



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2221


727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 5, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Teaching Strategies, Inc.
The Creative Curriculum System for Preschool
Head Start/Voluntary Prekindergarten (VPK)

Teaching Strategies, Inc. offers a unique curriculum that is approved by the Florida Office of Early Learning for use by VPK providers. As such, we are requesting permission to purchase 38 units of The Creative Curriculum System for Early Head Start and Voluntary Prekindergarten students.

Under the Department of Education Rule 6A-1.012(11)(b), the requesting of bids from three (3) or more sources is waived for the purchase of educational services and any type of copyrighted materials including, without limitation, educational tests, printed instructional materials, computer software, etc., where such items are purchased directly from the manufacturer, producer, publisher, the owner of the copyright, an exclusive agent within the state, a governmental agency or a recognized educational institution. Considering Teaching Strategies holds the copyrights (see attached sole-source letter), it is my recommendation that the Board approve the attached purchase order to Teaching Strategies, Inc. for \$89,011.58.

Should you have any questions regarding this matter, please contact Beth Rawls, Director of Prekindergarten Services. If you have any purchasing related questions regarding this agreement, please contact me.

KDG/vj
Attachments



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Department of Prekindergarten Services
Beth E. Rawls, Director
813/794-2730 Fax: 813/794-2736
727/774-2730
352/524-2730

MEMORANDUM
PRK-051-11/12

DATE: May 4, 2012
TO: Kendra Goodman
FROM: Beth E. Rawls *BER*
Director of Prekindergarten Services
SUBJECT: Curriculum Purchase

Prekindergarten Services needs to purchase 38 units of The Creative Curriculum System for Preschool for our blended Head Start/Voluntary Prekindergarten (VPK) classes as part of the improvement plan requirements to continue VPK funding. This curriculum is approved by the Florida Office of Early Learning for use by VPK providers. Additionally, this curriculum is aligned with the Head Start Child Outcomes Framework and the state Four Year Old Standards. The review process resulted in a 95% majority of PreK teachers selecting Creative Curriculum over others considered.

All materials are copyrighted and Teaching Strategies is the only source of these materials. The DSBPC has a sole source letter on file. The total cost of these materials is \$89,011.58, per the attached quote #242718. We would like to request board approval for this purchase.

Please contact me for further information.

TeachingStrategies®

7101 Wisconsin Avenue, Suite 700
Bethesda, MD 20814
Phone: 301-634-0818
Fax: 301-634-0825

DATE: 5/4/2012
Quotation#: 242718
Customer ID: 02DSPASCO

PRICE QUOTE

BILL TO:

District School Board of Pasco
7227 Land O'lakes Boulevard
Land O'Lakes, FL 34638

SHIP TO:

District School Board of Pasco
7227 Land O'lakes Boulevard
Land O'Lakes, FL 34638

Item	Price	Quantity	Ext. Price
The Creative Curriculum® System for Preschool Item #: 73756	\$2,149.00	38	\$81,662.00
SUB-TOTAL			\$81,662.00
Tax			\$0.00
Shipped via UPS Ground			\$7,349.58
TOTAL			\$89,011.58

Quote Valid Until 6/03/2012



To Whom It May Concern,

Teaching Strategies, LLC is the developer and copyright holder for *The Creative Curriculum® System for Preschool*. Teaching Strategies, LLC holds all the copyright for components, training curriculum materials, and methodologies for *The Creative Curriculum® System for Preschool*.

Teaching Strategies, LLC is also the sole source provider for all the products and components associated with *The Creative Curriculum® System for Preschool* and any professional development related to the curriculum. Professional development on *The Creative Curriculum® System for Preschool* is available through on-site training provided by our Professional Development Network, online courses, courses offered at Teaching Strategies.

Please feel free to contact me should you have any questions about our curriculum system or professional development services.

Sincerely,

Andrea Valentine
Chief Operating Officer
Teaching Strategies, LLC

DISTRICT SCHOOL BOARD OF PASCO COUNTY
PURCHASING DEPARTMENT
20430 GATOR LANE LAND O' LAKES, FL 34638
PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER PAGE 1 OF 1
 20008978

INVOICE IN TRIPLICATE
 INCLUDING THIS PURCHASE ORDER NUMBER TO:
 District School Board of Pasco County
 Accounts Payable
 7227 Land O Lakes Blvd
 Land O Lakes FL 34638
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.

Reasonable cost changes may be permitted, provided they are not on a blanket purchase order, bid, quote or contracted item, but must not exceed 5% of the total order without prior approval in writing from the Purchasing Department. We reserve the right to retain any and all shipped merchandise and to deny payment for any charges that are contrary to an awarded contract of this or another governmental agency, or that are beyond the aforementioned 5%.

VENDOR
 TEACHING STRATEGIES INC
 7101 WISCONSIN AVENUE
 SUITE 700
 BETHESDA MD 20814

SHIP TO F.O.B. DESTINATION
 Prekindergarten Programs
 7227 Land O' Lakes Boulevard
 Land O'Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
05/15/12	HEAD START	98574	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	73756 THE CREATIVE CURRICULUM SYSTEM FOR PRESCHOOL		38	EACH	2,149.0000	81,662.00
002	SHIPPING/HANDLING		1	EACH	7,349.5800	7,349.58
	* * * ITEM TOTAL * * *					89,011.58
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	PASCO SCHOOL BOARD USE ONLY					
	422.9290.3662.0590.5500.0000					89,011.58
	* * ACCT TOTAL * *					89,011.58
	REQ NBR: 9290 20579 VNDR NBR: V0000017084					

INFORMATION ON REVERSE

1 - VENDOR COPY

Kendra Bradman
 PURCHASING AGENT/S/