

# District School Board of Pasco County

## Bid Recommendation

<b>RFP Title</b>	<b>Long-Term Categorical Food Processing with USDA Contracted Vendors</b>		<b>Number of Vendors Notified</b>	<b>165</b>
<b>RFP Number</b>	<b>13-005-VJ</b>		<b>Number of Bids Distributed</b>	<b>49</b>
<b>Date Solicited</b>	<b>April 9, 2012</b>		<b>Number of Vendors Bidding</b>	<b>15</b>
<b>Date Opened</b>	<b>May 22, 2012</b>		<b>Number of Formal “No Bid” Responses</b>	<b>0</b>
<b>Date Board Presentation</b>	<b>June 19, 2012</b>		<b>Funding Source</b>	<b>Special Revenue</b>
<b>Total Savings</b>	<b>*NA</b>		<b>Grand Total of Bid</b>	<b>**\$1,100,000</b>

**Recommendation:**

Recommend acceptance of proposals as noted on the attached tabulation sheet as the responsive, responsible proposals receiving the highest number of points for Long-Term Categorical Food Processing with USDA Contracted Vendors. This is a multi-awarded RFP with a primary and secondary vendor. Secondary vendors will be utilized in the cases of default by the primary vendors.

**Term of Contract:**

This is a five-year contract, renewable annually, for the processing of raw, bulk commodity food, into value-added, finished commodity products for beef, pork, chicken, turkey, and potatoes. The contract term shall be effective from July 1, 2012 through June 30, 2013.

**Notations and Exceptions:**

This RFP was solicited on behalf of the POWER Buying Group, a subset of The POWER Plus Group, with the following districts actively participating: Bay, Citrus, Flagler, Highlands, Leon, Nassau, Orange, Pasco, Santa Rosa, and Sumter. This is the first RFP produced for POWER Plus Group, which was formed for the purpose of this contract, to obtain more efficient methods of commodity processing and cost control. The prices are fixed for a one-year period and are based upon the estimated minimum needs of the participating districts. After the first year, price increases/decreases can be made based upon the change in the Producer Price Index and approved by the District School Board of Pasco County Purchasing Agent.

The evaluators listed below scored fifteen (15) proposals according the following criteria: Pricing Methodology (1-30 points), Customer Service Satisfaction (1-20 Points), State of the Art Technology (1-20 Points), Experience (1-20 Points), Supply and Implementation Plan (1-20 Points), Integration Plan (1-20 Points), Marketing Plan (1-10 Points), Training Plan (1-10 Points), Financial Responsibility (1-20 Points), Safety Plan (1-20 Points), Nutrition Plan (1-10 Points) for a possible total of 200 points.

As only one vendor participated in the pork commodity processing section, we request permission to negotiate with interested parties upon Board approval in order to secure a secondary vendor in case of default by the primary vendor.

\*At this time, a savings cannot be determined as the RFP was based on a cost avoidance of “soft costs”. Upon the completion of the first year, we will conduct a study/analysis of the contract’s performance to learn the cost savings and effectiveness.

\*\* The total indicated is for Pasco purchases only. The estimated total for the cooperative bid is \$6,800,000.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

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**Bids Evaluated By:**

Julie Hedine, Supervisor, Food and Nutrition Services, Pasco County  
Tim Smith, Finance Department, Pasco County Schools  
Kim Blackwell, Director of Food Services, Bay County Schools  
Roy Pistone, Director of Food and Nutrition Services, Citrus County Schools  
Angela Torres, Region Director, Flagler County Schools  
Martha Brown, Director of Food Services, Highlands County Schools  
Cathy Reed, Director of Food Services, Leon County Schools  
Allyn Graves, Director Food Services, Nassau County Schools  
Diane Santoro, Director of Food Services, Orange County Schools  
Stevie Thomas, Director of Food Services, Santa Rosa County Schools  
Luanne Moon, Food Services, Sumter County Schools

**Bids Prepared By:**

Vickie Jones, Interim Buyer

**Reviewed and Authorized By:**

Kendra Goodman, CPPO, CPPB, Purchasing Agent



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Tabulation Sheet

<b>RFP #: 13-005-VJ</b>	<b>Advance Pierre</b>	<b>American Food Group</b>	<b>Asian Food Solutions</b>	<b>Cargill Meat Solutions</b>	<b>Chef's Corner Foods</b>
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	9990 Princeton Rd. Cincinnati, OH 45246	7300 SW 29th St. Oklahoma City, OK 73179	2572 W. SR 426 #2016 Oviedo, FL 32765	151 N. Main St. Wichita, KS 67202	1787 Sabre St. Hayward, CA 94545
<b>Board Approval Date: June 19, 2012</b>	P 513-682-1312	P 405-745-6523	P 888-499-6888	P 316-291-8142	P 510-441-0565
	F 513-874-5150	F 405-745-6575	F 440-848-8488	F 316-291-2936	F 510-441-0150
<b>Beef - Charbroiled</b>					
Pricing Methodology (1-30 Points)	9.75	16.88	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	6.38	13.00	NB	NB	NB
State of the Art Technology (1-20 Points)	14.13	11.63	NB	NB	NB
Experience (1-20 Points)	16.88	14.25	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	11.75	16.38	NB	NB	NB
Integration Plan (1-20 Points)	14.13	14.75	NB	NB	NB
Marketing Plan (1-10 Points)	7.69	5.50	NB	NB	NB
Training Plan (1-10 Points)	5.13	5.38	NB	NB	NB
Financial Responsibility (1-20 Points)	12.13	10.50	NB	NB	NB
Safety Plan (1-20 Points)	10.63	10.75	NB	NB	NB
Nutrition Plan (1-10 Points)	7.44	6.13	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	116.00	125.13	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	116.00	125.13	NB	NB	NB
<b>Beef - Kettle Cooked</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB

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<b>RFP #: 13-005-VJ</b>	<b>Conagra/Lamb Weston</b>	<b>Don Lee Farms</b>	<b>Gold Kist/Pilgrim's Pride</b>	<b>Jennie-O Turkey</b>	<b>J.R. Simplot</b>
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	<b>599 S. Rivershore Lane Eagle, ID 83616</b>	200 East Beach Ave. Inglewood, CA 90302	4067 Northlake Creek Cove Tucker, GA 30084	2505 Willmar Ave. SW Willmar, MN 56201	6360 S. Federal Way Boise, ID 83716
<b>Board Approval Date: June 19, 2012</b>	P 208-388-4284	P 310-674-3180	P 678-691-5322	P 218-998-2140	P 208-384-8276
	F 208-422-2111	F 310-673-7008	F 972-290-3488	F 218-998-2150	F 208-384-8020
<b>Beef - Charbroiled</b>					
Pricing Methodology (1-30 Points)	NB	<b>22.75</b>	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	<b>16.38</b>	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	<b>17.13</b>	NB	NB	NB
Experience (1-20 Points)	NB	<b>16.75</b>	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	<b>17.63</b>	NB	NB	NB
Integration Plan (1-20 Points)	NB	<b>15.50</b>	NB	NB	NB
Marketing Plan (1-10 Points)	NB	<b>10.38</b>	NB	NB	NB
Training Plan (1-10 Points)	NB	<b>9.38</b>	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	<b>17.25</b>	NB	NB	NB
Safety Plan (1-20 Points)	NB	<b>18.13</b>	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	<b>8.13</b>	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	<b>169.38</b>	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	<b>169.38</b>	NB	NB	NB
<b>Beef - Kettle Cooked</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB

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<b>RFP #: 13-005-VJ</b>	<b>JTM Provisions</b>	<b>Ling's</b>	<b>McCain Foods</b>	<b>Schwan's</b>	<b>Tyson</b>
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	200 Sales Dr. Harrison, OH 45030	9658 Remer St. South El Monte, CA 91733	2275 Cabot Drive Lisle, IL 60532	115 West College Dr. Marshall, TN 56258	2200 Don Tyson Parkway Springdale, AR 72762
<b>Board Approval Date: June 19, 2012</b>	P 800-626-2308	P 626-401-1923	P 630-857-4240	P 800-533-5290	P 479-290-3452
	F 513-367-3508	F 626-401-1925	F 630-857-4583	F 507-537-5219	F 479-203-4246
<b>Beef - Charbroiled</b>					
Pricing Methodology (1-30 Points)	20.38	NB	NB	NB	<b>25.25</b>
Customer Service Satisfaction (1-20 Points)	15.88	NB	NB	NB	<b>16.38</b>
State of the Art Technology (1-20 Points)	15.63	NB	NB	NB	<b>17.88</b>
Experience (1-20 Points)	16.25	NB	NB	NB	<b>17.75</b>
Supply and Implementation Plan (1-20 Points)	15.00	NB	NB	NB	<b>17.13</b>
Integration Plan (1-20 Points)	17.75	NB	NB	NB	<b>18.63</b>
Marketing Plan (1-10 Points)	7.88	NB	NB	NB	<b>9.50</b>
Training Plan (1-10 Points)	8.63	NB	NB	NB	<b>9.00</b>
Financial Responsibility (1-20 Points)	16.25	NB	NB	NB	<b>19.00</b>
Safety Plan (1-20 Points)	17.75	NB	NB	NB	<b>16.63</b>
Nutrition Plan (1-10 Points)	8.38	NB	NB	NB	<b>8.38</b>
<b>Primary Award (Possible 200 points)</b>	159.75	NB	NB	NB	<b>175.50</b>
<b>Secondary Award (Possible 200 points)</b>	159.75	NB	NB	NB	<b>175.50</b>
<b>Beef - Kettle Cooked</b>					
Pricing Methodology (1-30 Points)	<b>20.38</b>	NB	NB	NB	<b>25.25</b>
Customer Service Satisfaction (1-20 Points)	<b>15.88</b>	NB	NB	NB	<b>16.38</b>
State of the Art Technology (1-20 Points)	<b>15.63</b>	NB	NB	NB	<b>17.88</b>
Experience (1-20 Points)	<b>16.25</b>	NB	NB	NB	<b>17.75</b>
Supply and Implementation Plan (1-20 Points)	<b>15.00</b>	NB	NB	NB	<b>17.13</b>
Integration Plan (1-20 Points)	<b>17.75</b>	NB	NB	NB	<b>18.63</b>
Marketing Plan (1-10 Points)	<b>7.88</b>	NB	NB	NB	<b>9.50</b>
Training Plan (1-10 Points)	<b>8.63</b>	NB	NB	NB	<b>9.00</b>
Financial Responsibility (1-20 Points)	<b>16.25</b>	NB	NB	NB	<b>19.00</b>
Safety Plan (1-20 Points)	<b>17.75</b>	NB	NB	NB	<b>16.63</b>
Nutrition Plan (1-10 Points)	<b>8.38</b>	NB	NB	NB	<b>8.38</b>
<b>Primary Award (Possible 200 points)</b>	<b>159.75</b>	NB	NB	NB	<b>175.50</b>
<b>Secondary Award (Possible 200 points)</b>	<b>159.75</b>	NB	NB	NB	<b>175.50</b>

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<b>Chicken</b>					
Pricing Methodology (1-30 Points)	NB	NB	20.43	NB	16.43
Customer Service Satisfaction (1-20 Points)	NB	NB	15.00	NB	9.71
State of the Art Technology (1-20 Points)	NB	NB	12.43	NB	14.29
Experience (1-20 Points)	NB	NB	14.86	NB	10.71
Supply and Implementation Plan (1-20 Points)	NB	NB	15.00	NB	9.71
Integration Plan (1-20 Points)	NB	NB	11.14	NB	7.71
Marketing Plan (1-10 Points)	NB	NB	7.29	NB	5.29
Training Plan (1-10 Points)	NB	NB	7.14	NB	5.14
Financial Responsibility (1-20 Points)	NB	NB	12.71	NB	11.43
Safety Plan (1-20 Points)	NB	NB	15.00	NB	12.14
Nutrition Plan (1-10 Points)	NB	NB	8.71	NB	6.71
<b>Primary Award (Possible 200 points)</b>	NB	NB	139.71	NB	109.27
<b>Secondary Award (Possible 200 points)</b>	NB	NB	139.71	NB	109.27
<b>Pork</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB

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<b>Chicken</b>					
Pricing Methodology (1-30 Points)	NB	NB	<b>27.57</b>	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	<b>16.57</b>	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	<b>16.43</b>	NB	NB
Experience (1-20 Points)	NB	NB	<b>17.14</b>	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	<b>17.29</b>	NB	NB
Integration Plan (1-20 Points)	NB	NB	<b>17.43</b>	NB	NB
Marketing Plan (1-10 Points)	NB	NB	<b>9.29</b>	NB	NB
Training Plan (1-10 Points)	NB	NB	<b>10.43</b>	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	<b>16.29</b>	NB	NB
Safety Plan (1-20 Points)	NB	NB	<b>15.71</b>	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	<b>6.33</b>	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	<b>170.48</b>	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	<b>170.48</b>	NB	NB
<b>Pork</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB

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<b>Chicken</b>					
Pricing Methodology (1-30 Points)	NB	8.29	NB	3.00	<b>24.29</b>
Customer Service Satisfaction (1-20 Points)	NB	8.00	NB	1.43	<b>17.14</b>
State of the Art Technology (1-20 Points)	NB	2.86	NB	2.86	<b>18.29</b>
Experience (1-20 Points)	NB	11.14	NB	2.86	<b>19.14</b>
Supply and Implementation Plan (1-20 Points)	NB	8.14	NB	2.86	<b>18.43</b>
Integration Plan (1-20 Points)	NB	6.86	NB	6.00	<b>18.71</b>
Marketing Plan (1-10 Points)	NB	1.43	NB	1.43	<b>9.57</b>
Training Plan (1-10 Points)	NB	1.43	NB	1.43	<b>9.29</b>
Financial Responsibility (1-20 Points)	NB	5.86	NB	2.86	<b>18.86</b>
Safety Plan (1-20 Points)	NB	10.00	NB	2.86	<b>16.86</b>
Nutrition Plan (1-10 Points)	NB	4.14	NB	1.43	<b>8.57</b>
<b>Primary Award (Possible 200 points)</b>	NB	68.15	NB	29.02	<b>179.15</b>
<b>Secondary Award (Possible 200 points)</b>	NB	68.15	NB	29.02	<b>179.15</b>
<b>Pork</b>					
Pricing Methodology (1-30 Points)	<b>19.00</b>	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	<b>16.00</b>	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	<b>15.29</b>	NB	NB	NB	NB
Experience (1-20 Points)	<b>16.00</b>	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	<b>15.00</b>	NB	NB	NB	NB
Integration Plan (1-20 Points)	<b>17.43</b>	NB	NB	NB	NB
Marketing Plan (1-10 Points)	<b>7.86</b>	NB	NB	NB	NB
Training Plan (1-10 Points)	<b>8.71</b>	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	<b>15.71</b>	NB	NB	NB	NB
Safety Plan (1-20 Points)	<b>17.71</b>	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	<b>8.14</b>	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	<b>156.85</b>	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	<b>156.85</b>	NB	NB	NB	NB



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	F 513-874-5150	F 405-745-6575	F 440-848-8488	F 316-291-2936	F 510-441-0150
<b>Potatoes</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Turkey</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	<b>17.50</b>	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	<b>8.50</b>	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	<b>12.67</b>	NB
Experience (1-20 Points)	NB	NB	NB	<b>11.17</b>	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	<b>13.17</b>	NB
Integration Plan (1-20 Points)	NB	NB	NB	<b>12.50</b>	NB
Marketing Plan (1-10 Points)	NB	NB	NB	<b>6.33</b>	NB
Training Plan (1-10 Points)	NB	NB	NB	<b>5.83</b>	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	<b>12.33</b>	NB
Safety Plan (1-20 Points)	NB	NB	NB	<b>16.33</b>	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	<b>7.00</b>	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	<b>123.33</b>	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	<b>123.33</b>	NB

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<b>RFP #: 13-005-VJ</b>	<b>Conagra/Lamb Weston</b>	<b>Don Lee Farms</b>	<b>Gold Kist/Pilgrim's Pride</b>	<b>Jennie-O Turkey</b>	<b>J.R. Simplot</b>
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	<b>599 S. Rivershore Lane Eagle, ID 83616</b>	200 East Beach Ave. Inglewood, CA 90302	4067 Northlake Creek Cove Tucker, GA 30084	2505 Willmar Ave. SW Willmar, MN 56201	6360 S. Federal Way Boise, ID 83716
<b>Board Approval Date: June 19, 2012</b>	P 208-388-4284	P 310-674-3180	P 678-691-5322	P 218-998-2140	P 208-384-8276
	F 208-422-2111	F 310-673-7008	F 972-290-3488	F 218-998-2150	F 208-384-8020
<b>Potatoes</b>					
Pricing Methodology (1-30 Points)	19.14	NB	NB	NB	<b>20.14</b>
Customer Service Satisfaction (1-20 Points)	11.71	NB	NB	NB	<b>15.57</b>
State of the Art Technology (1-20 Points)	11.43	NB	NB	NB	<b>11.43</b>
Experience (1-20 Points)	16.29	NB	NB	NB	<b>12.57</b>
Supply and Implementation Plan (1-20 Points)	11.43	NB	NB	NB	<b>11.14</b>
Integration Plan (1-20 Points)	14.86	NB	NB	NB	<b>11.43</b>
Marketing Plan (1-10 Points)	6.29	NB	NB	NB	<b>5.86</b>
Training Plan (1-10 Points)	6.14	NB	NB	NB	<b>4.71</b>
Financial Responsibility (1-20 Points)	12.71	NB	NB	NB	<b>12.43</b>
Safety Plan (1-20 Points)	4.57	NB	NB	NB	<b>13.14</b>
Nutrition Plan (1-10 Points)	7.29	NB	NB	NB	<b>4.86</b>
<b>Primary Award (Possible 200 points)</b>	121.86	NB	NB	NB	<b>123.28</b>
<b>Secondary Award (Possible 200 points)</b>	121.86	NB	NB	NB	<b>123.28</b>
<b>Turkey</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	<b>26.67</b>	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	<b>19.00</b>	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	<b>18.17</b>	NB
Experience (1-20 Points)	NB	NB	NB	<b>18.50</b>	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	<b>18.83</b>	NB
Integration Plan (1-20 Points)	NB	NB	NB	<b>18.50</b>	NB
Marketing Plan (1-10 Points)	NB	NB	NB	<b>9.33</b>	NB
Training Plan (1-10 Points)	NB	NB	NB	<b>8.67</b>	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	<b>18.17</b>	NB
Safety Plan (1-20 Points)	NB	NB	NB	<b>19.17</b>	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	<b>8.83</b>	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	<b>183.84</b>	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	<b>183.84</b>	NB

District School Board of Pasco County  
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<b>RFP #: 13-005-VJ</b>	<b>JTM Provisions</b>	<b>Ling's</b>	<b>McCain Foods</b>	<b>Schwan's</b>	<b>Tyson</b>
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	200 Sales Dr. Harrison, OH 45030	9658 Remer St. South El Monte, CA 91733	2275 Cabot Drive Lisle, IL 60532	115 West College Dr. Marshall, TN 56258	2200 Don Tyson Parkway Springdale, AR 72762
<b>Board Approval Date: June 19, 2012</b>	P 800-626-2308	P 626-401-1923	P 630-857-4240	P 800-533-5290	P 479-290-3452
	F 513-367-3508	F 626-401-1925	F 630-857-4583	F 507-537-5219	F 479-203-4246
<b>Potatoes</b>					
Pricing Methodology (1-30 Points)	NB	NB	<b>21.14</b>	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	<b>16.14</b>	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	<b>14.29</b>	NB	NB
Experience (1-20 Points)	NB	NB	<b>17.86</b>	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	<b>15.43</b>	NB	NB
Integration Plan (1-20 Points)	NB	NB	<b>17.86</b>	NB	NB
Marketing Plan (1-10 Points)	NB	NB	<b>9.57</b>	NB	NB
Training Plan (1-10 Points)	NB	NB	<b>9.29</b>	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	<b>15.29</b>	NB	NB
Safety Plan (1-20 Points)	NB	NB	<b>18.43</b>	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	<b>8.71</b>	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	<b>164.01</b>	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	<b>164.01</b>	NB	NB
<b>Turkey</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB