



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
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June 5, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Rescind and Re-award
Bid #12-051-AF, Security Camera Systems Parts
Item SJV021A

On April 17, 2012, official action was taken to award the above-mentioned bid AVI Integrators Inc. d/b/a Security 101. On May 8, 2012, AVI Integrators Inc. d/b/a Security 101 notified the Purchasing Department in writing that they would not be able to honor their pricing as originally provided in their bid submittal. AVI Integrators Inc. d/b/a Security 101 will be removed from the active vendors list for one year from date of Board approval.

The next low vendor, Halifax Security Inc. d/b/a North American Video, was contacted to verify their willingness to honor their original bid price for the first annual term and they have indicated in writing that they will do so. We are requesting that the Board rescind the award to AVI Integrators Inc. d/b/a Security 101 and re-award to Halifax Security Inc. d/b/a North American Video for Security Camera Systems Parts. The first annual term of the contract shall be effective from April 17, 2012 through April 16, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam

Attachments

Date/Time: May 30, 2012 08:35:00

District School Board of Pasco County

Bid Recommendation

RFP Title	Security Camera Systems Parts-Maintenance Department	Number of Vendors Notified	610
RFP Number	12-051-AF	Number of Proposals Distributed	86
Date Solicited	January 27, 2012	Number of Vendors Bidding	16
Date Opened	February 29, 2012	Number of Formal "No Bid" Responses	0
Date Board Presentation	April 17, 2012	Funding Source	General
Total Savings	\$15,396.29 (Estimated)	Grand Total of Proposal	\$85,000.00 (Estimated)

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheets, as lowest and best, responsive and responsible bid meeting written specifications.

Term of Contract:

This bid is for security camera systems parts "as needed" by the Maintenance Department for use throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first period of this contract shall be effective April 17, 2012 through April 16, 2013. The bid prices are firm and fixed throughout the contract period.

Notations and Exceptions:

Recommend acceptance of all low bids as meeting the written specifications as specified in the bid documents with the following exceptions:

SJV143: Recommend rejection of bids from Electric Supply, Inc., SCI Distribution, LLC and Compulan Center, Inc. d/b/a Digital IDView as bid items are not compatible with existing equipment as specified in the bid document. Recommend award to Halifax Security Mc d/b/a North American Video as the next lowest and best, responsive and responsible bid meeting written specifications.

SJV150: Recommend rejection of bids from Compulan Center, Inc. d/b/a Digital IDView, SCI Distribution, LLC, Electric Supply, Inc., Royal Systems alternate bid, and ATCI Communications, Inc. as bid items are not compatible with existing equipment as specified in the bid document. Recommend award to Royal Systems as the next lowest and best, responsive and responsible bid meeting written specifications.

SJV160: Recommend rejection of bids from Compulan Center, Inc. d/b/a Digital IDView for failure to bid as specified and CSC for failure to return signed addendum. Recommend award to Silmar Electronics, Inc. Video as the next lowest and best, responsive and responsible bid meeting written specifications.

SJV021A: Recommend rejection of bids from International Systems of America, LLC for failure to return required addendum. Recommend award to AVI Integrators, Inc. d/b/a Security 101 as the next lowest and best, responsive and responsible bid meeting written specifications.

District School Board
of Pasco County

Date/Time: April 11, 2012 08:57:00

APR 17 2012

Board Approved

SJW009: Recommend rejection of bids from International Systems of America, LLC for failure to return required addendum. Recommend award to SCI Distribution, LLC as the next lowest and best, responsive and responsible bid meeting written specifications.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all responsive and responsible bids submitted and subtracting the recommended vendor's price.

Bids Evaluated By:

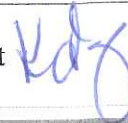
Don Torge, Crew Chief, Facilities & Maintenance Department

Bids Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department



District School Board
of Pasco County

APR 17 2012

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 23, 2012 @ 2:30 PM		ATCI Communications, Inc.		CSC		Compulan Center, Inc. d/b/a Digital IDView		
BID TITLE: Security Camera Systems Parts - Maintenance Department		1270 N.W. 165th Street		7004 Benjamin Road, Suite 106		12000 Ford Road, Suite 110		
BID # 12-051-AF		Miami, FL 33169		Tampa, FL 33634		Dallas, TX 75234		
Rescind and Re-Award "6/5/12"								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$3,893.38	\$42,827.18	\$4,284.95	\$47,134.45	\$619.00	\$6,809.00
		Manufacturer / Product #	DMI - DS2 P16 DVD		Dedicated Micros		Digital IDView / IV- 16112AECO/ITB	
SJV143	110	Camera Speco HT-7246IHR	\$229.39	\$25,232.90	\$214.64	\$23,610.40	\$189.00	\$20,790.00
		Manufacturer / Product #	SPT HT72461 - HR		Speco		Digital IDView / IV-DV502F	
SJV154	11	Shelf 19" Middle Atlantic U3	\$50.40	\$554.40	\$34.99	\$384.89	\$79.00	\$869.00
		Manufacturer / Product #	MID ATL U3 - 19"		Middle Atlantic		Middle Atlantic U3	
SJV021A	220	Video Transceiver NV-214A-M	\$29.86	\$6,569.20	\$25.95	\$5,709.00	\$35.00	\$7,700.00
		Manufacturer / Product #	NV - 214A - M - S		Network Video		NV - 214A - M	
SJV160	11	Power Supply Pelco MIS 16-20B	\$186.31	\$2,049.41	\$152.35	\$1,675.85	\$99.00	\$1,089.00
		Manufacturer / Product #	MC 16 - 20B		Pelco		Digital IDView / PIDB - 18 - 24V - 12AMP	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$149.07	\$9,838.62	\$101.08	\$6,671.28	\$99.00	\$6,534.00
		Manufacturer / Product #	CMS 5ENP4P24 - BL		Commscope		CAT 5/E Cable	
		Addendum Received	YES		NO		YES	
* Vendor Addition Error								
** No Manufacturer / Product # Listed								

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 23, 2012 @ 2:30 PM			Halifax Security Mc d/b/a North American Video		International Systems of America, LLC		Jersey Jim Towers TV	
BID TITLE: Security Camera Systems Parts - Maintenance Department			301 Drum Point Road		1812 Cargo Court		17722 US Highway 19 North	
BID # 12-051-AF			Brick, NJ 08723		Louisville, KY 40299		Clearwater, FL 33764	
Rescind and Re-Award "6/5/12"								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$4,224.00	\$46,464.00	\$4,764.76	\$52,412.36	\$4,530.00	\$49,830.00
		Manufacturer / Product #	Ded.Micros. DS2PD16DVD IT		Digital Sprite		per request	
SJV143	110	Camera Speco HT-72461HR	\$195.00	\$21,450.00	\$221.05	\$24,314.95	\$238.00	\$26,180.00
		Manufacturer / Product #	Speco HT-72461HR		Speco		per request	
SJV154	11	Shelf 19" Middle Atlantic U3	\$56.00	\$616.00	\$38.67	\$425.32	\$48.10	\$529.10
		Manufacturer / Product #	Middle At. U3		Middle Atlantic		per request	
SJV021A	220	Video Transceiver NV-214A-M	\$26.50	\$5,830.00	\$21.99	\$4,837.58	\$37.40	\$8,228.00
		Manufacturer / Product #	NVT NV - 214A - M		Video Transceiver		per request	
SJV160	11	Power Supply Pelco MIS 16-20B	\$226.00	\$2,486.00	\$165.99	\$1,825.89	\$176.10	\$1,937.10
		Manufacturer / Product #	Pelco / MCS16 - 20B		Altronix AX-24166ULCB		per request	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$147.00	\$9,702.00	\$78.09	\$5,153.87	\$93.40	\$6,164.40
		Manufacturer / Product #	General Cable TLP 02400040000100 or Structured Cable TLP 024000400001001		Honeywell WG-50781106		per request	
		Addendum Received	YES		NO		NO	
* Vendor Addition Error								
** No Manufacturer / Product # Listed								

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 23, 2012 @ 2:30 PM			Royal Systems		Royal Systems		AVI Integrators Inc. d/b/a Security 101	
BID TITLE: Security Camera Systems Parts - Maintenance Department			1227 Old Walt Whitman Road		1227 Old Walt Whitman Road		1520 N. Powerline Road	
BID # 12-051-AF			Melville, NY 11747		Melville, NY 11747		Pompano Beach, FL 33069	
Rescind and Re-Award "6/5/12"								
ITEM#	QTY	DESCRIPTION						
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$3,995.00	\$43,945.00	\$2,950.00	\$32,450.00	\$5,789.34	\$63,682.74
		Manufacturer / Product #	DS2PD750/16 DM/DS2P16DVD		DM / DVR Digital Sprite		Dedicated Micros DS2PD 16-1T	
SJV143	110	Camera Speco HT-7246IHR	\$205.00	\$22,550.00	\$205.00	\$22,550.00	\$241.14	\$26,525.40
		Manufacturer / Product #	Speco / HT 72461HR		Speco / HT 72461HR		Speco HT-7246IHR	
SJV154	11	Shelf 19" Middle Atlantic U3	\$45.00	\$495.00	\$45.00	\$495.00	\$48.06	*\$528.86 / \$528.66
		Manufacturer / Product #	Middle Atlantic / U3		Middle Atl / U3		Middle Atlantic U3 19" Shelf	
SJV021A	220	Video Transceiver NV-214A-M	\$29.00	\$6,380.00	\$29.00	\$6,380.00	\$23.99	\$5,277.36
		Manufacturer / Product #	NVT / NV214AM		NVT / NV214AM		Network Video Tech NV-214A-M	
SJV160	11	Power Supply Pelco MIS 16-20B	\$175.00	\$1,925.00	\$175.00	\$1,925.00	\$188.64	\$2,075.04
		Manufacturer / Product #	Pelco / MCS16-20B		Pelco / MCS16-20B		Pelco MCS 16-20B	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$122.00	\$8,052.00	\$122.00	\$8,052.00	\$247.22	\$16,316.78
		Manufacturer / Product #	Mis Bel / Cat5E		Mis Belden / Cat5E		Commscope 465014/10	
ADDENDUM PRICING								
Addendum Received			YES		YES		YES	
* Vendor Addition Error								
** No Manufacturer / Product # Listed								

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 23, 2012 @ 2:30 PM		Show System Integrators	SCI Distribution, LLC	Silmar Electronics, Inc.
BID TITLE: Security Camera Systems Parts - Maintenance Department		7575 Kingspointe Parkway, Suite 2	300 S. Madison Avenue #2	3405 N.W. 113 Court
BID # 12-051-AF		Orlando, FL 32819	Clearwater, FL 33756	Doral, FL 33178
Rescind and Re-Award "6/5/12"				
ITEM#	QTY	DESCRIPTION		
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$4,773.68	\$52,510.48
		Manufacturer / Product #	Dedicated Micros #DS2P16DVD1TB	Servision Inc. #SVG1000 1TB
SJV143	110	Camera Speco HT-72461HR	\$224.11	\$24,652.10
		Manufacturer / Product #	Speco / #HT72461HR	Zodiac R255VD/G
SJV154	11	Shelf 19" Middle Atlantic U3	\$50.35	\$553.85
		Manufacturer / Product #	Middle Atlantic / #U3	**
SJV021A	220	Video Transceiver NV-214A-M	\$30.70	\$6,754.00
		Manufacturer / Product #	NVT/# NV-214A-M	**
SJV160	11	Power Supply Pelco MIS 16-20B	\$180.94	\$1,990.34
		Manufacturer / Product #	Pelco/# MCS1620B	**
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$191.48	\$12,637.68
		Manufacturer / Product #	Commscope/# 4640494/10	Blue
				No Bid
		Addendum Received	YES	YES
* Vendor Addition Error				
** No Manufacturer / Product # Listed				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 23, 2012 @ 2:30 PM			WSA Systems - Boca Inc.	
BID TITLE: Security Camera Systems Parts - Maintenance Department			442 N.W. 35th Street	
BID # 12-051-AF			Boca Raton, FL 33431	
Rescind and Re-Award "6/5/12"				
ITEM#	QTY	DESCRIPTION		
SJV150	11	DVR Digital Sprite 2 - 16 Channel	\$5,050.00	\$55,550.00
		Manufacturer / Product #	Dedicated Micros / DS2P16DVD	
SJV143	110	Camera Speco HT-7246IHR	\$240.00	\$26,400.00
		Manufacturer / Product #	Speco / HT-7246 1HR	
SJV154	11	Shelf 19" Middle Atlantic U3	\$50.00	\$550.00
		Manufacturer / Product #	Middle Atlantic / U3	
SJV021A	220	Video Transceiver NV-214A-M	\$40.00	\$8,800.00
		Manufacturer / Product #	NV / 214AM	
SJV160	11	Power Supply Pelco MIS 16-20B	\$200.00	\$2,200.00
		Manufacturer / Product #	Pelco / MCS 1620B	
SJW009	66	Wire CAT5 24-4P Indoor 1000' Roll	\$125.00	\$8,250.00
		Manufacturer / Product #	Commscope / CM00424BKTE-50-06	
		Addendum Received	YES	
* Vendor Addition Error				
** No Manufacturer / Product # Listed				