



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

May 15, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Five-Year Contract
Bid #12-020-DR: Milk and Milk Products
Clover Creek Foods, Incorporated

On July 5, 2011, official action (attached) was taken to award the above-referenced bid to Clover Creek Foods, Incorporated. This bid is a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on July 31, 2012.

Considering services have been satisfactory, Ivan Wishard, Owner, Clover Creek Foods, Incorporated was contacted to verify his willingness to enter into the second year of the contract. As such, Ivan Wishard has agreed in writing (attached), to enter into the second year of the contract. At this time, it is my recommendation to enter into the second year of the contract with Clover Creek Foods, Incorporated. The second year of the contract will cover the period of August 1, 2012 through July 31, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



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PAID
3-26

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Please complete and return by
 April 13, 2012
 Thank you.

BID RENEWAL REQUEST
BID: #12-020-DR
BID TITLE: Milk and Milk Products

✓

Yes, I agree to renew Bid #12-020-DR under the same terms and conditions as the existing bid. The second year period shall be from **August 1, 2012 through July 31, 2013.**

No, I do not agree to renew Bid #12-020-DR.

COMPANY NAME: Clover Creek Foods, Inc.

SIGNATURE: *Ivan Wishard*

TYPED NAME AND TITLE: Ivan Wishard, Owner

TELEPHONE (WITH AREA CODE): 727-849-6579

FAX NUMBER (WITH AREA CODE): 727-842-9973

E-MAIL: CloverCreekFoods@aol.com

DATE: 3-26-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)

District School Board of Pasco County

Bid Recommendation

Bid Title	Milk and Milk Products	Number of Vendors Notified	52
Bid Number	12-020-DR	Number of Bids Distributed	10
Date Solicited	5/20/2011	Number of Vendors Bidding	4
Date Opened	6/14/2011	Number of Formal "No Bid" Responses	0
Date Board Presentation	7/5/2011	Funding Source	Special Revenue
Total Savings	\$102,679.63 Approximate	Grand Total of Bid	\$2,248,099.77 Approximate

Recommendation: Recommend acceptance of bid from Clover Creek Foods as noted on attached bid tabulation as lowest and best responsive, responsible bid meeting written specifications.

five vendors

Term of Contract: It is a ~~three~~-year bid renewable annually by mutual consent of both parties. The first year of the contract is effective August 1, 2011 through July 31 2012.

Notations and Exceptions: Total savings were determined by averaging all prices and deducting awarded bid.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPO, CPPB, Purchasing Agent

KDG

District School Board
of Pasco County

JUL 05 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: June 14, 2011 @ 2:30 p.m.		Clover Creek Foods	M & B Products	Sunny Florida Dairy	T. G. Lee Dairy
BID TITLE: Milk and Milk Products		6052 Siesta Lane	8601 Harney Rd.	2209 N. 40th Street	315 N. Bumby Ave.
Bid # 12-020-DR		Port Richey, FL 34468	Tampa, FL 33637	Tampa, FL 33605	Orlando, FL 32803
ITEM #	DESCRIPTION	Unit Price	Unit Price	Unit Price	Unit Price
1	Whole Milk, White Low Fat				
	FMO	.13242	.13242	.13242	.13242
	Premium from Co-Op	.02430	.02430	.02430	.02430
	Processor assessment	.00108	.00108	.00108	.00108
	Fixed Fee	0.10530	0.0907	0.0922	0.1222
	Total Fee	\$0.2631	\$0.2485	\$0.256	\$0.2800
	Quantity	180,000	180,000	180,000	180,000
	Total Bid Price	\$47,358.00	\$44,730.00	\$46,080.00	\$50,400.00
2	1% Milk, white low fat				
	FMO	.10731	.10731	.10731	.10731
	Premium from Co-Op	.02430	.02430	.02430	.02430
	Processor assessment	.00108	.00108	.00108	.00108
	Fixed Fee	0.10341	0.10081	0.09731	0.1273
	Total Fee	\$0.2361	\$0.2335	\$0.2300	\$0.2600
	Quantity	1,850,000	1,850,000	1,850,000	1,850,000
	Total Bid Price	\$436,785.00	\$431,975.00	\$425,500.00	\$481,000.00
3	0.1% Milk, white skim				
	FMO	.09731	.09731	.09731	.09731
	Premium from Co-Op	.02430	.02430	.02430	.02430
	Processor assessment	.00108	.00108	.00108	.00108
	Fixed Fee	0.10321	0.10191	0.09731	0.1273
	Total Fee	\$0.2259	\$0.2246	\$0.22	\$0.2500
	Quantity	40,000	40,000	40,000	40,000
	Total Bid Price	\$9,036.00	\$8,984.00	\$8,800.00	\$10,000.00

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ITEM #	DESCRIPTION	Unit Price	Unit Price	Unit Price	Unit Price
4	0.5% Milk, chocolate flavored				
	FMO	.10177	.10177	.10177	.10177
	Premium from Co-Op	.02430	.02430	.02430	.02430
	Processor assessment	.00108	.00108	.00108	.00108
	Fixed Fee	0.09885	0.1115	0.10185	0.1328
	Total Fee	\$0.2260	\$0.2383	\$0.229	\$0.2600
	Quantity:	7,765,000	7,765,000	7,765,000	7,765,000
	Total Bid Price	\$1,754,890.00	\$1,850,399.50	\$1,778,185.00	\$2,018,900.00
	Purchase Card Option: Not included in cost Calculations. Fixed Fee Surcharge per school, per delivery, for P-card transactions:	NA	NA	3%	NB
MILK PRODUCTS:					
5	Low Fat Cottage Cheese:				
	Price per 5# container:	\$11.05	\$9.50	\$8.25	\$7.50
	Brand:	Sm Cottage Cheese	Dean Foods	Dean	Dean Brand
6	Low Fat Sour Cream:				
	Price per 5# container:	\$10.30	\$7.50	\$6.50	\$5.25
	Brand:	Sm Sour Cream	Dean Foods	Dean	Dean Brand
7	Low Fat Cream Cheese:				
	Price per 5# container:	\$8.73	\$6.50	\$7.00	\$5.00
	Brand:	Bea Cream Cheese	Sunny Morning	Dixie Fresh	Dean Brand

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ITEM #	DESCRIPTION	Unit Price	Unit Price	Unit Price	Unit Price
8	Milk, Flavored: chocolate flavored, flow fat or skim 1 pint plastic bottles: (16/case)				
	Price per case:	\$0.69	\$0.65	.65 each	\$0.680
	Brand:	Velda	T. G. Lee Dairy	10.40/per 16 T. G. Lee	Dean Brand
Grand Total of Bid:		2,248,099.77	2,336,112.65	2,258,586.75	2,560,318.43
OTHER PRODUCTS AVAILABLE:					
9a	Description:		Can offer \$.0075 discount any 8-ounce Milk Pouch mutually agreed upon		Water
	Container Size:		Pouch vs. carton		16.9 oz.
	Brand:		M & B Pouch vs Carton		TG Lee
10a	Description:		8-ounce Strawberry .5% Butterfat or less, 22-grams sugar		
	Container Size:		8-ounce		
	Brand:		M & B 8-ounce, \$.2433 1 1/2 Pint		

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