



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 26, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Fifth Year Renewal of a Five-Year Contract
Negotiated Contract – Full Maintenance Coverage for Fire Alarm Systems
SimplexGrinnell

On July 24, 2007, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell for fire alarm full maintenance coverage. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on July 30, 2008. Subsequently, the second year of the agreement was awarded on July 8, 2008, and covered the period of August 1, 2008 through July 30, 2009. The third year of the agreement was awarded on July 21, 2009, and covered the period of August 1, 2009 through July 30, 2010. The fourth year of the agreement was awarded on July 20, 2010, and covers the period of August 1, 2010 through July 30, 2011.

Considering services have been satisfactory, Mark O. Dukas, PSR, SimplexGrinnell was contacted to verify his willingness to enter into the fifth year of the agreement. As such, Mark O. Dukas has agreed, in writing (attached), to enter into the fifth year of the contract.

It is my recommendation to enter into the fifth year of the agreement with SimplexGrinnell. The fifth year of the contract will cover the period of August 1, 2011 through July 30, 2012. The anticipated expenditures will be approximately \$506,000. General Maintenance will be the funding utilized. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/amj
Attachments



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DIRECT NEGOTIATED RENEWAL REQUEST
TITLE: Simplex Full Maintenance Coverage for Fire Alarm Systems

✓

Yes, I agree to renew the contract listed above under the same terms and conditions as the existing bid. The renewal period will begin on **August 1, 2011** and will expire on **July 30, 2012**.

No, I do not agree the contract listed above.

COMPANY NAME: SIMPLEX GRINNELL

SIGNATURE: _____

TYPED NAME AND TITLE: MARK O. DUKAS - PSR

TELEPHONE (WITH AREA CODE): 813, 478, 6932

FAX NUMBER (WITH AREA CODE): 813, 664, 1731

E-MAIL: MDUKAS@SIMPLEXGRINNELL.COM

DATE: 6/29/11

NOTE: Awarded vendor may provide updated pricer(s) when published by the respective manufacturer, not to exceed twice a year. In the event the successful bidder fails to deliver a subsequent pricer to the Purchasing Department, with a copy to the Maintenance Department and to unqualifiedly substantiate delivery – the previously delivered pricer **WILL** remain in effect.

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the “Jessica Lunsford Act”. Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Andrea Jackson, Interim Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2258 (PHONE)
(813) 794-2111 (FAX)



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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Department of Maintenance & Facility Services
11835 Treebreeze Drive • New Port Richey, FL 34654
Mark A. Fox, Senior Crew Chief

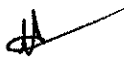
727/774-7900 West Fax: 813/794-7991
813/794-7900 Central TDD: 813/794-2484
352/524-7900 East e-mail: mfox@pasco.k12.fl.us

MFS-115-11

MEMORANDUM

June 30, 2011

TO: Kendra Goodman, Purchasing Agent
Amy Flack, Buyer Assistant
Andrea Jackson, Interim Buyer Assistant

FROM: Mark Fox, Senior Crew Chief, Maintenance and Facility Services 
Don Torge, Maintenance Contract Coordinator, Facility Operations

SUBJECT: Fire Alarm Full Service Cost Estimate for 2011-12 School Year

The Maintenance and Facility Services department is requesting \$506,000 for the fire alarm full service maintenance contract and annual inspections for the 2011-12 school year. This price listed includes a 2% "low funding courtesy discount" provided by the SimplexGrinnell Company. These services will be provided by Simplex Time Recorder, vendor #25805.

Please feel free to contact Don Torge at extension #47935 for any questions or concerns you may have regarding the above.

MF/DT/tas

xc: Olga Swinson, Chief Finance Officer



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July 18, 2007

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: SimplexGrinnell – Full Maintenance Coverage for Fire Alarm Systems
Direct Negotiated Contract

The Purchasing Department was requested by Ray Gadd, Assistant Superintendent for Support Services, and Gerry Brown, Director of Facilities and Maintenance Services, to research a full maintenance contract for the outsourcing of the District's fire alarm system inspections and routine repairs due to the volume of repairs and the District's growth. It was determined that SimplexGrinnell was the best company to meet our needs as the majority of our fire alarm systems are manufactured by SimplexGrinnell and we already have a "direct negotiated" master contract for new fire alarm system installations with SimplexGrinnell. The attached direct negotiated contract with SimplexGrinnell is for full maintenance service on all of our fire alarm systems throughout the District.

Under the Department of Education Rule 6A-1.012(10), a district school board, when acquiring "information technology resources" may make any acquisition through direct negotiation and contract with a vendor as best fits the needs of the school district. The term "information technology resources" as defined in State Statutes 282.0041(7) means "equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch or disseminate information of any kind or form." Given the fact that the fire alarm system mechanisms consist of:

- Devices that are similar to computer components – Central and front-end processors, data terminals, data storage units and miscellaneous peripherals equipment and;
- Whereby data is automatically and electronically transmitted, displayed, stored, analyzed and processed via interfacing with the District's existing networks; and

- Whereby the gathered data is communicated and disseminated to appropriate fire authority;

it appears that SimplexGrinnell fulfills the definition and intent of DOE's terminology for "information technology and therefore, would be exempt from the competitive bidding process.

After months of negotiations with SimplexGrinnell, a five-year contract, in conjunction with our current "direct negotiated" master contract was reached. This contract is renewable annually based upon mutual consent of both parties. The first year of the contract shall be effective from August 1, 2007 to July 30, 2008. The anticipated initial expenditures will be approximately \$370,325.97. Grand total of annual expenditures may vary with more or less use of the "unit prices." Unit prices are a firm fixed price for the first year of the contract with provisions to allow a maximum increase or decrease of 2% annually. The agreement has been reviewed and approved by The School District's Attorney, Nancy McClain Alfonso.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

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Attachments