



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

June 19, 2012

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract with Your Environmental Solutions  
Bid #11-036-GF: Grounds Maintenance – Various Schools (Anclote Elementary School, Bayonet Point Middle School, Fox Hollow Elementary School, and Schrader Elementary School)

On August 3, 2010, official action (attached) was taken to award the above-referenced bid to Your Environmental Solutions. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on August 4, 2011. Subsequently, the second year of the agreement was awarded on July 26, 2011 and covers the period of August 5, 2011 through August 4, 2012.

Considering services have been satisfactory, Harry Pasquale, Owner/President, Your Environmental Solutions was contacted to verify his willingness to enter into the third year of the agreement with a price increase of 2.6%. The increase is based on the monthly consumer price index published by the Bureau of Statistics – All Urban Consumer, Series Id: CUUR000SA0, Not Seasonally Adjusted, Area: U.S. City Average, Item: All items, using the month of March, 2012 index as stated in the bid document. As such, Harry Pasquale has agreed, in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with Your Environmental Solutions. The third year of the contract will cover the period of August 5, 2012 through August 4, 2013. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Forentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

**Department of Purchasing**

Kendra Goodman, CPPO, CPPB, Purchasing Agent  
 813/ 794-2221 Fax: 813/ 794-2111  
 727/ 774-2221 TDD: 813/ 794- 484  
 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

**QUOTE RENEWAL REQUEST**

**BID #11-036-GF**

**BID TITLE: Grounds Maintenance – Various Schools**

✓

Yes, I agree to renew Bid #11-036-GF under the same terms and conditions as the existing bid. The third year period shall be from August 5, 2012 through August 4, 2013.

*with CPI increase of 2.6%*

\_\_\_\_\_

No, I do not agree to renew Bid #11-036-GF

COMPANY NAME: Your Environmental Solutions

SIGNATURE: Harry Pasquale

TYPED NAME AND TITLE: Harry Pasquale, Owner, President

TELEPHONE (WITH AREA CODE): 813-355-1334

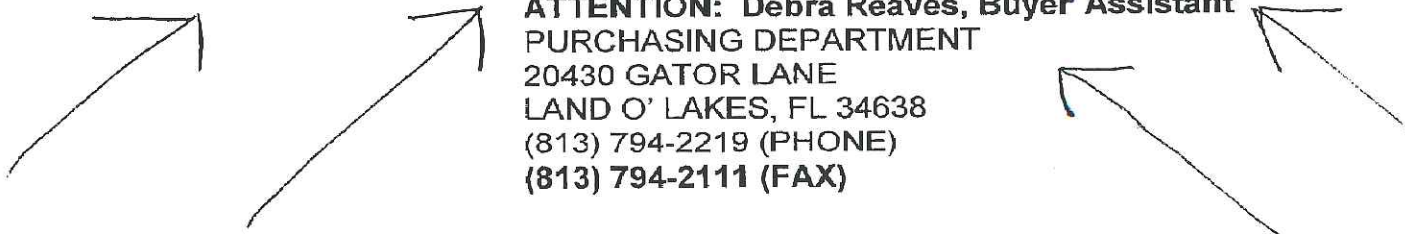
FAX NUMBER (WITH AREA CODE): 813-782-9363

E-MAIL: harry.pasquale@yahoo.com

DATE: 6-4-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2219 (PHONE)  
 (813) 794-2111 (FAX)





# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 26, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Rescind and Re-award  
Bid #11-036-GF Grounds Maintenance – Various Schools  
(Ultimate Lawn Care) (Your Environmental Solutions) and  
Second Year Renewal of a Three-Year Contract  
Your Environmental Solutions

On August 3, 2010, official action was taken to award the above-mentioned bid to Ultimate Lawn Care. After the award, it was brought to our attention that Ultimate Lawn Care has been unable to meet the scheduled service dates and has not been providing satisfactory performance levels.

Although Mr. Charles Williams of Ultimate Lawn Care has been notified by certified mail and has had a meeting with District staff to rectify these performance issues, there has been no progress made with his contracts. Therefore, Mr. Williams was advised his contracts would be terminated effective July 26, 2011. Mr. Williams agreed to finish the month of July's services. However, since that time, Mr. Williams has not performed any of the work. On June 29, 2011 we notified Mr. Williams that his contract would be terminated effective immediately and he would be assessed the difference in price between his bid and the next low bid.

At this time we are requesting that the Board rescind the award to Ultimate Lawn Care and re-award to Your Environmental Solutions for the following schools, effective immediately. Mr. Williams' company has been removed from the active vendors' list for three years. Your Environmental Solutions, as next low bidder, has agreed to honor all terms and conditions of their bid (11-036-GF).

### Anclote Elementary School

Rescind: Ultimate Lawn Care - \$ 8,907.48  
Re-award: Your Environmental Solutions - \$ 12,600.00

Date/Time: July 19, 2011 10:51:00

District School Board  
of Pasco County

JUL 26 2011

Board Approved

Bayonet Point Middle School

Rescind: Ultimate Lawn Care - \$ 14,327.50

Re-award: Your Environmental Solutions - \$ 17,450.00

Fox Hollow Elementary School

Rescind: Ultimate Lawn Care - \$ 16,947.50

Re-award: Your Environmental Solutions - \$ 20,575.00

Schrader Elementary School

Rescind: Ultimate Lawn Care - \$ 8,127.50

Re-award: Your Environmental Solutions - \$ 11,200.00

In addition, we are requesting permission to renew and enter into the second year of the agreement with Your Environmental Solutions for these schools for the period August 5, 2011 through August 4, 2012. This bid is a three-year contract, renewable annually based upon mutual consent of the parties. The first year of the agreement will expire on August 4, 2011. Harry Pasquale, Owner, Your Environmental Solutions has agreed in writing (attached) to enter into the second year of the agreement.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/acf

District School Board  
of Pasco County

JUL 26 2011

# District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	Grounds Maintenance – Various Schools – Maintenance	<b>Number of Vendors Notified</b>	165
<b>Bid Number</b>	11-036-GF	<b>Number of Bids Distributed</b>	20
<b>Date Solicited</b>	June 11, 2010	<b>Number of Vendors Bidding</b>	5
<b>Date Opened</b>	July 21, 2010	<b>Number of “No Bid” Responses</b>	17
<b>Date Board Presentation</b>	August 3, 2010	<b>Funding Source</b>	General
<b>Total Savings</b>	\$19,427.02	<b>Grand Total of Bid</b>	\$48,309.98 Estimate

**Recommendation:** Recommend acceptance of bid as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid from Ultimate Lawn Care meeting written specifications.

**Term of Contract:** This bid is for grounds maintenance at Anclote Elementary, Bayonet Point Middle, Fox Hollow Elementary and Schrader Elementary. Grand total is an estimate only, unit prices will prevail. This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is August 5, 2010 through August 4, 2011.

**Notations and Exceptions:** Savings determined by averaging all non-awarded vendor prices and subtracting from recommended vendor’s pricing.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Edward Flicker, Custodial Coordinator

**Bids Prepared By:** Gail Fowler, CPPB, Buyer

**Reviewed and Authorized By:** Kendra D. Goodman, CPPO, CPPB, Purchasing Agent

District School Board  
of Pasco County

District School Board  
of Pasco County

JUL 26 2011

AUG 03 2010

Board Approved

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: JULY 21, 2010 2:30 PM		A Team Lawn Service, Inc.		Central Florida Landscaping, Inc.		Creative Curbing & Moore, Inc.	
BID TITLE: GROUNDS MAINTENANCE - VARIOUS SCHOOLS		8610 Joly Roger Dr		6109 Orient Rd.		10301 Pontofino Circle	
BID #: 11-036-GF		Hudson, FL 34667		Tampa, FL 33610		Trinity, FL 34685	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
	ANCLOTE ELEMENTARY						
	Mowing, Weeding & String Trimming (38)	250.00	9,500.00	336.00	12,768.00	300.00	11,400.00
	Edging (38)	20.00	760.00	51.50	1,957.00	50.00	1,900.00
	Hedge Trimming (annual basis) (1)	990.00	990.00	984.00	984.00	NC	NC
	Pruning (Palms) (2)	NC	NC	NC	NC	100.00	200.00
	Pruning (non-Palms) (1)	200.00	200.00	NC	NC	NC	NC
	Mulching (2)	525.00	1,050.00	714.00	1,428.00	100.00	200.00
	GRAND TOTAL		12,500.00		17,137.00		13,700.00
	Additional Mulch Per Cubic Yard Installed:		50.00		42.00		NC
	Cost for bedding areas added at later date 10' x 10' area		50.00		50.00		NC
	BAYONET POINT MIDDLE						
	Mowing, Weeding & String Trimming (38)	275.00	10,450.00	407.00	15,466.00	400.00	15,200.00
	Edging (38)	40.00	1,520.00	58.00	2,204.00	100.00	3,800.00
	Hedge Trimming (annual basis) (1)	2,250.00	2,250.00	2,448.00	2,448.00	NC	NC
	Pruning (Palms) (2)	375.00	750.00	550.00	1,100.00	200.00	400.00
	Pruning (non-Palms) (1)	500.00	500.00	NC	NC	NC	NC
	Mulching (2)	1,200.00	2,400.00	1,218.00	2,436.00	200.00	400.00
	GRAND TOTAL		17,870.00		23,654.00		19,800.00
	Additional Mulch Per Cubic Yard Installed:		50.00		42.00		10.00
	Cost for bedding areas added at later date 10' x 10' area		50.00		42.00		10.00

District School Board  
of Pasco County

District School Board  
of Pasco County

AUG 03 2011

JUL 26 2011

Board Appro

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: JULY 21, 2010 2:30 PM		A Team Lawn Service, Inc.		Central Florida Landscaping, Inc.		Creative Curbing & Moore, Inc.	
BID TITLE: GROUNDS MAINTENANCE - VARIOUS SCHOOLS		8610 Joly Roger Dr		6109 Orient Rd.		10301 Pontofino Circle	
BID #: 11-036-GF		Hudson, FL 34667		Tampa, FL 33610		Trinity, FL 34685	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
<b>SCHRADER ELEMENTARY SCHOOL</b>							
	Mowing, Weeding & String Trimming (38)	190.00	7,220.00	226.00	8,588.00	300.00	11,400.00
	Edging (38)	25.00	950.00	32.00	1,216.00	50.00	1,900.00
	Hedge Trimming (annual basis) (1)	600.00	600.00	2,946.00	2,946.00	NC	NC
	Pruning (Palms) (2)	100.00	200.00	25.00	50.00	100.00	200.00
	Pruning (non-Palms) (1)	200.00	200.00	NC	NC	NC	NC
	Mulching (2)	750.00	1,500.00	672.00	1,344.00	100.00	200.00
	<b>GRAND TOTAL</b>		10,670.00		14,144.00		13,700.00
	Additional Mulch Per Cubic Yard Installed:		50.00		42.00		NC
	Cost for bedding areas added at later date		50.00		50.00		NC
	10' x 10' area						
<b>FOX HOLLOW ELEMENTARY</b>							
	Mowing, Weeding & String Trimming (38)	360.00	13,680.00	361.75	13,746.50	500.00	19,000.00
	Edging (38)	NB	NB	51.75	1,966.50	NC	NC
	Hedge Trimming (annual basis) (1)	2,700.00	2,700.00	3,438.00	3,438.00	NC	NC
	Pruning (Palms) (2)	150.00	150.00	162.50	325.00	50.00	100.00
	Pruning (non-Palms) (1)	250.00	250.00	NC	NC	NC	NC
	Mulching (2)	1,200.00	2,400.00	1,218.00	2,436.00	100.00	200.00
	Rear fenced area (12)	200.00	2,400.00	213.00	2,556.00	50.00	600.00
	<b>GRAND TOTAL</b>		21,580.00		24,468.00		19,900.00
	Additional Mulch Per Cubic Yard Installed:		50.00		42.00		NC
	Cost for bedding areas added at later date		50.00		50.00		NC
	10' x 10' area						
	<b>Total "All or None" Bid Price:</b>		62,620.00		79,403.00		67,100.00

District School Board  
of Pasco County

JUL 26 2011

Board Approved

District School Board  
of Pasco County

AUG 03 2010

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: JULY 21, 2010 2:30 PM		Ultimate Lawn Care		Your Environmental Solutions	
BID TITLE: GROUNDS MAINTENANCE - VARIOUS SCHOOLS		13335 SW 77th Ave.		36707 Laurel Oaks Lane	
BID #: 11-036-GF		Ocala, FL 344763		Dade City, FL 33525	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
	ANCLOTE ELEMENTARY				
	Mowing, Weeding & String Trimming (38)	180.46	6,857.48	300.00	11,400.00
	Edging (38)	NC	NC	25.00	950.00
	Hedge Trimming (annual basis) (1)	500.00	500.00	250.00	250.00
	Pruning (Palms) (2)	100.00	200.00	NC	NC
	Pruning (non-Palms) (1)	150.00	150.00	NC	NC
	Mulching (2)	600.00	1,200.00	NC	NC
	GRAND TOTAL		8,907.48		12,600.00
	Additional Mulch Per Cubic Yard Installed:		50.00		37.50
	Cost for bedding areas added at later date 10' x 10' area		50.00		50.00
	BAYONET POINT MIDDLE				
	Mowing, Weeding & String Trimming (38)	250.00	9,500.00	275.00	10,450.00
	Edging (38)	50.00	1,900.00	50.00	1,900.00
	Hedge Trimming (annual basis) (1)	1,000.00	1,000.00	2,200.00	2,200.00
	Pruning (Palms) (2)	106.875	213.75	300.00	600.00
	Pruning (non-Palms) (1)	213.75	213.75	300.00	300.00
	Mulching (2)	750.00	1,500.00	1,000.00	2,000.00
	GRAND TOTAL		14,327.50		17,450.00
	Additional Mulch Per Cubic Yard Installed:		50.00		37.50
	Cost for bedding areas added at later date 10' x 10' area		50.00		50.00

District School Board  
of Pasco County

JUL 26 2011

Board Approved

District School Board  
of Pasco County

AUG 03 2010

Board Approved



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: JULY 21, 2010 2:30 PM		Ultimate Lawn Care		Your Environmental Solutions	
BID TITLE: GROUNDS MAINTENANCE - VARIOUS SCHOOLS		13335 SW 77th Ave.		36707 Laurel Oaks Lane	
BID #: 11-036-GF		Ocala, FL 344763		Dade City, FL 33525	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
<b>SCHRADER ELEMENTARY SCHOOL</b>					
	Mowing, Weeding & String Trimming (38)	125.00	4,750.00	200.00	7,600.00
	Edging (38)	30.00	1,140.00	50.00	1,900.00
	Hedge Trimming (annual basis) (1)	600.00	600.00	600.00	600.00
	Pruning (Palms) (2)	100.00	200.00	NC	NC
	Pruning (non-Palms) (1)	237.50	237.50	NC	NC
	Mulching (2)	600.00	1,200.00	550.00	1,100.00
	<b>GRAND TOTAL</b>		<b>8,127.50</b>		<b>11,200.00</b>
	Additional Mulch Per Cubic Yard Installed:		50.00		37.50
	Cost for bedding areas added at later date		50.00		50.00
	10' x 10' area				
<b>FOX HOLLOW ELEMENTARY</b>					
	Mowing, Weeding & String Trimming (38)	355.00	13,490.00	300.00	11,400.00
	Edging (38)	35.00	1,330.00	62.50	2,375.00
	Hedge Trimming (annual basis) (1)	500.00	500.00	3,000.00	3,000.00
	Pruning (Palms) (2)	NC	NC	NC	NC
	Pruning (non-Palms) (1)	NC	NC	NC	NC
	Mulching (2)	633.75	1,267.50	1,000.00	2,000.00
	Rear fenced area (12)	30.00	360.00	150.00	1,800.00
	<b>GRAND TOTAL</b>		<b>16,947.50</b>		<b>20,575.00</b>
	Additional Mulch Per Cubic Yard Installed:		50.00		37.50
	Cost for bedding areas added at later date		50.00		50.00
	10' x 10' area				
	<b>Total "All or None" Bid Price:</b>		<b>48,309.98</b>		<b>61,825.00</b>

District School Board  
of Pasco County

JUL 26 2011

Board Approved

District School Board  
of Pasco County

AUG 03 2010

Board Approved