



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Florentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 26, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: **Second Year Renewal of Three-Year Contract**
Bid #11-032-LR, A/C Chemicals – Maintenance Department
Aquasure Incorporated

On October 5, 2010, official action (attached) was taken to award the above-referenced bid to Aquasure Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on September 14, 2011.

Considering services have been satisfactory, Donald M. Shure, President, Aquasure, Inc. was contacted to verify his willingness to enter into the second year of the agreement. As such, Donald Shure has agreed in writing (attached), to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Aquasure, Inc. The second year of the contract will cover the period of September 15, 2011 through September 14, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/amj
Attachments



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BID RENEWAL REQUEST

BID # 11-032-LR
BID TITLE: A/C Chemicals

X

Yes, I agree to renew BID # 11-032-LR under the same terms and conditions as the existing bid. The second year, period shall be from October 5, 2011 through ~~October 4, 2012~~ September 14

No, I do not agree to renew BID# 11-032-LR

COMPANY NAME:

Aquasure, Inc.

SIGNATURE:

[Signature]

TYPED NAME AND TITLE:

Donald M. Shure

TELEPHONE (WITH AREA CODE):

727-535-1724

FAX NUMBER (WITH AREA CODE):

727-535-0973

E-MAIL:

aquasure@aol.com

DATE:

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Monica Velez, Purchasing Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2234 (PHONE)
(813) 794-2111 (FAX)

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District School Board of Pasco County Bid Recommendation

Bid Title	A/C Chemicals Maintenance Department	Number of Vendors Notified	471
Bid Number	11-032-LR	Number of Bids Distributed	26
Date Solicited	July 20, 2010	Number of Vendors Bidding	3
Date Opened	August 31, 2010	Number of Formal "No Bid" Responses	0
Date Board Presentation	October 5, 2010	Funding Source	General
Total Savings	\$18,716.61	Grand Total of Bid	\$10,000.00

Recommendation:

Recommend acceptance of bid from Aquasure, Inc., as noted on attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid meeting written specifications.

Term of Contract:

This bid is for chemicals "as needed" by the Maintenance Department for use as a scale/corrosion inhibitor for water-treatment, cooling towers at various schools throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first contract period shall be effective from date of Board approval to September 14, 2011.

Notations and Exceptions:

As per the bid specifications, any product that has not been used by the District within the past six (6) years, will be tried at two (2) locations for a 30-day trial period. Should any of these products fail the effectiveness evaluation, the products will be rejected and the next lowest and best, responsive and responsible bidder will be selected. This cycle will continue until a product meets the bid specifications.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

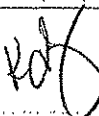
Bids Evaluated By:

Rich Graziano, Crew Chief, Maintenance Department
Derek Huston, P.E., Senior Engineer, HSW Engineering, Inc.

Bids Prepared By:

Laurie Roberts, CPPB, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent 

Date/Time: September 29, 2010 10:06:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: August 31, 2010 @ 2:30 PM		American Technical Services of Central Florida, Inc.	Aquasure, Inc.	Aquatech of Florida, Inc.
BID TITLE: A/C Chemicals - Maintenance Dept.		PO Box 16703	6201 118th Avenue North	3215-A Fairfield Avenue South
BID # 11-032-LR		Temple Terrace, FL 33687	Largo, FL 33773	St. Petersburg, FL 33712
Board Meeting 10/5/10				
ITEM#	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
5a	Price Per 55-Gallon Drum	\$710.00	\$499.00	\$474.70
				*1519.04
5b	Dilution Ratio for Solution Feed (Amount of Chemical Mixed with Water in 55-Gallon Drum)	5.3 Gal. of C-370A to 49.7 Gal Water per 55 Gal. Drum	5 Gal. + 50 Gal. Water = 55 Gallons	10 Gallons
				*2.5 Gallons
5c	Dosage Rate Required (Gallons of Undiluted Chemical per Million Gallons of Cooling Water)	35.84 Gallons or 333.33 lbs. at 100 ppm Total Product	23.18 Gallons	63 Gallons
				*16 Gallons
	*Alternate			