

District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2222 727/774-2222 Fax: 813/794-2111 TDD: 813/794-2484

352/524-2222

email: kgoodman@pasco.k12.fl.us

May 1, 2012

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

SUBJECT:

RFP 09-141-SN Pictures

Anclote High School One-Year Extension Bryn-Alan/Lifetouch

On June 16, 2009, official action (attached) was taken to award the above-referenced RFP to Bryn-Alan/Lifetouch for the student direct purchase of pictures. This RFP is a three-year contract, renewable annually at the mutual agreement of both parties with the option of extending for up to a year. The first year expired on June 16, 2010. The second year was board approved on June 1, 2010 and expired on June 16, 2011. The third year of the contract was board approved on May 17, 2011 and is due to expire on June 16, 2012.

Considering services have been satisfactory, the vendor was contacted to verify their willingness to extend this contract for one year. They have indicated in writing (attached) that they are willing to do so.

Therefore, it is my recommendation to enter into a one-year extension of the contract with the vendor noted above. The contract period will be June 17, 2012 through June 16, 2013. Should you have any questions regarding this matter, please feel free to me at your earliest convenience.

KDG/sb

Attachments

Date/Time: April 25, 2012 07:45:00



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111 727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 29, 2	2012			
		EXTENSION REQ TITLE: <u>AHS Pictur</u> RFP#: <u>09-141-SN</u>	es	
X	Yes, I agree to extend RFP (same terms and conditions. 2012 and expire June 16, 20 No, I do not agree to extend	The fourth year of th 013.	e contract period will	nal year under the begin June 17,
COMPANY	Y NAME: Lifetouch			
SIGNATUF	RE: Eldie	Cicasio		
PRINTED 1	NAME/TITLE: Eddie Ocasio_	DATE:	March 30, 2012	
TELEPHON	NE W/AREA CODE: <u>813-918</u>	8-3134		FAX W/AREA
conducting bu have direct con Resources. If District's Hum renewal. Plea borne by the v	o allow this piggyback, vendor acknowns increases with the District School Board entact with students, or (3) have access any of the above applies to this contrainan Resources Department prior to conse contact (813) 794-2521 to arrange yendor. You may access information rules.org/files/Ch_2005-028.pdf. This I	of Pasco County who will set to or control of school fur act, you must have those is commencement of services for an appointment. Costs regarding this law through	I (1) be at the school when ands must be Level 2 fing individuals Level 2 finger or work and must provide as associated with this back the internet link;	n students are present, or (2) erprinted by Human printed and screened by the

The prospective bidder certifies, by submission and signature of this piggyback request form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Stephanie Bunford PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2225 (PHONE) (813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

RFP Title	Anclote High School Pictures	Number of Vendors Notified	49
RFP Number	09-141-SN	Number of Bids Distributed	5
Date Solicited	May 4, 2009	Number of Vendors Bidding	1
Date Opened	May 26, 2009	Number of Formal "No Bid" Responses	0
Date Board Presentation	June 16, 2009	Funding Source	Internal Funds
Total Savings	N/A*	Grand Total of Bid	\$48,000 est.

Recommendation:

Recommend acceptance of RFP from Bryn-Alan Photography as noted on the attached tabulation sheet as lowest and best, responsive, responsible proposal receiving the highest points.

Term of Contract:

This is a three year contract, renewable annually by mutual agreement of all parties. The first year of the contract will commence on June 17, 2009 and continue through June 16, 2010.

Notations and Exceptions:

This RFP was awarded upon a weighted points system. The weighted point criteria were based upon the following weights: Quality (6), Total Price (3), and References (3), Vendor Location (2), Support Services (6) and Prior Satisfactory District experience (2) point maximum. Points were assigned on a scale of 5 (High) to 1 (Low) in each of the above entries, then multiplied by the weighted points factor.

As only one proposal was received, this RFP was deemed competitive after a comparison of similar previously awarded picture proposals. *An estimated savings could not be calculated as this RFP was based on the above-referenced point system and recommended award to the vendor with the highest points.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Ms. Monica Ilse, Principal and Kim Saavedra, Yearbook Advisor

- 3 Members of the student body (names on file in the Purchasing Department)
- 1 Parent (name on file in the Purchasing Department)

Bids Prepared By:

Stephanie Noble, Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

You

of Pasco County

District School Board of Pasco County

MAY 17 2011

JUN 16 2009

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

Section	
TEM# DESCRIPTION Group 1 - Underclass Packages \$35.00 \$60.00 Package A: \$35.00 \$35.00 Package C: \$15.00 \$22.00 Package D: \$9.00 \$10.00 Add Ons \$9.00 \$10.00 1 - 8 x 10 \$9.00 \$10.00 2 - 5 x 7 \$8.00 \$10.00 16 - Wallets \$9.00 \$10.00 8 - Wallets \$8.00 \$10.00 Background Choices \$4.00 \$10.00 Group II - Senior Portraits & Grad. Pkgs Package A: \$60.00 \$65.00 Package B: \$85.00 \$85.00 Package C: \$135.00 \$135.00 Commission: 0% 10% Individual Priced Portraits: \$18.00 \$20.00	\$40.00 \$21.00 \$16.00
Group I - Underclass Packages \$35.00	\$21.00 \$16.00
Group I - Underclass Packages \$35.00	\$21.00 \$16.00
Package A:	\$21.00 \$16.00
Package B: \$20.00 \$35.00 Package C: \$15.00 \$20.00 Package D: \$9.00 \$10.00 Add Ons	\$21.00 \$16.00
Package C: \$15.00 \$20.00 Package D: \$9.00 \$10.00 Add Ons	\$16.00
Package D: \$9.00 \$10.00 Add Ons	
Add Ons	\$11.00
1 - 8 x 10	
2 - 5 x 7	
16 - Wallets	\$10.00
8 - Wallets	\$10.00
Background Choices	\$10.00
Senior Portraits & Grad. Pkgs \$60.00 \$65.00 Package B: \$85.00 \$85.00 Package C: \$135.00 \$135.00 Commission: 0% 10% Individual Priced Portraits: \$8 - 2x3 Wallets \$18.00 \$20.00	\$10.00
Package A: \$60.00 \$65.00 Package B: \$85.00 \$85.00 Package C: \$135.00 \$135.00 Commission: 0% 10% Individual Priced Portraits: \$18.00 \$20.00	\$4.00
Package B: \$85.00 Package C: \$135.00 Commission: 0% Individual Priced Portraits: \$18.00 8 - 2x3 Wallets \$18.00	
Package C: \$135.00 Commission: 0% Individual Priced Portraits: \$18.00 8 - 2x3 Wallets \$18.00	\$60.00
Package C: \$135.00 Commission: 0% Individual Priced Portraits: 10% 8 - 2x3 Wallets \$18.00	\$85.00
Commission: 0% 10% Individual Priced Portraits: \$18.00 \$20.00	\$125.00
8 - 2x3 Wallets \$18.00 \$20.00	10%
1 - 8x10 \$30.00	\$35.00
γουτο φουτου ψουτου ψουτου μουτου	\$35.00
4 - 3x5 \$35.00 \$30.00	\$35.00
2 - 5x7 \$34.00 \$30.00	\$35.00
1 - 11x14 \$40.00 \$65.00	\$60.00
Add Ons	
16 - 2x3 Wallets \$20.00 \$38.00	\$30.00
24 - 2x3 Wallets \$25.00 \$55.00	\$50.00
48 - 2x3 Wallets \$35.00 \$70.00	\$90.00
4 - 3x5 \$25.00 \$30.00	4
2 - 5x7 \$25.00 \$30.00	\$25.00
1 - 8x10 \$25.00 \$30.00	\$25.00
1 - 11x14 \$40.00 \$65.00	\$25.00
1 - 16x20 \$60.00 \$85.00	\$25.00 \$25.00
Commission: 0% 0%	\$25.00 \$25.00 \$25.00 \$50.00 \$90.00

DATE OF O	PENING : May 29, 2009 @ 2:30 p.m.	Bryn-Alan Photography	Gigante Productions	Leonard's Reckut Photographic Inc.
RFP TITLE:	Pictures-River Ridge High School	502 Grand Central Ave.	19046 Bruce B. Downs #132	147 San Marco Ave. PO Box 1928
RFP # 09-143-SN		Tampa, FL 33606	Tampa, FL 33647	St. Augustine, FL 32085-1928
ITEM#	DESCRIPTION			
Group III -	Cap & Gown			
	Package A:	\$60.00		
	Package B:	\$35.00	\$45.00	1
	Package C:	\$30.00		
	Package D:	\$15.00	\$15.00	\$20.00
	Add Ons			
	1 - 8 x 10	\$30.00	\$20.00	
	2 - 5 x 7	\$20.00		·
	16 - Wallets	\$15.00		
	8 - Wallets	\$10.00	\$20.00	\$20.00
Group IV-	Personality & Friend			
	Package A:	\$15.00	\$15.00	\$15.00
	Package B:	\$17.00	\$19.00	\$19.00
	Package C:	\$25.00	\$25.00	\$26.00
	Package D:	\$30.00	\$34.00	\$31.00
	Package E:	\$35.00	\$52.00	\$37.00
	Package F:	\$40.00	\$34.00	\$43.00
	Package G:	\$48.00	\$52.00	\$55.00
	Commission:	40%	30%	25%
	Add Ons			
	1-8x10	\$6.00	\$15.00	\$9.00
	16-Wallets	\$6.00	\$15.00	\$9.00
	Commssion:	40%	30%	0%
Group V-	Panaramic Group Photo	\$15.00	\$15.00	\$15.00
	Commission:	40%	20%	20%
GroupVI-	Graducation Commencement			
	1 - 8 x 10	\$15.95	\$20.00	\$16.00
	3 - 8 x 10	\$37.00		
	4 - 8 x 10	\$47.00		
	1 - 5 x 7	\$9.50		
	2 - 5 x 7	\$13.95		
	4 - 5 x 7	\$27.95		

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING : May 29, 2009 @ 2:30 p.m.		Bryn-Alan Photography	Gigante Productions	Leonard's Reckut Photographic Inc.
RFP TITLE: Pictures-River Ridge High School		502 Grand Central Ave.	19046 Bruce B. Downs #132	147 San Marco Ave. PO Box 1928
RFP # 09-143-SN		Tampa, FL 33606	Tampa, FL 33647	St. Augustine, FL 32085-1928
ITEM#	DESCRIPTION	_		
I I LIVI#	Commission:	\$1.00 per graduating senior	0%	10%
Group VII-	Homecoming, Prom, Dance			
Group VIII	Package A:	\$45.00	\$65.00	\$60.00
	Package B:	\$50.00	\$85.00	
	Package C:	\$40.00	\$45.00	
	Package D:	\$21.00	\$35.00	\$25.00
	Package E:	\$17.00	\$25.00	\$20.00
	Package F:	\$12.00	\$20.00	\$15.00
	Package G:	\$18.00	\$30.00	\$24.00
	Package H:	\$10.00	\$10.00	N/A
	Commission:	25%	10%	10%
	Add Ons			
	1 - 8x10	\$9.00	\$15.00	
	1 - 5x7	\$6.00	\$15.00	
	16 - Wallets	\$9.00	\$15.00	
	8 - Wallets	\$6.00	\$15.00	\$10.00
	Commission:	25%	10%	0%
Group VIII-	Special Events/Activities			
	Package A:	\$25.00	\$45.00	
	Package B:	\$20.00	\$35.00	
	Package C:	\$15.00	\$25.00	
	Package D:	\$10.00	\$20.00	
	Package G:	\$15.00	\$25.00	
	Package H:	\$10.00	\$10.00	
	Commission:	25%	20%	10%
	Add Ons			
	1 - 8x10	\$9.00		
	1 - 5x7	\$6.00	\$15.00	
	16 - Wallets	\$9.00	\$15.00	
	8 - Wallets	\$6.00	\$15.00	
	Commission:	30%	20%	0%
Group iX-	Sports & Activity Packages			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING : May 29, 2009 @ 2:30 p.m.		Bryn-Alan Photography	Gigante Productions	Leonard's Reckut Photographic Inc.
RFP TITLE: Pictures-River Ridge High School		502 Grand Central Ave.	19046 Bruce B. Downs #132	147 San Marco Ave. PO Box 1928
RFP # 09-143-SN		Tampa, FL 33606	Tampa, FL 33647	St. Augustine, FL 32085-1928
ITEM#	DESCRIPTION			
	1 - 8x10	\$10.00	\$18.00	\$11.00
	Commission:	25%	10%	10%
Group X-	Individual Team Member			
	Package A:	\$35.00	\$40.00	\$40.00
	Package B:	\$20.00	\$30.00	\$21.00
	Package C:	\$15.00	\$20.00	\$17.00
	Package D:	\$10.00	\$10.00	\$13.00
	Commission:	25%	10%	20%
	Add Ons			
	1 - 8x10	\$9.00	\$13.00	\$10.00
	2 - 5x7	\$8.00	\$13.00	\$10.00
	16 - Wallets	\$9.00	\$13.00	\$16.00
	8 - Wallets	\$7.00	\$13.00	\$10.00
	Backgroud Choice	\$4.00	\$13.00	\$4.00
	Commission:	25%	10%	10%
	Total Points:	98.33	41.69	49.98