



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 20, 2012

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Auction-Internet Surplus Sales  
Permission to Tag-On to Pinellas County  
RFP #056-0028-P: Services, Auction-Internet Surplus Sales  
GovDeals, Incorporated

Per DOE Rule 6A-1.012(5) the District is permitted to tag-on to bids from other governmental entities, should it choose to do so. We are requesting permission to utilize Pinellas County RFP #056-0028-P: Services, Auction-Internet Surplus Sales from March 21, 2012 through May 27, 2012, for surplus items such as computers, copiers, vehicles, smallwares (FNS), etc. when it is in the District's best interest to do so. The contract has been reviewed and approved by Nancy Alfonso, School Board Attorney.

The GovDeals, Incorporated commission rate is seven and one-half percent (7.5%) of all winning bids up to \$100,000, five and one-half percent (5.5%) for all items in excess of \$100,000, and three and one-half percent (3.5%) for items in excess of \$500,000 of the winning bid. GovDeals, Incorporated does not charge any listing fees or training fees. If an item is listed on GovDeals, Incorporated, and does not sell, there is no cost to the District.

Robert Debardelaben, President, GovDeals, Incorporated, has agreed to extend the terms and conditions of RFP #056-0028-P: Services, Auction-Internet Surplus Sales to our District - see attached.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Florentino, Superintendent

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Department of Purchasing  
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February 29, 2012

## REQUEST FOR PROPOSAL PIGGYBACK REQUEST SCHOOL BOARD OF PINELLAS BID # 056-0028-P: Services, Auction-Internet Surplus Sales

X Yes, I agree to renew Bid #56-0028-P under the same terms and conditions as the existing bid. For the term of February 28, 2012 through May 27 27, 2012

           No, I do not agree to renew Bid # 056-0028-P

Company Name: GovDeals, Inc.

Signature: *Bob DeBardelaben*

Typed Name and Title: Bob DeBardelaben, President

Telephone (w/area code): 407-462-5955

Fax Number (w/area code): 334-387-0519

Email: bdebardelaben@govdeals.com

DATE: February 29, 2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: DEBRA REAVES, BUYER ASSISTANT  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

39103



Joe Lauro, CPPO/CPPB  
Director

**INTEROFFICE MEMO**

To: Robert S. LaSala, County Administrator  
From: Joseph Lauro, Director of Purchasing *Joe Lauro*  
Subject: Time Extension – Auction Services – Internet Surplus Sales  
Contract No. 056-0028-P(NP)  
Date: February 22, 2012

RECOMMENDATION: I RECOMMEND THE COUNTY ADMINISTRATOR APPROVE A TIME EXTENSION TO THE CONTRACT FOR AUCTION SERVICES – INTERNET SURPLUS SALES WITH GOVDEALS, INC., MONTGOMERY, ALABAMA, AT THE SAME PRICES, TERMS AND CONDITIONS.

IT IS FURTHER RECOMMENDED THAT THE COUNTY ADMINISTRATOR SIGN THE FIRST AMENDMENT TO THE AGREEMENT.

ESTIMATED NINETY DAY REVENUE: \$12,500.00

DISCUSSION: This approval is for a ninety (90) day extension beyond the contract expiration of February 27, 2012 to continue providing internet auction surplus sales services for Real Estate Management. The additional time will allow for evaluation of the RFP and subsequent award of a new contract.

Previous actions regarding this contract:

- On January 20, 2010, second and final term extension approved by the County Administrator
- On December 12, 2007, first term extension approved by the County Administrator
- On February 21, 2006, Award of Proposal by the Board of County Commissioners

Section 2-62 of County Code authorizes the County Administrator to approve time extensions to contracts provided no changes have been made to pricing, terms or conditions.

Contract Extension Period: 2/28/2012 THROUGH 5/27/2012

APPROVED: *Robert S. LaSala*  
ROBERT S. LASALA  
County Administrator

Date of Approval: 2/22/12

Attachments: Agreement

FIRST AMENDMENT TO THE AGREEMENT FOR AUCTION SERVICES FOR INTERNET  
SURPLUS SALES

This Amendment made and entered into this 22<sup>nd</sup> day of February, 2012, by and between PINELLAS COUNTY, a political subdivision of the State of Florida, hereinafter referred to as "County" and Govdeals, Inc., Clearwater, FL, hereinafter referred to as "Contractor."

WITNESSETH:

WHEREAS, the County and the Contractor entered into an agreement on February 28, 2006, pursuant to Pinellas County Contract No. 056-0028-P (hereinafter "Agreement") pursuant to which the Contractor agreed to provide Auction Services for Internet Surplus Sales; and

WHEREAS, the Agreement permits modification by mutual written agreement by the parties; and

WHEREAS, the County and the Contractor now wish to modify the Agreement in order to provide for a Time Extension;

NOW THEREFORE, the parties agree that the Agreement is amended as follows:

1. The Agreement is hereby extended for an additional ninety (90) days.
2. Except as changed or modified herein, all provisions and conditions of the original Agreement shall remain in full force and effect.

IN WITNESS WHEREOF the parties herein have executed this First Amendment to the Agreement for Auction Services for Internet Surplus Sales pursuant to Contract No. 056-0028-P as of the day and year first written above.

PINELLAS COUNTY, FLORIDA  
by and through its  
County Administrator

Govdeals, Inc.

Wanda J. Woodard  
County Administrator  
A-152

Robert L. DeBardeleben  
(Signature)

ROBERT L. DeBARDELEBEN - PRESIDENT  
(Printed Name)

[Corporate Seal]

ATTEST:

ATTEST:

By: Della Kelly  
(Attesting Witness' name/title)

By: Elizabeth Davis - Finance Mgr.  
(Attesting Witness' name/title)

APPROVED AS TO FORM:

Michelle Wallace  
Office of the County Attorney