



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 3, 2012

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 11-032-LR, A/C Chemicals – Maintenance Department  
Third Year Renewal of a Three-Year Contract  
Aqasure Incorporated

On October 5, 2010, official action (attached) was taken to award the above-referenced bid to Aqasure Incorporated. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The second year of the agreement was awarded on July 26, 2011 and covers the period of September 15, 2011 through September 14, 2012.

Considering services have been satisfactory, Donald M. Shune, President/CEO, Aqasure Incorporated was contacted to verify his willingness to enter into the third year of the agreement. As such, Donald M. Shune has agreed in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with Aqasure Incorporated. The third year of the contract will cover the period September 15, 2012 through September 14, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam

Attachment(s)

Date/Time: June 26, 2012 11:38:00



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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June 1, 2012

### BID RENEWAL REQUEST

BID #: 11-032-LR

BID TITLE: A/C Chemicals – Maintenance Department

Yes, I agree to renew for the third year of a three year agreement for 11-032-LR under the same terms and conditions for the period of September 15, 2012 and expire on September 14, 2013.

No, I do not agree to renew 11-032-LR

Company Name: Aquasure, Inc.

Signature: \_\_\_\_\_

Date: 6/5/12

Typed Name and Title: Donald M. Shure President/CEO

Telephone (w/area code): 727-535-1726 Fax Number (w/area code): 727-535-0973 or [aquasure@aol.com](mailto:aquasure@aol.com)

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, 6/8/12.

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resources Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: [http://election.dos.state.fl.us/laws/051laws/ch\\_2005-028.pdf](http://election.dos.state.fl.us/laws/051laws/ch_2005-028.pdf). This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY  
 ATTN: Deb Mateo, Buyer Assistant  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2227 (PHONE) (813) 794-2111 (FAX)

## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	A/C Chemicals Maintenance Department	<b>Number of Vendors Notified</b>	471
<b>Bid Number</b>	11-032-LR	<b>Number of Bids Distributed</b>	26
<b>Date Solicited</b>	July 20, 2010	<b>Number of Vendors Bidding</b>	3
<b>Date Opened</b>	August 31, 2010	<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	October 5, 2010	<b>Funding Source</b>	General
<b>Total Savings</b>	\$18,716.61	<b>Grand Total of Bid</b>	\$10,000.00

**Recommendation:**

Recommend acceptance of bid from Aquasure, Inc., as noted on attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid meeting written specifications.

**Term of Contract:**

This bid is for chemicals "as needed" by the Maintenance Department for use as a scale/corrosion inhibitor for water-treatment, cooling towers at various schools throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first contract period shall be effective from date of Board approval to September 14, 2011.

**Notations and Exceptions:**

As per the bid specifications, any product that has not been used by the District within the past six (6) years, will be tried at two (2) locations for a 30-day trial period. Should any of these products fail the effectiveness evaluation, the products will be rejected and the next lowest and best, responsive and responsible bidder will be selected. This cycle will continue until a product meets the bid specifications.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

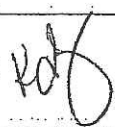
**Bids Evaluated By:**

Rich Graziano, Crew Chief, Maintenance Department  
Derek Huston, P.E., Senior Engineer, HSW Engineering, Inc.

**Bids Prepared By:**

Laurie Roberts, CPPB, Buyer, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

District School Board  
of Pasco County

Date/Time: September 29, 2010 10:06:00

JUL 26 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: August 31, 2010 @ 2:30 PM		American Technical Services of Central Florida, Inc.	Aquasure, Inc.	Aquatech of Florida, Inc.
BID TITLE: A/C Chemicals - Maintenance Dept.		PO Box 16703	6201 118th Avenue North	3215-A Fairfield Avenue South
BID # 11-032-LR		Temple Terrace, FL 33687	Largo, FL 33773	St. Petersburg, FL 33712
**Board Meeting 10/5/10**				
ITEM#	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
5a	Price Per 55-Gallon Drum	\$710.00	\$499.00	\$474.70
				*1519.04
5b	Dilution Ratio for Solution Feed (Amount of Chemical Mixed with Water in 55-Gallon Drum)	5.3 Gal. of C-370A to 49.7 Gal Water per 55 Gal. Drum	5 Gal. + 50 Gal. Water = 55 Gallons	10 Gallons
				*2.5 Gallons
5c	Dosage Rate Required (Gallons of Undiluted Chemical per Million Gallons of Cooling Water)	35.84 Gallons or 333.33 lbs. at 100 ppm Total Product		23.18 Gallons
				*16 Gallons
	*Alternate			