



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111


727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 20, 2012

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid # 11-063-DR: Art Supply Catalog Discount
Dick Blick Company
Nasco
School Specialty

On April 5, 2011, official action was taken to award the above-referenced bid to Dick Blick, Nasco, and School Specialty. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on June 30, 2012.

Considering services have been satisfactory, Tamby Peterson, Sales Representative, Dick Blick Company, Dave Johnson, Manager of Contract Sales, Nasco, and Joe Gooden, Bid Manager, School Specialty, were all contacted to verify their willingness to enter into the second year of the contract. As such, Tamby Peterson, Dave Johnson, and Joe Gooden have agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the contract with Dick Blick Company, Nasco, and School Specialty. The second year of the contract will cover the period July 1, 2012 through June 30, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



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BID RENEWAL REQUEST
BID #11-063-DR
BID TITLE: Art Supply Catalog Discount

 JD

Yes, I agree to renew Bid #11-063-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2012 through June 30, 2013.**

No, I do not agree to renew Bid #11-063-DR.

COMPANY NAME: Dick Blick Company

SIGNATURE: *Tamby Peterson*

TYPED NAME AND TITLE: Tamby Peterson, Sales Representative

TELEPHONE (WITH AREA CODE): 800-704-7744

FAX NUMBER (WITH AREA CODE): 800-621-8293

E-MAIL: *tpeterson@dickblick.com* *t.peterson@dickblick.com*

DATE: 2/20/12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)



WHEN ORDERING YOU MUST REFER TO



QUOTATION No

59559

District School Board of Pasco County

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Department of Purchasing
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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #11-074-DR

BID TITLE: Physical Education Supply Catalog Discount

X

Yes, I agree to renew Bid #11-074-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2012 through June 30, 2013.**

No, I do not agree to renew Bid #11-074-DR.

COMPANY NAME: Nasco

SIGNATURE: _____

Dave Johnson, Manager of Contract Sales

TYPED NAME AND TITLE: Dave Johnson, Manager of Sales Contracts

TELEPHONE (WITH AREA CODE): 800-558-0901

FAX NUMBER (WITH AREA CODE): 920-563-8296

E-MAIL: quotes@enasco.com

DATE: 2-20-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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Department of Purchasing
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 813/794-2221 Fax: 813/794-2111
 727/774-2221 TDD: 813/794-2484
 352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #11-063-DR
BID TITLE: Art Supply Catalog Discount

X

Yes, I agree to renew Bid #11-063-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2012 through June 30, 2013.**

No, I do not agree to renew Bid #11-063-DR.

COMPANY NAME: School Specialty

SIGNATURE: _____

TYPED NAME AND TITLE: Joe Gooden, Bid Manager

TELEPHONE (WITH AREA CODE): 888-368-3224

FAX NUMBER (WITH AREA CODE): 888-368-0344

E-MAIL: bidnoticas@schoolspecialty.com

DATE: 3/1/2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
 ATTENTION: Debra Reaves, Buyer Assistant
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools

District School Board of Pasco County

RFP Recommendation

RFP Title	Art Supplies "Discount" Catalog – District Wide	Number of Vendors Notified	174
RFP Number	11-063-DR	Number of RFPs Distributed	13
Date Solicited	1/30/2011	Number of Vendors Bidding	14
Date Opened	3/9/2011	Number of Formal "No Bid" Responses	0
Date Board Presentation	4/5/2011	Funding Source	General
Total Savings	\$16,000 Estimated	Grand Total of RFP	\$80,000 (First Year Estimate)

Recommendation: Recommend acceptance of RFP as noted on attached RFP tabulation sheet as lowest and best responsive, responsible RFP meeting written specifications.

Term of Contract: This RFP is for the entire District's "as needed" requirements for art supplies and equipment requested by the Curriculum and Instructional Services Department. The percentage RFP is firm and fixed for the term of the RFP (catalogs may be updated in January and July only). This is a three year RFP renewable annually by mutual consent of both parties. The first year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Notations and Exceptions: This is a multi-award RFP (up to six vendors) based upon a weighted point system which considers, discount, inventory, location and service. The award is determined by ranking the vendors highest to lowest. The following companies are recommended for award: Dick Blick (131.25 points), Nasco (145 points), School Specialty (107.5 points).

Recommend rejection of RFPs from Ace Educational, Kaplan Early Learning, Kelvin Electronics, Lakeshore Learning, Pitso, Pyramid School Products, S & S Worldwide, Smilemakers, and U.S. Toys for failure to meet one or more of the following specifications: 1) Catalog inventory of Art related items were not sufficient to analyze RFP, 2) Does not meet F. O. B. requirements.

Total savings were based on past usage.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

RFPs Evaluated By: Rebecca Musselman, Supervisor for Curriculum and Instructional Services

RFPs Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPO, CPPB, Purchasing Agent



District School Board
of Pasco County

APR 05 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		ACE Educational Supplies Inc.	Becker's School Supplies	Dick Blick Company
RFP TITLE: Art Supplies "Catalog Discount" -- District Wide		5595 South University Drive	1500 Melrose Hwy	P. O. Box 1267
RFP #: 11-063-DR		Davie, FL 33328	Pennsauken, NJ 08110-1410	Galesburg, IL 61402
Board Meeting 4/5/2011				
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	10%	18%	20%
	Catalog Name:	Ace Educational Supplies	Elementary Edition Early Childhood Edition	2011 Resources for Art Educators
	Date:	2011	2011	2011
	Quote #	11-063-DR	N/A	QD20000
	Exclusions to F.O.B. Destination:	20% of catalog price to items with shipping symbols.	Any item in 2011 catalogs with a red check mark next to it. Any order under \$50 after discount.	Drop ship items, those indicated with an "F" in the item number (2nd character), are not eligible for the 20% discount or free shipping. Call 800-704-7744 for special pricing and shipping quotes.

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RFP TITLE: Art Supplies "Catalog Discount" – District Wide		5595 South University Drive	1500 Melrose Hwy	P. O. Box 1267	
RFP #: 11-063-DR		Davie, FL 33328	Pennsauken, NJ 08110-1410	Galesburg, IL 61402	
Board Meeting 4/5/2011					
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	
				<p>Sale Catalogs *all items number prefixes besides A, B, C, or Z and all internet specials are not eligible for this offer. Quantity pricing is not discountable. In addition to the discount, Blick Art Materials offers free shipping on shipping on individual purchase orders over \$200. Free shipping does not apply to 50# modeling materials, paper rolls, foam board, linoleum rolls, the 999 or Master Etch presses or other products so noted in the catalog. An additional charge will be asserted for these items. Orders shipped via truck line deliver to your curb or dock. Additional charges will apply to lower your order to the ground (lift gate) or to locate it just inside the door (inside deliver). Call to obtain shipping estimates for these items or services.</p>	
	Exclusions from Proposal:	N/A	Any item marked with an ELP or No Further Discount Icon will not carry a discount.		200
	Minimum Purchase:	\$50.00	\$50.00		
		(to receive discount and free shipping)			
	On-Line Ordering:				No
	Vendor able to offer online ordering:	Yes			No

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		ACE Educational Supplies Inc.	Becker's School Supplies	Dick Blick Company
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		5595 South University Drive	1500 Melrose Hwy	P. O. Box 1267
RFP #: 11-063-DR		Davie, FL 33328	Pennsauken, NJ 08110-1410	Galesburg, IL 61402
Board Meeting 4/5/2011				
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	Yes	NA	NA
	If so, what is URL?	www.ACEeducational.com		
	If yes to customization, how long will take?	N/A		
	Can all of the data points be met?	Can't lock out items over \$999, some of our art items exceed that.	Vendor is not able to block out any items that are not awarded or pertain to the bid. Online system does not currently have the capacity of viewing and printing at least one year of history.	Have an "auto price confirmation tool". This is an Excel file that will auto-fill contract prices at 20% off the base price in annual catalog. This tool will save time and increase accuracy in procurement process. Please contact t.peterson@dickblick.com to request this tool.
A	Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED	20
B	Lowest Net Cost to District: (15)			56.25
C	References: (10)			50
D	On-Line Ordering: (5 point bonus)			5
	Total Points:			131.25

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Kaplan Early Learning Company	Kelvin Electronics
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		1310 Lewisville-Clemmons Rd	280 Electronics
RFP #: 11-063-DR		Lewisville, NC 27023	280 Adams Blvd.
Board Meeting 4/5/2011			Farmingdale, NY 11735
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	15%	0%
	Catalog Name:	K-5 Edition and Early Childhood Education	Kelvin Educations #258 Kre8 Engineering and Kelvin
	Date:	2011	2010/2011
	Quote #	c191	62060
	Exclusions to F.O.B. Destination:	None - No minimum order required for Free Shipping or for Discount.	Shipping less than \$100 is \$10, over \$100 is 10%

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Kaplan Early Learning Company	Kelvin Electronics
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		1310 Lewisville-Clemmons Rd	280 Electronics
RFP #: 11-063-DR		Lewisville, NC 27023	280 Adams Blvd.
Board Meeting 4/5/2011			Farmingdale, NY 11735
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Exclusions from Proposal:	Not valid with other sales offers, bids, quotes, or coupons or discounts. Does not apply to outdoor playground structures, parts, surfacings or services of playground. Does not apply to lofts, computers, and accessories, curriculum, professional development and training, assessments & screening materials. "All about ECERS-R", "All About ITERS-R", Tot Tree (#96616) and Playground Items on pages 182-183 in Infant Toddler Catalog. Next Day air, 2nd day air and K-Truck Delivery services are excluded from free freight offer.	NA
	Minimum Purchase:	None	NA
	On-Line Ordering:		
	Vendor able to offer online ordering:	Yes	Yes

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Kaplan Early Learning Company	Kelvin Electronics
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		1310 Lewisville-Clemmons Rd	280 Electronics
RFP #: 11-063-DR		Lewisville, NC 27023	280 Adams Blvd.
Board Meeting 4/5/2011			Farmingdale, MY 11735
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	No, system is in the house.	No
	If so, what is URL?	www.Kaplanco.com	www.kelvin.com
	If yes to customization, how long will take?	Normally 30 days, but is dependent upon request	
	Can all of the data points be met?	Yes	Catalog was sent with bid, see catalog at www.kelnin.com
A	Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED
B	Lowest Net Cost to District: (15)		
C	References: (10)		
D	On-Line Ordering: (5 point bonus)		
	Total Points:		

District School Board
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APR 05 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Lakeshore Learning Materials	Nasco	Oriental Trading Company, Inc.
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		2695 E. Dominguez St.	901 Janesville Ave	4206 S. 108 Street
RFP #: 11-063-DR		Carson, CA 90895	Fort Atkinson, WI 53538-0901	Omaha, NE 68137
Board Meeting 4/5/2011				
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	5%	20% off Stock items 5% off items with "Z" Prefix, Quantity breaks do not apply	5%
	Catalog Name:	Lakeshore Early Childhood	Nasco #931	Crafts, Hands on Fun, Scrapbooking, beading & More
	Date:	2011	2011 thru 12/31/11	Varies
	Quote #	11-063-DR	Nasco #970 Effective 1/1/12 11-063-DR	608049
	Exclusions to F.O.B. Destination:	None	Free Shipping with \$50 purchase or more. Exceptions are Items with "Z" prefix and Items with the Truck Logo	Fun Impressions Catalog No discount will be given for shipping and handling charges. Free delivery on orders over \$60.

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Lakeshore Learning Materials	Nasco	Oriental Trading Company, Inc.
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		2695 E. Dominguez St.	901 Janesville Ave	4206 S. 108 Street
RFP #: 11-063-DR		Carson, CA 90895	Fort Atkinson, WI 53538-0901	Omaha, NE 68137
Board Meeting 4/5/2011				
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Exclusions from Proposal:	None	Sale Catalogs are not included in quoted discount. \$50 after discount is applied	Fun Impressions Catalog
	Minimum Purchase:	None		
	On-Line Ordering:			
	Vendor able to offer online ordering:	Yes	No	No

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Lakeshore Learning Materials	Nasco	Oriental Trading Company, Inc.
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		2695 E. Dominguez St.	901 Janesville Ave	4206 S. 108 Street
RFP #: 11-063-DR		Carson, CA 90895	Fort Atkinson, WI 53538-0901	Omaha, NE 68137
Board Meeting 4/5/2011				
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	Yes, over 400 school districts.	No	No
	If so, what is URL?	This is proprietary to all customers.	NA	
	If yes to customization, how long will take?	2-3 weeks	NA	
	Can all of the data points be met?	Yes	NA	No, order on line only with a credit card. Key code NPS101FD60 must be used for the bid offer to be applied to the order. www.orientaltrading.com
A	Vendor Inventory: (4)	DISQUALIFIED	20	DISQUALIFIED
B	Lowest Net Cost to District: (15)		75	
C	References: (10)		50	
D	On-Line Ordering: (5 point bonus)		0	
	Total Points:		145	

District School Board
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APR 05 2011

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Pitsco Education	Pyramid School Products
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		P.O. Box 1708	6510 North 54th Street
RFP #: 11-063-DR		Pittsburg, KS 66762	Tampa, FL 33610-1908
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	0%	10%
	Catalog Name:	Pitsco Education and Hearlihy Drafting & Supplies	Pyramid School Products
	Date:	February, 2011	2010-2011
	Quote #	472168	11-063-DR
	Exclusions to F.O.B. Destination:	Hazardous material charge of \$30. Shipping Charges: Orders up to \$99.99 will be \$8, Orders from \$100 to \$499.99 will be 8%; Orders from \$500 to \$999.99 will be 7%, \$1,000 to \$2,750 will be 5%; Orders from \$2,751 to \$3,500.99 will be 4\$; Orders over \$3,501 will be 3%.	

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Pitsco Education	Pyramid School Products
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		P.O. Box 1708	6510 North 54th Street
RFP #: 11-063-DR		Pittsburg, KS 66762	Tampa, FL 33610-1908
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Exclusions from Proposal:		\$95 minimum order for prepaid freight.
	Minimum Purchase:		Under \$95 is 15% with minimum of \$7.95.
			No free freight on furniture or equipment.
			NA
	On-Line Ordering:		
	Vendor able to offer online ordering:	No	No

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		Pitsco Education	Pyramid School Products
RFP TITLE: Art Supplies "Catalog Discount" -- District Wide		P.O. Box 1708	6510 North 54th Street
RFP #: 11-063-DR		Pittsburg, KS 66762	Tampa, FL 33610-1908
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	No	No
	If so, what is URL?	NA	NA
	If yes to customization, how long will take?	NA	NA
	Can all of the data points be met?	NA	NA
A	Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED
B	Lowest Net Cost to District: (15)		
C	References: (10)		
D	On-Line Ordering: (5 point bonus)		
	Total Points:		

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		S & S Worldwide	School Specialty
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		75 Mill Street	W6316 Design Dr.
RFP #: 11-063-DR		Colchester, CT 06415	Greenville, WI 54942
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	Jump Bunch JB.SSWW.com Kathy Bunchman (Cofounder) 410-703-0458	Arnold Richman, Department Manager P-Cards, Hillsborough County Public Schools. ROSSAC Route #7, Phone 813-272-4921 Arnold.Richman@sdhc.k12.fl.us
	If so, what is URL?	JB.SSWW.com	www.schoolspecialty.com
	If yes to customization, how long will take?	1 week	3 days
	Can all of the data points be met?	Yes	Yes (Please note the \$999.99 per day lock out per day-we don't do that on the site, rather the credit card company does it.)
A	Vendor Inventory: (4)	DISQUALIFIED	20
B	Lowest Net Cost to District: (15)		37.5
C	References: (10)		45
D	On-Line Ordering: (5 point bonus)		5
	Total Points:		106.5

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		S & S Worldwide	School Specialty
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		75 Mill Street	W6316 Design Dr.
RFP #: 11-063-DR		Colchester, CT 06415	Greenville, WI 54942
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Exclusions from Proposal:	Discount applies to catalog current at time of order placement. Discount does not apply to sales flyers or special promotions.	NA None
	Minimum Purchase:		
	On-Line Ordering:		
	Vendor able to offer online ordering:	Yes	Yes

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		S & S Worldwide	School Specialty
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		75 Mill Street	W6316 Design Dr.
RFP #: 11-063-DR		Colchester, CT 06415	Greenville, WI 54942
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	15%	15%
	Catalog Name:	S & S Education	Sax Art Education-School Specialty
	Date:	2011	2011
	Quote #	11-063-DR	2011239394SS
	Exclusions to F.O.B. Destination:	Items labeled F. O. B./Drop Ship in catalog will be charged shipping prepaid and added to invoice.	Parcels with a 7 or 9 prefix free shipping and handling on orders \$49 and over. Less than \$49, the shipping and handling charge is \$9.95. Truck/Freight shipping and handling charges are 15% of the order total if less than \$2,000 on items on items with a 6 or 8 prefix, with a \$49 minimum charge. If the order is greater than \$2,000, please call 877-350-0645 or email freight_quote@schoolspecialty.com for a freight quote. Inside delivery \$45 per order, lift gate \$69 per order.

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APR 05 2011

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		SmileMakers	Constructive Playthings
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		425 Sha Lane	13201 Arrington Rd
RFP #: 11-063-DR		Spartanburg, SC 29307	Grandview, MO 64030-2886
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Fixed Percentage Discount	10%	5%
	Catalog Name:	SmileMakers	Constructive Playthings
	Date:	Spring 2011	2010/2011
	Quote #	11-063-DR	8302FT400/750
	Exclusions to F.O.B. Destination:	NA	All items marked with the symbol *F.O.B., Factory are Excluded from free shipping. Free shipping on orders of \$400 or more of UPS size items (these are all items NOT Marked with a "+" that denotes a "truck shipped" item.). Free shipping on orders of \$750 or more if there is one or more items marked "+" that denotes truck shipment. The "+" mark is in the catalog following the price of the truck shipped items. All items marked with the Symbol "*" F.O.B., Factory are Excluded form this free freight offer. Bid is for F.O.B. Shipping Point, not delivered; for orders under the "free freight" amounts will have freight added to the invoice.

District School Board
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APR 05 2011

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 9, 2011 2:30 PM		SmileMakers	Constructive Playthings
RFP TITLE: Art Supplies "Catalog Discount" – District Wide		425 Sha Lane	13201 Arrington Rd
RFP #: 11-063-DR		Spartanburg, SC 29307	Grandview, MO 64030-2886
Board Meeting 4/5/2011			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Exclusions from Proposal:	Custom Items	No phone orders accepted. Discount if for the Constructive Playthings Catalog only. All other catalogs, sale flyers and offers are excluded.
	Minimum Purchase:	No	\$25.00
	On-Line Ordering:		
	Vendor able to offer online ordering:	Yes, Not customized Site	

District School Board
of Pasco County

APR 05 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Currently have online order system in place?	Not Customized	
	If so, what is URL?		
	If yes to customization, how long will take?	NA	
	Can all of the data points be met?		
A	Vendor Inventory: (4)	DISQUALIFIED	DISQUALIFIED
B	Lowest Net Cost to District: (15)		
C	References: (10)		
D	On-Line Ordering: (5 point bonus)		
	Total Points:		

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