Code #	110463
		Portion Size	3.56 oz
		Portions / Case	130
		Case Size	30#
		Pounds DF / Case	24.24
	USDA Commodity Used: A522 Chicken, Large	Fee for Service / Case	\$36.90
		Net (NOI) Price / Case	\$36.90
		DF \$ Value / Case	\$13.81
		NOI Bid Price (Commodity Benchmark Price) / Case	\$50.71
		Net (NOI) Price / Portion	\$0.2838
		Total Price / Portion (Includes DF \$ Value)	\$0.3901
		Distribution Cost / Portion	\$0.0097
Total Delivered Price / Portion		\$0.3998	
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$50.71
15BB	Product Description:	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
	USDA Commodity Used: A522 Chicken, Large	Fee for Service / Case	
		Net (NOI) Price / Case	
		DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
Total Delivered Price / Portion			
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	

Pricing good July 1, 2010 through June 30, 2011.

*Michael K. King*  
Signature / Title  
Pilgrim's Pride Foodservice

*March 18 2010*  
Date

District School Board  
of Pasco County

APR 20 2010

Approved



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 15, 2009

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid #09-093-DR: USDA Commodity Chicken Processing  
Asian Food Solutions, Incorporated  
Out of the Shell, LLC., d/b/a Lings  
Pilgrim's Pride Corporation

On February 3, 2009, official action (attached) was taken to award the above-referenced bid to Asian Food Solutions, Incorporated, Out of the Shell, LLC., d/b/a Lings, and Pilgrim's Pride Corporation. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

Considering services have been satisfactory, Lincoln Yee, President, Asian Food Solutions, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings and Bill Kantola, Senior Vice President Foodservice, Pilgrim's Pride Corporation was contacted to verify their willingness to enter into the second year of the agreement. As such, Lincoln Yee and Roy Meador have agreed in writing (attached), to enter into the second year of the contract. However, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings was not able to renew the bid due to adjustments to their Commodity program and case pack size.

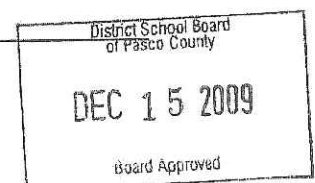
USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-25-DR: USDA Commodity Peanut Butter Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Asian Food Solutions, Incorporated and Pilgrim's Pride Corporation. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

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# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

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Department of Purchasing  
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 352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

**BID RENEWAL REQUEST**  
**BID #09-093-DR**  
**BID TITLE: USDA Commodity Chicken Processing**

X \_\_\_\_\_

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

\_\_\_\_\_

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Asian Food Solutions, Inc.

SIGNATURE: \_\_\_\_\_ *[Signature]*

TYPED NAME AND TITLE: Lincoln Yee, President

TELEPHONE (WITH AREA CODE): 888-499-6888

FAX NUMBER (WITH AREA CODE): 440-848-8488

E-MAIL: lincoln.yee@asianfoodsolutions.com

DATE: 10/21/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2219 (PHONE)  
**(813) 794-2111 (FAX)**

District School Board  
 of Pasco County  
**DEC 15 2009**  
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# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

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 352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

*(\*) Please Be Aware that  
 Lings Price per Puro will  
 stay the same. we are  
 making Pack size changes  
 to our commodity area,*

*Roy Meador  
 11-6-09  
 Yes (\*)  
 No 11-06-09  
 Roy Meador*

**BID RENEWAL REQUEST**  
**BID #09-093-DR**  
**BID TITLE: USDA Commodity Chicken Processing**

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

*Roy Meador*

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Out of the Shell, LLC dba Lings

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Mellie Stephens, National Sales Administrator *ROY MEADOR*

TELEPHONE (WITH AREA CODE): 626-401-1925 *909-238-3483*

FAX NUMBER (WITH AREA CODE): 626-401-1925

E-MAIL: bingscentralkitchen@yahoo.com *Roy DMeador@aol.com*

DATE: 11-2-09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
 ATTENTION: Debra Reaves, Buyer Assistant  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2219 (PHONE)  
 (813) 794-2111 (FAX)

District School Board  
 of Pasco County  
 DEC 15 2009  
 Board Approved

*LINDA*





Roy Meador  
Director of Sales  
33104 Bayhill Road  
Yucaipa, CA 92399  
909-238-3483  
909-797-3622 fax  
[RoyDMeador@aol.com](mailto:RoyDMeador@aol.com)

# Fax

<b>To:</b> Debra Reaves / Pasco County	<b>From:</b> Roy Meador / Ling's
<b>Fax:</b> 813-794-2111	<b>Pages:</b> 2
<b>Phone:</b> 813-794-2219	<b>Date:</b> 11-6-09
<b>Re:</b> Bid #09-093-DR	<b>CC:</b>
	<b>Dusty</b>
<hr/>	
USDA Commodity Chicken Processing	407-856-0396 fax

Debra:

November 5, 2009 I faxed a Bid Renewal Request. Ling's agreed to a renew Bid # 09- 093-DR.

I am required to inform you Ling's will have to resend it's offer to renew the bid. We are making adjustments to our Commodity program and case pack size.

Please fill free to contact me if you have any comments.

Regards, Roy Meador

District School Board of Pasco County
DEC 15 2009
Board Approved



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Florentino, Superintendent

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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

### BID RENEWAL REQUEST BID #09-093-DR BID TITLE: USDA Commodity Chicken Processing

X

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Pilgrim's Pride Corp

SIGNATURE: Bill Kettle

TYPED NAME AND TITLE: Bill Kettle, R. V.P. Foodservice

TELEPHONE (WITH AREA CODE): CONTACT INFO: 626-401-1923 - MICHAEL RIOUX - 770-232-4481

FAX NUMBER (WITH AREA CODE): 626-401-1925 " " - 770-393-5148

E-MAIL: MICHAEL.RIOUX@PILRIMSPRIDE.COM

DATE: 11-23-09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: Debra Reaves, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

District School Board  
of Pasco County  
DEC 15 2009  
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# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
 Kendra Goodman, CPPB, Purchasing Agent  
 813/ 794-2221 Fax: 813/ 794-2111  
 727/ 774-2221 TDD: 813/ 794-2484  
 352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 21, 2009

**MEMORANDUM**

TO: Honorable Board Members  
 FROM: Kendra Goodman, CPPB, Purchasing Agent  
 RE: Bid # 09-093-DR: USDA Commodity Chicken Processing  
 Asian Food Solutions, Inc. Item Price Decrease

Three (3) items on the USDA Commodity Chicken Processing Bid #09-093-DR were awarded to Asian Food Solutions on February 3, 2009. Lincoln Yee, President of Asian Food Solutions, Inc., has advised us that the reduced pricing on the following two (2) items was submitted to the Hillsborough County School District Commodity Food Processing Bid #8236-DST. Asian Foods has offered to extend the pricing under this bid to the District School Board of Pasco County. These price changes will result in a 9-11% reduction in the processing cost for the two items. Pricing would therefore be as follows:

Commodity Chicken Processing Bid #09-093-Dr	11C Chicken in Cajun Sauce #73022 Current Awarded Bid Price:	Extended Hillsborough County Bid price:	15C Chicken in Tangerine Sauce #72001 Current Awarded Bid Price:	Extended Hillsborough County Bid price:
Fee for Service/Case	\$89.82	\$81.79	\$102.60	\$90.85
NOI Bid Price (Commodity Benchmark Price)/Case	\$117.64	\$109.61	\$124.49	\$112.74
DF \$ Value/Case	\$27.82	\$27.82	\$21.89	\$21.89
Net (NOI) Price/Case	\$89.82	\$81.79	\$102.60	\$90.85
Net (NOI) Price/Portion	\$0.3743	\$0.3408	\$0.5985	\$0.5313
Total Price/Portion (Includes DF \$ Value	\$0.4902	\$0.46567	\$0.7262	\$0.6593

Julie Hedine, Supervisor, Food and Nutrition Services, requests these new prices be used to update our Commodity Chicken Processing bid for the 2009-2010 school year. All other terms and conditions will remain the same.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachments

Date/Time: April 15, 2009 10:48:00

District School Board  
of Pasco County  
  
**DEC 15 2009**  
  
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of Pasco County

**APR 21 2009**



# District School Board of Pasco County

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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

January 19, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-093-DR: Commodity Chicken Processing  
Food and Nutrition Services  
Additional Chicken Products

On February 3, 2009, official action was taken to award the above-referenced bid to Asian Food Solutions line items in Group C utilizing A518 Chicken Legs, Chilled, and renewed on December 15, 2009 for the 2010-2011 school year.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joseph Stefanutti, President, Asian Food Solutions, has submitted pricing for one new product: Teriyaki Chicken, using USDA A518 Chicken Legs, as they become available. Pricing through June 30, 2011 would be as follows:

Commodity Sandwich Processing Bid #07-116-DR	Piccolo Italian Sub
Product Code Number	73001
Case Count	240
Fee for Service / Case	\$83.08
NOI Bid Price (Commodity Benchmark Price) / Case	\$110.60
DF \$ Value / Case	\$23.91
Net (NOI) Price / Case	\$86.69
Net (NOI) Price / Portion	\$0.0053
Total Price / Portion (Includes DF \$ Value)	\$0.4661

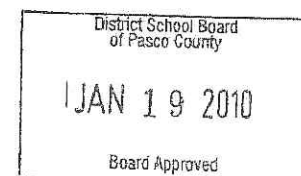
Adding this new item will allow us a greater opportunity to utilize the USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutritional Services is recommending to add this product to our USDA Commodity Sandwich bid. The estimated annual purchases are not anticipated to change the total bid awards of \$325,000, using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:





**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Chicken Processing Bid #09-093-DR

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
<b>Processing for AS130 Chicken Legs, Chilled</b>			
	<b>Product Description:</b>	Brand	Asian Food Solutions
		Commodity Code #	73001
		Commercial Code #	73001
		Portion Size	2.85 oz
		Portions / Case	240
		Case Size	42.9
		Pounds DF / Case	45.88
	<b>USDA Commodity Used:</b>	Fee for Service / Case	\$83.08
		Net (NOI) Price / Case	\$86.69
		DF \$ Value / Case	\$23.91
		NOI Bid Price (Commodity Benchmark Price) / Case	110.60
		Net (NOI) Price / Portion	0.3612
		Total Price / Portion (Includes DF \$ Value)	0.4608
		Distribution Cost / Portion	0.0053
	Total Delivered Price / Portion	0.4661	
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$117.69
<b>Processing for AS130 Chicken Legs, Chilled</b>			
	<b>Product Description:</b>	Brand	Asian Food Solutions
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
	<b>USDA Commodity Used:</b>	Fee for Service / Case	
		Net (NOI) Price / Case	
		DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
	Total Delivered Price / Portion		
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	

Pricing good through June 30, 2010.

\_\_\_\_\_  
Company Official  
Asian Food Solutions

12/14/09  
\_\_\_\_\_  
Date

District School Board  
of Pasco County  
  
JAN 19 2010  
  
Board Approved



## District School Board of Pasco County

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Heather Fiorentino, Superintendent


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Department of Purchasing  
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727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 15, 2009

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid #09-093-DR: USDA Commodity Chicken Processing  
Asian Food Solutions, Incorporated  
Out of the Shell, LLC., d/b/a Lings  
Pilgrim's Pride Corporation

On February 3, 2009, official action (attached) was taken to award the above-referenced bid to Asian Food Solutions, Incorporated, Out of the Shell, LLC., d/b/a Lings, and Pilgrim's Pride Corporation. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

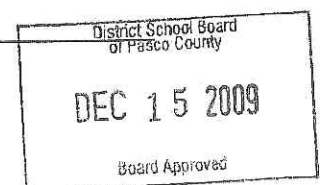
Considering services have been satisfactory, Lincoln Yee, President, Asian Food Solutions, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings and Bill Kantola, Senior Vice President Foodservice, Pilgrim's Pride Corporation was contacted to verify their willingness to enter into the second year of the agreement. As such, Lincoln Yee and Roy Meador have agreed in writing (attached), to enter into the second year of the contract. However, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings was not able to renew the bid due to adjustments to their Commodity program and case pack size.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-25-DR: USDA Commodity Peanut Butter Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Asian Food Solutions, Incorporated and Pilgrim's Pride Corporation. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr







# District School Board of Pasco County

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 352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

**BID RENEWAL REQUEST**  
**BID #09-093-DR**  
**BID TITLE: USDA Commodity Chicken Processing**

X \_\_\_\_\_

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

\_\_\_\_\_

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Asian Food Solutions, Inc.

SIGNATURE: \_\_\_\_\_ *[Signature]*

TYPED NAME AND TITLE: Lincoln Yee, President

TELEPHONE (WITH AREA CODE): 888-499-6888

FAX NUMBER (WITH AREA CODE): 440-848-8488

E-MAIL: lincoln.yee@asianfoodsolutions.com

DATE: 10/21/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2219 (PHONE)  
**(813) 794-2111 (FAX)**

District School Board  
 of Pasco County  
**DEC 15 2009**  
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 352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

*(\*) Please Be Aware that  
 Lings Price per Pounds will  
 stay the same. we are  
 making Pack size changes  
 to our commodity area*

*Roy Meador  
 11-6-09  
 Yes (\*)  
 No 11-20-09  
 Roy Meador*

**BID RENEWAL REQUEST**  
**BID #09-093-DR**  
**BID TITLE: USDA Commodity Chicken Processing**

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

*Roy Meador*

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Out of the Shell, LLC dba Lings

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: ~~Mellic Stephens, National Sales Administrator~~ ROY MEADOR

TELEPHONE (WITH AREA CODE): ~~626-401-1925~~ 909-238-3483

FAX NUMBER (WITH AREA CODE): 626-401-1925

E-MAIL: lingscentralkitchen@yahoo.com RoyDMeador@aol.com

DATE: 11-2-09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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 (813) 794-2219 (PHONE)  
 (813) 794-2111 (FAX)

District School Board  
 of Pasco County  
 DEC 15 2009  
 Board Approved

*LINDA*





Roy Meador  
Director of Sales  
33104 Bayhill Road  
Yucaipa, CA 92399  
909-238-3483  
909-797-3622 fax  
[RoyDMeador@aol.com](mailto:RoyDMeador@aol.com)

# Fax

<b>To:</b> Debra Reaves / Pasco County	<b>From:</b> Roy Meador / Ling's
<b>Fax:</b> 813-794-2111	<b>Pages:</b> 2
<b>Phone:</b> 813-794-2219	<b>Date:</b> 11-6-09
<b>Re:</b> Bid #09-093-DR	<b>CC:</b>
	<b>Dusty</b>
<hr/>	
USDA Commodity Chicken Processing	407-856-0396 fax

Debra:

November 5, 2009 I faxed a Bid Renewal Request. Ling's agreed to a renew Bid # 09- 093-DR.

I am required to inform you Ling's will have to resend it's offer to renew the bid. We are making adjustments to our Commodity program and case pack size.

Please feel free to contact me if you have any comments.

Regards, Roy Meador

District School Board of Pasco County  <b>DEC 15 2009</b>  Board Approved
--



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

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### BID RENEWAL REQUEST BID #09-093-DR BID TITLE: USDA Commodity Chicken Processing

X  
\_\_\_\_\_  
\_\_\_\_\_

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Pilgrim's Pride Corp

SIGNATURE: Bill Kell

TYPED NAME AND TITLE: Bill Kantof, R. V.P. Foodservice

TELEPHONE (WITH AREA CODE): CONTACT INFO: 826-401-1023 MICHAEL RIOUX - 770-232-4481

FAX NUMBER (WITH AREA CODE): 626-401-1025 n ~ - 770-393-5148

E-MAIL: MICHAEL.RIOUX@PILOGRIMSPRIDE.COM

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April 21, 2009

## MEMORANDUM

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 FROM: Kendra Goodman, CPPB, Purchasing Agent  
 RE: Bid # 09-093-DR: USDA Commodity Chicken Processing  
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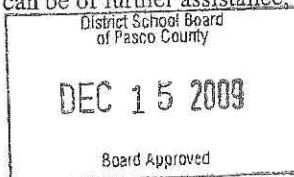
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Julie Hedine, Supervisor, Food and Nutrition Services, requests these new prices be used to update our Commodity Chicken Processing bid for the 2009-2010 school year. All other terms and conditions will remain the same.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachments

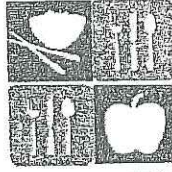
Date/Time: April 15, 2009 10:48:00



District School Board  
of Pasco County

APR 21 2009

Board Approved



TM

*Asian Food Solutions, Inc.*

Pricing Pasco County Public Schools

Approved

By

Lincoln Yee

3/31/09

Asian Food Solutions extends Hillsborough County School District bid pricing to District School Board of Pasco County for orders through 7/30/09-6/30/10 under the following terms.

Commodity Chicken Processing Bid #09-093-DR	11C Chicken in Cajun Sauce #73002	15C Chicken in Tangerine Sauce #72001
Fee for Service / Case	\$81.79	\$90.85
NOI Bid Price (Commodity Benchmark Price) / Case	\$109.61	\$112.74
DF \$ Value / Case	\$27.82	\$21.89
Net (NOI) Price / Case	\$81.79	\$90.85
Net (NOI) Price / Portion	\$0.3408	\$0.5313
Total Price / Portion (Includes DF \$ Value)	\$0.4567	\$0.6593

District School Board  
of Pasco County  
**DEC 15 2009**  
Board Approved

District School Board  
of Pasco County

APR 21 2009

Board Approved



## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	USDA Commodity Chicken Processing	<b>Number of Vendors Notified</b>	143
<b>Bid Number</b>	09-093-DR	<b>Number of Bids Distributed</b>	12
<b>Date Solicited</b>	12/18/2008	<b>Number of Vendors Bidding</b>	7
<b>Date Opened</b>	01/13/2009	<b>Number of Formal "No Bid" Responses</b>	NA
<b>Date Board Presentation</b>	02/3/2009	<b>Funding Source</b>	Special Revenue
<b>Total Savings</b>	\$23,000 Estimated	<b>Grand Total of Bid</b>	\$325,000 Estimated Annual Expenditure

**Recommendation:** Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

**Term of Contract:** This bid is for the USDA Commodity Cheese Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2009 through June 30, 2010.

**Notations and Exceptions:** Recommend rejection of Fieldale Farms and King's Delight for not submitting entire bid as stipulated in bid document. Both Fieldale Farms and King's Delight did not submit bid pricing sheet (Appendix A) for Group A.

Recommend Group A and Group B to Pilgrim's Pride Corporation as the "lowest and best" responsive and responsible bid meeting written specifications. As per bid document, both Category A and Category B will be awarded as "all or none" groups with the "lowest and best" responsive and responsible total bottom line cost.

Recommend all of Group BB "Balance of Line" items to Pilgrim's Pride Corporation as they were the overall low bidder for group B items, as stipulated in bid documents.

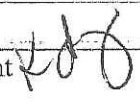
Individual School Boards are responsible for their own orders, etc.

Total savings was based on current commodity and commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Julie Hedine, Supervisor for Director, Food & Nutrition Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent 

Date/Time:

