



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 3, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/dam*

RE: Bid # 12-069-AF, Ready-Mix Concrete
First Year Second Semi-Annual Renewal
Cemex, Inc.
Vulcan Materials Company – Florida Rock Division

On March 6, 2012, official action (attached) was taken to award the above-referenced bid to Cemex, Inc. and Vulcan Materials Company – Florida Rock Division. This is a semi-annual bid renewable at six month intervals for up to two subsequent years based upon mutual consent of both parties. The first year first semi-annual period of March 17, 2012 through September 16, 2012 was listed incorrectly on the original board recommendation and should have been listed as March 7, 2012 through September 6, 2012.

Considering services have been satisfactory, Alan Robinson, Account Manager, Cemex, Inc. and Matt Wall, Sales Manager, Vulcan Materials Company – Florida Rock Division were contacted to verify their willingness to enter into the first year second semi-annual period of the agreement. As such, Alan Robinson and Matt Wall have agreed in writing (attached), to enter into the first year second semi-annual period of the contract.

Therefore, at this time, it is my recommendation to enter into the first year second semi-annual period of the agreement with Cemex, Inc. and Vulcan Materials Company – Florida Rock Division. The first year second semi-annual period of the contract will cover the period of September 6, 2012 through March 5, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam
attachments

Date/Time: June 26, 2012 11:45:00



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7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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June 1, 2012

BID RENEWAL REQUEST
BID #: 12-069-AF
BID TITLE: Ready-Mix Concrete

Yes, I agree to renew 12-069-AF, under the same terms and conditions as the existing bid for the first year second semi-annual term. The renewal term will begin on September 6, 2012 and expire on March 5, 2013.

No, I do not agree to renew 12-06-AF

Company Name: Cemex, Inc.

Signature: [Handwritten Signature] Date: 6/14/2012

Typed Name and Title: Alan Robinson Account Manager

Telephone (w/area code): 813-498-6903 - Fax Number (w/area code): 813-902-6540 or alanr.robinson@cemex.com

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, June 5, 2012.

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students; or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: http://election.dos.state.fl.us/laws/051/laws/ch_2005-028.pdf. This law is effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTN: Deb Mateo, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE) (813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools



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June 1, 2012

BID RENEWAL REQUEST
BID #: 12-069-AF
BID TITLE: Ready-Mix Concrete

Yes, I agree to renew 12-069-AF, under the same terms and conditions as the existing bid for the first year second semi-annual term. The renewal term will begin on September 6, 2012 and expire on March 5, 2013.

No, I do not agree to renew 12-06-AF

Company Name: Vulcan Materials Company -- Florida Rock Division

Signature: [Signature] Date: 6-5-12

Typed Name and Title: MATT WALL - SALES

Telephone (w/area code): 1-800-972-7625 Fax Number (w/area code): 813-264-0052 or
jonesern@vmcmail.com

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN FRIDAY, June 5, 2012.

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District School Board of Pasco County Bid Recommendation

Bid Title	Ready-Mix Concrete Maintenance Department		Number of Vendors Notified	125
Bid Number	12-069-AF		Number of Bids Distributed	12
Date Solicited	January 18, 2012		Number of Vendors Bidding	4
Date Opened	February 15, 2012		Number of Formal "No Bid" Responses	0
Date Board Presentation	March 6, 2012		Funding Source	General
Total Savings	\$9,828.00		Grand Total of Bid	\$145,800.00 (Estimated)

Recommendation:

Recommend acceptance of bids from Cemex, Inc. as the primary vendor and Vulcan Materials Company – Florida Rock Division as the secondary vendor, as noted on the attached bid tabulation sheet, as the lowest and best, responsive and responsible "all-or-none" bids meeting written specifications. As per the terms of the bid, the District reserves the right to use the services of the secondary vendor due to the possibility of any unforeseen market conditions, time-frame constraints or lack of availability of product by the primary vendor.

Term of Contract:

This bid is for ready-mix concrete "as needed" by the Maintenance Department for use throughout the District. This is a semi-annual bid renewable at six-month intervals for up to two subsequent years based upon mutual agreement of both parties. The first semi-annual term of this contract shall be effective from March 17, 2012 to September 16, 2012. The bid prices are firm and fixed for the first six (6) months of the contract and may be adjusted at the six-month renewal based on the Producer Price Index series ID #WPU1333.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by the averaging of all bids submitted and deducting the recommended awarded vendor.

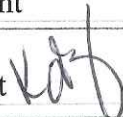
Bids Evaluated By:

David Pittman, Crew Chief, Maintenance Department

Bids Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

District School Board
of Pasco County

MAR 06 2012

Date/Time:

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 15, 2012 @ 2:30 PM			Cemex, Inc.		Davis Concrete, Inc.		Suncoast Concrete, LLC		Vulcan Materials Company - Fla. Rock Division		
BID TITLE: Ready-Mix Concrete			9117 Florida Mining Blvd.		1670 Sunshine Drive		15822 Hudson Avenue		5920 W. Linebaugh Avenue		
BID # 12-069-AF			Tampa, FL 33634		Clearwater, FL 33765		Spring Hill, FL 34610		Tampa, FL 33624		
Board "3/6/12"											
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
NC-74	900 Yards	3000 Chatts pump mix	\$82.00	\$73,800.00	\$91.49	\$82,341.00	\$85.43	\$76,887.00	\$86.00	\$77,400.00	
NC-73	900 Yards	3000 Chatts mix (No Pump)	\$80.00	\$72,000.00	\$91.49	\$82,341.00	\$85.43	\$76,887.00	\$84.00	\$75,600.00	
TOTAL ALL-OR-NONE			\$145,800.00		\$164,682.00		\$153,774.00		\$153,000.00		
Additional Charges:											
Commercial Fiber Mesh			\$6.00		\$5.00		\$4.01		\$5.00		
Less than 5 Yards			\$125.00		\$50.00		\$50.00		\$100.00		
LEAD Time			24 hours		1-2 days		3 days		4 days		
Primary - Cemex, Inc.											
Secondary - Vulcan Materials Company - Fla. Rock Division											

District School Board
of Pasco County

MAR 06 2012

Board Approved