

District School Board of Pasco County

RFP Recommendation

RFP Title	Technology Service Repair and Miscellaneous Parts		Number of Vendors Notified	229
RFP Number	12-074-MW		Number of Proposals Distributed	27
Date Solicited	February 8, 2012		Number of Vendors Proposing	1
Date Opened	March 26, 2012		Number of Formal "No Bid" Responses	1
Date Board Presentation	April 17, 2012		Funding Source	General & Capital
Total Savings	Estimated \$44,000		Grand Total of Proposal	Estimated \$250,000

Recommendation: Recommend acceptance of RFP from Blue Raven Technology, Inc. per the attached RFP tabulation as the only responsive, responsible RFP meeting written specifications.

Term of Contract: This RFP is for parts, whole unit repairs and diagnosis of problems on out-of-warranty products for a wide variety of computer manufacturers on an as-needed basis by both the Technology Services Department and school-based Technology Specialists. The term of the RFP is three (3) years renewable annually at the mutual agreement of the parties.

Notations and Exceptions: Blue Raven's proposal was the only one received in response to this solicitation. Blue Raven currently performs these services for the District and according to the Technology Services Department, the quality of these services has been very good. Quoted pricing for whole unit repair has been verified as being significantly lower and manufacturer's posted pricing, based upon a fixed price off published out-of-warranty repairs. Quoted pricing on parts is the same discount off list offered in the current active RFP with Blue Raven and will be verified by the Technology Services Department.

Purchasing will monitor expenditures under this RFP to ensure that approved dollar thresholds are not exceeded.

The total amount estimated savings was determined by calculating total expenditures without the 15% discount off list.

RFPs Evaluated By:

Craig Coile, Supervisor of Information Services
David Roberts, Technology Services Analyst

RFPs Prepared By:

Michael Woodall, Buying Manager

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 26, 2012 @ 2:30 PM	Blue Raven Technology, Inc.
RFP TITLE: Technology Service Repair & Miscellaneous Parts	110 Fordham Road
RFP # 12-074-MW	Wilmington, MA 01887
Board Meeting April 17, 2012	
References (max. 10pts.)	10
Place orders on-line (max. 10pts.)	8
Pricing (max. 20pts.)	17
Manufacturers (max. 20pts.)	20
Discount off catalog (max. 20pts.)	20
TOTAL	75

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 26, 2012 @ 2:30 PM	Blue Raven Technology, Inc. 110 Fordham Road Wilmington, MA 01887
RFP TITLE: Technology Service Repair & Miscellaneous Parts	
RFP # 12-074-MW	
Board Meeting April 17, 2012	
DESCRIPTION	PER UNIT
Pricing Part A	
<u>MacBook Repair Price</u>	
Tier 1 (minor parts, such as reseating, cable, screws, feet, I/O door); Structural components	\$349.00
Tier 2 (minor boards and assemblies (power supply board, inverter assembly, interconnect board); enclosure parts; CD; LCd polarizer	\$349.00
Tier 3 (DVD, combo drives, hard drive)	\$349.00
Tier 4 (main logic mother board, SuperDrive, LCD replacement)	\$349.00
Total Part A Divided by 4 =	\$349.00
Pricing Part B	
<u>Whole Unit Repair Price</u>	
iPad	\$229.00
iPod Touch	NB
Kindle or Nook	NB
LCD Projectors	\$349.00
Total Part B Divided by 4 =	\$289.00
A + B Divided by 2 = Total this Section	\$319.00
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