



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

May 1, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 12-047-AF, Athletic Field Fertilizer
Second Year Renewal of a Three-Year Contract
Diamond-R Fertilizer d/b/a Diamond Turf & Ornamental

On October 18, 2011, official action (attached) was taken to award the above-referenced bid to Diamond-R Fertilizer d/b/a Diamond Turf & Ornamental. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on May 31, 2012

Considering services have been satisfactory, Perry Haley, Territory Manager, Diamond-R Fertilizer d/b/a Diamond Turf & Ornamental was contacted to verify his willingness to enter into the second year of the agreement. As such, Perry Haley has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the price adjustment of 1.338% per 50 lb. bag with Diamond-R Fertilizer d/b/a Diamond Turf & Ornamental. The third year of the contract will cover the period of June 1, 2012 through May 31, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam

Attachment(s)

Date/Time: April 25, 2012 07:59:00



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BID RENEWAL REQUEST BID #12-047-AF BID TITLE: Athletic Field Fertilizer

X

Yes, I agree to renew Bid #12-047-AF under the same terms and conditions as the existing bid. The second year, renewal period should be from **June 1, 2012 through May 31, 2013**. As per the terms and conditions, all prices will be increased by 1.338 due to the increase in the Bureau of Statistics, U.S. Department of Labor series index #WVPL13940113

No, I do not agree to renew #12-047-AF.

COMPANY NAME: Diamond-R Fertilizer d/b/a Diamond Turf & Ornamental

SIGNATURE: *Perry Haley*

TYPED NAME AND TITLE: Perry Haley, Territory Manager

TELEPHONE (WITH AREA CODE): 813-376-3325

FAX NUMBER (WITH AREA CODE): 813-973-3068 or perry.haley@diamond-r.com

E-MAIL: perry.haley@diamond-r.com

DATE: 2/20/12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: By no later than Wednesday, February 22, 2012.
ATTENTION: Deb Mateo, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE)
(813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

Bid Title	Athletic Field Fertilizer		Number of Vendors Notified	78
Bid Number	12-047-AF		Number of Bids Distributed	17
Date Solicited	September 9, 2011		Number of Vendors Bidding	4
Date Opened	October 4, 2011		Number of Formal "No Bid" Responses	0
Date Board Presentation	October 18, 2011		Funding Source	General
Total Savings	\$15,903.61		Grand Total of Bid	\$60,257.46

Recommendation:

Recommend acceptance of the bid from Diamond-R Fertilizer d/b/a Diamond Turf & Ornamental, as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid meeting written specifications.

Term of Contract:

This bid is for Athletic Field Fertilizer "as needed" by the Maintenance Department for use throughout the District. This is a three-year bid, renewable annually based upon mutual agreement of both parties. The period of this contract shall commence on October 19, 2011 and shall remain in effect until May 31, 2012. The second year of the contract will be June 1, 2012 through May 31, 2013. Subsequently, the third year of the contract will be June 1, 2013 through May 21, 2014.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all bids submitted and subtracting the recommended vendor's price.

Bids Evaluated By:

Matt Massey, PE Field Tech, Maintenance Department

Bids Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department



District School Board
of Pasco County

OCT 18 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 4, 2011 @ 2:30 PM			Diamon-R Fertilizer d/b/a Diamond Turf & Ornamental		Forestry Resources, Inc.		John Deer Landscapes	
BID TITLE: Athletic Field Fertilizer			4100 Glades Cut-Off Road		4353 Michigan Link		1385 East 36th Street	
BID # 12-047-AF			Fort Pierce, FL 34981		Fort Myers, FL 33916		Cleveland, OH 44114	
Board 10/18/11								
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	407	18-0-18 w/ Ronstar	\$28.50	\$11,599.50			\$41.00	\$16,687.00
		Manufacturer / Product #	Diamond R / Custom 18-0-18 Ronstar		N/B		Lesco Ronstar 0.95% 15-0-15M / 097692	
2	707	15-3-15	\$17.725	\$12,531.58	\$22.74	\$16,077.18	\$23.00	\$16,261.00
		Manufacturer / Product #	Diamond R / Custom 15-3-15		Diamond R / 15-3-15		Lesco / 000582	
3	308	24-2-11	\$16.375	\$5,043.50	\$19.50	\$6,006.00	\$19.56	\$6,024.48
		Manufacturer / Product #	Diamond R / Custom 24-2-11		Diamond R / 24-2-11		Lesco / 082918	
4	1108	20-2-10	\$14.125	\$15,650.50	\$17.40	\$19,279.20	\$18.11	\$20,065.88
		Manufacturer / Product #	Diamond D / Custom 20-2-10		Diamond R / 20-2-10		Lesco / 080296	
5	855	15-1-15	\$13.625	\$11,649.38	\$16.99	\$14,526.45	\$15.29	\$13,072.95
		Manufacturer / Product #	Diamond R / Custom 15-4-48		Diamond R / 15-1-15		Lesco 15-0-15 40% Poly Plus / 088410	
6	312	21-0-0	\$12.125	\$3,783.00	\$14.91	\$4,651.92	\$12.98	\$4,049.76
		Manufacturer / Product #	Diamond R / Custom 21-0-0		Diamond R / 21-0-0		Lesco / 015186	
		TOTAL ALL-OR-NONE	\$60,257.46		*\$74,378.75		\$76,161.07	
		*Vendor Math Error						

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 4, 2011 @ 2:30 PM			Winfield Solutions	
BID TITLE: Athletic Field Fertilizer			4094 Paul Buchman Hwy	
BID # 12-047-AF			Plant City, FL 33565	
Board 10/18/11				
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	407	18-0-18 w/ Ronstar	\$29.95	\$12,189.65
		Manufacturer / Product #	Turf Care Supply / Q1143	
2	707	15-3-15	\$20.12	\$14,224.84
		Manufacturer / Product #	Growers Fertilizer / R1914	
3	308	24-2-11	\$16.74	\$5,155.92
		Manufacturer / Product #	Growers Fertilizer / R1916	
4	1108	20-2-10	\$13.38	\$14,825.04
		Manufacturer / Product #	Growers Fertilizer / R1919	
5	855	15-1-15	\$14.07	*\$4,389.84
		Manufacturer / Product #	Growers Fertilizer / R1913	
6	312	21-0-0	\$11.19	\$3,491.28
		Manufacturer / Product #	Growers Fertilizer / R1793	
TOTAL ALL-OR-NONE			*\$54,276.57	
*Vendor Math Error				

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