

District School Board of Pasco County

Bid Recommendation

RFP Title	Security Camera Systems Parts-Maintenance Department		Number of Vendors Notified	610
RFP Number	12-051-AF		Number of Proposals Distributed	86
Date Solicited	January 27, 2012		Number of Vendors Bidding	16
Date Opened	February 29, 2012		Number of Formal “No Bid” Responses	0
Date Board Presentation	April 17, 2012		Funding Source	General
Total Savings	\$15,396.29 (Estimated)		Grand Total of Proposal	\$85,000.00 (Estimated)

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheets, as lowest and best, responsive and responsible bid meeting written specifications.

Term of Contract:

This bid is for security camera systems parts “as needed” by the Maintenance Department for use throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first period of this contract shall be effective April 17, 2012 through April 16, 2013. The bid prices are firm and fixed throughout the contract period.

Notations and Exceptions:

Recommend acceptance of all low bids as meeting the written specifications as specified in the bid documents with the following exceptions:

SJV143: Recommend rejection of bids from Electric Supply, Inc., SCI Distribution, LLC and Compulan Center, Inc. d/b/a Digital IDView as bid items are not compatible with existing equipment as specified in the bid document. Recommend award to Halifax Security Mc d/b/a North American Video as the next lowest and best, responsive and responsible bid meeting written specifications.

SJV150: Recommend rejection of bids from Compulan Center, Inc. d/b/a Digital IDView, SCI Distribution, LLC, Electric Supply, Inc., Royal Systems alternate bid, and ATCI Communications, Inc. as bid items are not compatible with existing equipment as specified in the bid document. Recommend award to Royal Systems as the next lowest and best, responsive and responsible bid meeting written specifications.

SJV160: Recommend rejection of bids from Compulan Center, Inc. d/b/a Digital IDView for failure to bid as specified and CSC for failure to return signed addendum. Recommend award to Silmar Electronics, Inc. Video as the next lowest and best, responsive and responsible bid meeting written specifications.

SJV021A: Recommend rejection of bids from International Systems of America, LLC for failure to return required addendum. Recommend award to AVI Integrators, Inc. d/b/a Security 101 as the next lowest and best, responsive and responsible bid meeting written specifications.

SJW009: Recommend rejection of bids from International Systems of America, LLC for failure to return required addendum. Recommend award to SCI Distribution, LLC as the next lowest and best, responsive and responsible bid meeting written specifications.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all responsive and responsible bids submitted and subtracting the recommended vendor's price.

Bids Evaluated By:

Don Torge, Crew Chief, Facilities & Maintenance Department

Bids Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department



DATE OF OPENING: February 23, 2012 @ 2:30 PM			ATCI Communications, Inc.		CSC		Compulan Center, Inc. d/b/a Digital IDView		Electric Supply, Inc.	
BID TITLE: Security Camera Systems Parts - Maintenance Department			1270 N.W. 165th Street		7004 Benjamin Road, Suite 106		12000 Ford Road, Suite 110		4407 North Manhattan Avenue	
BID # 12-051-AF			Miami, FL 33169		Tampa, FL 33634		Dallas, TX 75234		Tampa, FL 33614	
"Board 4/17/12"										
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$3,893.38	\$42,827.18	\$4,284.95	\$47,134.45	\$619.00	\$6,809.00	\$2,203.00	\$24,233.00
		Manufacturer / Product #	DMI - DS2 P16 DVD		Dedicated Micros		Digital IDView / IV- 16112AECO/ITB		Digital - Watchdog #VMAXD116ITB	
SJV143	110	Camera Speco HT-7246IHR	\$229.39	\$25,232.90	\$214.64	\$23,610.40	\$189.00	\$20,790.00	\$140.00	\$15,400.00
		Manufacturer / Product #	SPT HT72461 - HR		Speco		Digital IDView / IV-DV502F		Digital - Watchdog #V3363D	
SJV154	11	Shelf 19" Middle Atlantic U3	\$50.40	\$554.40	\$34.99	\$384.89	\$79.00	\$869.00	\$31.00	\$341.00
		Manufacturer / Product #	MID ATL U3 - 19"		Middle Atlantic		Middle Atlantic U3		Optical Cable Corp. #9023	
SJV021A	220	Video Transceiver NV-214A-M	\$29.86	\$6,569.20	\$25.95	\$5,709.00	\$35.00	\$7,700.00		
		Manufacturer / Product #	NV - 214A - M - S		Network Video		NV - 214A - M		No Bid	
SJV160	11	Power Supply Pelco MIS 16-20B	\$186.31	\$2,049.41	\$152.35	\$1,675.85	\$99.00	\$1,089.00		
		Manufacturer / Product #	MC 16 - 20B		Pelco		Digital IDView / PIDB - 18 - 24V - 12AMP		No Bid	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$149.07	\$9,838.62	\$101.08	\$6,671.28	\$99.00	\$6,534.00	\$104.00	\$6,864.00
		Manufacturer / Product #	CMS 5ENP4P24 - BL		Commscope		CAT 5/E Cable		Hitachi Cable Manchester #38893-8	
Addendum Received			YES		NO		YES		YES	
* Vendor Addition Error										
** No Manufacturer / Product # Listed										

DATE OF OPENING: February 23, 2012 @ 2:30 PM			Florida Fire and Sound, Inc.		Focus Camera		Halifax Security Mc d/b/a North American Video	
BID TITLE: Security Camera Systems Parts - Maintenance Department			4422 N. Church Avenue, Suite J		905 McDonald Avenue		301 Drum Point Road	
BID # 12-051-AF			Tampa, FL 33614		Brooklyn, NY 11218		Brick, NJ 08723	
"Board 4/17/12"								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$6,484.85	\$71,333.35	\$4,784.00	\$52,624.00	\$4,224.00	\$46,464.00
	Manufacturer / Product #		As Specified		Dedicated Micros - DS2PD16DVD		Ded.Micros. DS2PD16DVD IT	
SJV143	110	Camera Speco HT-7246IHR	\$307.10	\$33,780.78	\$206.77	\$22,744.70	\$195.00	\$21,450.00
	Manufacturer / Product #		As Specified		Speco HT-7246IHR		Speco HT-72461HR	
SJV154	11	Shelf 19" Middle Atlantic U3	\$61.43	\$675.69			\$56.00	\$616.00
	Manufacturer / Product #		As Specified		No Bid		Middle At. U3	
SJV021A	220	Video Transceiver NV-214A-M	\$46.45	\$10,218.12	\$35.00	\$7,700.00	\$26.50	\$5,830.00
	Manufacturer / Product #		As Specified		NV214A-M		NVT NV - 214A - M	
SJV160	11	Power Supply Pelco MIS 16-20B	\$241.19	\$2,653.05	\$189.95	\$2,089.45	\$226.00	\$2,486.00
	Manufacturer / Product #		As Specified		Pelco MCS 16-2DB11		Pelco / MCS16 - 20B	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$97.38	\$6,426.95			\$147.00	\$9,702.00
	Manufacturer / Product #		As Specified		No Bid		General Cable TLP 02400040000100 or Structured Cable TLP 024000400001001	
Addendum Received			YES		YES		YES	
* Vendor Addition Error								
** No Manufacturer / Product # Listed								

DATE OF OPENING: February 23, 2012 @ 2:30 PM			International Systems of America, LLC		Jersey Jim Towers TV		Royal Systems	
BID TITLE: Security Camera Systems Parts - Maintenance Department			1812 Cargo Court		17722 US Highway 19 North		1227 Old Walt Whitman Road	
BID # 12-051-AF			Louisville, KY 40299		Clearwater, FL 33764		Melville, NY 11747	
"Board 4/17/12"								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE		
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$4,764.76	\$52,412.36	\$4,530.00	\$49,830.00	\$3,995.00	\$43,945.00
		Manufacturer / Product #	Digital Sprite		per request		DS2PD750/16 DM/DS2P16DVD	
SJV143	110	Camera Speco HT-7246IHR	\$221.05	\$24,314.95	\$238.00	\$26,180.00	\$205.00	\$22,550.00
		Manufacturer / Product #	Speco		per request		Speco / HT 72461HR	
SJV154	11	Shelf 19" Middle Atlantic U3	\$38.67	\$425.32	\$48.10	\$529.10	\$45.00	\$495.00
		Manufacturer / Product #	Middle Atlantic		per request		Middle Atlantic / U3	
SJV021A	220	Video Transceiver NV-214A-M	\$21.99	\$4,837.58	\$37.40	\$8,228.00	\$29.00	\$6,380.00
		Manufacturer / Product #	Video Transceiver		per request		NVT / NV214AM	
SJV160	11	Power Supply Pelco MIS 16-20B	\$165.99	\$1,825.89	\$176.10	\$1,937.10	\$175.00	\$1,925.00
		Manufacturer / Product #	Altronix AX-24166ULCB		per request		Pelco / MCS16-20B	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$78.09	\$5,153.87	\$93.40	\$6,164.40	\$122.00	\$8,052.00
		Manufacturer / Product #	Honeywell WG-50781106		per request		Mis Bel / Cat5E	
Addendum Received			NO		NO		YES	
* Vendor Addition Error								
** No Manufacturer / Product # Listed								

DATE OF OPENING: February 23, 2012 @ 2:30 PM			Royal Systems		AVI Integrators Inc. d/b/a Security 101		Show System Integrators		SCI Distrib
BID TITLE: Security Camera Systems Parts - Maintenance Department			1227 Old Walt Whitman Road		1520 N. Powerline Road		7575 Kingspointe Parkway, Suite 2		300 S. Madis
BID # 12-051-AF			Melville, NY 11747		Pompano Beach, FL 33069		Orlando, FL 32819		Clearwater
"Board 4/17/12"									
ITEM#	QTY	DESCRIPTION							
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$2,950.00	\$32,450.00	\$5,789.34	\$63,682.74	\$4,773.68	\$52,510.48	\$2,100.00
		Manufacturer / Product #	DM / DVR Digital Sprite		Dedicated Micros DS2PD 16-1T		Dedicated Micros #DS2P16DVD1TB		Servision Inc. #
SJV143	110	Camera Speco HT-7246IHR	\$205.00	\$22,550.00	\$241.14	\$26,525.40	\$224.11	\$24,652.10	\$169.00
		Manufacturer / Product #	Speco / HT 72461HR		Speco HT-7246IHR		Speco / #HT72461HR		Zodiac R
SJV154	11	Shelf 19" Middle Atlantic U3	\$45.00	\$495.00	\$48.06	*\$528.86 / \$528.66	\$50.35	\$553.85	\$48.41
		Manufacturer / Product #	Middle Atl / U3		Middle Atlantic U3 19" Shelf		Middle Atlantic / #U3		*
SJV021A	220	Video Transceiver NV-214A-M	\$29.00	\$6,380.00	\$23.99	\$5,277.36	\$30.70	\$6,754.00	\$36.37
		Manufacturer / Product #	NVT / NV214AM		Network Video Tech NV-214A-M		NVT/# NV-214A-M		*
SJV160	11	Power Supply Pelco MIS 16-20B	\$175.00	\$1,925.00	\$188.64	\$2,075.04	\$180.94	\$1,990.34	\$200.48
		Manufacturer / Product #	Pelco / MCS16-20B		Pelco MCS 16-20B		Pelco/# MCS1620B		*
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$122.00	\$8,052.00	\$247.22	\$16,316.78	\$191.48	\$12,637.68	\$85.00
		Manufacturer / Product #	Mis Belden / Cat5E		Commscope 465014/10		Commscope/# 4640494/10		Bl
Addendum Received			YES		YES		YES		YE
* Vendor Addition Error									
** No Manufacturer / Product # Listed									

DATE OF OPENING: February 23, 2012 @ 2:30 PM			ution, LLC	Silmar Electronics, Inc.		WSA Systems - Boca Inc.	
BID TITLE: Security Camera Systems Parts - Maintenance Department			on Avenue #2	3405 N.W. 113 Court		442 N.W. 35th Street	
BID # 12-051-AF			, FL 33756	Doral, FL 33178		Boca Raton, FL 33431	
"Board 4/17/12"							
ITEM#	QTY	DESCRIPTION					
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$23,100.00	\$4,528.41	\$49,812.51	\$5,050.00	\$55,550.00
		Manufacturer / Product #	SVG1000 1TB	Dedicated Micros DS2PD-16-1T		Dedicated Micros / DS2P16DVD	
SJV143	110	Camera Speco HT-7246IHR	\$18,590.00	\$204.45	\$22,489.50	\$240.00	\$26,400.00
		Manufacturer / Product #	255VD/G	Speco HT-72461HR		Speco / HT-7246 1HR	
SJV154	11	Shelf 19" Middle Atlantic U3	\$532.53	\$38.08	\$418.88	\$50.00	\$550.00
		Manufacturer / Product #	*	Middle Atlantic U3		Middle Atlantic / U3	
SJV021A	220	Video Transceiver NV-214A-M	\$8,002.28	\$26.67	\$5,867.40	\$40.00	\$8,800.00
		Manufacturer / Product #	*	NVT NV-214A-M		NV / 214AM	
SJV160	11	Power Supply Pelco MIS 16-20B	*\$2,204.75 / \$2,205.28	\$156.07	\$1,716.77	\$200.00	\$2,200.00
		Manufacturer / Product #	*	Pelco MCS16-20B		Pelco / MCS 1620B	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$5,610.00			\$125.00	\$8,250.00
		Manufacturer / Product #	ue	No Bid		Commscope / CM00424BKTE-50-06	
Addendum Received:			IS	YES		YES	
* Vendor Addition Error							
** No Manufacturer / Product # Listed							