## District School Board of Pasco County Bid Recommendation

| Bid Title | Milk and Milk Products | $4$ | Number of Vendors Notified | 52 |
| :---: | :---: | :---: | :---: | :---: |
| Bid Number | 12-020-DR |  | Number of Bids Distributed | 10 |
| Date Solicited | 5/20/2011 |  | Number of Vendors Bidding | 4 |
| Date Opened | 6/14/2011 | $\pm 1$ | Number of Formal "No Bid" Responses | 0 |
| Date Board Presentation | 7/5/2011 |  | Funding Source | Special Revenue |
| Total Savings | \$102,679.63 Approximate |  | Grand Total of Bid | $\$ 2,248,099.77$ <br> Approximate |

Recommendation: Recommend acceptance of bid from Clover Creek Foods as noted on attached bid tabulation sas lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: It is a three-year bid renewable annually by mutual consent of both parties. The first year of the contract is effective August 1, 2011 through July 312012.

Notations and Exceptions: Total savings were determined by averaging all prices and deducting awarded bid.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Food \& Nutrition Services
Bids Prepared By: Debra Reaves, Buyer Assistant
Reviewed and Authorized By: Kendra D. Goodman, CPPO, CPPB, Purchasing Agent

| DATE OF OPENING: June 14, 2011 @ 2:30 p.m. |  | Clover Creek Foods | M \& B Products | Sunny Florida Dairy | T. G. Lee Dairy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BID TITLE: Milk and Milk Products |  | 6052 Siesta Lane | 8601 Harney Rd. | 2209 N. 40th Street | 315 N. Bumby Ave. |
| Bid \# 12-020-DR |  | Port Richey, FL 34468 | Tampa, FL 33637 | Tampa, FL 33605 | Orlando, FL 32803 |
| ITEM \# | DESCRIPTION | Unit Price | Unit Price | Unit Price | Unit Price |
| 1 | Whole Milk, White Low Fat |  |  |  |  |
|  | FMO | . 13242 | . 13242 | . 13242 | . 13242 |
|  | Premium from Co-Op | . 02430 | . 02430 | . 02430 | . 02430 |
|  | Processor assessment | . 00108 | . 00108 | . 00108 | . 00108 |
|  | Fixed Fee | 0.10530 | 0.0907 | 0.0922 | 0.1222 |
|  | Total Fee | \$0.2631 | \$0.2485 | \$0.256 | \$0.2800 |
|  | Quantity | 180,000 | 180,000 | 180,000 | 180,000 |
|  | Total Bid Price | \$47,358.00 | \$44,730.00 | \$46,080.00 | \$50,400.00 |
|  |  |  |  |  |  |
| 2 | 1\% Milk, white low fat |  |  |  |  |
|  | FMO | . 10731 | . 10731 | . 10731 | . 10731 |
|  | Premium from Co-Op | . 02430 | . 02430 | . 02430 | . 02430 |
|  | Processor assessment | . 00108 | . 00108 | . 00108 | . 00108 |
|  | Fixed Fee | 0.10341 | 0.10081 | 0.09731 | 0.1273 |
|  | Total Fee | \$0.2361 | \$0.2335 | \$0.2300 | \$0.2600 |
|  | Quantity | 1,850,000 | 1,850,000 | 1,850,000 | 1,850,000 |
|  | Total Bid Price | \$436,785.00 | \$431,975.00 | \$425,500.00 | \$481,000.00 |
|  |  |  |  |  |  |
| 3 | 0.1\% Milk, white skim |  |  |  |  |
|  | FMO | . 09731 | . 09731 | . 09731 | . 09731 |
|  | Premium from Co-Op | . 02430 | . 02430 | . 02430 | . 02430 |
|  | Processor assessment | . 00108 | . 00108 | . 00108 | . 00108 |
|  | Fixed Fee | 0.10321 | 0.10191 | 0.09731 | 0.1273 |
|  | Total Fee | \$0.2259 | \$0.2246 | \$0.22 | \$0.2500 |
|  | Quantity | 40,000 | 40,000 | 40,000 | 40,000 |
|  | Total Bid Price | \$9,036.00 | \$8,984.00 | \$8,800.00 | \$10,000.00 |
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| DATE OF | OF OPENING: June 14, 2011 @ 2:30 p.m. | Clover Creek Foods | M \& B Products | Sunny Florida Dairy | T. G. Lee Dairy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BID TIT | LE: Milk and Milk Products | 6052 Siesta Lane | 8601 Harney Rd. | 2209 N. 40th Street | 315 N. Bumby Ave. |
| Bid \# 12 | -020-DR | Port Richey, FL 34468 | Tampa, FL 33637 | Tampa, FL 33605 | Orlando, FL 32803 |
| ITEM \# | DESCRIPTION | Unit Price | Unit Price | Unit Price | Unit Price |
| 4 | 0.5\% Milk, chocolate flavored |  |  |  |  |
|  | FMO | . 10177 | . 10177 | . 10177 | . 10177 |
|  | Premium from Co-Op | . 02430 | . 02430 | . 02430 | . 02430 |
|  | Processor assessment | . 00108 | . 00108 | . 00108 | . 00108 |
|  | Fixed Fee | 0.09885 | 0.1115 | 0.10185 | 0.1328 |
|  | Total Fee | \$0.2260 | \$0.2383 | \$0.229 | \$0.2600 |
|  | Quantity: | 7,765,000 | 7,765,000 | 7,765,000 | 7,765,000 |
|  | Total Bid Price | \$1,754,890.00 | \$1,850,399.50 | \$1,778,185.00 | \$2,018,900.00 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | Purchase Card Option: Not included in cost Calculations. Fixed Fee Surcharge per school, per delivery, for P-card transactions: | NA | NA | 3\% | NB |
|  |  |  |  |  |  |
| MILK P | PRODUCTS: |  |  |  |  |
|  |  |  |  |  |  |
| 5 | Low Fat Cottage Cheese: |  |  |  |  |
|  | Price per 5\# container: | \$11.05 | \$9.50 | \$8.25 | \$7.50 |
|  | Brand: | Sin Cottage Cheese | Dean Foods | Dean | Dean Brand |
|  |  |  |  |  |  |
| 6 | Low Fat Sour Cream: |  |  |  |  |
|  | Price per 5\# container: | \$10.30 | \$7.50 | \$6.50 | \$5.25 |
|  | Brand: | Sin Sour Cream | Dean Foods | Dean | Dean Brand |
|  |  |  |  |  |  |
| 7 | Low Fat Cream Cheese: |  |  |  |  |
|  | Price per 5\# container: | \$8.73 | \$6.50 | \$7.00 | \$5.00 |
|  | Brand: | Bea Cream Cheese | Sunny Morning | Dixie Fresh | Dean Brand |
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| BID TI | LE: Milk and Milk Products | 6052 Siesta Lane | 8601 Harney Rd. | 2209 N. 40th Street | 315 N. Bumby Ave. |
| Bid \# 1 | -020-DR | Port Richey, FL 34468 | Tampa, FL 33637 | Tampa, FL 33605 | Orlando, FL 32803 |
| ITEM | DESCRIPTION | Unit Price | Unit Price | Unit Price | Unit Price |
| 8 | Milk, Flavored: chocolate flavored, flow fat or skim 1 pint plastic bottles: (16/case) |  |  |  |  |
|  | Price per case: | \$0.69 | \$0.65 | . 65 each | \$0.680 |
|  | Brand: | Velda | T. G. Lee Dairy | 10.40/per 16 | Dean Brand |
|  |  |  |  | T. G. Lee |  |
|  |  |  |  |  |  |
|  | Grand Total of Bid: | 2,248,099.77 | 2,336,112.65 | 2,258,586.75 | 2,560,318.43 |
|  |  |  |  |  |  |
| OTHE | PRODUCTS AVAILABLE: |  |  |  |  |
| 9a | Description: |  | Can offer \$ . 0075 discount any 8-ounce Milk Pouch mutually agreed upon |  | Water |
|  | Container Size: |  | Pouch vs. carton |  | 16.9 oz. |
|  | Brand: |  | M \& B Pouch vs Carton |  | TG Lee |
|  |  |  |  |  |  |
| 10a | Description: |  | 8-ounce Strawberry .5\% Butterfat or less, 22grams sugar |  |  |
|  | Container Size: |  | 8-ounce |  |  |
|  | Brand: |  | M \& B 8-ounce, \$. 24331 1/2 Pint |  |  |
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