

# **District School Board of Pasco County**

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 727/ 774-2221

Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 3, 2012

### **MEMORANDUM**

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent Kowa

RE:

Second Year of a Three-Year Contract

Bid 12-026-AF, Bard Manufacturing A/C Equipment & Parts

Baker Distributing Company, Inc. (Renewal) Gemaire Distributing, LLC (Non-Renewal)

On August 16, 2011, official action (attached) was taken to award bid to Gemaire Distributing, LLC for Section I – Equipment and to Baker Distributing Company, Inc. for Section II - Parts. This is a three year bid renewable annually based upon mutual consent of both parties. The first year of the contract will expire on September 16, 2012.

Considering services have been satisfactory, Baker Distributing Company, Inc. was contacted to verify their willingness to enter into the second-year of the agreement. As such, Brandon Mitchell, Branch Manager, has agreed in writing (attached), to enter into the second-year term of the contract.

Further, Gemaire Distributing, LLC has chosen not to renew (attached). A new bid will be issued for a "firm-fixed-percentage-off-manufacturer's price list" for equipment previously awarded to Gemaire Distributing, LLC.

At this time, it is my recommendation to enter into the second-year term of the agreement with Baker Distributing Company, Inc. The second year of the contract will cover the period September 17, 2012 through September 16, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam Attachments

Date/Time: June 26, 2012 11:42:00



# ict School Board of Pasco County

	ther Fiorentino, Superintendent Land O Lakes, Florida, 54050 * 0157 754-2000.	
Department of Purchasing Kendra Goodman, CPPO, CR 813/ 794-2221 Fax: 813/ 7 727/ 774-2221 TDD: 813/ 352/ 524-2221 e-mail: kgo	794-2111	
June 1, 2012 	BID RENEWAL REQUEST BID #: <u>12-026-AF</u> Bard Manufacturing A/C Equipment & Parts — Maintenance Department	
Yes, I agree to renew for the period of Sep	for the second year of a three year agreement for 12-026-AF under the same terms beember 17, 2012 and expire on September 16, 2013.	and conditions
No, I do not agree to Company Name: Baker Dist Signature:		
	andon Mitchell Branch Manager SC# 347	a Louis
Telephone (warea code): 72	7-847-1047 Pax Number (w/area code): 727-842-8045 or writner@bakerdist.eo	ikerdist.
By agreeing to renew, vendor conducting business, with the (2) have direct contact with a Resources. If any of the abov Districts Human Resource Di renewal. Please contact \$13/ borne by the vendor. You may	TO PURCHASING NO LATER THAN FRIDAY JUNE 8, 2012.  r acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Ve District School Board of Pasco County, who will (1) be at the school when student students, or (3) have access to or control of school funds must be Level 2 fingerpring ve applies to this contract, you must have those individuals Level 2 fingerprinted at a spartment prior to commencement of services or work and must provide a list of early 4.2521 to arrange for an appointment. Costs associated with this background so any access information regarding this law through the internet link:  [aws/051]aws/ch_2005-028.pdf. This law became effective September 1, 2005.	ts are present, ted by Human id screened by aployees with
The prospective bidder certif presently debarred, suspende transaction per the provisions	fles, by submission and signature of this bid renewal form, that neither it nor its print, proposed for debarment, declared ineligible, or voluntarily excluded from particles of Florida Statute 287.133(2)(a).	cipals are pation in this
PLEASE RETURN TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTN: Deb Mateo, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE	
	LAND-O' LAKES, FL 34638 (813) 794-2227 (PHONE) (813) 794-2111 (FAX)	

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#### BID RENEWAL REQUEST BID #: 12-026-AF

BID TITLE: Bard Manufacturing A/C Equipment & Parts - Maintenance Department

for the period of September 17, 2012 at		
No, 1 do not agree to renew 12-026-AF	(PLEASE	SEE ATTACHED EMAIL
Company Name: Gemaire Distributors, LLC		
Signature MURICA		Date: 06-13-2012
ryped Name and Title: MICHAEL h	ROLERS	- DIRECTOR OF ENGINEERED PRODUCT

Telephone (w/area code): 352-266-3347 Fax Number (w/area code): 352-861-8836 or mrogers@gemaire.com

#### DATE DUE PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY JUNE \$ 2012.

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: http://election.dos.state.fl.us/laws/051/aws/ch\_2005-028.pdf. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTN: Deb Mateo, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 = (813) 794-2227 (PHONE) (813) 794-2111 (FAX)

# District School Board of Pasco County Bid Recommendation

Bid Title	tle Bard Manufacturing A/C Number of Vendors Equipment & Parts Notified		280
Bid Number	12-026-AF	Number of Bids Distributed	15
Date June 21 Solicited	June 21, 2011	Number of Vendors Bidding	2
<b>Date Opened</b>	Opened July 18, 2011 Number of Formal "No Bid" Responses	0	
Date Board Presentation	August 16, 2011 Funding Source		General
<b>Total Savings</b>	N/A	Grand Total of Bid	Estimated \$70,000

## Recommendation:

Recommend acceptance of the bids for Section 1 – Bard Manufacturing Equipment and Section 2 – Bard Manufacturing Parts as noted on the attached tabulation sheet, as lowest and best (i.e. largest discount), responsive and responsible bid meeting written specifications.

### Term of Contract:

This bid is for a "firm-fixed-percentage-off-manufacturer's list (i.e. discount)" for as needed" Bard Manufacturing Equipment and Parts for the Maintenance Department for use throughout the District. It is estimated that annual purchases will be approximately \$35,000 for equipment and \$35,000 for parts. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from September 17, 2011 through September 16, 2012.

#### **Notations and Exceptions:**

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

#### RFPs Evaluated By:

Sean Mckillen, Assistant Air Conditioning Crew Chief, Maintenance and Facilities Services

### RFPs Prepared By:

Amy Flack, Buyer, Purchasing Department

### Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department

District School Board of Pasco County

# DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: July 18, 2011 @ 2:30 PM	Baker Distributing Company Inc.	Gemaire Distributors, LLC.	
BID TITLE: Bard Manufacturing A/C Equipment and Parts	8410 Redmar Street	2151 West Hillsboro Blvd., Suite 400	
BID # 12-026-AF	Port Richey, FL 34668	Deerfield Beach, FL 33442	
**August 16, 2011 Board Meeting**		E.	
DESCRIPTION	UNIT PRICE	UNIT PRICE	
V			
SECTION 1 - BARD Manufacturing Equipment	4		
Equipment Discount	No Bid	43%	
Pricer	No	Yes	
SECTION 2 - BARD Manufacturing Parts		- 12 - 15 - 15 - 15 - 15 - 15 - 15 - 15	
Parts Discount	35%	33.50%	
Pricer	Yes	Yes	

Of Pasco County

AUG 16 2011

**Board Approved**