



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

### Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 6, 2012

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/VS*

RE: Six-Month Extension of Three-Year Contract  
Bid #09-112-DR: USDA Commodity Turkey Processing  
Jennie-O Turkey Store

On March 16, 2009, official action (attached) was taken to award the above-referenced bid to Jennie-O Turkey Store. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the contract was awarded on December 15, 2009 and the third year of the contract was awarded on January 18, 2011. The third year of the contract will expire on June 30, 2012. Jennie-O Turkey Store was contacted to verify their willingness to enter into a six-month extension permitted under the general terms and conditions of the contract to allow the PowerBuying Group to use the balance of the USDA Commodity Turkey inventory.

Considering services have been satisfactory, Mark Nellermoe, Vice President of Foodservice, Jennie-O Turkey Store has agreed in writing (attached), to enter into the six-month extension of the contract with a price increase of 1.09 weighted index. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of August, final version. The annual weighted index change in the Producer Price Index is based on the August, 2011 index for the six-month extension of the contract, as stated in the bid document.

Due to the USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers for the 2012/2013 school year, it is necessary to renew commodity processing bids within six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2012. This bid in no way affects contracts already in place for the 2011/2012 school year.

Therefore, at this time, it is my recommendation to enter into the six-month extension of the agreement with Jennie-O Turkey Store. The six-month extension of the contract will cover the period of July 1, 2012 through December 31, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

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District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: February 29, 2012 08:26:00



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

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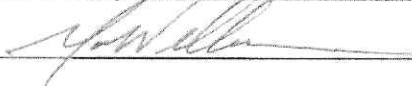
Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

**SIX-MONTH BID EXTENSION REQUEST**  
**BID #09-112-DR**  
**BID TITLE: USDA Commodity Turkey Processing**

X  
\_\_\_\_\_  
\_\_\_\_\_

Yes, I agree to extend Bid #09-112-DR for six-months under the same terms and conditions as the existing bid. The six-month period shall be from **July 1, 2012 through December 31, 2012**. *With 1.09 PPI adjustment to 2011-2012 pricing (Attached).*  
No, I do not agree to renew Bid #09-112-DR

COMPANY NAME: Jennie-O Turkey Store Sales, LLC

SIGNATURE: 

TYPED NAME AND TITLE: Mark Neller, VP of Foodservice

TELEPHONE (WITH AREA CODE): 320-235-2622

FAX NUMBER (WITH AREA CODE): 320-231-2272

E-MAIL: [rlschwantes@j-ots.com](mailto:rlschwantes@j-ots.com)

DATE: 1/20/2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: **Debra Reaves, Buyer Assistant**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
**(813) 794-2111 (FAX)**



JENNIE-O TURKEY STORE -PASCO COMMODITY AWARDS First 6 Months 2012-13 School Year Pricing



A534 (100124) / A582 (100883)

**\*\*CONFIDENTIAL\*\***

New Six Month BID #09-112-DR Extension Information

Code	Description	Frozen / Fresh	Meat Block	Case Pack	11/12 DF lbs per case	Case Wt.	Pasco 10/11 FFS \$ Perlb	New 11/12 FFS based on PPI	Adjusted FFS	11-12 PTV Per lb	11-12 NOI Bid Price Per lb	Commercial NOI Bid Allowance	11-12 Truckload	New 6 Month 12/13 FFS Pricing based on 1.09 PPI	PPI Adjusted FFS Pricing (Rounded)	New 2012-2013 Standard FFS Pricing	New 6 Month 12/13 FFS Pricing	Change
<b>Traditional Roast</b>																		
317004	Pre Cooked Breast & Thigh Roast	Frozen	A534 W/D	4 / 9 lbs **	39.86	41.50	\$ 1.55	\$ 1.62	\$ 1.62	\$ 0.98	\$ 2.60	\$ 0.38	\$ 2.98	\$1.7658	\$1.76	\$1.70	\$1.70	104.94%
217804	White & Dark Raw Nelled Turkey Roast	Frozen	A534 W/D	4 / 11.2 lbs	37.75	44.80	\$ 1.25	\$ 1.30	\$ 1.30	\$ 0.86	\$ 2.16	\$ 0.19	\$ 2.35	\$1.4170	\$1.41	\$1.74	\$1.41	108.46%
<b>Cooked Deli Meats</b>																		
<b>** Designates products that are packed and sold on a catch weight basis</b>																		
835402	Jennie-O Oven Roasted Breast	Refrig	A534 W	2 / 9 - 10 lbs**	17.92	20.80	\$ 1.57	\$ 1.64	\$ 1.64	\$ 0.88	\$ 2.52	\$ 0.28	\$ 2.80	\$1.7876	\$1.78	\$1.57	\$1.57	95.73%
836402	Blue Ribbon Deli Style Breast	Refrig	A534 W	2 / 9 - 10 lbs**	14.35	20.80	\$ 1.29	\$ 1.35	\$ 1.35	\$ 0.70	\$ 2.05	\$ 0.13	\$ 2.18	\$1.4715	\$1.47	\$1.43	\$1.43	105.93%
8028	Turkey Ham	Refrig	A534D	2 / 6-7 lbs**	12.29	13.80	\$ 1.10	\$ 1.15	\$ 1.15	\$ 0.91	\$ 2.06	\$ -	\$ 2.06	\$1.2535	\$1.25	\$1.23	\$1.23	106.96%
202524	Turkey Ham Fixed Weight	Frozen	A534 D	4 / 6 lbs	24.27	24.00	\$ 1.15	\$ 1.20	\$ 1.15	\$ 1.03	\$ 2.18	\$ -	\$ 2.18	\$1.2535	\$1.25	\$1.25	\$1.25	108.70%
808902	Turkey Ham Log (TOTES)	Refrig	A534 D	1300-1500 lbs**	1415.63	1,400	\$ 1.04	\$ 1.09	\$ 1.09	\$ 1.03	\$ 2.12	\$ 0.06	\$ 2.18	\$1.1881	\$1.18	\$1.23	\$1.18	108.26%
813130	Oven Roasted Breast Slicing Log	Refrig	A534 W	3 / 10 lbs	26.66	30.00	\$ 1.44	\$ 1.50	\$ 1.50	\$ 0.90	\$ 2.40	\$ 0.10	\$ 2.50	\$1.6350	\$1.63	\$1.55	\$1.55	103.33%
846902	Natural Choice Tender Browned Tky Breast	Refrig	A534 D	2 / 6.5-9.5**	15.89	15.50	\$ -	\$ 2.35	\$ 2.35	\$ 1.04	\$ 3.39	\$ 0.40	\$ 3.79	\$2.5615	\$2.56	\$2.35	\$2.35	100.00%
848301	Oven Roasted Breast slicing Log (TOTES)	Refrig	A534W	1300-1500 lbs**	1239.49	1,400	\$ 1.47	\$ 1.53	\$ 1.52	\$ 0.90	\$ 2.42	\$ -	\$ 2.42	\$1.6568	\$1.65	????	\$1.65	108.55%
813035	Turkey Ham Slicing Log	Refrig	A582 T	3 / 10 lbs	24.95	30.00	\$ 0.85	\$ 0.89	\$ 0.85	\$ 1.06	\$ 1.91	\$ -	\$ 1.91	\$0.9265	\$0.92	\$0.95	\$0.92	108.24%
<b>Pre-Sliced Deli Meats</b>																		
<b>** Designates products that are packed and sold on a catch weight basis</b>																		
8482	Sliced Smoked Breast	Refrig	A534 W	6 / 2 lbs	9.68	12.00	\$ 2.10	\$ 2.19	\$ 2.19	\$ 0.82	\$ 3.01	\$ 0.49	\$ 3.50	\$2.3871	\$2.38	\$2.33	\$2.33	106.39%
8483	Sliced Oven Roasted Breast	Refrig	A534 W	6 / 2 lbs	10.47	12.00	\$ 2.10	\$ 2.19	\$ 2.19	\$ 0.89	\$ 3.08	\$ 0.42	\$ 3.50	\$2.3871	\$2.38	\$2.26	\$2.26	103.20%
2099	Sliced Oven Roasted Breast	Frozen	A534 W	12 / 1 lbs	9.40	12.00	\$ 1.65	\$ 1.72	\$ 1.72	\$ 0.80	\$ 2.52	\$ 0.26	\$ 2.78	\$1.8748	\$1.87	\$1.75	\$1.75	101.74%
831212	Deli Favorites Reduced Sodium Sliced Trky Brst	Refrig	A534 W	6 / 2 lbs	11.93	12.00	\$ -	\$ 2.35	\$ 2.35	\$ 1.63	\$ 3.98	\$ -	\$ 3.98	\$2.5615	\$2.56	\$2.35	\$2.35	100.00%
213012	Sliced Pepperoni Style Seasoned Tky	Frozen	A534 D	6 / 2 lbs	12.40	12.00	\$ 2.40	\$ 2.50	\$ 2.30	\$ 1.05	\$ 3.35	\$ -	\$ 3.35	\$2.5070	\$2.50	\$2.38	\$2.38	103.48%
642420	Pepperoni Style Season Tky 1/4" Diced	Frozen	A534 D	4/5 lbs	20.67	20.00	\$ 2.09	\$ 2.18	\$ 2.13	\$ 1.05	\$ 3.18	\$ -	\$ 3.18	\$2.3217	\$2.32	\$2.15	\$2.15	100.94%
2565	Sliced Turkey Ham	Frozen	A534 D	12 / 1 lbs	11.83	12.00	\$ 1.65	\$ 1.72	\$ 1.70	\$ 1.00	\$ 2.70	\$ -	\$ 2.70	\$1.8530	\$1.85	\$1.75	\$1.75	102.94%
256535	Sliced Turkey Ham	Frozen	A582 T	12 / 1 lbs	17.02	21.00	\$ 1.25	\$ 1.30	\$ 1.30	\$ 1.04	\$ 2.34	\$ -	\$ 2.34	\$1.4170	\$1.41	\$1.38	\$1.38	106.15%
265508	Sliced Turkey Pastrami	Frozen	A534 D	6 / 2 lbs	12.42	12.00	\$ 1.67	\$ 1.74	\$ 1.67	\$ 1.05	\$ 2.72	\$ -	\$ 2.72	\$1.8203	\$1.82	\$1.70	\$1.70	101.80%
212912	Sliced Corned Turkey .65 oz-DISC	Frozen	A534 D	6 / 2 lbs	12.30	12.00	\$ 1.62	\$ 1.69	\$ -	\$ 1.04	\$ -	\$ -	\$ -	\$0.0000	\$0.00	DISC	DISC	
2095	Combo Pack (ham,salami,bologna)	Frozen	A534 D	4 / 3 / 1 lbs	8.96	12.00	\$ 1.45	\$ 1.51	\$ 1.51	\$ 0.76	\$ 2.27	\$ 0.09	\$ 2.36	\$1.6459	\$1.64	\$1.63	\$1.63	107.95%
6423	Diced Turkey Breast 1/2 "	Frozen	A534 W	2 / 5 lbs	6.90	10.00	\$ 1.55	\$ 1.62	\$ 1.62	\$ 0.70	\$ 2.32	\$ 0.23	\$ 2.55	\$1.7658	\$1.76	\$1.70	\$1.70	104.94%
209612	Sliced Tky Italian Combo Pack(Ham,Salami,Pep)	Frozen	A534D	12/1 lb	10.64	12.00	\$ -	\$ 2.00	\$ 2.00	\$ 0.90	\$ 2.90	\$ -	\$ 2.90	\$2.1800	\$2.18	\$2.10	\$2.10	105.00%
6409	Diced Turkey Ham 1/2 "	Frozen	A534 D	2 / 5 lbs	9.62	10.00	\$ 1.50	\$ 1.56	\$ 1.56	\$ 0.98	\$ 2.54	\$ 0.04	\$ 2.58	\$1.7004	\$1.70	\$1.70	\$1.70	108.97%
<b>Center of The Plate Turkey Solutions</b>																		
<b>** Designates products that are packed and sold on a catch weight basis</b>																		
215334	L'Attitudes Slow Rstd Tky BBQ	Frozen	A534 D	4 / 7-9lbs **	34.89	35.00	\$ 1.32	\$ 1.38	\$ 1.38	\$ 1.01	\$ 2.39	\$ 0.15	\$ 2.54	\$1.5042	\$1.50	\$1.60	\$1.50	108.70%
215335	L'Attitudes Slow Rstd Tky BBQ	Frozen	A582 T	4 / 7-9lbs **	30.00	35.00	\$ 0.95	\$ 0.99	\$ 0.99	\$ 1.10	\$ 2.09	\$ 0.45	\$ 2.54	\$1.0791	\$1.07	DISC	DISC	
215434	L'Attitudes Slow Rstd Tky Tinga	Frozen	A534 D	4 / 7-9lbs **	27.95	35.00	\$ 1.58	\$ 1.65	\$ 1.65	\$ 0.81	\$ 2.46	\$ 0.03	\$ 2.49	\$1.7985	\$1.79	\$1.75	\$1.75	106.06%
215435	L'Attitudes Slow Rstd Tky Tinga	Frozen	A582 T	4 / 7-9lbs **	24.04	35.00	\$ 1.10	\$ 1.15	\$ 1.15	\$ 0.88	\$ 2.03	\$ 0.51	\$ 2.54	\$1.2535	\$1.25	DISC	DISC	
215534	L'Attitudes Slow Rstd Cuban Tky	Frozen	A534 D	4 / 7-9lbs **	35.41	35.00	\$ 1.38	\$ 1.44	\$ 1.43	\$ 1.03	\$ 2.46	\$ 0.09	\$ 2.55	\$1.5587	\$1.55	\$1.60	\$1.55	108.39%
215535	L'Attitudes Slow Rstd Cuban Tky-DISC	Frozen	A582 T	4 / 7-9lbs **	30.45	35.00	\$ 0.95	\$ 0.96	\$ -	\$ 1.22	\$ -	\$ -	\$ -	\$0.0000	\$0.00	DISC	DISC	
215634	L'Attitudes Slow Rstd Tky Pot Roast	Frozen	A534 D	4 / 7-9 lbs	36.14	35.00	\$ 1.39	\$ 1.45	\$ 1.43	\$ 1.05	\$ 2.48	\$ 0.10	\$ 2.58	\$1.5587	\$1.55	\$1.60	\$1.55	108.39%
215635	L'Attitudes Slow Rstd Tky Pot Roast	Frozen	A582 T	4 / 7 lbs	31.08	35.00	\$ 0.98	\$ 1.02	\$ 1.02	\$ 1.14	\$ 2.16	\$ 0.42	\$ 2.58	\$1.1118	\$1.11	\$1.42	\$1.11	108.82%
284028	Pre-Cooked Taco Meat	Frozen	A534 D	4 / 7 lbs	29.27	28.00	\$ 1.10	\$ 1.15	\$ 1.15	\$ 1.06	\$ 2.21	\$ -	\$ 2.21	\$1.2535	\$1.25	\$1.18	\$1.18	102.61%
284728	Pre-Cooked Turkey & Gravy	Frozen	A534 W/D	4 / 7 lbs	16.14	28.00	\$ 1.35	\$ 1.41	\$ 1.41	\$ 0.60	\$ 2.01	\$ 0.07	\$ 2.08	\$1.5369	\$1.53	\$1.55	\$1.53	108.51%
284828	Pre-Cooked Ground Turkey	Frozen	A534 D	4 / 7 lbs	30.77	28.00	\$ 1.07	\$ 1.12	\$ 1.12	\$ 1.12	\$ 2.24	\$ 0.03	\$ 2.27	\$1.2208	\$1.22	\$1.18	\$1.18	105.36%
285128	Pre Cooked Turkey BBQ	Frozen	A534 W	4 / 7 lbs	20.09	28.00	\$ 1.76	\$ 1.84	\$ 1.84	\$ 0.73	\$ 2.57	\$ 0.01	\$ 2.58	\$2.0056	\$2.00	\$1.85	\$1.85	100.54%
285328	Pre-Cooked Turkey Spaghetti	Frozen	A534 W/D	4 / 7 lbs	18.00	28.00	\$ 1.08	\$ 1.13	\$ 1.13	\$ 0.66	\$ 1.79	\$ 0.02	\$ 1.81	\$1.2317	\$1.23	\$1.18	\$1.18	104.42%
285628	Pre-Cooked Taco Meat	Frozen	A534 W/D	4 / 7 lbs	29.26	28.00	\$ 1.10	\$ 1.15	\$ 1.15	\$ 1.07	\$ 2.22	\$ -	\$ 2.22	\$1.2535	\$1.25	\$1.18	\$1.18	102.61%
285728	Pre-Cooked Ground Turkey	Frozen	A534 W/D	4 / 7 lbs	30.77	28.00	\$ 1.07	\$ 1.12	\$ 1.12	\$ 1.12	\$ 2.24	\$ 0.03	\$ 2.27	\$1.2208	\$1.22	\$1.18	\$1.18	105.36%
286228	Pre-Cooked Turkey and Gravy	Frozen	A534 W	4 / 7 lbs	16.14	28.00	\$ 1.37	\$ 1.43	\$ 1.43	\$ 0.59	\$ 2.02	\$ 0.28	\$ 2.30	\$1.5587	\$1.55	\$1.55	\$1.55	108.39%
644720	Pre-Cooked Chunked Turkey	Frozen	A534 W/D	4 / 5 lbs	21.74	20.00	\$ -	\$ 1.70	\$ 1.70	\$ 1.11	\$ 2.81	\$ -	\$ 2.81	\$1.8530	\$1.85	\$1.80	\$1.80	105.88%
644820	Pre-Cooked Chunked Turkey	Frozen	A534W	4 / 5 lbs	21.74	20.00	\$ -	\$ 1.80	\$ 1.80	\$ 1.10	\$ 2.90	\$ -	\$ 2.90	\$1.9620	\$1.96	\$1.85	\$1.85	102.78%
6133	Pre-Cooked Turkey Burger -DISC	Frozen	A534 W/D	200/2.38 oz	33.82	29.75	\$ 1.98	\$ 2.07	\$ -	\$ 1.16	\$ -	\$ -	\$ -	\$0.0000	\$0.00	DISC	DISC	
6134	Pre-Cooked Turkey Burger	Frozen	A534 W/D	200/2.22 oz	29.73	27.75	\$ -	\$ 2.41	\$ 2.41	\$ 1.09	\$ 3.50	\$ -	\$ 3.50	\$2.6269	\$2.62	\$2.51	\$2.51	104.15%
208924	Low Sodium Sliced Turkey Ham Steak-1.69 oz	Frozen	A534 D	4 / 6.76 lbs	27.34	27.04	\$ 1.75	\$ 1.83	\$ 1.83	\$ 1.03	\$ 2.86	\$ 0.14	\$ 3.00	\$1.9947	\$1.99	\$1.80	\$1.80	98.36%
830724	Low Sodium Sliced Breast Steak - 3.10	Frozen	A534 W	4 / 6.2 lbs	25.63	24.80	\$ 2.00	\$ 2.09	\$ 2.09	\$ 1.05	\$ 3.14	\$ 0.01	\$ 3.15	\$2.2781	\$2.27	\$2.10	\$2.10	100.48%
205135	Raw Ground Turkey	Frozen	A582 T	2 / 10 lbs	19.99	20.00	\$ 0.60	\$ 0.63	\$ 0.63	\$ 1.28	\$ 1.91	\$ 0.02	\$ 1.93	\$0.6867	\$0.68	\$0.80	\$0.68	107.94%



JENNIE-O TURKEY STORE -PASCO COMMODITY AWARDS First 6 Months 2012-13 School Year Pricing



A534 (100124) / A582 (100883)

**\*\*CONFIDENTIAL\*\***

**New Six Month BID #09-112-DR Extension Information**

Code	Description	Frozen / Fresh	Meat Block	Case Pack	11/12 DF lbs per case	Case Wt.	Pasco 10/11 FFS \$ Perlb	New 11/12 FFS based on PPI	Adjusted FFS	11-12 PTV Per lb	11-12 NOI Bid Price Per lb	Commercial NOI Bid Allowance	11-12 Truckload	New 6 Month 12/13 FFS Pricing based on 1.09 PPI	PPI Adjusted FFS Pricing (Rounded)	New 2012-2013 Standard FFS Pricing	New 6 Month 12/13 FFS Pricing	Change
286128	Pre-Cooked Turkey Spaghetti	Frozen	A582 T	4 / 7 lbs	14.82	28.00	\$ 0.85	\$ 0.89	\$ 0.89	\$ 0.68	\$ 1.57	\$ 0.54	\$ 2.11	\$0.9701	\$0.97	\$1.05	\$0.97	108.99%
285928	Pre-Cooked Taco Meat	Frozen	A582 T	4 / 7 lbs	25.17	28.00	\$ 0.85	\$ 0.89	\$ 0.89	\$ 1.15	\$ 2.04	\$ 0.01	\$ 2.05	\$0.9701	\$0.97	\$1.05	\$0.97	108.99%
286028	Pre-Cooked Ground Turkey	Frozen	A582 T	4 / 7 lbs	26.46	28.00	\$ 0.85	\$ 0.89	\$ 0.89	\$ 1.21	\$ 2.10	\$ 0.01	\$ 2.11	\$0.9701	\$0.97	\$1.05	\$0.97	108.99%
86328-DIS	Pre-Cooked Turkey Gyro Meat -DISC	Frozen	A582 T	4 / 7 lbs	26.06	28.00	\$ 0.85	\$ 0.89	\$ 0.89	#N/A	#N/A			\$0.9701	\$0.97	DISC	DISC	
<b>Breakfast Solutions</b>																		
2031	Sliced Canadian Style Ham	Frozen	A534 D	8 / 3.1 lbs	21.85	25.00	\$ 1.65	\$ 1.72	\$ 1.71	\$ 0.89	\$ 2.60	\$ -	\$ 2.60	\$1.8639	\$1.86	\$1.90	\$1.86	108.77%
271106	Pre-Cooked Crispy Turkey Bacon	Frozen	A534 W/D	12 / 50 ct	6.64	7.50	\$ -	\$ 9.06	\$ 9.06	\$ 0.90	\$ 9.96	\$ -	\$ 9.96	\$9.8754	\$9.87	\$9.06	\$9.06	100.00%
6132	Pre Cooked Sausage Patty	Frozen	A534 D	160 / 1.025 oz	9.97	10.25	\$ 1.95	\$ 2.03	\$ 1.95	\$ 0.99	\$ 2.94	\$ -	\$ 2.94	\$2.1255	\$2.12	\$1.93	\$1.93	98.97%
613735	Premium Turkey Sausage Link 1.60 oz	Frozen	A582 T	6 / 50 pc	23.50	30.00	\$ 1.20	\$ 1.25	\$ 1.25	\$ 1.00	\$ 2.25	\$ 0.03	\$ 2.28	\$1.3625	\$1.36	\$1.30	\$1.30	104.00%
6140	Pre Cooked Sausage Link	Frozen	A534 D	161 / 1.025 oz	9.97	10.25	\$ 2.05	\$ 2.14	\$ 2.10	\$ 0.99	\$ 3.09	\$ -	\$ 3.09	\$2.2890	\$2.28	\$2.09	\$2.09	99.52%
615010	Pre-Cooked Turkey Sausage Crumble	Frozen	A534D	2 / 5 lbs	11.41	10.00	\$ -	\$ 1.72	\$ 1.72	\$ 1.16	\$ 2.88	\$ -	\$ 2.88	\$1.8748	\$1.87	\$1.72	\$1.72	100.00%



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

August 16, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid #09-112-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products  
Jennie-O Turkey Store

On May 19, 2010, official action was taken to award the above-referenced bid to Jennie-O Turkey Store for USDA Commodity Turkey Processing and renewed on January 18, 2011 for the 2011-2012 school year. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

Jennie-O Turkey Store has submitted pricing for eight (8) new additional sandwiches utilizing USDA Turkey, Bulk: (1) Italian Turkey Combo Pack, Sliced, (2) Turkey Bacon, Sliced, (3) Turkey Sausage, Crumbles, (4) Turkey, Chunked, Breast, (5) Turkey, Chunked, White and Dark, (6) Turkey Breast, Browned, (7) Turkey Breast, Reduced Sodium, and (8) Turkey Burger. Please refer to the fee for service and net off invoice price information (attached) for the sandwich products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. It is my recommendation that these products be added to our USDA Commodity Turkey Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

District School Board  
of Pasco County

AUG 16 2011

Board Approved



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Food and Nutrition Services  
Julie Hedine, Supervisor  
813/794-2435 Fax: 813/794-2118  
727/774-2435 TDD: 813/794-2484  
352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

**MEMORANDUM**  
FNS-11-12

July 27, 2011

**TO:** Stephanie Bunford, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
Richard Kurtz, Director, Food, Nutrition and Distribution Services

**SUBJECT:** USDA Commodity Turkey Processing Bid Additions

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store on May 19, 2009 and renewed on January 18, 2011 for the 2011-2012 school year. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Jennie-O has submitted pricing for new products using USDA A534 Turkey, Bulk. Attached you will find the fee for service and net off invoice price information for the turkey products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Turkey Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board  
of Pasco County

AUG 16 2011

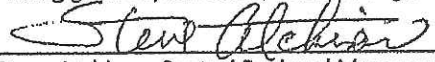
Board Approved

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
<b>Processed using A534 Turkey, Bulk</b>				
08/11 A	Italian Turkey Combo Pack, Sliced: Fully cooked, pre-sliced 0.5 oz slices, pepperoni flavored dark meat, salami flavored dark meat, and ham seasoned dark meat, frozen, thaw and serve. 12/1 lb bags.	Brand	Jennie-O	
		Commodity Code #	209612	
		Commercial Code #	209612	
		Portion Size	3.18 oz	
		Portions / Pound	5.03	
		Portions / Case	63	
		Average Case Size (Pounds)	12	
		Pounds White Meat DF / Pound	NA	
		Pounds Dark Meat DF / Pound	0.8867	
		Avg. Pounds White Meat DF / Case	NA	
		Avg. Pounds Dark Meat DF / Case	10.64	
		USDA Commodity Used: A534 Turkey, Bulk	Fee for Service / Pound	\$2.0000
			Average Fee for Service / Case	\$24.00
		Net (NOI) Price / Pound	\$2.0000	
		Average Net (NOI) Price / Case	\$24.00	
		DF \$ Value / Pound	\$0.9000	
		DF \$ Value / Case	\$10.80	
		NOI Bid Price (Total Price Including DF \$ Value) / Pound	\$2.9000	
		Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$34.80	
		Net (NOI) Price / Portion	\$0.3976	
		Total Price / Portion (Including DF \$ Value)	\$0.5765	
		Distribution Cost / Portion	\$0.0200	
		Total Delivered Price / Portion	\$0.5965	
	For comparison purposes only:	Commercial Price /Pound Without USDA Commodities	\$2.90	

Pricing good September 1, 2011 through June 30, 2012.

  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

7-27-11  
Date

District School Board  
of Pasco County

AUG 16 2011

Board Approval

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
<b>Processed using A534 Turkey, Bulk</b>				
08/11 B	Turkey Bacon, Sliced: Fully cooked white and dark meat, sliced, bacon appearance, flavor and texture, 8.57 slices to equal 2 oz meat/meat alternate. 12/50 slices.	Brand	Jennie-O	
		Commodity Code #	2711-06	
		Commercial Code #	2711-06	
		Portion Size	5 g	
		Portions / Pound	89.6	
		Portions / Case	600	
		Average Case Size (Pounds)	7.5	
		Pounds White Meat DF / Pound	0.4120	
		Pounds Dark Meat DF / Pound	0.4733	
		Avg. Pounds White Meat DF / Case	3.09	
		Avg. Pounds Dark Meat DF / Case	3.55	
		USDA Commodity Used: A534 Turkey, Bulk	Fee for Service / Pound	\$9.0600
			Average Fee for Service / Case	\$67.95
			Net (NOI) Price / Pound	\$9.0600
Average Net (NOI) Price / Case	\$67.95			
DF \$ Value / Pound	\$0.9000			
DF \$ Value / Case	\$6.75			
NOI Bid Price (Total Price Including DF \$ Value) / Pound	\$9.9600			
	Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$74.70		
	Net (NOI) Price / Portion	\$0.1011		
	Total Price / Portion (Including DF \$ Value)	\$0.1112		
	Distribution Cost / Portion	\$0.0021		
	Total Delivered Price / Portion	\$0.1133		
	For comparison purposes only:	Commercial Price /Pound Without USDA Commodities	\$9.98	

Pricing good September 1, 2011 through June 30, 2012.

  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

7-27-11  
Date

**District School Board  
of Pasco County**

**AUG 16 2011**

**Board Approved**



**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
<b>Processed using A534 Turkey, Bulk</b>			
08/11 C	Turkey Sausage, Crumbles: Fully cooked dark meat, crumble form, sausage seasonings, 2.2 oz to equal 2 oz meat/meat alternate. 10# case.	Brand	Jennie-O
		Commodity Code #	6150-10
		Commercial Code #	6150-10
		Portion Size	2.29 oz
		Portions / Pound	6.9869
		Portions / Case	69
		Average Case Size (Pounds)	10
		Pounds White Meat DF / Pound	NA
		Pounds Dark Meat DF / Pound	1.1410
		Avg. Pounds White Meat DF / Case	NA
		Avg. Pounds Dark Meat DF / Case	11.41
		USDA Commodity Used: A534 Turkey, Bulk	
Average Fee for Service / Case	\$17.20		
Net (NOI) Price / Pound	\$1.7200		
Average Net (NOI) Price / Case	\$17.20		
DF \$ Value / Pound	\$1.1600		
DF \$ Value / Case	\$11.60		
NOI Bid Price (Total Price Including DF \$ Value) / Pound	\$2.8800		
Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$28.80		
Net (NOI) Price / Portion	\$0.2462		
Total Price / Portion (Including DF \$ Value)	\$0.4122		
		Distribution Cost / Portion	\$0.0183
		Total Delivered Price / Portion	\$0.4305
For comparison purposes only:		Commercial Price /Pound Without USDA Commodities	\$2.88

Pricing good, September 1, 2011 through June 30, 2012.

  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

7-27-11  
Date

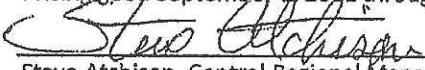
**District School Board  
of Pasco County**  
  
**AUG 16 2011**  
  
Board Approved

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
<b>Processed using A534 Turkey, Bulk</b>				
08/11 D	Turkey, Chunked, Breast: Fully cooked breast meat, chunked, IQF, 2.92 oz to equal 2 oz meat/meat alternate. 4/5# bags.	Brand	Jennie-O	
		Commodity Code #	6448-20	
		Commercial Code #	6448-20	
		Portion Size	2.92 oz	
		Portions / Pound	5.4795	
		Portions / Case	109	
		Average Case Size (Pounds)	20	
		Pounds White Meat DF / Pound	1.0870	
		Pounds Dark Meat DF / Pound	NA	
		Avg. Pounds White Meat DF / Case	21.74	
		Avg. Pounds Dark Meat DF / Case	NA	
		USDA Commodity Used: A534 Turkey, Bulk	Fee for Service / Pound	\$1.8000
			Average Fee for Service / Case	\$36.00
			Net (NOI) Price / Pound	\$1.8000
Average Net (NOI) Price / Case	\$36.00			
DF \$ Value / Pound	\$1.1000			
DF \$ Value / Case	\$22.00			
NOI Bid Price (Total Price Including DF \$ Value) / Pound	\$2.9000			
Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$58.00			
	Net (NOI) Price / Portion	\$0.3285		
	Total Price / Portion (Including DF \$ Value)	\$0.5292		
	Distribution Cost / Portion	\$0.0116		
	Total Delivered Price / Portion	\$0.5408		
For comparison purposes only:		Commercial Price /Pound Without USDA Commodities	\$2.90	

Pricing good September 1, 2011 through June 30, 2012.

  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

7-27-11  
Date

**District School Board  
of Pasco County**

**AUG 16 2011**

Board Approved

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
<b>Processed using A534 Turkey, Bulk</b>			
08/11 E	Turkey, Chunked, White and Dark: Fully cooked white and dark meat, chunked, IQF, 2.89 oz to equal 2 oz meat/meat alternate. 4/5# bags.	Brand	Jennie-O
		Commodity Code #	6447-20
		Commercial Code #	6447-20
		Portion Size	2.89 oz
		Portions / Pound	5.5363
		Portions / Case	110
		Average Case Size (Pounds)	20
		Pounds White Meat DF / Pound	0.5055
		Pounds Dark Meat DF / Pound	0.5815
		Avg. Pounds White Meat DF / Case	10.11
		Avg. Pounds Dark Meat DF / Case	11.63
		USDA Commodity Used: A534 Turkey, Bulk	Fee for Service / Pound
Average Fee for Service / Case	\$34.00		
Net (NOI) Price / Pound	\$1.7000		
Average Net (NOI) Price / Case	\$34.00		
DF \$ Value / Pound	\$1.1100		
DF \$ Value / Case	\$22.20		
NOI Bid Price (Total Price Including DF \$ Value) / Pound	\$2.8100		
Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$56.20		
	Net (NOI) Price / Portion	\$0.3071	
	Total Price / Portion (Including DF \$ Value)	\$0.5076	
	Distribution Cost / Portion	\$0.0115	
	Total Delivered Price / Portion	\$0.5190	
	For comparison purposes only: Commercial Price /Pound Without USDA Commodities	\$2.81	

Pricing good September 1, 2011 through June 30, 2012.

  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

Date 7-27-11

**District School Board  
of Pasco County**

**AUG 16 2011**

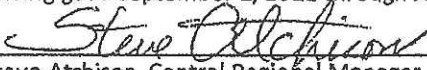
Board Approver

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
<b>Processed using A534 Turkey, Bulk</b>				
08/11 F	Turkey Breast, Browned: Fully cooked turkey breast, natural with no ingredients added other than water, salt, turbinado sugar and vegetable oil, 2.92 oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	8469-02	
		Commercial Code #	8469-02	
		Portion Size	2.7 oz	
		Portions / Pound	5.9259	
		Portions / Case	91	
		Average Case Size (Pounds)	15.5	
		Pounds White Meat DF / Pound	NA	
		Pounds Dark Meat DF / Pound	1.0252	
		Avg. Pounds White Meat DF / Case	NA	
		Avg. Pounds Dark Meat DF / Case	15.89	
		USDA Commodity Used: A534 Turkey, Bulk	Fee for Service / Pound	\$2.3500
			Average Fee for Service / Case	\$36.43
Net (NOI) Price / Pound	\$2.3500			
Average Net (NOI) Price / Case	\$36.43			
DF \$ Value / Pound	\$1.0400			
DF \$ Value / Case	\$16.12			
NOI Bid Price (Total Price Including DF \$ Value) / Pound	\$3.3900			
Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$52.55			
	Net (NOI) Price / Portion	\$0.3966		
	Total Price / Portion (Including DF \$ Value)	\$0.5721		
	Distribution Cost / Portion	\$0.0138		
	Total Delivered Price / Portion	\$0.5859		
For comparison purposes only:	Commercial Price /Pound Without USDA Commodities	\$3.39		

Pricing good September 1, 2011 through June 30, 2012.

  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

7-27-11  
Date

**District School Board  
of Pasco County**

**AUG 16 2011**

Board Approved

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
<b>Processed using A534 Turkey, Bulk</b>				
08/11 G	Turkey Breast, Reduced Sodium, Sliced: Fully cooked turkey breast, nomore than 300 mg per 59 gram serving, 3.17 oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	8312-12	
		Commercial Code #	8312-12	
		Portion Size	3.17 oz	
		Portions / Pound	5.0473	
		Portions / Case	60	
		Average Case Size (Pounds)	12	
		Pounds White Meat DF / Pound	0.9942	
		Pounds Dark Meat DF / Pound	NA	
		Avg. Pounds White Meat DF / Case	11.93	
		Avg. Pounds Dark Meat DF / Case	NA	
		USDA Commodity Used: A534 Turkey, Bulk	Fee for Service / Pound	\$2.3500
			Average Fee for Service / Case	\$28.20
			Net (NOI) Price / Pound	\$2.3500
Average Net (NOI) Price / Case	\$28.20			
DF \$ Value / Pound	\$1.6300			
DF \$ Value / Case	\$19.56			
NOI Bid Price (Total Price Including DF \$ Value) / Pound	\$3.9800			
Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$47.76			
Net (NOI) Price / Portion	\$0.4656			
Total Price / Portion (Including DF \$ Value)	\$0.7885			
	Distribution Cost / Portion	\$0.0210		
	Total Delivered Price / Portion	\$0.8095		
For comparison purposes only:	Commercial Price /Pound Without USDA Commodities	\$3.98		

Pricing good September 1, 2011 through June 30, 2012.

  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

7-27-11  
Date

**District School Board  
of Pasco County**

**AUG 16 2011**


Board Approved

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
<b>Processed using A534 Turkey, Bulk</b>				
08/11 H	Turkey Burger: Fully cooked, white dark blend turkey, 91% lean, no more than 320 mg sodium per serving, Each 2.22 oz burger to equal 2 oz meat /meat alternate.	Brand	Jennie-O	
		Commodity Code #	6134	
		Commercial Code #	6134	
		Portion Size	2.22 oz	
		Portions / Pound	7.2072	
		Portions / Case	200	
		Average Case Size (Pounds)	27.75	
		Pounds White Meat DF / Pound	0.4984	
		Pounds Dark Meat DF / Pound	0.5730	
		Avg. Pounds White Meat DF / Case	13.83	
		Avg. Pounds Dark Meat DF / Case	15.90	
		USDA Commodity Used: A534 Turkey, Bulk	Fee for Service / Pound	\$2.4100
			Average Fee for Service / Case	\$66.88
	Net (NOI) Price / Pound		\$2.4100	
	Average Net (NOI) Price / Case		\$66.88	
	DF \$ Value / Pound		\$1.0900	
	DF \$ Value / Case		\$30.25	
	NOI Bid Price (Total Price Including DF \$ Value) / Pound		\$3.5000	
		Avg. NOI Bid Price (Total Price Including DF \$ Value) / Case	\$97.13	
		Net (NOI) Price / Portion	\$0.3344	
	Total Price / Portion (Including DF \$ Value)	\$0.4856		
	Distribution Cost / Portion	\$0.0063		
	Total Delivered Price / Portion	\$0.4919		
	For comparison purposes only:	Commercial Price /Pound Without USDA Commodities	\$3.50	

Pricing good September 1, 2011 through June 30, 2012.

  
 Steve Atchison, Central Regional Manager  
 Jennie-O Turkey Store

Date 7-27-11

**District School Board  
of Pasco County**

**AUG 16 2011**

**Board Approved**



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

January 18, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *Kdg/HMB*

RE: Third Year Renewal of Three-Year Contract  
Bid #09-112-DR: USDA Commodity Turkey Processing  
Jennie-O Turkey Store

On May 19, 2009, official action (attached) was taken to award the above-referenced bid to Jeannie-O Turkey Store. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Steve Atchison, Central Regional Manager, Jennie O Turkey Store was contacted to verify his willingness to enter into the third year of the agreement. As such, Steve Atchison has agreed in writing (attached), to enter into the third year of the contract with a price increase of 1.0433%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2010 index for the third contract year, as stated in the bid document.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2011 for the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affect contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-071-DR: USDA Sandwich Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with Jeannie-O Turkey Store. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

District School Board  
of Pasco County

District Wide Accreditation • Southern Association of Colleges and Schools

JAN 18 2011

Board Approved



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

**Department of Purchasing**

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

**BID RENEWAL REQUEST**

**BID #09-112-DR**

**BID TITLE: USDA Commodity Turkey Processing**



Yes, I agree to renew Bid #09-112-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012. (With Price Increase of 1.0433 per current PPI Index, see attached.)**

No, I do not agree to renew Bid #09-112-DR

COMPANY NAME: Jennie-O Turkey Store Sales, LLC

SIGNATURE: *Steve Atchison*

TYPED NAME AND TITLE: Steve Atchison, Central Regional Manager

TELEPHONE (WITH AREA CODE): 320-235-2622

FAX NUMBER (WITH AREA CODE): 320-231-2272

E-MAIL: satchison@j-ots.com

DATE: December 20, 2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: Debra Reaves, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools

District School Board  
of Pasco County

JAN 18 2011

Board Approved





December 20, 2010

To: Pasco County Board of Education

From: Steve Atchison  
Jennie O Turkey Store

Re: Renewal of Foodservice Bid # 09-112-DR

Dear Pasco County Board of Education:

The Jennie O Turkey Store would like to renew it's current foodservice bid for school year 2011-2012 with a percentage price increase of 1.0433% per product. This percentage price increase is in line with the current PPI Index.

The Jennie O Turkey Store looks forward to again working with the Pasco County Board of Education and the Foodservice Department for the 2011-2012 school year. If you have questions regarding this information, please contact me.

Thank you.

A handwritten signature in black ink that reads "Steve Atchison". The signature is written in a cursive style with a large, sweeping initial "S".

Steve Atchison  
Jennie O Turkey Store  
Central Regional Manager  
218-998-2140 office  
satchison@j-ots.com

District School Board  
of Pasco County

JAN 18 2011

Board Approved

**Jennie-O Turkey Store, Inc.**

2505 Willmar Avenue SW Willmar, MN 56201 (320) 235-2622

**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

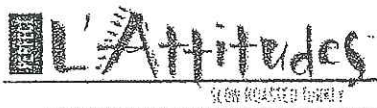
Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
 Bid Number: 09-112-DR

District School Board  
of Pasco County  
  
JAN 18 2011  
  
Board Approved

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A534 Turkey, Bulk (All or none category)</b>						
	Turkey BBQ - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2153-34
					Commercial Code #	
					Portion Size	3.34
					Portions / Case	153
					Case Size	32
					Pounds DF / Case	27.43
	Size of serving to equal 2 oz M/MA: 3.34				Fee for Service / Case	\$28.80
					NOI Bid Price (Commodity Benchmark Price) / Case	\$56.32
					DF \$ Value / Case	\$27.52
					Net (NOI) Price / Case	\$28.80
					Net (NOI) Price / Portion	\$0.19
					Total Price / Portion (Includes DF \$ Value)	\$0.3681
					Distribution Cost / Portion	\$0.0082
					Total Delivered Price / Portion	\$0.3763
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

Company Name / Initials \_\_\_\_\_



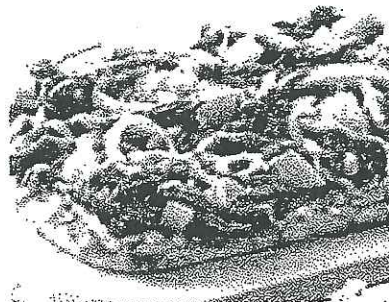
# SLOW ROASTED Memphis BBQ Turkey



Slow roasted, whole muscle, boneless, skinless turkey thigh meat rubbed with an authentic blend of barbeque spices.

It's the high quality dry rub that gives Memphis its unique style of barbeque...a style that brings excitement to any sandwich or meal! It's pre-cooked and pre-seasoned so just heat and serve, or customize with your own sauce for a local taste the whole school will love.

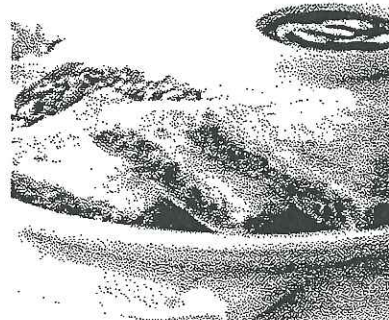
- **Slow roasted for hours...**so that the meat truly absorbs the succulent flavors of the rub, and delivers maximum tenderness.
- **Whole muscle turkey thigh meat...**not only gives it a great texture, but a true, authentic appearance.
- **Extends turkey's appeal...**turkey's the #1 sandwich meat. By adding hot turkey applications to your school menu (like turkey pizza) you're extending your menu even further!



Step aside, ordinary pizza! Slow Roasted Memphis BBQ Turkey makes it something extraordinary.

Slow Roasted Memphis BBQ Turkey brings more to your school!

- **More value...**Perfect L'attitudes™ is included in both the A-534 Bulk Whole Bird and the A-582 Bulk Turkey Thigh Commodity Processing Programs.
- **More convenience...**it's pre-cooked and pre-seasoned, so you just heat and serve!
- **More flavor...**make Thursday Is Turkey Day an international hit by adding the bold taste of Slow Roasted Memphis BBQ Turkey – the kind of global taste your students want.
- **More healthy alternatives...**Slow Roasted Memphis BBQ Turkey lets you menu a delicious alternative for health-conscious students and those with special religious or dietary needs.



Slow Roasted Memphis BBQ Turkey on a quesadilla instantly becomes a multi-cultural favorite.

### Why Perfect L'attitudes™ for schools?

Today's kids are growing up in a global community, where they're able to share ideas, music, and videos with kids all around the world. It's no wonder that a 2009 Dream Kitchen Survey® of school-aged students revealed that "today's youngsters are knowledgeable about ethnic fare, and have enjoyed a variety of authentic foods from around the globe." Perfect L'attitudes™ Slow Roasted Memphis BBQ Turkey fits the bill perfectly!

### Specifications:

Product Code:	Description:	Case Pack:
2153-34	Slow Roasted Memphis BBQ Turkey	4/7-9 lbs.

### Master Dimensions:

Case Dimensions: 19.4" L x 11.2" W x 5.4" H  
 Cubic Feet: 0.6790  
 Net Weight: 32.00 lbs.  
 Gross Weight: 33.06 lbs.  
 Tare Weight: 1.06 lbs.  
 Pack: 4/7-9 lbs.  
 Servings Per Case: 153

### Specifications:

Ship Container UPC: 90042222215339  
 Shelf Life: 270 days frozen from pack date  
 Code Date Qualifier: N/A  
 Catch Weight? Y  
 Pallet Pattern: 9 x 5 = 45  
 Full Pallet  
 Net Weight: 1440.00 lbs.  
 Gross Weight: 1487.70 lbs.  
 Tare Weight: 47.70 lbs.

### Product Handling and Preparation:

- Thaw frozen 8 lb. Packs 24-36 hours in the refrigerator
- Remove from plastic package and place in foil pan/hotel pan.
- Place uncovered in preheated 350°F conventional oven or 300°F convection oven for 25-30 minutes, then break apart with tongs, meat forks or dough cutter. Place back in oven and cook for an additional 25-30 minutes until thoroughly heated and browned and an internal temperature of at least 140°F is reached.
- Remove from oven and break apart/shred further (while still in pan).

### Nutrition Facts:

Svg. Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Sugar (g)	Protein (g)	Vit. A (I.U.)	Vit. C (mg)	Calcium (mg)	Iron (mg)
3.34	120	5	1.5	0	55	650	4	0	2	14	0	2	0	5

INGREDIENTS: TURKEY THIGH MEAT, TURKEY BROTH, BARBEQUE SEASONING, FRUCTOSE, MOLASSES POWDER, MOLASSES, WHEAT STARCH, SOY FLOUR, YEAST, TOMATO POWDER, SALT, SODIUM BISULFITE, SALT, POWDER, ONION POWDER, SPICES, MALTODEXTRIN, DRIED WORCESTERSHIRE SAUCE, MOLASSES, VINEGAR, LORRY SYRUP, SALT, CAPSANTH, COLOR, GARLIC, SUDAN, SPICES, TAMARIND, NATURAL FLAVOR, CITRIC ACID, COTTONSEED OIL, XANTHAN GUM, NATURAL SMOKE FLAVOR, SPICE EXTRACT, CONTAINS 0% DAIRY, MODIFIED FOOD STARCH, SALT, SUGAR, SODIUM PHOSPHATE, NATURAL SMOKE FLAVORING, CONTAINS WHEAT, SOY



**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Turkey Processing

Due Date/Time: February 18, 2009, 2:30 pm

Bid Number: 09-112-DR

District School Board  
of Pasco County

JAN 18 2011

Board Approved

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A534 Turkey, Bulk (All or none category)</b>						
	Turkey Tinga - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2154-34
					Commercial Code #	
					Portion Size	4.17
					Portions / Case	122
					Case Size	32
					Pounds DF / Case	21.98
	Size of serving to equal 2 oz M/MA: 4.17				Fee for Service / Case	\$31.36
					NOI Bid Price (Commodity Benchmark Price) / Case	\$53.44
					DF \$ Value / Case	\$22.08
					Net (NOI) Price / Case	\$31.36
					Net (NOI) Price / Portion	\$0.26
					Total Price / Portion (Includes DF \$ Value)	\$0.4380
					Distribution Cost / Portion	\$0.0103
					Total Delivered Price / Portion	\$0.4484
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

Company Name / Initials \_\_\_\_\_



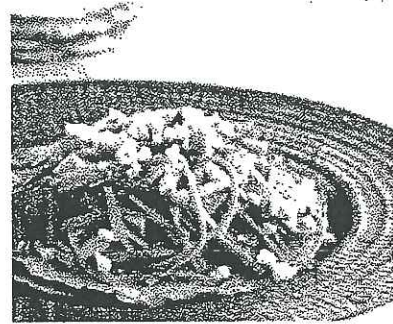
# SLOW ROASTED Turkey Tinga



Slow roasted, whole muscle, boneless, skinless turkey thigh meat cooked in authentic Tinga sauce.

It originates from the Puebla region of Mexico, and was traditionally served on corn tortillas with crumbled cheese. Tinga is the kind of bold flavor today's students are looking for.

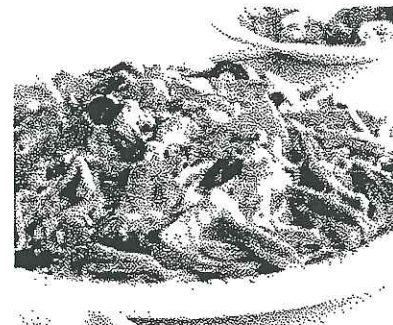
- **Slow roasted for hours...**delivers maximum tenderness and infuses the meat with rich, delicious flavor.
- **Whole muscle turkey thigh meat...**not only gives it a great texture, but a true, authentic appearance.
- **Extends turkey's appeal...**because turkey's America's favorite sandwich meat. So adding hot turkey applications like a Tinga tacos or burritos extends your school's menu even further!



Tradition gets a new taste when a Torta is piled high with Slow Roasted Turkey Tinga.

Slow Roasted Turkey Tinga brings more to your school!

- **More value...**Perfect L'attitudes™ is included in both the A-534 Bulk Whole Bird and the A-582 Bulk Turkey Thigh Commodity Processing Programs.
- **More convenience...**it's pre-cooked, so you just heat and serve!
- **More flavor...**make Thursday Is Turkey Day an international hit by adding the bold taste of Slow Roasted Turkey Tinga – the kind of global taste your students are looking for.
- **More healthy alternatives...**Slow Roasted Turkey Tinga lets you menu a delicious alternative for health-conscious students and those with special religious or dietary needs.



Nachos are even more appetizing with the extraordinary taste of Slow Roasted Turkey Tinga.

## Why Perfect L'attitudes™ for schools?

Today's kids are growing up in a global community, where they're able to share ideas, music, and videos with kids all around the world. It's no wonder that a 2009 Dream Kitchen Survey® of school-aged students revealed that "today's youngsters are knowledgeable about ethnic fare, and have enjoyed a variety of authentic foods from around the globe." Perfect L'attitudes™ Slow Roasted Turkey Tinga fits the bill perfectly!

### Specifications:

Product Code:	Description:	Case Pack:
2154-34	Slow Roasted Turkey Tinga	4/7-9 lbs.

### Master Dimensions:

Case Dimensions: 19.4" L x 11.2" W x 5.4" H  
 Cubic Feet: 0.6790  
 Net Weight: 32.00 lbs.  
 Gross Weight: 33.06 lbs.  
 Tare Weight: 1.06 lbs.  
 Pack: 4/7-9 lbs.  
 Servings Per Case: 122

### Specifications:

Ship Container: UPC: 90042222215438  
 Shelf Life: 270 days frozen from pack date  
 Code Date Qualifier: N/A  
 Catch Weight? Y  
 Pallet Pattern: 9 x 5 = 45  
 Full Pallet  
 Net Weight: 1440.00 lbs.  
 Gross Weight: 1487.70 lbs.  
 Tare Weight: 47.70 lbs.

### Product Handling and Preparation:

- Thaw frozen 8 lb. Packs 24-36 hours in the refrigerator
- Remove from plastic package and place in foil pan/hotel pan.
- Place uncovered in preheated 350°F conventional oven or 300°F convection oven for 25-30 minutes, then break apart with tongs, meat forks or dough cutter. Place back in oven and cook for an additional 25-30 minutes until thoroughly heated and browned and an internal temperature of at least 140°F is reached.
- Remove from oven and break apart/shred further (while still in pan).

### Nutrition Facts:

Svg. Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Sugar (g)	Protein (g)	Vit. A (I.U.)	Vit. C (mg)	Calcium (mg)	Iron (mg)
3.29	120	5	1.5	0	60	460	3	0	1	17	0	4	0	6

INGREDIENTS: TURKEY THIGH MEAT, FIRE ROASTED TOMATOES, TURKEY BROTH, DILLED ONION, CONTAINS 2% OR LESS CHIMPOTLE PUREE, WATER, CHIMPOTLE, JALAPENO, TOMATO PASTE, VINEGAR, SALT, SPICES, CROWN PEPPER, GARLIC POWDER, MUSHROOM FOOD STARCH, SALT, SUGAR, GARLIC, WORCESTERSHIRE POWDER, CORN SYRUP, SOY LECITHIN, SALT, CARAMEL COLOR, GARLIC, SUGAR, SPICES, SOY SAUCE, SALT, NATURAL FLAVORING, NATURAL SMOKE FLAVORING, FLAVORING, CONTAINS SOY, WHEAT, PALM OIL, TRAPEROSE, NATURAL FLAVOR, SODIUM PHOSPHATE, OREGANO, NATURAL SMOKE FLAVORING, FLAVORING, CONTAINS SOY, WHEAT



School Board  
 Co County

JAN 18 2011

Board Approved



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 21, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products  
Jennie-O Turkey Store

On May 19, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey and renewed for the second year on December 15, 2009 for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Jennie-O Turkey Store has submitted pricing for thirteen (13) new products using USDA A534 Turkey, Bulk and A582 Turkey Thighs, Bulk: (1) Turkey Thigh Sausage Link, (2) Turkey Thigh Spaghetti Meat Sauce, (3) Turkey Taco Thigh Meat, (4) Turkey Crumble, (5) Turkey Gyro Seasoned Thigh Meat, (6) Turkey, Raw Ground Thigh Meat, (7) Turkey Ham, Slicing Log, 10 pound, (8) Turkey Ham, sliced, (9) Turkey, Slow Roasted, (10) Turkey, Pastrami, Sliced, (11) Turkey, Corned, Sliced, and (12) Turkey Roast, White and Dark, Raw, and (13) Turkey, Slow Roasted. Attached you will find the fee for service price information for the new turkey products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Turkey Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board  
of Pasco County

DEC 21 2010

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## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118

727/774-2435 TDD: 813/794-2484

352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

**MEMORANDUM**

FNS-057-11

December 6, 2010

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

**SUBJECT: USDA Commodity Turkey Processing Bid Additions**

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store on May 19, 2009 and renewed for the 2010-2011 school year on December 15, 2009. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Jennie-O has submitted pricing for new products using USDA A534 Turkey, Bulk and A582 Turkey Thighs, Bulk. Attached you will find the fee for service and net off invoice price information for the turkey products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Turkey Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board  
of Pasco County

DEC 21 2010

Board Approved

## Pasco County Schools New Item Bid Addition Request

### USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
<b>Processed using A582 Turkey Thighs, Bulk:</b>				
	Turkey Thigh Sausage, Link, Fully cooked, country style seasoned, 1.5 oz ± link, IQF. 300 / case, 1 link to equal 1 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	6137-35	
		Commercial Code #	N/A	
		Portion Size	1.6 oz	
		Portions / Case	300	
		Case Size	300/1.6 oz	
		Pounds DF / Case	23.50	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$36.00
			Net (NOI) Price / Pound	\$1.20
			Net (NOI) Price / Case	\$36.00
		DF \$ Value / Case	\$26.10	
		NOI Bid Price (Commodity Benchmark Price) / Case	\$82.10	
		Net (NOI) Price / Portion	\$0.1200	
		Total Price / Portion (Includes DF \$ Value)	0.2070	
		Distribution Cost / Portion	\$0.0042	
		Total Delivered Price / Portion	\$0.2112	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$82.10	
<b>Processed using A582 Turkey Thighs, Bulk:</b>				
	Turkey Thigh Spaghetti Meat Sauce: Fully cooked, seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 5.05 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	2851-28	
		Commercial Code #	N/A	
		Portion Size	5.05 oz	
		Portions / Case	88	
		Case Size	4/7 lbs	
		Pounds DF / Case	14.82	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$23.80
			Net (NOI) Price / Pound	\$0.85
			Net (NOI) Price / Case	\$23.80
		DF \$ Value / Case	\$16.52	
		NOI Bid Price (Commodity Benchmark Price) / Case	\$40.32	
		Net (NOI) Price / Portion	\$0.2705	
		Total Price / Portion (Includes DF \$ Value)	0.4582	
		Distribution Cost / Portion	\$0.0143	
		Total Delivered Price / Portion	\$0.4725	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$40.32	

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved



### Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder.
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Taco Thigh Meat: Fully cooked, seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 3.0 oz ± oz to equal 2 oz meat/meat alternate.  USDA Commodity Used: A582 Turkey Thighs, Bulk	Brand	Jennie-O
		Commodity Code #	2859-28
		Commercial Code #	N/A
		Portion Size	3.0 oz
		Portions / Case	149
		Case Size	4/7 lbs
		Pounds DF / Case	25.17
		Fee for Service / Case	\$23.80
		Net (NOI) Price / Pound	\$0.85
		Net (NOI) Price / Case	\$23.80
		DF \$ Value / Case	\$28.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$51.80
		Net (NOI) Price / Portion	\$0.1697
		Total Price / Portion (Includes DF \$ Value)	0.3477
		Distribution Cost / Portion	\$0.0085
		Total Delivered Price / Portion	\$0.3561
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Crumble: Fully cooked, browned and well drained, 100% coarse ground thigh meat, no VPP, frozen. 4/7 lb boilable bags, 2.88 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A582 Turkey Thighs, Bulk	Brand	Jennie-O
		Commodity Code #	2860-28
		Commercial Code #	N/A
		Portion Size	2.79 oz
		Portions / Case	180
		Case Size	4/7 lbs
		Pounds DF / Case	26.46
		Fee for Service / Case	\$23.80
		Net (NOI) Price / Pound	\$0.85
		Net (NOI) Price / Case	\$23.80
		DF \$ Value / Case	\$29.40
		NOI Bid Price (Commodity Benchmark Price) / Case	\$53.20
		Net (NOI) Price / Portion	\$0.1488
		Total Price / Portion (Includes DF \$ Value)	0.3325
		Distribution Cost / Portion	\$0.0079
		Total Delivered Price / Portion	\$0.3404
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

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## Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder	
<b>Processed using A582 Turkey Thighs, Bulk</b>				
	Turkey Gyro Seasoned Thigh Meat: Fully cooked, gyro seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 2.89 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	2863-28	
		Commercial Code #	N/A	
		Portion Size	2.89 oz	
		Portions / Case	155	
		Case Size	4/7 lbs	
		Pounds DF / Case	28.06	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$23.80
			Net (NOI) Price / Pound	\$0.85
			Net (NOI) Price / Case	\$23.80
	DF \$ Value / Case	\$29.12		
	NOI Bid Price (Commodity Benchmark Price) / Case	\$62.92		
	Net (NOI) Price / Portion	\$0.1535		
	Total Price / Portion (Includes DF \$ Value)	0.3414		
	Distribution Cost / Portion	\$0.0081		
	Total Delivered Price / Portion	\$0.3495		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$62.92	
<b>Processed using A582 Turkey Thighs, Bulk</b>				
	Turkey, Raw Ground Thigh Meat: Raw, natural, not artificial ingredients, 100% coarse ground thigh meat, frozen. 2/10 lb bags, 2.86 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O	
		Commodity Code #	2051-35	
		Commercial Code #	N/A	
		Portion Size	2.86 oz	
		Portions / Case	111	
		Case Size	2/10 lbs	
		Pounds DF / Case	18.99	
		USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$12.00
			Net (NOI) Price / Pound	\$0.60
			Net (NOI) Price / Case	\$12.00
	DF \$ Value / Case	\$22.20		
	NOI Bid Price (Commodity Benchmark Price) / Case	\$34.20		
	Net (NOI) Price / Portion	\$0.1081		
	Total Price / Portion (Includes DF \$ Value)	0.3081		
	Distribution Cost / Portion	\$0.0114		
	Total Delivered Price / Portion	\$0.3195		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$34.20	

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

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## Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Ham, Slicing Log, 10lb: Fully cooked, ham flavored turkey thigh meat, 15% water added, 4.28" diameter log for slicing, fresh. 3/10 lb bags, 3.37 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A582 Turkey Thighs, Bulk	Brand	Jennie-O
		Commodity Code #	8130-35
		Commercial Code #	N/A
		Portion Size	3.37 oz
		Portions / Case	142
		Case Size	3/10 lbs
		Pounds DF / Case	24.95
		Fee for Service / Case	\$25.50
		Net (NOI) Price / Pound	\$0.85
		Net (NOI) Price / Case	\$25.50
		DF \$ Value / Case	\$27.90
		NOI Bid Price (Commodity Benchmark Price) / Case	\$53.40
		Net (NOI) Price / Portion	\$0.1796
		Total Price / Portion (Includes DF \$ Value)	0.3761
	Distribution Cost / Portion	\$0.0089	
	Total Delivered Price / Portion	\$0.3849	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$53.40
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Ham, Sliced: Fully cooked, ham flavored turkey thigh meat, 10% water added, 0.5 oz slices, frozen. 12/1 lb bags, 3.18 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A582 Turkey Thighs, Bulk	Brand	Jennie-O
		Commodity Code #	2565-35
		Commercial Code #	N/A
		Portion Size	3.18 oz
		Portions / Case	108
		Case Size	4/5.25 lbs
		Pounds DF / Case	17.02
		Fee for Service / Case	\$25.20
		Net (NOI) Price / Pound	\$1.20
		Net (NOI) Price / Case	\$25.20
		DF \$ Value / Case	\$18.90
		NOI Bid Price (Commodity Benchmark Price) / Case	\$44.10
		Net (NOI) Price / Portion	\$0.2377
		Total Price / Portion (Includes DF \$ Value)	0.4160
	Distribution Cost / Portion	\$0.0119	
	Total Delivered Price / Portion	\$0.4279	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$44.10

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
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DEC 21 2010

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Dec 06 10 09:14a

RECEIVED 12/06/2010 10:12 8135713600

### Pasco County Schools New Item Bid Addition Request

Required Information		Required Information	
Description		Description	
Turkey, Slow Roasted: Fully cooked, slow roasted, whole muscle, boneless, skinless thigh meat, heat and serve. 4/7 9 lb bags, 3.22 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A582 Turkey Thighs, Bulk	Brand	Jennie-O	
	Commodity Code #	2156-35	
	Commercial Code #	N/A	
	Portion Size	3.22 oz	
	Portions / Lb	4.9689	
	Case Size	4/7-9 lbs	
	Pounds DF / Case	28.41	
	Fee for Service / Lb	\$0.98	
	Net (NOI) Price / Pound	\$0.98	
	DF \$ Value / Lb	\$0.9900	
	NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.97	
	Net (NOI) Price / Portion	0.19722675	
	Total Price / Portion (Includes DF \$ Value)	0.396466019	
	Distribution Cost / Portion	N/A	
Total Delivered Price / Portion	N/A		
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.97/lb	
Turkey, Pastrami, Sliced: Fully cooked, pastrami flavored dark meat, pre-sliced 0.5 oz slices, frozen, thaw and serve. 6/2 lb bags, 3.01 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A534 Turkey, Bulk	Brand	Jennie-O	
	Commodity Code #	2655-08	
	Commercial Code #	N/A	
	Portion Size	3.01 oz	
	Portions / Case	63	
	Case Size	6/2 lbs	
	Pounds DF / Case	12.42	
	Fee for Service / Case	\$20.04	
	Net (NOI) Price / Pound	\$1.67	
	Net (NOI) Price / Case	\$20.04	
	DF \$ Value / Case	\$8.89	
	NOI Bid Price (Commodity Benchmark Price) / Case	\$28.92	
	Net (NOI) Price / Portion	\$0.3181	
	Total Price / Portion (Includes DF \$ Value)	0.4590	
Distribution Cost / Portion	\$0.0200		
Total Delivered Price / Portion	\$0.4790		
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$28.92	

Steve Atchison, Central Regional Manager

*Steve Atchison*  
Signature / Title  
Jennie-O Turkey Store

Date

12-6-10

Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

### Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be Completed by Bidder
<b>Processed using A534 Turkey Bulk</b>			
	Turkey, Corned, Sliced: Fully cooked, corned beef flavored dark meat, pre-sliced 0.65 oz slices, frozen, thaw and serve. 6/2 lb bags, 3.08 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2129-12
		Commercial Code #	N/A
		Portion Size	3.08 oz
		Portions / Case	62
		Case Size	6/2 lbs
		Pounds DF / Case	12.30
		Fee for Service / Case	\$19.44
		Net (NOI) Price / Pound	\$1.62
		Net (NOI) Price / Case	\$19.44
		DF \$ Value / Case	\$8.76
		NOI Bid Price (Commodity Benchmark Price) / Case	\$28.20
		Net (NOI) Price / Portion	\$0.3135
		Total Price / Portion (Includes DF \$ Value)	0.45483871
	USDA Commodity Used: A534 Turkey, Bulk	Distribution Cost / Portion	\$0.0203
		Total Delivered Price / Portion	\$0.4752
		Commercial Price / Case Without USDA Commodities	\$28.20
<b>For comparison purposes only:</b>			
<b>Processed using A534 Turkey Bulk</b>			
	Turkey Roast, White and Dark, Raw: Netted, raw, white and dark meat, approximately 11.2 pounds per roast. 4/11.2 lb roasts, 2.29 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2178-04
		Commercial Code #	N/A
		Portion Size	2.29 oz
		Portions / Lb	6.9869
		Case Size	4/11.20 lbs
		Pounds DF / Case	37.75
		Fee for Service / Lb	\$1.25
		Net (NOI) Price / Pound	\$1.25
		DF \$ Value / Lb	\$0.6000
		NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.85
		Net (NOI) Price / Portion	\$0.1789
		Total Price / Portion (Includes DF \$ Value)	\$0.2648
			USDA Commodity Used: A534 Turkey, Bulk
Total Delivered Price / Portion	N/A		
Commercial Price / Case Without USDA Commodities	\$1.85/lb		
<b>For comparison purposes only:</b>			

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
 Steve Atchison, Central Regional Manager  
 Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

## Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
<b>Processed using A534 Turkey Bulk</b>			
	Turkey, Slow Roasted: Fully cooked, slow roasted, whole muscle, boneless, skinless thigh meat, heat and serve. 4/7 9 lb bags, 3.22 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	215634
		Commercial Code #	N/A
		Portion Size	3.22 oz
		Portions / Lb	4.9689
		Case Size	4/7-9lbs
		Pounds DF / Case	33.04
		Fee for Service / Lb	\$1.39
		Net (NOI) Price / Pound	\$1.39
		DF \$ Value / Lb	\$0.7400
	USDA Commodity Used: A534 Turkey, Bulk	NOI Bid Price (Commodity Benchmark Price) / Lb	\$2.13
		Net (NOI) Price / Portion	\$0.2797
		Total Price / Portion (Includes DF \$ Value)	\$0.4287
		Distribution Cost / Portion	N/A
		Total Delivered Price / Portion	N/A
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$2.13/lb

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
 Steve Atchison, Central Regional Manager  
 Jennie-O Turkey Store

12-6-10  
Date

**District School Board  
of Pasco County**

DEC 21 2010

Board Approved



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 21, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products  
Jennie-O Turkey Store

On May 19, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey and renewed for the second year on December 15, 2009 for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Jennie-O Turkey Store has submitted pricing for thirteen (13) new products using USDA A534 Turkey, Bulk and A582 Turkey Thighs, Bulk: (1) Turkey Thigh Sausage Link, (2) Turkey Thigh Spaghetti Meat Sauce, (3) Turkey Taco Thigh Meat, (4) Turkey Crumble, (5) Turkey Gyro Seasoned Thigh Meat, (6) Turkey, Raw Ground Thigh Meat, (7) Turkey Ham, Slicing Log, 10 pound, (8) Turkey Ham, sliced, (9) Turkey, Slow Roasted, (10) Turkey, Pastrami, Sliced, (11) Turkey, Comed, Sliced, and (12) Turkey Roast, White and Dark, Raw, and (13) Turkey, Slow Roasted. Attached you will find the fee for service price information for the new turkey products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Turkey Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board  
of Pasco County

DEC 21 2010

District Wide Accreditation • Southern Association of Colleges and Schools

Board Approved

Date/Time: December 15, 2010 09:15:00



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

### Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118

727/774-2435 TDD: 813/794-2484

352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

### MEMORANDUM

FNS-057-11

December 6, 2010

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
Richard Kurtz, Director, Food, Nutrition and Distribution Services

**SUBJECT:** USDA Commodity Turkey Processing Bid Additions

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store on May 19, 2009 and renewed for the 2010-2011 school year on December 15, 2009. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Jennie-O has submitted pricing for new products using USDA A534 Turkey, Bulk and A582 Turkey Thighs, Bulk. Attached you will find the fee for service and net off invoice price information for the turkey products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Turkey Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board  
of Pasco County

DEC 21 2010

Board Approved



## Pasco County Schools New Item Bid Addition Request

### USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder		
<b>Processed using A582 Turkey Thighs, Bulk:</b>					
	Turkey Thigh Sausage, Link. Fully cooked, country style seasoned, 1.6 oz ± link, IQF. 300 / case, 1 link to equal 1 oz meat/meat alternate.	Brand	Jennie-O		
		Commodity Code #	6137-35		
		Commercial Code #	N/A		
		Portion Size	1.6 oz		
		Portions / Case	300		
		Case Size	300/1.6 oz		
		Pounds DF / Case	23.50		
		Fee for Service / Case	\$38.00		
		Net (NOI) Price / Pound	\$1.20		
		Net (NOI) Price / Case	\$36.00		
USDA Commodity Used: A582 Turkey Thighs, Bulk		DF \$ Value / Case	\$26.10		
		NOI Bid Price (Commodity Benchmark Price) / Case	\$82.10		
		Net (NOI) Price / Portion	\$0.1200		
		Total Price / Portion (Includes DF \$ Value)	0.2870		
		Distribution Cost / Portion	\$0.0042		
		Total Delivered Price / Portion	\$0.2112		
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$52.10	
		<b>Processed using A582 Turkey Thighs, Bulk:</b>			
			Turkey Thigh Spaghetti Meat Sauce: Fully cooked, seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 5.05 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O
				Commodity Code #	2851-28
Commercial Code #	N/A				
Portion Size	5.05 oz				
Portions / Case	88				
Case Size	4/7 lbs				
Pounds DF / Case	14.82				
Fee for Service / Case	\$23.80				
Net (NOI) Price / Pound	\$0.85				
Net (NOI) Price / Case	\$23.80				
USDA Commodity Used: A582 Turkey Thighs, Bulk		DF \$ Value / Case	\$15.62		
		NOI Bid Price (Commodity Benchmark Price) / Case	\$40.32		
		Net (NOI) Price / Portion	\$0.2705		
		Total Price / Portion (Includes DF \$ Value)	0.4582		
		Distribution Cost / Portion	\$0.0143		
		Total Delivered Price / Portion	\$0.4725		
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$40.32	

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

## Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
<b>Processed using A882 Turkey Thighs, Bulk</b>			
	Turkey Taco Thigh Meat: Fully cooked, seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 3.0 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2859-28
		Commercial Code #	N/A
		Portion Size	3.0 oz
		Portions / Case	149
		Case Size	4/7 lbs
		Pounds DF / Case	25.17
		Fee for Service / Case	\$23.80
		Net (NOI) Price / Pound	\$0.85
		Net (NOI) Price / Case	\$23.80
	USDA Commodity Used: A582 Turkey Thighs, Bulk	DF \$ Value / Case	\$28.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$51.80
		Net (NOI) Price / Portion	\$0.1597
		Total Price / Portion (Includes DF \$ Value)	0.3477
		Distribution Cost / Portion	\$0.0085
		Total Delivered Price / Portion	\$0.3561
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$51.80
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Crumble: Fully cooked, browned and well drained, 100% coarse ground thigh meat, no VPP, frozen. 4/7 lb boilable bags, 2.88 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2860-28
		Commercial Code #	N/A
		Portion Size	2.79 oz
		Portions / Case	160
		Case Size	4/7 lbs
		Pounds DF / Case	26.46
		Fee for Service / Case	\$23.80
		Net (NOI) Price / Pound	\$0.85
		Net (NOI) Price / Case	\$23.80
	USDA Commodity Used: A582 Turkey Thighs, Bulk	DF \$ Value / Case	\$29.40
		NOI Bid Price (Commodity Benchmark Price) / Case	\$53.20
		Net (NOI) Price / Portion	\$0.1488
		Total Price / Portion (Includes DF \$ Value)	0.3325
		Distribution Cost / Portion	\$0.0079
		Total Delivered Price / Portion	\$0.3404
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$53.20

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

### Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Gyro Seasoned Thigh Meat: Fully cooked, gyro seasoned, ground thigh meat, no fillers, frozen. 4/7 lb boilable bags, 2.89 oz ± oz to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2863-28
		Commercial Code #	N/A
		Portion Size	2.88 oz
		Portions / Case	155
		Case Size	4/7 lbs
		Pounds DF / Case	28.08
		Fee for Service / Case	\$23.80
		Net (NOI) Price / Pound	\$0.85
		Net (NOI) Price / Case	\$23.80
	DF \$ Value / Case	\$29.12	
	NOI Bid Price (Commodity Benchmark Price) / Case	\$52.92	
	Net (NOI) Price / Portion	\$0.1535	
	Total Price / Portion (Includes DF \$ Value)	0.3414	
	Distribution Cost / Portion	\$0.0081	
	Total Delivered Price / Portion	\$0.3495	
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$52.92
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey, Raw Ground Thigh Meat: Raw, natural, not artificial ingredients, 100% coarse ground thigh meat, frozen. 2/10 lb bags, 2.86 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2051-35
		Commercial Code #	N/A
		Portion Size	2.86 oz
		Portions / Case	111
		Case Size	2/10 lbs
		Pounds DF / Case	18.99
	USDA Commodity Used: A582 Turkey Thighs, Bulk	Fee for Service / Case	\$12.00
		Net (NOI) Price / Pound	\$0.60
		Net (NOI) Price / Case	\$12.00
		DF \$ Value / Case	\$22.20
		NOI Bid Price (Commodity Benchmark Price) / Case	\$34.20
		Net (NOI) Price / Portion	\$0.1081
		Total Price / Portion (Includes DF \$ Value)	0.3081
Distribution Cost / Portion		\$0.0114	
	Total Delivered Price / Portion	\$0.3195	
	For comparison purposes only:		Commercial Price / Case Without USDA Commodities

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

## Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Ham, Slicing Log, 10lb: Fully cooked, ham flavored turkey thigh meat, 15% water added, 4.28" diameter log for slicing, fresh. 3/10 lb bags, 3.37 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	8130-35
		Commercial Code #	N/A
		Portion Size	3.37 oz
		Portions / Case	142
		Case Size	3/10 lbs
		Pounds DF / Case	24.95
		Fee for Service / Case	\$25.50
		Net (NOI) Price / Pound	\$0.65
		Net (NOI) Price / Case	\$25.50
		DF \$ Value / Case	\$27.90
		NOI Bid Price (Commodity Benchmark Price) / Case	\$53.40
		Net (NOI) Price / Portion	\$0.1796
		Total Price / Portion (Includes DF \$ Value)	0.3761
	Distribution Cost / Portion	\$0.0089	
	Total Delivered Price / Portion	\$0.3849	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$53.40
<b>Processed using A582 Turkey Thighs, Bulk</b>			
	Turkey Ham, Sliced: Fully cooked, ham flavored turkey thigh meat, 10% water added, 0.5 oz slices, frozen. 12/1 lb bags, 3.18 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	2565-35
		Commercial Code #	N/A
		Portion Size	3.18 oz
		Portions / Case	106
		Case Size	4/5.25 lbs
		Pounds DF / Case	17.02
		Fee for Service / Case	\$25.20
		Net (NOI) Price / Pound	\$1.20
		Net (NOI) Price / Case	\$25.20
		DF \$ Value / Case	\$18.90
		NOI Bid Price (Commodity Benchmark Price) / Case	\$44.10
		Net (NOI) Price / Portion	\$0.2377
		Total Price / Portion (Includes DF \$ Value)	0.4160
	Distribution Cost / Portion	\$0.0119	
	Total Delivered Price / Portion	\$0.4279	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$44.10

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

### Pasco County Schools New Item Bid Addition Request

Commodity Description	Manufacturer	Brand
Turkey, Slow Roasted: Fully cooked, slow roasted, whole muscle, boneless, skinless thigh meat, heat and serve. 4/7 9 lb bags, 3.22 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A582 Turkey Thighs, Bulk	Brand	Jennie-O
	Commodity Code #	216E-35
	Commercial Code #	N/A
	Portion Size	3.22 oz
	Portions / Lb	4.9689
	Case Size	4/7-9 lbs
	Pounds DF / Case	28.41
	Fee for Service / Lb	\$0.98
	Net (NOI) Price / Pound	\$0.98
	DF \$ Value / Lb	\$0.9800
	NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.97
	Net (NOI) Price / Portion	0.19722675
	Total Price / Portion (Includes DF \$ Value)	0.39646019
	Distribution Cost / Portion	N/A
Total Delivered Price / Portion	N/A	
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.97/lb
Turkey, Pastrami, Sliced: Fully cooked, pastrami flavored dark meat, pre-sliced 0.5 oz slices, frozen, thaw and serve. 6/2 lb bags, 3.01 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A534 Turkey, Bulk	Brand	Jennie-O
	Commodity Code #	2655-08
	Commercial Code #	N/A
	Portion Size	3.01 oz
	Portions / Case	63
	Case Size	6/2 lbs
	Pounds DF / Case	12.42
	Fee for Service / Case	\$20.04
	Net (NOI) Price / Pound	\$1.67
	Net (NOI) Price / Case	\$20.04
	DF \$ Value / Case	\$8.88
	NOI Bid Price (Commodity Benchmark Price) / Case	\$28.92
	Net (NOI) Price / Portion	\$0.3161
	Total Price / Portion (Includes DF \$ Value)	0.4590
Distribution Cost / Portion	\$0.0200	
Total Delivered Price / Portion	\$0.4790	
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$28.92

Steve Atchison, Central Regional Manager

*Steve Atchison*  
Signature / Title  
Jennie-O Turkey Store

Date

12-6-10

Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

### Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder:
<b>Processed using A534 Turkey Bulk</b>			
	Turkey, Corned, Sliced: Fully cooked, corned beef flavored dark meat, pre-sliced 0.65 oz slices, frozen, thaw and serve. 6/2 lb bags, 3.03 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A534 Turkey, Bulk	Brand	Jennie-O
		Commodity Code #	2129-12
		Commercial Code #	N/A
		Portion Size	3.03 oz
		Portions / Case	62
		Case Size	6/2 lbs
		Pounds DF / Case	12.30
		Fee for Service / Case	\$19.44
		Net (NOI) Price / Pound	\$1.62
		Net (NOI) Price / Case	\$19.44
		DF \$ Value / Case	\$8.76
		NOI Bid Price (Commodity Benchmark Price) / Case	\$28.20
		Net (NOI) Price / Portion	\$0.8195
		Total Price / Portion (Includes DF \$ Value)	0.45483871
	Distribution Cost / Portion	\$0.0203	
	Total Delivered Price / Portion	\$0.4752	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$28.20
<b>Processed using A534 Turkey Bulk</b>			
	Turkey Roast, White and Dark, Raw: Netted, raw, white and dark meat, approximately 11.2 pounds per roast. 4/11.2 lb roasts, 2.29 oz ± to equal 2 oz meat/meat alternate.  USDA Commodity Used: A534 Turkey, Bulk	Brand	Jennie-O
		Commodity Code #	2178-04
		Commercial Code #	N/A
		Portion Size	2.29 oz
		Portions / Lb	6.9869
		Case Size	4/11.20 lbs
		Pounds DF / Case	37.75
		Fee for Service / Lb	\$1.25
		Net (NOI) Price / Pound	\$1.25
		DF \$ Value / Lb	\$0.6000
		NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.85
		Net (NOI) Price / Portion	\$0.1789
		Total Price / Portion (Includes DF \$ Value)	\$0.2648
		Distribution Cost / Portion	N/A
	Total Delivered Price / Portion	N/A	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.85/lb

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
Steve Atchison, Central Regional Manager  
Jennie-O Turkey Store

12-6-10  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved

### Pasco County Schools New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by bidder
<b>Processed using A534 Turkey Bulk</b>			
	Turkey, Slow Roasted: Fully cooked, slow roasted, whole muscle, boneless, skinless thigh meat, heat and serve. 4/7 9 lb bags, 3.22 oz ± to equal 2 oz meat/meat alternate.	Brand	Jennie-O
		Commodity Code #	215634
		Commercial Code #	N/A
		Portion Size	3.22 oz
		Portions / Lb	4.9689
		Case Size	4/7-6lbs
		Pounds DF / Case	33.04
		Fee for Service / Lb	\$1.39
		Net (NOI) Price / Pound	\$1.39
		DF \$ Value / Lb	\$0.7400
		NOI Bid Price (Commodity Benchmark Price) / Lb	\$2.13
		Net (NOI) Price / Portion	\$0.2797
		Total Price / Portion (Includes DF \$ Value)	\$0.4287
		Distribution Cost / Portion	N/A
	Total Delivered Price / Portion	N/A	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$2.13/lb

Pricing good January 1, 2011 through June 30, 2011.

*Steve Atchison*  
 Steve Atchison, Central Regional Manager  
 Jennie-O Turkey Store

*12-6-10*  
 Date

District School Board  
 of Pasco County

DEC 21 2010

Board Approved



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111


727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

June 15, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Product  
Jennie-O Turkey Store Sales, LLC.

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store Sales, LLC. on an all-or-none basis and renewed for the second year on December 15, 2009. Current bid language allows new items to be added to the bid by awarded vendors as they become available. Jennie-O Turkey Store Sales, LLC. has submitted pricing for a turkey ham using USDA A534 Bulk Turkey. Attached you will find the fee for service and net off invoice price information for the turkey ham product to be effective July 1, 2010 through June 30, 2011.

Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Turkey Processing bid for the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:

District School Board  
of Pasco County

JUN 15 2010

Board Approved





## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118

727/774-2435 TDD: 813/794-2484

352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

**MEMORANDUM**

FNS-169-10

June 2, 2010

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
Richard Kurtz, Director *R*  
Food, Nutrition and Distribution Services *JH*

**SUBJECT: Commodity Turkey Processing Bid Addition**

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store Sales, LLC on an all or nothing basis on March 16, 2009 and renewed for the 2010-2011 school year on December 15, 2009. Current bid language allows new items to be added to the bid as they become available. Jennie-O Turkey Store has submitted pricing for a turkey ham using USDA A534 Bulk Turkey. Attached you will find the fee for service and net off invoice price information for the turkey ham product to be effective July 1, 2010 through June 30, 2011.

Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests these products be added to our USDA Commodity Turkey Processing bid.

Thank you for your assistance with this matter.

District School Board  
of Pasco County

JUN 15 2010

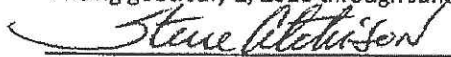
Board Approved

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	Product Description: Turkey Ham, 20% water added, 11-15 lbs.	Brand	Jennie-O
		Commodity Code #	8028
		Commercial Code #	8028
		Portion Size	3.58 oz.
		Portions / Case	62
		Case Size	15.3"Lx9"Wx5.6"H
	USDA Commodity Used: A534 Turkey Bulk	Pounds DF / Case	12.29 lbs
		Fee for Service / Lb	\$1.10
		Net (NOI) Price / Lb	\$1.10
		DF \$ Value / Lb	\$0.64
	USDA Commodity Used: A534 Turkey Bulk	NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.74
		Fee for Service / Case	\$15.18
		Net (NOI) Price / Case	\$15.18
		DF \$ Value / Case	\$8.83
		NOI Bid Price (Commodity Benchmark Price) / Case	\$24.01
		Net (NOI) Price / Portion	\$0.2448
		Total Price / Portion (Includes DF \$ Value)	\$0.3873
		Distribution Cost / Portion	\$0.0203
	Total Delivered Price / Portion	\$0.4076	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.74 / lb

Pricing good July 1, 2010 through June 30, 2011.

  
 Steve Atchison / Central Regional Manager  
 Jennie-O Turkey Store

6-1-10  
Date

2009-2010 School Year

# DELI STYLE TURKEY HAM



8028

UCC Manufacturer ID: 42222  
Product Category: FS  
Product Division: 2

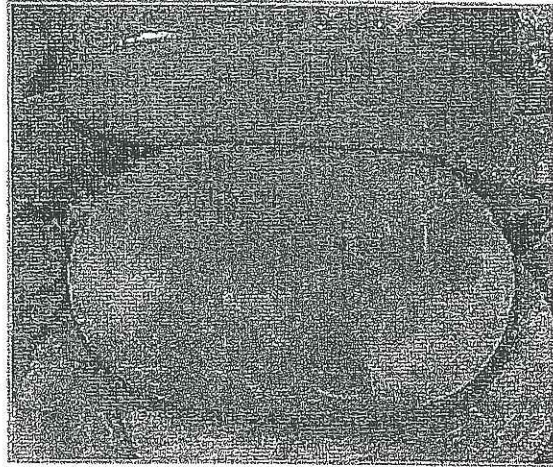
## PRODUCT INFORMATION

### Product Features

- 20% Water Added
- Smoked and Cured
- Shipped Refrigerated
- Competitive Price
- Naturally Lean
- 95% Fat Free
- Utilizes Dark Meat
- Contains No Allergens or Gluten

### Product Attributes

- Excellent Replacement for Pork Ham
- Premium Product at an Excellent Value to Consumer
- Meets All Your School Meal Occasions



LIST OF INGREDIENTS:  
TURKEY THIGH MEAT, WATER, CONTAINS 2% OR LESS SALT, POTASSIUM LACTATE, DEXTROSE, SODIUM PHOSPHATE, SODIUM DIACETATE, SODIUM ERYTHORBATE, NATURAL SMOKE FLAVORING, SODIUM NITRITE

## SPECIFICATIONS

**Ship Container UPC:** 90042222802805  
**Shelf Life:** 75 days of shelf life  
**Code Date Qualifier:** Use or freeze by  
**Pallet Pattern:** 12 x 8 = 96  
**Full Pallet:**  
**Net Weight:** 1,324.80 lbs.  
**Gross Weight:** 1,392.00 lbs.  
**Tare Weight:** 67.20 lbs.  
**Catch Weight?** Y

## PREPARATION/HANDLING

**REFRIGERATED:** Keep product stored at 28-35°F for optimum freshness. Holding product at warmer temperatures will shorten shelf life and increase spoilage. After opening, unused portion should be immediately wrapped and refrigerated.

**FROZEN:** Keep product frozen until ready to use. Defrost frozen product slowly and thoroughly in a refrigerator for 24 hours. Although not recommended, for quick defrosting, place in cold running water for 3-8 hours. Never defrost at room temperature.

**SLICING/SERVING INSTRUCTIONS:** Slice product to the desired thickness.

- To serve cold: Slice and serve.
- To serve hot: Slice, cover with foil, and place in moderate pre-heated oven for a few minutes.
- Slices can be heated on flat grill for use in hot sandwich.

## MASTER DIMENSIONS

**Case Dimensions:** 15.3"L x 9"W x 5.6"H  
**Cubic Feet:** 0.4463  
**Net Weight:** 13.80 lbs.  
**Gross Weight:** 14.50 lbs.  
**Tare Weight:** 0.70 lbs.  
**Pack:** 2/6-7 lbs.  
**Serving Per Case:** 62

Jennie-O Turkey Store certifies that the above information is true and correct, and that a 3.58 ounce serving of the above product (ready for serving) contains 2 ounces of cooked lean meat/meat alternate when prepared according to directions.

## NUTRITIONAL INFORMATION PER 2 OZ. MT./MT. ALTERNATE SERVING

Svg Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Protein (g)	Vit. A (%)	Calcium (%)	Vit. C (%)	Iron (%)
3.58	120	5	2	0	65	870	2	0	15	0	0	2	6

Jennie-O Turkey Store P.O. Box 778 Willmar, MN 56201

District School Board  
of Pasco County

[www.jennieofoodservice.com/schools](http://www.jennieofoodservice.com/schools)

JUN 15 2010

Board Approved



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118  
727/774-2435 TDD: 813/794-2484  
352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

**MEMORANDUM**

FNS-169-10

June 2, 2010

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
Richard Kurtz, Director *RK*  
Food, Nutrition and Distribution Services *JH*

**SUBJECT:** Commodity Turkey Processing Bid Addition

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store Sales, LLC on an all or nothing basis on March 16, 2009 and renewed for the 2010-2011 school year on December 15, 2009. Current bid language allows new items to be added to the bid as they become available. Jennie-O Turkey Store has submitted pricing for a turkey ham using USDA A534 Bulk Turkey. Attached you will find the fee for service and net off invoice price information for the turkey ham product to be effective July 1, 2010 through June 30, 2011.

Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests these products be added to our USDA Commodity Turkey Processing bid.

Thank you for your assistance with this matter.

**District School Board  
of Pasco County**

**JUN 15 2010**

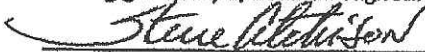
**Board Approved**

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	Product Description: Turkey Ham, 20% water added, 11-15 lbs.	Brand	Jennie-O
		Commodity Code #	8028
		Commercial Code #	8028
		Portion Size	3.58 oz.
		Portions / Case	62
		Case Size	15.3"Lx9"Wx5.6"H
	USDA Commodity Used: A534 Turkey Bulk	Pounds DF / Case	12.29 lbs
		Fee for Service / Lb	\$1.10
		Net (NOI) Price / Lb	\$1.10
		DF \$ Value / Lb	\$0.64
	USDA Commodity Used: A534 Turkey Bulk	NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.74
		Fee for Service / Case	\$15.18
		Net (NOI) Price / Case	\$15.18
		DF \$ Value / Case	\$8.83
		NOI Bid Price (Commodity Benchmark Price) / Case	\$24.01
		Net (NOI) Price / Portion	\$0.2448
		Total Price / Portion (Includes DF \$ Value)	\$0.3873
		Distribution Cost / Portion	\$0.0203
	Total Delivered Price / Portion	\$0.4076	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.74 / lb

Pricing good July 1, 2010 through June 30, 2011.

  
 Steve Atchison / Central Regional Manager  
 Jennie-O Turkey Store

6-1-10  
Date

District School Board  
of Pasco County

JUN 15 2010

Board Approved

2009-2010 School Year

# DELI STYLE TURKEY HAM



8028

UCC Manufacturer ID: 42222  
 Product Category: FS  
 Product Division: 2

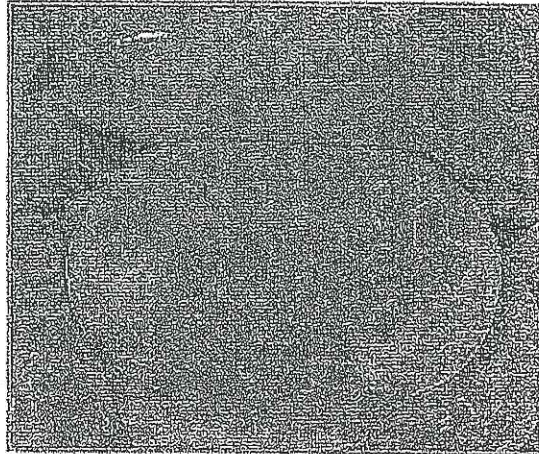
## PRODUCT INFORMATION

### Product Features

- 20% Water Added
- Smoked and Cured
- Shipped Refrigerated
- Competitive Price
- Naturally Lean
- 95% Fat Free
- Utilizes Dark Meat
- Contains No Allergens or Gluten

### Product Attributes

- Excellent Replacement for Pork Ham
- Premium Product at an Excellent Value to Consumer
- Meets All Your School Meal Occasions



LIST OF INGREDIENTS:  
 TURKEY THIGH MEAT, WATER, CONTAINS 2% OR LESS SALT, POTASSIUM LACTATE, DEXTROSE, SODIUM PHOSPHATE, SODIUM DIACETATE, SODIUM ERYTHORBATE, NATURAL SMOKE FLAVORING, SODIUM NITRITE

## SPECIFICATIONS

Ship Container UPC: 90042222802805  
 Shelf Life: 75 days of shelf life  
 Code Date Qualifier: Use or freeze by  
 Pallet Pattern: 12 x 8 = 96  
 Full Pallet:  
 Net Weight: 1,324.80 lbs.  
 Gross Weight: 1,392.00 lbs.  
 Tare Weight: 67.20 lbs.  
 Catch Weight: Y

## PREPARATION/HANDLING

**REFRIGERATED:** Keep product stored at 28-35°F for optimum freshness. Holding product at warmer temperatures will shorten shelf life and increase spoilage. After opening, unused portion should be immediately wrapped and refrigerated.

**FROZEN:** Keep product frozen until ready to use. Defrost frozen product slowly and thoroughly in a refrigerator for 24 hours. Although not recommended, for quick defrosting, place in cold running water for 3-8 hours. Never defrost at room temperature.

**SLICING/SERVING INSTRUCTIONS:** Slice product to the desired thickness.

- To serve cold: Slice and serve.
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- Slices can be heated on flat grill for use in hot sandwich.

## MASTER DIMENSIONS

Case Dimensions: 15.3"L x 9"W x 5.6"H  
 Cubic Feet: 0.4463  
 Net Weight: 13.80 lbs.  
 Gross Weight: 14.50 lbs.  
 Tare Weight: 0.70 lbs.  
 Pack: 2/6-7 lbs.  
 Serving Per Case: 62

Jennie-O Turkey Store certifies that the above information is true and correct, and that a 3.58 ounce serving of the above product (ready for serving) contains 2 ounces of cooked lean meat/meat alternate when prepared according to directions.

## NUTRITIONAL INFORMATION PER 3.58 OZ. MEAT/MEAT ALTERNATE SERVING

Svg Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Protein (g)	Vit. A (%)	Calcium (%)	Vit. C (%)	Iron (%)
3.58	120	5	2	0	65	870	2	0	15	0	0	2	6

Jennie-O Turkey Store P.O. Box 778 Willmar, MN 56201

www.jennieofoodservice.com/schools  
 District School Board  
 of Paago County

JUN 15 2010

Board Approved



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 20, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #09-112-DR: USDA Commodity Turkey Processing  
Price Correction  
Jennie-O Turkey Store Sales, LLC.

On March 16, 2009, official action (attached) was taken to award the above-referenced bid to Jennie-O Turkey Store Sales, LLC and renewed for the 2010-2011 school year on December 15, 2009. Jennie-O Turkey Store has submitted pricing corrections for two new products that were added to the bid on September 15, 2009. The Net Off Invoice (NOI) pricing submitted in September incorrectly including the value of the donated food. Attached you will find the correct price information for those two products with the donated food value removed from the NOI pricing as indicated below. This pricing correction will not result in any additional expenses to the District.

Product	Code Number	Current Fee for Service Price/Lb.	Current Donated Food Value/Lb.	Current Net Off Invoice Price/Lb.	Corrected Net Off Invoice Price/Lb.
Turkey Breast Slicing Log, 30#	813130	\$1.44	\$0.83	\$2.27	\$1.44
Ground Turkey White/Dark, 28#	285728	\$1.10	\$0.98	\$2.08	\$1.10

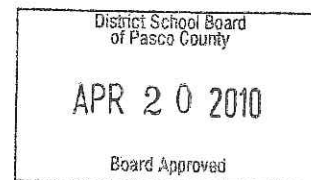
Pricing is to be effective through June 30, 2011. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, Special Revenue Funds. Food and Nutrition Services requests these corrections be made to our USDA Commodity Turkey Processing bid. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: April 14, 2010 10:41:00



## Pasco County Schools Price Adjustment Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required information to be completed by bidder.
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128
		Case Size	30 lb
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Pounds DF / Case	26.56
		Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$1.44
		DF \$ Value / Case	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$2.27
		Net (NOI) Price / Portion	\$0.0113
		Total Price / Portion (Includes DF \$ Value)	\$0.0177
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.0275
<b>For comparison purposes only:</b>		Commercial Price / lb Without USDA Commodities	\$2.58
	<b>Product Description:</b> Ground Turkey, White/Dark	Brand	Jennie-O Turkey Store
		Commodity Code #	285728
		Commercial Code #	285728
		Portion Size	2.86 oz
		Portions / Case	156
		Case Size	28 lb
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Pounds DF / Case	29.30
		Fee for Service / lb	\$1.10
		Net (NOI) Price / lb	\$1.10
		DF \$ Value / Case	\$0.98
		NOI Bid Price (Commodity Benchmark Price) / lb	\$2.08
		Net (NOI) Price / Portion	\$0.0071
		Total Price / Portion (Includes DF \$ Value)	\$0.0133
		Distribution Cost / Portion	\$0.0081
		Total Delivered Price / Portion	\$0.0214
<b>For comparison purposes only:</b>		Commercial Price / Case Without USDA Commodities	\$2.08

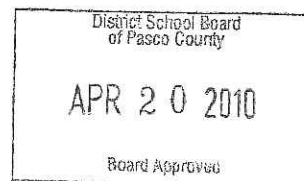
Pricing good April 21, 2010 through June 30, 2011.

*Steve Atchison*

Steve Atchison, School Foodservice Regional Sales Manager - Central  
Jennie-O Turkey Store

3-10-10

Date







# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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April 20, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #09-112-DR: USDA Commodity Turkey Processing  
Price Correction  
Jennie-O Turkey Store Sales, LLC.

On March 16, 2009, official action (attached) was taken to award the above-referenced bid to Jennie-O Turkey Store Sales, LLC and renewed for the 2010-2011 school year on December 15, 2009. Jennie-O Turkey Store has submitted pricing corrections for two new products that were added to the bid on September 15, 2009. The Net Off Invoice (NOI) pricing submitted in September incorrectly including the value of the donated food. Attached you will find the correct price information for those two products with the donated food value removed from the NOI pricing as indicated below. This pricing correction will not result in any additional expenses to the District.

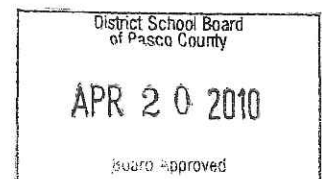
Product	Code Number	Current Fee for Service Price/Lb.	Current Donated Food Value/Lb.	Current Net Off Invoice Price/Lb.	Corrected Net Off Invoice Price/Lb.
Turkey Breast Slicing Log, 30#	813130	\$1.44	\$0.83	\$2.27	\$1.44
Ground Turkey White/Dark, 28#	285728	\$1.10	\$0.98	\$2.08	\$1.10

Pricing is to be effective through June 30, 2011. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, Special Revenue Funds. Food and Nutrition Services requests these corrections be made to our USDA Commodity Turkey Processing bid. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools



## Pasco County Schools Price Adjustment Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
	<b>Product Description:</b> Turkey Breast Slicing Log	<b>Brand</b>	Jennie-O Turkey Store
		<b>Commodity Code #</b>	813130
		<b>Commercial Code #</b>	813130
		<b>Portion Size</b>	3.76 oz
		<b>Portions / Case</b>	128
		<b>Case Size</b>	30 lb
		<b>Pounds DF / Case</b>	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	<b>Fee for Service / lb</b>	\$1.44
		<b>Net (NOI) Price / lb</b>	\$1.44
		<b>DF \$ Value / Case</b>	\$0.83
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	\$2.27
		<b>Net (NOI) Price / Portion</b>	\$0.0113
		<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.0177
		<b>Distribution Cost / Portion</b>	\$0.0098
		<b>Total Delivered Price / Portion</b>	\$0.0275
<b>For comparison purposes only:</b>	<b>Commercial Price / lb Without USDA Commodities</b>	\$2.58	
	<b>Product Description:</b> Ground Turkey, White/Dark	<b>Brand</b>	Jennie-O Turkey Store
		<b>Commodity Code #</b>	285728
		<b>Commercial Code #</b>	285728
		<b>Portion Size</b>	2.86 oz
		<b>Portions / Case</b>	156
		<b>Case Size</b>	28 lb
		<b>Pounds DF / Case</b>	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	<b>Fee for Service / lb</b>	\$1.10
		<b>Net (NOI) Price / lb</b>	\$1.10
		<b>DF \$ Value / Case</b>	\$0.98
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	\$2.08
		<b>Net (NOI) Price / Portion</b>	\$0.0071
		<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.0133
		<b>Distribution Cost / Portion</b>	\$0.0081
		<b>Total Delivered Price / Portion</b>	\$0.0214
<b>For comparison purposes only:</b>	<b>Commercial Price / Case Without USDA Commodities</b>	\$2.08	

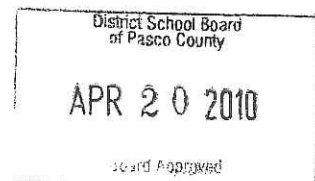
Pricing good April 21, 2010 through June 30, 2011.

*Steve Atchison*

Steve Atchison, School Foodservice Regional Sales Manager - Central  
Jennie-O Turkey Store

3-10-10

Date





# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 15, 2009

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract  
Bid #09-112-DR: USDA Commodity Turkey Processing  
Jennie-O Turkey Store Sales, LLC.

On March 16, 2009, official action (attached) was taken to award the above-referenced bid to Jennie-O Turkey Store Sales, LLC. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

Considering services have been satisfactory, Mark Nellermoe, Vice President of Foodservice, Jennie-O Turkey Store Sales, LLC. was contacted to verify his willingness to enter into the second year of the agreement. As such, Mark Nellermoe has agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-112-DR: USDA Commodity Turkey Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Jennie-O Turkey Store Sales, LLC. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

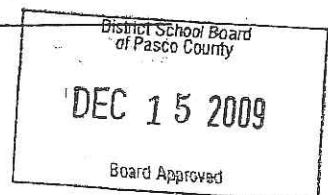
KDG/dt

District School Board  
of Pasco County

JAN 18 2011

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# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

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## BID RENEWAL REQUEST

**BID #09-112-DR**

**BID TITLE: USDA Commodity Turkey Processing**



Yes, I agree to renew Bid #09-112-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2010 through June 30, 2011.**

No, I do not agree to renew Bid #09-112-DR

COMPANY NAME: Jennie-O Turkey Store Sales, LLC

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Mark Neilermo, VP of Foodservice

TELEPHONE (WITH AREA CODE): 320-235-2622

FAX NUMBER (WITH AREA CODE): 320-231-2272

E-MAIL: rischwantes@j-ots.com

DATE: \_\_\_\_\_

12/2/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

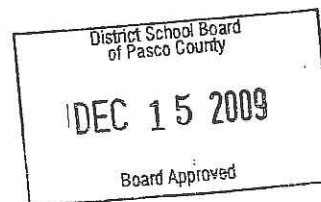
PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

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### BID RENEWAL REQUEST

**BID #09-112-DR**

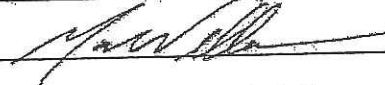
**BID TITLE: USDA Commodity Turkey Processing**



Yes, I agree to renew Bid #09-112-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2010** through **June 30, 2011**.

No, I do not agree to renew Bid #09-112-DR

COMPANY NAME: Jennie-O Turkey Store Sales, LLC

SIGNATURE: 

TYPED NAME AND TITLE: Mark Nellerhoe, VP of Foodservice

TELEPHONE (WITH AREA CODE): 320-235-2622

FAX NUMBER (WITH AREA CODE): 320-231-2272

E-MAIL: rlschwantes@j-ots.com

DATE: 12/2/09

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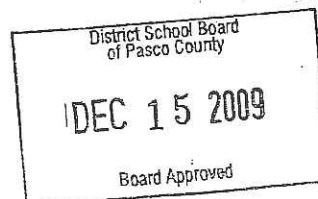
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ATTENTION: **Debra Reaves, Buyer Assistant**  
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# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing  
 Kendra Goodman, CPPB, Purchasing Agent  
 813/794-2221 Fax: 813/794-2111  
 727/774-2221 TDD: 813/794-2484  
 352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

October 6, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KdG*

RE: Bid # 07-112-DR: USDA Commodity Sandwich Processing  
 Food and Nutrition Services  
 USDA Commodity Turkey Processing Bid Additions

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an all or nothing basis. This is a three-year bid, renewable annually by mutual agreement.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, School Foodservice Regional Sales Manager - East, Jennie-O Turkey Store has submitted pricing for three (3) new products. Food and Nutrition Services is requesting an addition of three (3) new items to the Jennie-O Turkey Store commodity sandwich processing bid award. The products are as follows:

Commodity Sandwich Processing Bid #07-116-DR	Turkey Ham Slicing Log	Cuban Sandwich Cheese and Turkey	Ground Turkey, White/Dark
Product Code Number	808801	813130	285728
Case Size	1300-1500 lb Catch Weight	30	28
Fee for Service / Pound	\$1.22	\$1.44	\$1.10
NOI Bid Price (Commodity Benchmark Price) / Pound	\$3.28	\$3.10	\$3.06
DF \$ Value / Pound	\$1.03	\$.83	\$.98
Net (NOI) Price / Pound	\$2.25	\$2.27	\$2.08
Net (NOI) Price / Portion	\$.4233	\$.5320	\$.3733
Total Price / Portion (Includes DF \$ Value)	\$.6170	\$.7266	\$.5492

Adding these new items will allow us to better utilize USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services is requesting that this product be added to our USDA Commodity Sandwich Processing bid for the 2009-2010 school year. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

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District School Board of Pasco County

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District School Board of Pasco County  
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# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

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October 6, 2009

**MEMORANDUM**

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *kdg*

RE: Bid # 07-112-DR: USDA Commodity Sandwich Processing  
 Food and Nutrition Services  
 USDA Commodity Turkey Processing Bid Additions

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Commodity Sandwich Processing Bid #07-116-DR	Turkey Ham Slicing Log	Cuban Sandwich Cheese and Turkey	Ground Turkey, White/Dark
Product Code Number	808801	813130	285728
Case Size	1300-1500 lb Catch Weight	30	28
Fee for Service / Pound	\$1.22	\$1.44	\$1.10
NOI Bid Price (Commodity Benchmark Price) / Pound	\$3.28	\$3.10	\$3.06
DF \$ Value / Pound	\$1.03	\$.83	\$.98
Net (NOI) Price / Pound	\$2.25	\$2.27	\$2.08
Net (NOI) Price / Portion	\$.4233	\$.5320	\$.3733
Total Price / Portion (Includes DF \$ Value)	\$.6170	\$.7266	\$.5492

Adding these new items will allow us to better utilize USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services is requesting that this product be added to our USDA Commodity Sandwich Processing bid for the 2009-2010 school year. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

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District School Board  
 of Pasco County  
 DEC 15 2009  
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## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
		Total Delivered Price / Portion	N/A
		<b>For comparison purposes only:</b> Commercial Price / lb Without USDA Commodities	\$2.25
		<b>Product Description:</b> Turkey Breast Slicing Log	Brand
Commodity Code #			813130
Commercial Code #			813130
Portion Size			3.76 oz
Portions / Case			128.000
Case Size			30lb
Pounds DF / Case			26.56
<b>USDA Commodity Used:</b> A534 Bulk Turkey		Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.7364
		<b>For comparison purposes only:</b> Commercial Price / lb Without USDA Commodities	\$2.58

Pricing good through June 30, 2010.

  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

8-31-09  
Date

District School Board  
of Pasco County

JAN 18 2011

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District School Board of Pasco County
<b>DEC 15 2009</b>
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**Pasco County Schools**  
**New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
Total Delivered Price / Portion		N/A	
<b>For comparison purposes only:</b>		Commercial Price / lb Without USDA Commodities	\$2.25
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
Total Delivered Price / Portion		\$0.7364	
<b>For comparison purposes only:</b>		Commercial Price / lb Without USDA Commodities	\$2.58

Pricing good through June 30, 2010.

  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

8-31-09  
Date

District School Board  
of Pasco County

JAN 18 2011

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District School Board of Pasco County
DEC 15 2009
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## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder	
	Product Description: Ground Turkey, White/Dark	Brand	Jennie-O Turkey Store	
		Commodity Code #	285728	
		Commercial Code #	285728	
		Portion Size	2.86 oz	
		Portions / Case	156.000	
		Case Size	28 lb	
		Pounds DF / Case	29.30	
		USDA Commodity Used: A534 Bulk Turkey	Fee for Service / lb	\$1.10
			Net (NOI) Price / lb	\$2.08
			DF \$ Value / lb	\$0.98
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.06	
		Net (NOI) Price / Portion	\$0.3733	
		Total Price / Portion (Includes DF \$ Value)	\$0.5492	
		Distribution Cost / Portion	\$0.0081	
		Total Delivered Price / Portion	\$0.5573	
	For comparison purposes only:	Commercial Price / lb Without USDA Commodities	\$2.08	
	Product Description:	Brand		
		Commodity Code #		
		Commercial Code #		
		Portion Size		
		Portions / lb		
		Case Size		
		Pounds DF / lb		
		USDA Commodity Used:	Fee for Service / lb	
			Net (NOI) Price / lb	
			DF \$ Value / lb	
		NOI Bid Price (Commodity Benchmark Price) / lb		
		Net (NOI) Price / Portion		
		Total Price / Portion (Includes DF \$ Value)		
		Distribution Cost / Portion		
		Total Delivered Price / Portion		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities		

Pricing good through June 30, 2010.

Jay L Dwyer  
 Jay Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

8-31-09  
Date

District School Board  
of Pasco County

JAN 18 2011

Board Approved

District School Board  
of Pasco County

DEC 15 2009

Board Approved

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	Brand	Jennie-O Turkey Store
		Commodity Code #	285728
		Commercial Code #	285728
		Portion Size	2.86 oz
		Portions / Case	156.000
		Case Size	28 lb
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	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.10
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		Total Price / Portion (Includes DF \$ Value)	\$0.5492
		Distribution Cost / Portion	\$0.0081
		Total Delivered Price / Portion	\$0.5573
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.08	
	<b>Product Description:</b>	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / lb	
		Case Size	
		Pounds DF / lb	
	<b>USDA Commodity Used:</b>	Fee for Service / lb	
		Net (NOI) Price / lb	
		DF \$ Value / lb	
		NOI Bid Price (Commodity Benchmark Price) / lb	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities		

Pricing good through June 30, 2010.

Joy I. Dwyer  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

8-31-09  
Date

District School Board  
of Pasco County

JAN 18 2011

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September 15, 2009

## MEMORANDUM

**TO:** Honorable Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *KG*

**RE:** Bid #09-122-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for two (2) new items utilizing USDA A534 Bulk Turkey. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

Adding these new items will allow us a greater opportunity to utilize USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid award of \$218,000 using Special Revenue Funds.

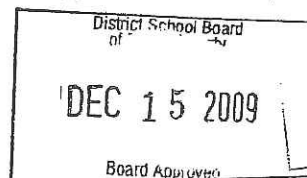
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Attachment (2)

District School Board  
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September 15, 2009

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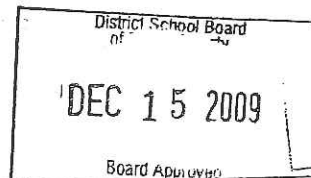
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JAN 18 2011

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# District School Board of Pasco County

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Heather Fiorentino, Superintendent

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On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for two (2) new items utilizing USDA A534 Bulk Turkey. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

Adding these new items will allow us a greater opportunity to utilize USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid award of \$218,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (2)

District School Board  
of Pasco County

JAN 18 2011

Board Approved

Date/Time: September 9, 2009; 10:27:00

District School Board  
of Pasco County

SEP 15 2009

Board Approved

2009-2010 School Year

# DICED PEPPERONI STYLE SEASONED TURKEY, 1/4"



6424-20

UCC Manufacturer ID: 42222  
 Product Category: LD  
 Product Division: 2

## PRODUCT INFORMATION

### Product Features

- 1/4" Diced
- 4/5 lb. Poly Bags
- IQF
- Utilizes Dark Meat
- Contains No Gluten

### Product Benefits

- Great for Pizzas and Calzones
- Diced for Labor Savings, Consistency and Food Safety
- Economical
- Healthier Alternative to Traditional Pepperoni
- 100% Usable Meat – No Yield Loss



LIST OF INGREDIENTS:  
 TURKEY, SEASONING (CORN SYRUP SOLIDS, SPICE (MUSTARD) PAPRIKA, DEXTROSE, SOY PROTEIN CONCENTRATE, FLAVORING (INCLUDING SMOKE FLAVOR), PAPRIKA, OLEORESIN, GARLIC POWDER), SALT, CONTAINS 2% OR LESS WATER, CITRIC ACID, DEXTROSE, CARBAGEENAN, NATURAL FLAVORING, SODIUM NITRITE. (CONTAINS SOY)

## SPECIFICATIONS

Ship Container UPC: 100422264205  
 Shelf Life: 180 days frozen  
 from pack date  
 Code Date Qualifier: N/A  
 Pallet Pattern: 7 x 8 = 56  
 Full Pallet:  
 Net Weight: 1,120.00 lbs.  
 Gross Weight: 1,156.06 lbs.  
 Tare Weight: 36.06 lbs.  
 Catch Weight? N

## PREPARATION/HANDLING

Thaw in refrigerator and use in application.

## MASTER DIMENSIONS

Case Dimensions: 11.4" L x 9.8" W x 7.9" H  
 Cubic Feet: 0.5108  
 Net Weight: 20.00 lbs.  
 Gross Weight: 20.64 lbs.  
 Tare Weight: 0.64 lbs.  
 Pack: 4/5 lbs.  
 Servings Per Case: 104

Jennie-O Turkey Store certifies that the above information is true and correct, and that a 2.29 ounce serving of the above product (ready for serving) contains 2 ounces of cooked lean meat/meat alternate when prepared according to directions.

## NUTRITIONAL INFORMATION PER 2 OZ. MT./MT. ALTERNATE SERVING \*assuming a 75% stripping yield (as served)

Svg Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Protein (g)	Vit. A (%)	Calcium (%)	Vit. C (%)	Iron (%)
3.06	150	8	3	0	65	800	3	0	15	10	2	45	

Jennie-O Turkey Store P.O. Box 778 Willmar, MN 56201

www.jennieofoodservice.com/schools

District School Board  
 of Pasco County

LIAN 1 8 2011

Board Approved



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 15, 2009

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract  
Bid #09-112-DR: USDA Commodity Turkey Processing  
Jennie-O Turkey Store Sales, LLC.

On March 16, 2009, official action (attached) was taken to award the above-referenced bid to Jennie-O Turkey Store Sales, LLC. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

Considering services have been satisfactory, Mark Nellermoe, Vice President of Foodservice, Jennie-O Turkey Store Sales, LLC. was contacted to verify his willingness to enter into the second year of the agreement. As such, Mark Nellermoe has agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-112-DR: USDA Commodity Turkey Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Jennie-O Turkey Store Sales, LLC. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

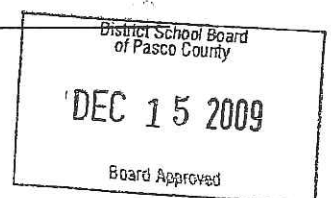
KDG/dr

District School Board  
of Pasco County

JAN 18 2011

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To Julie 2 pages  
From Joy 9-1-09

**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Turkey Processing Bid # 09-112-DR**

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
Total Delivered Price / Portion		N/A	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
Total Delivered Price / Portion		\$0.7364	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

*Joy Dwyer*  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

9-1-09  
Date

District School Board  
of Pasco County

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To Julie 2 pages  
From Joy 9-1-09

**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Turkey Processing Bid # 09-112-DR**

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
Total Delivered Price / Portion		N/A	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
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		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
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Total Delivered Price / Portion		\$0.7364	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

*Joy Dwyer*  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

9-1-09  
Date

District School Board  
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SEP 15 2009  
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## Pasco County Schools New Item Bid Addition Request

**USDA Commodity Turkey Processing Bid # 09-112-DR**

Item	Description	Required Information	Required Information to be Completed by Bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	Brand	Jennie-O Turkey Store
		Commodity Code #	285728
		Commercial Code #	285728
		Portion Size	2.86 oz
		Portions / Case	156.000
		Case Size	28 lb
		Pounds DF / Case	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.10
		Net (NOI) Price / lb	\$2.08
		DF \$ Value / lb	\$0.98
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.06
		Net (NOI) Price / Portion	\$0.3733
		Total Price / Portion (Includes DF \$ Value)	\$0.5492
		Distribution Cost / Portion	\$0.0081
		Total Delivered Price / Portion	\$0.5573
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.08	
	<b>Product Description:</b>	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / lb	
		Case Size	
		Pounds DF / lb	
	<b>USDA Commodity Used:</b>	Fee for Service / lb	
		Net (NOI) Price / lb	
		DF \$ Value / lb	
		NOI Bid Price (Commodity Benchmark Price) / lb	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities		

Pricing good through June 30, 2010.

Joy Dwyer  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

9-1-09  
 \_\_\_\_\_  
 Date

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of Pasco County

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SEP 15 2009

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## Pasco County Schools New Item Bid Addition Request

### USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	Brand	Jennie-O Turkey Store
		Commodity Code #	285728
		Commercial Code #	285728
		Portion Size	2.86 oz
		Portions / Case	156.000
		Case Size	28 lb
		Pounds DF / Case	29.30
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	<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.08
	<b>Product Description:</b>	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / lb	
		Case Size	
	<b>USDA Commodity Used:</b>	Fee for Service / lb	
		Net (NOI) Price / lb	
		DF \$ Value / lb	
		NOI Bid Price (Commodity Benchmark Price) / lb	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
<b>For comparison purposes only:</b>		Commercial Price / Case Without USDA Commodities	

Pricing good through June 30, 2010.

Joy Dwyer  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

9-1-09  
 Date

District School Board  
of Pasco County

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# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
 Kendra Goodman, CPPB, Purchasing Agent  
 813/794-2221 Fax: 813/794-2111  
 727/774-2221 TDD: 813/794-2484  
 352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 1, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KG*

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing  
 Food and Nutrition Services  
 Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for five (5) new items utilizing USDA A534 Bulk Turkey or A582 Turkey Thigh Meat as they become available. Pricing through June 30, 2010 will be as follows:

Commodity Sandwich Processing Bid #09-112-DR	Diced Turkey Pepperoni (Using A534)	Turkey and Gravy-All White (Using A534)	Turkey BBQ (Using A582)	Turkey Tinga (Using A582)	Turkey Cuban (Using A582)
Product Code Number	6424-20	286228	2153-34	2154-34	2155-34
Case Count	104	85	153	122	155
Fee for Service / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
NOI Bid Price/ Case	\$61.00	\$53.20	\$56.32	\$53.44	\$56.64
DF \$ Value / Case	\$19.20	\$14.28	\$27.52	\$22.08	\$27.84
Net (NOI) Price / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
Net (NOI) Price / Portion	\$0.40	\$0.46	\$0.19	\$0.26	\$0.19
Total Price / Portion (Includes DF \$ Value)	\$0.5865	\$0.6259	\$0.3681	\$0.4380	\$0.3735

Adding these new item will allow us a greater opportunity to utilize the USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutritional Services is recommending to add this product to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid awards of \$140,000, using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Date/Time:

District School Board of Pasco County  
**DEC 15 2009**  
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District School Board of Pasco County

JAN 19 2010

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District School Board of Pasco County  
**JUL 07 2009**



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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July 1, 2009

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FROM: Kendra Goodman, CPPB, Purchasing Agent *KG*

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 Food and Nutrition Services  
 Additional Turkey Products

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Product Code Number	6424-20	286228	2153-34	2154-34	2155-34
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Date/Time:

District School Board of Pasco County  
**DEC 15 2009**  
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**JAN 18 2011**  
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District School Board of Pasco County  
**JUL 07 2009**



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

**MEMORANDUM**  
FNS-197-09

Food and Nutrition Services  
Julie Hedine, Supervisor  
813/794-2435 Fax: 813/794-2118  
727/774-2435 TDD: 813/794-2484  
352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

June 25, 2009

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
Richard Kurtz, Director  
Food, Nutrition and Distribution Services

**SUBJECT:** USDA Commodity Turkey Processing Bid Additions

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store on an all or nothing basis on March 16, 2009. Current bid language allows new items to be added to the bid as they become available. Jennie-O Turkey Store has submitted pricing for five new items utilizing USDA A534 Bulk Turkey or A582 Turkey Thigh Meat. Pricing through June 30, 2010 would be as follows:

Commodity Turkey Processing Bid #09-112-DR	Diced Turkey Pepperoni (using A534)	Turkey and Gravy - all white (using A534)	Turkey BBQ (using A582)	Turkey Tinga (using A582)	Turkey Cuban (using A582)
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Total Price / Portion (Includes DF \$ Value)	\$0.5865	\$0.6259	\$0.3681	\$0.4380	\$0.3735

Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests these products be added to our USDA Commodity Turkey Processing bid for the 2009-2010 school year.

Thank you for your assistance with this matter.

District School Board of Pasco County  
**DEC 15 2009**  
Board Approved

District School Board of Pasco County  
**JUL 07 2009**  
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District School Board of Pasco County

JAN 18 2011

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 Heather Fiorentino, Superintendent www.pasco.k12.fl.us

Food and Nutrition Services  
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 813/794-2435 Fax: 813/794-2118  
 727/774-2435 TDD: 813/794-2484  
 352/524-2435 jhedine@pasco.k12.fl.us

**MEMORANDUM**  
 FNS-197-09

June 25, 2009

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
 Richard Kurtz, Director  
 Food, Nutrition and Distribution Services

**SUBJECT:** USDA Commodity Turkey Processing Bid Additions

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District School Board of Pasco County

District School Board of Pasco County  
**DEC 15 2009**  
 Board Approved

District School Board of Pasco County  
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## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	USDA Commodity Turkey Processing	<b>Number of Vendors Notified</b>	193
<b>Bid Number</b>	09-112-DR	<b>Number of Bids Distributed</b>	27
<b>Date Solicited</b>	1/23/2009	<b>Number of Vendors Bidding</b>	2
<b>Date Opened</b>	02/18/2009	<b>Number of Formal "No Bid" Responses</b>	NA
<b>Date Board Presentation</b>	03/16/2009	<b>Funding Source</b>	Special Revenue
<b>Total Savings</b>	\$7,600 Estimated	<b>Grand Total of Bid</b>	\$218,000 Estimated Annual Expenditure

**Recommendation:** Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

**Term of Contract:** This bid is for the USDA Commodity Turkey Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. (P.O.W.E.R. Buying group is made up of 37 school boards.) This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2009 through June 30, 2010.

**Notations and Exceptions:** Recommend award to Jennie-O Turkey Store. Jennie-O Turkey Store was the only company to submit bid pricing for all of the products listed, excluding item 20A, Turkey Sloppy Joe product which has been discontinued. As per bid document, Category A will be awarded as "all or none" to the "lowest and best" responsive and responsible total bottom line cost vendor.


Individual School Boards are responsible for their own orders, etc.

Total savings was based on commercial prices (without processing) for the same items. The average prices were then subtracted from the commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Julie Hedine, Supervisor for Director, Food & Nutrition Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent 

Date/Time:

District School Board  
of Pasco County

MAR 16 2009

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