



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 24, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/AMW*

RE: Second Year Renewal of Three-Year Contract
Bid #12-039-DR: Bottle Drinking Water – District Wide
Nestle Waters North America

On September 13, 2011, official action (attached) was taken to award the above-referenced bid to Nestle Waters North America. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on September 16, 2012.

Considering services have been satisfactory, Tim Reinoehl, Key Account Development Manager, Nestle Waters North America was contacted to verify his willingness to enter into the second year of the agreement. As such, Tim Reinoehl has agreed in writing (attached) to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Nestle Waters North America. The second year of the contract will cover the period of September 17, 2012 through September 16, 2013. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

Date/Time: July 17, 2012 10:48:00



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BID RENEWAL REQUEST
BID #12-039-DR
BID TITLE: Bottled Water

X

Yes, I agree to renew Bid #12-039-DR under the same terms and conditions as the existing bid. The second year period shall be from **September 17, 2012 through September 16, 2013.**

No, I do not agree to renew Bid #12-039-DR

COMPANY NAME: Nestle Waters North America

SIGNATURE: _____

TYPED NAME AND TITLE: Tim Reinoehl, Key Account Development Manager

TELEPHONE (WITH AREA CODE): 727-572-5900

FAX NUMBER (WITH AREA CODE): 727-572-0471

E-MAIL: tim.reinoehl@waters.nestle.com

DATE: _____

6-26-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: mwoodall@pasco.k12.fl.us

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Michael J. Woodall

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638

(813) 794-2504 (PHONE)

(813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

Bid Title	Bottle Drinking Water District Wide		Number of Vendors Notified	115
Bid Number	12-039-DR		Number of Bids Distributed	9
Date Solicited	8/11/2011		Number of Vendors Bidding	2
Date Opened	8/26/2011		Number of Formal "No Bid" Responses	0
Date Board Presentation	9/13/2011		Funding Source	General Funds
Total Savings	\$ 2,231.65		Grand Total of Bid	\$ 165,000

Recommendation: Recommend acceptance of bid from Nestle Waters North America as noted on attached bid tabulation sheet as lowest and best bid meeting written specifications.

Term of Contract: This bid is for Bottle Drinking Water that will be utilized throughout the District. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective September 17, 2011 through September 16, 2012.

Notations and Exceptions: Recommend acceptance of Nestle Waters North America as lowest and best responsive bid meeting written specifications.

Total savings were determined by averaging all prices and deducting awarded bid.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Rick Kurtz, Director for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPO, CPPB, Purchasing Agent

KD Goodman

District School Board
of Pasco County

SEP 13 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: August 26, 2011 2:30 PM		DS Waters of America, Inc.		Nestle Waters North America	
BID TITLE: Bottled Drinking Water - District Wide		6750 Discovery Blvd.		13000 Automobile Blvd., Unit 400	
BID #: 12-039-DR		Mableton, GA 30126		Clearwater, FL 33762	
Qty:	DESCRIPTION	Unit Price	Total Cost	Unit Price	Total Cost
6,300 Each	Bottled Drinking Water, 5-Gallon Bottles (Unit cost per bottle):	\$2.48	\$15,624.00	\$2.20	\$13,860.00
	Bottle Deposit (Unit cost per bottle):	\$0.00	\$0.00	\$0.00	\$0.00
	4.25 oz. Cone Cup Dispenser (Unit cost per dispenser):	\$0.00	\$0.00	\$0.00	\$0.00
2,500 Sleeves	4.25 oz. Cone Cups (Sleeves of 200 cups) (Unit Cost per Sleeve):	\$1.99	\$4,975.00	\$1.89	\$4,725.00
600 Cases	Drinking Water: 1-Gallon Plastic Bottles (6/case) (Unit cost per case):	\$4.99	\$2,994.00	\$4.59	\$2,754.00
15 Units	Filtration Water Dispenser (Room Temperature/Cold) (Per unit month):	\$18.50	\$277.50	\$19.99	\$299.85
	Installation of Filtration Unit (Unit cost per unit):	\$0.00	\$0.00	\$0.00	\$0.00
200 Units	Bottled Water Dispensers (Room Temperature/Cold) for 5-Gallon Bottles (Per unit/month):	\$0.00	\$0.00	\$0.00	\$0.00
	Installation of Dispenser Unit (Unit cost per unit):	\$0.00	\$0.00	\$0.00	\$0.00
	Total "All-or-None" Bid Price:		\$23,870.50		\$21,638.85

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SEP 13 2011

Board Approved