



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 5, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Association for Supervision and Curriculum Development
Approval of Purchase Orders: 20008977, 20000181, 20000685, 20001390,
2001453, 20003547, 20004488, 20004496, 20004694, 20006567, 20008888,
20008889, 20008953 and 20009034

The purchase orders to the above-referenced vendor have reached the threshold that requires Board approval. Therefore, I am attaching the current purchase orders referenced above for the Board's review and approval.

Under the Department of Education Rule 6A-1.012(11)(b), the requesting of bids from three (3) or more sources is waived for the purchase of educational services and any type of copyrighted materials including, without limitation, educational tests, printed instructional materials, computer software, etc., where such items are purchased directly from the manufacturer, producer, publisher, the owner of the copyright, an exclusive agent within the state, a governmental agency or a recognized educational institution. Considering Association for Supervision and Curriculum Development is the publisher/producer (see attached), it is my recommendation that the Board approve the attached purchase orders totaling \$85,141.35.

Please feel free to contact me at your earliest convenience if you have any questions or concerns.

KDG/acf
Attachments

Date/Time: May 30, 2012 09:16:00



1703 North Beauregard Street
Alexandria, VA 22311-1714 USA
1-703-578-9600 or 1-800-933-2723
1-703-575-5400 (fax)
www.ascd.org

June 1, 2011

Andrea Jackson
Purchasing Dept.
Pasco Co SD
7227 Land O Lakes Blvd
Land O Lakes, FL 34638-2826

ID#: 1450217

Dear Ms. Jackson:

We would like to thank you for selecting ASCD for your professional development needs. We are the sole source producers and publishers of the following titles, and hold the copyrights thereto:

The Art and Science of Teaching: A Comprehensive Framework for Effective Instruction, by Robert J. Marzano
ISBN-13: 978-1-4166-0571-3 Stock Number: 107001

The Art and Science of Teaching Program 1: Effective Instructional Strategies, ASCD DVD
ISBN-13: 978-1-4166-0701-4 Stock Number: 608075 S25

The Art and Science of Teaching Program 2: Effective Classroom Management Strategies, ASCD DVD
ISBN-13: 978-1-4166-0702-1 Stock Number: 608076 S25

A Handbook for the Art and Science of Teaching, by John L. Brown, Robert J. Marzano
ISBN-13: 978-1-4166-0818-9 Stock Number: 108049 S25

ASCD values your interest in our products and services. If you have any questions or concerns, please contact me directly.

Sincerely,

John W. Primm
ASCD Service Center Consultant
Phone: (703) 575-5785
Fax: (703) 575-3985
E-mail: jprimm@ascd.org



1703 North Beauregard Street
Alexandria, VA 22311-1714 USA
1-703-578-9600 or 1-800-933-2723
1-703-575-5400 (fax)
www.ascd.org

May 11, 2011

Rita Kane
Pasco Co SD
7227 Land O'Lakes Blvd
Land O'Lakes, FL 34638-2826

ID#: 211340

Dear Ms. Kane:

We would like to thank you for selecting ASCD for your professional development needs. We are the sole source producers of the following titles:

How to Differentiate Instruction in Mixed-Ability Classrooms 2nd Ed, by Carol Ann Tomlinson
ISBN# 978-0-87120-512-4 Stock# 101043

A Handbook for the Art and Science of Teaching, by John L. Brown, Robert J. Marzano
ISBN# 978-1-4166-0818-9 Stock# 108049

The Art and Science of Teaching: A Comprehensive Framework for Effective Instruction, by Robert J. Marzano
ISBN# 978-1-4166-0571-3 Stock# 107001S25

ASCD values your interest in our products and services. If you have any questions or concerns, please contact me directly.

Sincerely,

John W. Primm
ASCD Service Center Consultant
Phone: (703) 575-5785
Fax: (703) 575-3985
E-mail: jprimm@ascd.org



1703 North Beauregard Street
 Alexandria, VA 22311-1714 USA
 1-703-578-9600 or 1-800-933-2723
 1-703-575-5400 (fax)
 www.ascd.org

ay

July 27, 2011

Dear: Ms. Barnekov:

We would like to thank you for selecting ASCD for your professional development needs. We are the sole source producers of the following title:

A Handbook for the Art & Science of Teaching stock number 108049. Non member price is \$29.95 and member price is \$22.95.

Please add the shipping and handling as follows:

SHIPPING AND HANDLING	Continental U.S. & HI*	Canada	All other countries
For orders under \$25.00	\$6.00	\$13.00	\$15.00
\$25.00-\$74.99	\$9.00	\$17.00	\$21.00
\$75.00-\$124.99	\$11.00	\$21.00	\$27.00
\$125.00-\$349.99	\$14.00	\$25.00	\$33.00
\$350.00 and over	6%	11%	12%

*Quantity discounts for books only:
 10-49 copies of single title, subtract 10%
 50 or more copies of single title, subtract 15%
 For orders of 1,000 or more copies of a single title, call 800-933-2723, press 1, then ext. 5634 or dial direct 703-578-5634.
 Quantity discounts not available for *Building Academic Vocabulary* student materials.

**ASCD assesses and remits a Goods and Services Tax (GST), at a rate of 6%, from Canadian customers and members. International customers and members may also be subject to GST/VAT, to be charged when the order is delivered. All international taxes, duties, and fees are the responsibility of the customer; the international rate charged is dependent upon individual country tax rates.

ASCD values your interest in our products and services. If you have any additional question, please feel free to contact us toll free at (800) 933-2723 or by email at member@ascd.org

Thank you,

Francesca Wagner

Francesca Wagner
 Service Center Consultant
 1(800)933-2723 ext:5770

**DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111**

PURCHASE ORDER NUMBER PAGE 1 OF 2
20008977

INVOICE IN TRIPLICATE
INCLUDING THIS PURCHASE ORDER NUMBER TO:
District School Board of Pasco County
Accounts Payable
7227 Land O Lakes Blvd
Land O Lakes FL 34638
Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.
Reasonable cost changes may be permitted, provided they are not on a blanket purchase order, bid, quote or contracted item, but must not exceed 5% of the total order without prior approval in writing from the Purchasing Department. We reserve the right to retain any and all shipped merchandise and to deny payment for any charges that are contrary to an awarded contract of this or another governmental agency, or that are beyond the aforementioned 5%.

VENDOR
ASSOCIATION FOR SUPERVISION
AND CURRICULUM DEVELOPMENT
PO BOX 17035
BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
Staff Development
7227 Land O Lakes Blvd
Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/15/12	Aimee Boltze/Staff Dev./pmf	71510	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	#105012-S25 "A Handbook for Clrm Management that Works"		375	EACH	21.9500	8,231.25
002	#109074-S25 "Teaching with Poverty in Mind"		350	EACH	18.9500	6,632.50
003	#107001N80 "The Art & Science of Teaching"		25	EACH	20.9500	523.75
004	#110019N80 "Effective Supervision: Supporting Art/ Science"		250	EACH	21.9500	5,487.50
005	#108049N80 "A Handbook for Art/Science of Teaching"		1,000	EACH	22.9500	22,950.00
006	Less 10% for 10-49 copies of single title		1	EACH	52.3800	52.38-
007	Less 15% for 50 copies of single title		1	EACH	6,495.1900	6,495.19-
008	Shipping/Handling		1	EACH	2,629.5000	2,629.50
	* * * ITEM TOTAL * * *					39,906.93
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	* * * NOTES * * *					
	ASCD Member/customer ID: 1843306					
	PASCO SCHOOL BOARD USE ONLY					

INFORMATION ON REVERSE
1 - VENDOR COPY

Kendra Goodman
PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20008977

PAGE 2 OF 2

INVOICE IN TRIPLICATE

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District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

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VENDOR

ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 17035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION

Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/15/12	Aimee Boltze/Staff Dev./pmf	71510	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
	421.9227.3132.0590.6400.5663					39,906.93
	* * ACCT TOTAL * *					39,906.93
	REQ NBR: 9227 21085 VNDR NBR: V0000000185					

INFORMATION ON REVERSE

1 - VENDOR COPY

Kendra Dredman
 PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER

20000181

PAGE 1 OF 1

INVOICE IN TRIPLICATE

INCLUDING THIS PURCHASE ORDER NUMBER TO:

District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

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VENDOR

ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 1035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION

Instructional Media Technology
 7205 Land O' Lakes Boulevard
 Land O'Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
07/05/11	J. Krill/ss	96348	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	Membership for Institutional Membership for ASCD - FASCD July 2011 - June 30, 2012		1	YEAR	50.0000	50.00
	*** ITEM TOTAL ***					50.00
	PASCO SCHOOL BOARD USE ONLY					
	110.9240.0100.0730.6200.0000					50.00
	** ACCT TOTAL **					50.00
	REQ NBR: 9240 20171 VNDR NBR: V0000000185					

Kendra Brodman
 PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20000685

PAGE 1 OF 1

INVOICE IN TRIPLICATE
 INCLUDING THIS PURCHASE ORDER NUMBER TO:
 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

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VENDOR
 ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 1035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
 Curriculum And Instruction
 7227 Land O' Lakes Boulevard
 Land O' Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
07/11/11	CIS Supervisors	96348	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	1-year membership renewal for Lori Wiggins #1534870 July 2011-June 2012		1	EACH	258.0000	258.00
002	1-year membership renewal for Ariana Leonard #1734842 July 2011-June 2012		1	EACH	258.0000	258.00
003	1-year membership renewal for Rebecca Musselman #1745889 August 2011-July 2012		1	EACH	258.0000	258.00
004	1-year membership renewal for Rachel Powers #1532517 October 2011-September 2012		1	EACH	258.0000	258.00
	* * * ITEM TOTAL * * *					1,032.00
	PASCO SCHOOL BOARD USE ONLY					
	110.9220.0100.0730.6300.0000					1,032.00
	* * ACCT TOTAL * *					1,032.00
	REQ NBR: 9220 20006 VNDR NBR: V0000000185					

Kendra Brodman
 PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER

20001390

PAGE 1 OF 1

INVOICE IN TRIPLICATE

INCLUDING THIS PURCHASE ORDER NUMBER TO:

District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

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VENDOR

ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 1035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION

Pine View Middle School
 5334 Parkway Boulevard
 Land O' Lakes FL 34639

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
07/26/11	Jennifer Matthews Crosby	96348	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	Basic ASCD Membership Membership# 1696894 Priority code# A23PCCAB		1	EACH	49.0000	49.00
	* * * ITEM TOTAL * * *					49.00
	* * * NOTES * * *					
	Membership renewal August 2011 through June 30, 2012 Not to exceed \$49.00					
	PASCO SCHOOL BOARD USE ONLY					
	110.0921.0100.0730.7300.0000					49.00
	* * ACCT TOTAL * *					49.00
	REQ NBR: 0921 20006 VNDR NBR: V0000000185					

Kendra Bradman
 PURCHASING AGENT/SI

**DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111**

PURCHASE ORDER NUMBER

20001453

PAGE 1 OF 1

INVOICE IN TRIPLICATE

INCLUDING THIS PURCHASE ORDER NUMBER TO:

District School Board of Pasco County
Accounts Payable
7227 Land O Lakes Blvd
Land O Lakes FL 34638
Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

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VENDOR

ASSOCIATION FOR SUPERVISION
AND CURRICULUM DEVELOPMENT
PO BOX 1035
BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION

Staff Development
7227 Land O Lakes Blvd
Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
07/27/11	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	Stock #108049P79 A Handbook for the Art & Science of Teaching		5,000	EACH	17.2200	86,100.00
002	Credit for returned Art/Science of Teaching: Comprehensive		1	EACH	75,422.6000	75,422.60-
003	Shipping/Handling		1	EACH	5,166.0000	5,166.00
	* * * ITEM TOTAL * * *					15,843.40
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	* * * NOTES * * *					
	Code N27					
	PASCO SCHOOL BOARD USE ONLY					
	110.9211.7164.0590.6400.0000					15,843.40
	* * ACCT TOTAL * *					15,843.40
	REQ NBR: 9211 20002					
	VNDR NBR: V0000000185					

Kendra Bradman
PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20003547

INVOICE IN TRIPLICATE
 INCLUDING THIS PURCHASE ORDER NUMBER TO:
 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

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VENDOR
 ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 1035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
 Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
09/27/11	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	Stock #108049-A Handbook for the Art & Science of Teaching		200	EACH	17.2200	3,444.00
002	Shipping & Handling		1	EACH	206.6400	206.64
	* * * ITEM TOTAL * * *					3,650.64
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	* * * NOTES * * *					
	Membership Aimee Boltze 1843306 Promo Code N27 *PASCO SCHOOL BOARD USE ONLY* 434.9211.6801.0590.6400.0000					
	* * ACCT TOTAL * *					3,650.64
	REQ NBR: 9211 20006 VNDR NBR: V0000000185					

Kendra Brodman
 PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER PAGE 1 OF 1
 20004488

INVOICE IN TRIPLICATE
 INCLUDING THIS PURCHASE ORDER NUMBER TO:
 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

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VENDOR
 ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 17035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
 Pasco Middle School
 13925 14th Street
 Dade City FL 33525

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
10/31/11	Anderson, Kim	96348	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	Select Membership November 15, 2011 thru November 14, 2012 for Kimberly A. Anderson Not to exceed \$79.00 PROMO CODE:A22MHACF FOR EDUCATIONAL LEADERSHIP		1	EACH	79.0000	79.00
	* * * ITEM TOTAL * * *					79.00
	PASCO SCHOOL BOARD USE ONLY					
	110.0071.0100.0730.7300.0000					79.00
	* * ACCT TOTAL * *					79.00
	REQ NBR: 0071 20135 VNDR NBR: V0000000185					

Kendra Bradman
 PURCHASING/AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER PAGE 1 OF 1
 20004496

INVOICE IN TRIPLICATE
 INCLUDING THIS PURCHASE ORDER NUMBER TO:
 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.
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VENDOR
 ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 17035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
 Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
10/31/11	Aimee Boltze/Terri Brown	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	A Handbook for Classroom Instruction That Works		100	EACH	26.9500	2,695.00
002	20% Discount		1	EACH	539.0000	539.00-
003	Shipping & Handling		1	EACH	129.3600	129.36
	* * * ITEM TOTAL * * *					2,285.36
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	PASCO SCHOOL BOARD USE ONLY					
	421.9211.3692.0590.6400.0000					2,285.36
	* * ACCT TOTAL * *					2,285.36
	REQ NBR: 9211 20010 VNDR NBR: V0000000185					

Kendra Bradman
 PURCHASING/AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20004694

INVOICE IN TRIPLICATE
 INCLUDING THIS PURCHASE ORDER NUMBER TO:
 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

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VENDOR
 ASSOCIATION FOR SUPERVISION
 AND CURRICULUM DEVELOPMENT
 PO BOX 17035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
 Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
11/07/11	Aimee Boltze/Terri Brown	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	A Handbook for Classroom Management that Works Stock #105012P79 ISBN 978 1 4166 0236 1		100	EACH	21.9500	2,195.00
002	20% Discount		1	EACH	439.0000	439.00-
003	Shipping & Handling		1	EACH	105.3600	105.36
	* * * ITEM TOTAL * * *					1,861.36
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	* * * NOTES * * *					
	Member: Aimee Boltze Member number: 1843306					
	PASCO SCHOOL BOARD USE ONLY					
	421.9211.3692.0590.6400.0000					1,861.36
	* * ACCT TOTAL * *					1,861.36
	REQ NBR: 9211 20012 VNDR NBR: V0000000185					

Kendra Brodman
 PURCHASING/AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER

20006567

PAGE 1 OF 2

INVOICE IN TRIPLICATE

INCLUDING THIS PURCHASE ORDER NUMBER TO:

District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

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ASSOCIATION FOR SUPERVISION
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 PO BOX 17035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION

Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
02/15/12	Aimee Boltze/Terri Brown	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	ISBN-13: 978-1-4166-0236-1 A Handbook for Classroom Management That Works		200	EACH	21.9500	4,390.00
002	ISBN-13: 978-1-4166-0884-4 Teaching With Poverty In Mind What Being Poor Does to Kids' Brains and What Schools Can Do About It		130	EACH	18.9500	2,463.50
003	20% Discount		1	EACH	1,370.7000	1,370.70-
004	6% Shipping & Handling		1	EACH	328.9700	328.97
	* * * ITEM TOTAL * * *					5,811.77
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	* * * NOTES * * *					
	Membership Aimee Boltze 1843306					
	PASCO SCHOOL BOARD USE ONLY					
	421.9211.3692.0590.6400.0000					
	* * ACCT TOTAL * *					5,811.77

Kendra Bradman
 PURCHASING/AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20006567

PAGE 2 OF 2

INVOICE IN TRIPLICATE
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 District School Board of Pasco County
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 7227 Land O Lakes Blvd
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 PO BOX 17035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
 Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
02/15/12	Aimee Boltze/Terri Brown	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
	REQ NBR: 9211 20026 VNDR NBR: V0000000185					

Kendra Bradman
 PURCHASING/AGENT/S/

**DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111**

PURCHASE ORDER NUMBER
20008888

INVOICE IN TRIPLICATE
INCLUDING THIS PURCHASE ORDER NUMBER TO:
District School Board of Pasco County
Accounts Payable
7227 Land O Lakes Blvd
Land O Lakes FL 34638
Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

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VENDOR
ASSOCIATION FOR SUPERVISION
AND CURRICULUM DEVELOPMENT
PO BOX 17035
BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
Staff Development
7227 Land O Lakes Blvd
Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/11/12	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	978-1-4166-0236-1 A Handbook for Classroom Management That Works		75	EACH	21.9500	1,646.25
002	Teaching with Poverty in Mind: What Being Poor Does To Kids' Brains And What Schools Can Do About It by Eric P. Jensen		75	EACH	18.9500	1,421.25
003	15% Discount for ordering more than 50 copies of single title		1	EACH	460.1300	460.13-
004	6% Shipping and Handling		1	EACH	184.0500	184.05
	*** ITEM TOTAL ***					2,791.42
	*** TERMS & CONDITIONS ***					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	*** NOTES ***					
	Member ID number 1843306 Aimee Boltze					
	PASCO SCHOOL BOARD USE ONLY					
	421.9211.3692.0590.6400.0000					
	*** ACCT TOTAL ***					2,791.42

Kendra Bradman
PURCHASING/AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20008888

INVOICE IN TRIPLICATE
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 Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/11/12	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
	REQ NBR: 9211 20036 VNDR NBR: V0000000185					

Kendra Bradman
 PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20008889

INVOICE IN TRIPLICATE
 INCLUDING THIS PURCHASE ORDER NUMBER TO:
 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

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 Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/11/12	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	Stock #112011N80 Understanding Common Core State Standards by John Kendall		4	EACH	9.9500	39.80
002	Stock #612059N80 Unpacking the Common Core Standards Using the UbD Framework DVD		1	EACH	169.0000	169.00
003	Shipping and Handling		1	EACH	20.8800	20.88
	* * * ITEM TOTAL * * *					229.68
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	Video/DVD Orders: Video/DVD programs listed will be used in accordance with Congressional guidelines (Sec. 107) Copyright Fair Use for educational purposes including program distribution via MATV systems for multi-classroom utilization.					
	PASCO SCHOOL BOARD USE ONLY					
	421.9211.3692.0590.6400.0000					229.68
	* * ACCT TOTAL * *					229.68
	REQ NBR: 9211 20038 VNDR NBR: V0000000185					

Kendra Bradman
 PURCHASING AGENT/S/

**DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111**

PURCHASE ORDER NUMBER
20008953

INVOICE IN TRIPLICATE
INCLUDING THIS PURCHASE ORDER NUMBER TO:
District School Board of Pasco County
Accounts Payable
7227 Land O Lakes Blvd
Land O Lakes FL 34638
Telephone 813/794-2290

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ASSOCIATION FOR SUPERVISION
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PO BOX 17035
BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION
Staff Development
7227 Land O Lakes Blvd
Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/14/12	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	Stock #109050N80 Transforming Professional Developing into Student Results		20	EACH	18.9500	379.00
002	Stock #109037N80 Protocols for Professional Learning		20	EACH	10.9500	219.00
003	Stock #109029N80 Take Charge of Professional Development: A Practical Model for School		20	EACH	18.9500	379.00
004	Stock #107088N80 Leading Effective Meetings, Teams, and Work Groups in District/School		20	EACH	21.9500	439.00
005	Shipping and Handling		1	EACH	141.6000	141.60
	* * * ITEM TOTAL * * *					1,557.60
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	* * * NOTES * * *					
	Member ID number 1843306 Aimee Boltze					
	PASCO SCHOOL BOARD USE ONLY					
	110.9211.7164.0590.6400.0000					
	* * ACCT TOTAL * *					1,557.60

Kendra Bradman
PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20008953

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 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

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 Staff Development
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DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/14/12	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
	REQ NBR: 9211 20041 VNDR NBR: V0000000185					

Kendra Bradman
 PURCHASING/AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER

20009034

PAGE 1 OF 2

INVOICE IN TRIPLICATE

INCLUDING THIS PURCHASE ORDER NUMBER TO:

District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

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 AND CURRICULUM DEVELOPMENT
 PO BOX 17035
 BALTIMORE MD 21298-8431

SHIP TO F.O.B. DESTINATION

Staff Development
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/15/12	Aimee Boltze/Staff Dev./pmf	78500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	#111001N80 Classroom Instruction that Works		100	EACH	21.9500	2,195.00
002	#112053N80 Classroom Instruction that Works Well Charts		4	EACH	25.0000	100.00
003	#111037N80 Total Participation Techniques		100	EACH	18.9500	1,895.00
004	#108011N80 A Differentiated Classroom		100	EACH	20.9500	2,095.00
005	#105005N80 The Differentiated School		100	EACH	22.9500	2,295.00
006	#610008N80 The Differentiated School: Making Revolutionary DVD		1	EACH	249.0000	249.00
007	#103107N80 Fulfilling the Promise of the Differentiated Classroom		100	EACH	20.9500	2,095.00
008	15% dicount for ordering more than 50 copies of single book title		1	EACH	1,586.2500	1,586.25-
009	Shipping/Handling		1	EACH	655.4400	655.44
	* * * ITEM TOTAL * * *					9,993.19
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	* * * NOTES * * *					

Kendra Bradman
 PURCHASING AGENT/S/

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
 20430 GATOR LANE LAND O' LAKES, FL 34638
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER
 20009034

INVOICE IN TRIPLICATE
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DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/15/12	Aimee Boltze/Staff Dev./pmf	78500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
	Aimee Boltz member I.D. 1843306					
	PASCO SCHOOL BOARD USE ONLY					
	421.9227.3132.0590.6400.5663					9,993.19
	* * ACCT TOTAL * *					9,993.19
	REQ NBR: 9227 21092 VNDR NBR: V0000000185					

Kendra Drodman
 PURCHASING AGENT/S/